the
education plan*

OFI Private Investments ${ }^{\text {® }}$
The Right Way
to Invest
OFI PRIVATE INVESTMENTS INC.
A SUBSIDIARY OF OPPENHEIMERFUNDS, INC.

# New Mexico 529 College Savings Programs Quarterly Report 

## Period Ended 9/30/17

Prepared for Program Executive Director and Education Trust Board of New Mexico

## Table of Contents

I. Executive Summary

Save today for your child's tomorrow
II. The Education Plan

- Direct Plan Account and Assets
> Index Options
> Blended Options
> Total
- Direct Plan Contributions
> Index Options
> Blended Options
$>$ Total
- Direct Plan Redemptions
> Index Options
> Blended Options
> Total
- Transfers Between Index and Blended Options
- Plan Demographics


## ill. Scholar's Edge

- Advisor Plan Account and Assets
- Advisor Plan Contributions
- Advisor Plan Redemptions
- Plan Demographics
IV. Appendix
V. Glossary


## Executive Summary

## Executive Summary

Program Highlights - Quarter Period Ended 9/30/2017


[^0]
## Executive Summary.

Program Highlights - Quarter Period Ended 9/30/2017

Program Accounts ${ }^{1}$


The Education Plan

Program Assets (\$M)


Scholar's Edge

II The Education Plan

## Direct Plan Account and Assets - Index Options

The Education Plan Index Options Account Growth

|  | Q3 2017 | $\% \Delta \mathbf{Q} / \mathbf{Q}$ | $\%$ |
| :--- | :---: | :---: | :---: |
| Accounts $^{1}$ | 6,148 | $8.1 \%$ | $21.3 \%$ |
| - Investment accounts | 7,947 | $6.9 \%$ | $18.5 \%$ |
| - Unique Account Owners | 3,976 | $11.0 \%$ | $22.7 \%$ |
| - Unique Beneficiaries | 6,081 | $8.3 \%$ | $21.5 \%$ |
|  |  |  |  |
| New Accounts ${ }^{1}$ | 499 |  |  |
| Closed Accounts $^{2}$ | 36 |  |  |
| Opened online | 90 |  |  |

The Education Plan Account ${ }^{1}$ and Asset Growth


[^1]
## Direct Plan Account and Assets - Blended Options

The Education Plan Blended Options Account Growth

|  | Q3 2017 | $\% \Delta \mathbf{Q} / \mathbf{Q}$ | $\% \Delta \mathbf{Y / Y}$ |
| :--- | :---: | :---: | :---: |
| Accounts $^{1}$ | 17,275 | $(0.8 \%)$ | $(2.8 \%)$ |
| - Investment accounts | 22,976 | $(1.0 \%)$ | $(3.0 \%)$ |
| - Unique Account Owners | 10,645 | $(0.0 \%)$ | $(1.5 \%)$ |
| - Unique Beneficiaries | 17,025 | $(0.8 \%)$ | $(2.7 \%)$ |
|  |  |  |  |
| New Accounts ${ }^{1}$ | 290 |  |  |
| Closed Accounts $^{2}$ | 427 |  |  |
| Opened online | 58 |  |  |

## The Education Plan Account ${ }^{1}$ and Asset Growth



## Direct Plan Account and Assets - Total

The Education Plan Total Account Growth

|  | Q3 2017 | \% $\triangle$ Q/Q | \% $\Delta$ Y/Y |
| :---: | :---: | :---: | :---: |
| Accounts ${ }^{1}$ | 21,774 | 1.5\% | 2.4\% |
| - Investment accounts | 30,923 | 0.9\% | 1.8\% |
| - Unique Account Owners | 13,060 | 3.0\% | 3.6\% |
| - Unique Beneficiaries | 21,393 | 1.6\% | 2.4\% |
| New Accounts ${ }^{1}$ | 765 |  |  |
| Closed Accounts ${ }^{2}$ | 436 |  |  |
| Opened online | 137 |  |  |

## The Education Plan Account ${ }^{1}$ and Asset Growth



1. Accounts are reported as unique owner/beneficiary relationships (includes funded accounts only). Owners can have accounts in both Index and Blend options
2. Closed accounts are reported as unique owner/beneficiary relationships

## Direct Plan Contributions - Index Options

Plan Contribution Summary: Index Options

| Contribution Type | Q3 2017 | 2017 YTD |
| :--- | :---: | :---: |
| Existing Account Contribution | $\$ 2,832,058$ | $\$ 8,500,006$ |
| Initial Contribution | $\$ 620,094$ | $\$ 1,842,973$ |
| Total Contributions | $\$ 3,452, \mathbf{1 5 2}$ | $\$ \mathbf{1 0 , 3 4 2 , 9 7 9}$ |
| Average Account Contribution | $\$ 718$ | $\$ 2,057$ |
|  |  |  |
| $\%$ in Age Based Portfolios | $53.9 \%$ | $51.6 \%$ |
| $\%$ in Custom Choice Portfolios | $46.1 \%$ | $48.4 \%$ |

The Education Plan Index Options Contributions (\$M)


## 2017 Incoming Rollover Summary

| Total Incoming Rollovers | 32 |
| :--- | ---: |
| Total Amount | $\$ 511,402$ |
| Average Rollover Amount | $\$ 15,981$ |

## YTD Index Options Contributions by Investment Portfolio

■ Age Based Portfolios ■ Custom Choice Portfolios


## Direct Plan Contributions - Blended Options

Plan Contribution Summary: Blended Options

| Contribution Type | Q3 2017 | 2017 YTD |
| :--- | :---: | :---: |
| Existing Account Contribution | $\$ 6,161,923$ | $\$ 17,689,087$ |
| Initial Contribution | $\$ 471,039$ | $\$ 1,233,931$ |
| Total Contributions | $\$ 6,632,962$ | $\$ 18,923,018$ |
| Average Account Contribution | $\$ 569$ | $\$ 1,520$ |
|  |  |  |
| $\%$ in Age Based Portfolios | $62.6 \%$ | $61.6 \%$ |
| $\%$ in Custom Choice Portfolios | $37.4 \%$ | $38.4 \%$ |

The Education Plan Blended Options Contributions (\$M)


## 2017 Incoming Rollover Summary

| Total Incoming Rollovers | 19 |
| :--- | ---: |
| Total Amount | $\$ 98,103$ |
| Average Rollover Amount | $\$ 5,163$ |

## YTD Blended Options Contributions by Investment Portfolio

■ Age Based Portfolios ■ Custom Choice Portfolios


## Direct Plan Contributions - Total

## Total Plan Contribution Summary

| Contribution Type | Q3 2017 | 2017 YTD |
| :--- | :---: | :---: |
| Existing Account Contribution | $\$ 8,993,981$ | $\$ 26,189,093$ |
| Initial Contribution | $\$ 1,091,133$ | $\$ 3,076,904$ |
| Total Contributions | $\$ 10,085,115$ | $\$ 29,265,997$ |
| Average Account Contribution | $\$ 636$ | $\$ 1,750$ |
|  |  |  |
| $\%$ in Age Based Portfolios | $59.6 \%$ | $58.1 \%$ |
| $\%$ in Custom Choice Portfolios | $40.4 \%$ | $41.9 \%$ |

The Education Plan Total Contributions (\$M)


2017 Incoming Rollover Summary

| Total Incoming Rollovers | 51 |
| :--- | ---: |
| Total Amount | $\$ 609,505$ |
| Average Rollover Amount | $\$ 11,951$ |

## Total YTD Contributions by Investment

 Portfolio■ Age Based Portfolios ■ Custom Choice Portfolios


## Direct Plan Redemptions - Index Options


$3^{\text {rd }}$ Quarter Redemptions - Top 3 Portfolios

| Portfolio Name | Total Redemptions |
| :--- | ---: |
| Index Age Based Portfolio 10 | $\$ 1,114,771$ |
| Index Portfolio 100 | $\$ 634,066$ |
| Index Fixed Income Portfolio | $\$ 377,393$ |

Plan Redemptions: Index Options

| Redemption Type | 2016 | 2017 |
| :--- | :---: | :---: |
| Qualified Distribution | $\$ 7,629,730$ | $\$ 6,785,775$ |
| Non-Qualified Distribution | $\$ 200,821$ | $\$ 176,650$ |
| Change of Trustee/Rollover | $\$ 759,195$ | $\$ 656,116$ |
| Total Redemptions | $\mathbf{\$ 8 , 5 8 9}, \mathbf{7 4 6}$ | $\$ 7,618,541$ |

- Qualified distributions are dollars redeemed for qualifying higher education expenses.
- The client determines how the distribution should be coded, as qualified or non-qualified.


## Direct Plan Redemptions - Blended Options

The Education Plan Blended Options Redemption Detail (\$M)

$3^{\text {rd }}$ Quarter Redemptions - Top 3 Portfolios

| Portfolio Name | Total Redemptions |
| :--- | ---: |
| Age Based Portfolio 10 | $\$ 7,473,827.93$ |
| Portfolio 100 | $\$ 2,162,556.76$ |
| Short Term Yield Portfolio | $\$ 1,248,593.02$ |

Plan Redemptions: Blended Options

| Redemption Type | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ |
| :--- | :---: | :---: |
| Qualified Distribution | $\$ 29,635,862$ | $\$ 25,332,609$ |
| Non-Qualified Distribution | $\$ 1,465,879$ | $\$ 2,010,831$ |
| Change of Trustee/Rollover | $\$ 3,114,514$ | $\$ 2,001,637$ |
| Total Redemptions | $\$ 34,216,255$ | $\$ 29,345,076$ |

- Qualified distributions are dollars redeemed for qualifying higher education expenses.
- The client determines how the distribution should be coded, as qualified or non-qualified.


## Direct Plan Redemptions - Total


$3^{\text {rd }}$ Quarter Redemptions - Top 3 Portfolios

| Portfolio Name | Total Redemptions |
| :--- | :---: |
| Age Based Portfolio 10 | $\$ 7,473,828$ |
| Portfolio 100 | $\$ 2,162,557$ |
| Short Term Yield Portfolio | $\$ 1,248,593$ |

## Total Plan Redemptions

| Redemption Type | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ | $\mathbf{2 0 1 6}$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Qualified Distribution | $\$ 24,548,926$ | $\$ 27,128,967$ | $\$ 29,856,752$ | $\$ 33,615,015$ | $\$ 37,396,357$ | $\$ 32,118,384$ |
| Non-Qualified Distribution | $\$ 2,571,664$ | $\$ 2,021,617$ | $\$ 1,930,009$ | $\$ 2,007,485$ | $\$ 1,592,232$ |  |
| Change of Trustee/Rollover | $\$ 5,837,375$ | $\$ 4,775,764$ | $\$ 4,816,773$ | $\$ 5,120,814$ | $\$ 3,873,709$ | $\$ 2,657,753$ |
| Total Redemptions | $\$ 32,957,965$ | $\$ 33,926,349$ | $\$ 36,603,534$ | $\$ 40,743,314$ | $\$ 42,862,298$ | $\$ 36,963,617$ |

- Qualified distributions are dollars redeemed for qualifying higher education expenses.
- The client determines how the distribution should be coded, as qualified or non-qualified.


## Transfers Between Index and Blended Options

Transfers from Blended Options to Index Options

Money Into Index Options


Transfers from Index Options to Blended Options


Direct Plan Beneficiary and Owner Demographics

The Education Plan Beneficiary Age Detail


Account Highlights by Residency


1. Accounts can be double counted if a unique account owner or unique beneficiary has accounts with an instate \& out of state address based on the information provided.

New Mexico Resident Ethnicity


Results are based on account owners who elected to answer the survey question

## Direct Plan State Statistics

Top States by Assets


III Scholar's Edge

Advisor Plan Account and Assets

Scholar's Edge Account Growth

|  | Q3 2017 | $\% \Delta \mathbf{Q} / \mathbf{Q}$ | $\% \Delta \mathbf{Y / Y}$ |
| :--- | :---: | :---: | :---: |
| Accounts $^{1}$ | 107,893 | $(1.8 \%)$ | $(5.0 \%)$ |
| - Investment accounts | 141,983 | $(2.1 \%)$ | $(5.7 \%)$ |
| - Unique Account Owners | 70,230 | $(1.7 \%)$ | $(4.8 \%)$ |
| - Unique Beneficiaries | 106,082 | $(1.8 \%)$ | $(4.9 \%)$ |
|  |  |  |  |
| New Accounts ${ }^{1}$ | 964 |  |  |
| Closed Accounts $^{2}$ | 2,932 |  |  |

Scholar's Edge Account ${ }^{1}$ and Asset Growth


[^2]Advisor Plan Contributions

Plan Contribution Summary

| Contribution Type | Q3 2017 | 2017 YTD |
| :--- | :---: | :---: |
| Existing Account Contribution | $\$ 24,354,122$ | $\$ 77,248,900$ |
| Initial Contribution | $\$ 4,271,272$ | $\$ 12,275,023$ |
| Total Contributions | $\mathbf{\$ 2 8 , 6 2 5 , 3 9 3}$ | $\mathbf{\$ 8 9 , 5 2 3 , 9 2 3}$ |
| Average Account Contribution | $\$ 554$ | $\$ 1,547$ |
|  |  |  |
| $\%$ in Age Based Portfolios | $69.1 \%$ | $69.4 \%$ |
| $\%$ in Custom Choice Portfolios | $18.8 \%$ | $18.9 \%$ |
| \% in Individual Portfolios | $12.1 \%$ | $11.7 \%$ |

Scholar's Edge Contributions (\$M)


2017 Incoming Rollover Summary

| Total Incoming Rollovers | 440 |
| :--- | ---: |
| Total Amount | $\$ 3,668,594$ |
| Average Rollover Amount | $\$ 8,338$ |

YTD Contributions by Investment Portfolio
$\square$ Age Based Portfolios
■ Custom Choice Portfolios
■ Individual


## Advisor Plan Redemptions


$3^{\text {rd }}$ Quarter Redemptions - Top 3 Portfolios

| Portfolio Name | Total Redemptions |
| :--- | ---: |
| Age Based Portfolio 10 | $\$ 37,079,973$ |
| Portfolio 100 | $\$ 5,731,212$ |
| Portfolio 80 | $\$ 4,340,773$ |

Plan Redemptions

| Redemption Type | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 7}$ |
| :--- | :---: | :---: |
| Qualified Distribution | $\$ 146,480,198$ | $\$ 113,583,589$ |
| Non-Qualified Distribution | $\$ 12,032,882$ | $\$ 7,993,252$ |
| Change of Trustee/Rollover | $\$ 26,305,579$ | $\$ 19,637,987$ |
| Total Redemptions | $\mathbf{\$ 1 8 4 , 8 1 8 , 6 6 0}$ | $\mathbf{\$ 1 4 1 , 2 1 4 , 8 2 9}$ |

- Qualified distributions are dollars redeemed for qualifying higher education expenses
- The client determines how the distribution should be coded, as qualified or non-qualified.


## Advisor Plan Beneficiary and Owner Demographics

## Scholar's Edge Beneficiary Age Detail <br> 

## Account Owner Relationship To Beneficiary

| Relationship | \% of <br> Accounts | \% of <br> Assets | Average <br> Balance |
| :--- | :---: | :---: | :---: |
| Parent | $68.8 \%$ | $72.7 \%$ | $\$ 15,341$ |
| Grandparent | $22.3 \%$ | $19.3 \%$ | $\$ 12,588$ |
| Other | $4.0 \%$ | $3.8 \%$ | $\$ 13,858$ |
| Aunt/Uncle | $2.5 \%$ | $1.9 \%$ | $\$ 10,788$ |
| Self/Spouse | $2.4 \%$ | $2.3 \%$ | $\$ 13,759$ |

Account Highlights by Residency


1. Accounts can be double counted if a unique account owner or unique beneficiary has accounts with an instate \& out of state address based on the information provided.

New Mexico Resident Ethnicity


■ Other (4\%)

- White (64\%)
- Asian American (3\%)
- Hispanic/Latino (25\%)
- Native American (2\%)
- African American (2\%)

■ No Response (0\%)

Results are based on account owners who elected to answer the survey question

## Advisor Plan State Statistics

## Top States by Assets



NEW MEXICO
Home of Scholar's Edge 529

## TAX PARITY

These states offer tax deductions for contributions to any 529 plan, regardless of state.

## IN-STATE TAX BENEFIT

These states offer tax deductions on contributions to the in-state 529 plan.

These states do not offer tax deductions for 529 contributions.

VI Appendix

Appendix A:
The Education Plan

Direct Plan State Statistics

## Sorted by Assets

| State | Assets | Accounts ${ }^{1}$ | \% of Total Assets |
| :---: | :---: | :---: | :---: |
| New Mexico | \$244,978,781 | 10,319 | 45.4\% |
| California | \$66,193,336 | 2,103 | 12.3\% |
| Texas | \$42,924,231 | 1,422 | 8.0\% |
| Massachusetts | \$23,720,404 | 864 | 4.4\% |
| New Jersey | \$18,202,864 | 596 | 3.4\% |
| Florida | \$12,669,191 | 634 | 2.3\% |
| Washington | \$11,005,888 | 371 | 2.0\% |
| Colorado | \$9,902,470 | 392 | 1.8\% |
| Virginia | \$9,785,050 | 388 | 1.8\% |
| Pennsylvania | \$7,868,175 | 337 | 1.5\% |
| Illinois | \$7,803,939 | 357 | 1.4\% |
| New York | \$7,764,968 | 345 | 1.4\% |
| Georgia | \$6,913,609 | 274 | 1.3\% |
| North Carolina | \$6,495,660 | 318 | 1.2\% |
| Arizona | \$6,359,176 | 352 | 1.2\% |
| Connecticut | \$5,327,051 | 150 | 1.0\% |
| Minnesota | \$4,780,300 | 205 | 0.9\% |
| Tennessee | \$4,220,684 | 150 | 0.8\% |


| State | Assets | Accounts ${ }^{1}$ | \% of Total <br> Assets |
| :--- | :---: | :---: | :---: |
| Maryland | $\$ 3,111,854$ | 176 | $0.6 \%$ |
| Michigan | $\$ 3,033,682$ | 204 | $0.6 \%$ |
| Ohio | $\$ 2,661,639$ | 183 | $0.5 \%$ |
| Indiana | $\$ 2,641,786$ | 118 | $0.5 \%$ |
| Oregon | $\$ 2,439,278$ | 133 | $0.5 \%$ |
| New Hampshire | $\$ 2,286,336$ | 115 | $0.4 \%$ |
| Kentucky | $\$ 2,163,460$ | 77 | $0.4 \%$ |
| South Carolina | $\$ 2,019,157$ | 86 | $0.4 \%$ |
| Nevada | $\$ 1,952,365$ | 72 | $0.4 \%$ |
| Other | $\$ 1,703,637$ | 65 | $0.3 \%$ |
| Wisconsin | $\$ 1,642,007$ | 100 | $0.3 \%$ |
| Hawaii | $\$ 1,548,136$ | 61 | $0.3 \%$ |
| Missouri | $\$ 1,447,133$ | 93 | $0.3 \%$ |
| Oklahoma | $\$ 1,266,875$ | 57 | $0.2 \%$ |
| Kansas | $\$ 1,152,114$ | 57 | $0.2 \%$ |
| Utah | $\$ 1,150,366$ | 72 | $0.2 \%$ |
| Alaska | $\$ 1,018,820$ | 31 | $0.2 \%$ |
| Louisiana | $\$ 1,004,388$ | 55 | $0.2 \%$ |


| State | Assets | Accounts ${ }^{1}$ | \% of Total Assets |
| :---: | :---: | :---: | :---: |
| Arkansas | \$912,027 | 49 | 0.2\% |
| Vermont | \$878,805 | 21 | 0.2\% |
| Idaho | \$822,149 | 67 | 0.2\% |
| Maine | \$813,970 | 29 | 0.2\% |
| Montana | \$742,677 | 28 | 0.1\% |
| Delaware | \$704,760 | 30 | 0.1\% |
| Alabama | \$649,093 | 56 | 0.1\% |
| South Dakota | \$581,447 | 28 | 0.1\% |
| North Dakota | \$446,211 | 8 | 0.1\% |
| District of Columbia | \$374,933 | 24 | 0.1\% |
| Rhode Island | \$359,492 | 27 | 0.1\% |
| Mississippi | \$351,849 | 22 | 0.1\% |
| Iowa | \$339,850 | 16 | 0.1\% |
| Nebraska | \$231,566 | 25 | 0.0\% |
| West Virginia | \$117,957 | 9 | 0.0\% |
| Wyoming | \$56,591 | 3 | 0.0\% |

[^3]
## Direct Plan County Statistics

The Education Plan Full County Report (9/30/2017)

| County | Accounts ${ }^{1}$ | Assets | \% of Total Accounts | \% of Assets | Average Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BERNALILLO | 5,566 | \$134,675,664 | 54\% | 55\% | \$24,200 |
| SANTA FE | 1,268 | \$40,602,477 | 12\% | 17\% | \$32,021 |
| LOS ALAMOS | 894 | \$22,106,060 | 9\% | 9\% | \$24,727 |
| SANDOVAL | 750 | \$11,975,594 | 7\% | 5\% | \$15,967 |
| DONA ANA | 604 | \$13,366,729 | 6\% | 5\% | \$22,130 |
| SAN JUAN | 221 | \$5,000,999 | 2\% | 2\% | \$22,629 |
| VALENCIA | 150 | \$1,390,237 | 1\% | 1\% | \$9,268 |
| CHAVES | 99 | \$2,535,728 | 1\% | 1\% | \$25,613 |
| EDDY | 89 | \$1,611,838 | 1\% | 1\% | \$18,111 |
| RIO ARRIBA | 88 | \$1,146,603 | 1\% | 0\% | \$13,030 |
| TAOS | 86 | \$1,734,279 | 1\% | 1\% | \$20,166 |
| MCKINLEY | 65 | \$1,357,093 | 1\% | 1\% | \$20,878 |
| CURRY | 61 | \$1,032,072 | 1\% | 0\% | \$16,919 |
| OTERO | 58 | \$618,156 | 1\% | 0\% | \$10,658 |
| LEA | 47 | \$913,126 | 0\% | 0\% | \$19,428 |
| SOCORRO | 40 | \$546,243 | 0\% | 0\% | \$13,656 |
| SAN MIGUEL | 38 | \$1,169,782 | 0\% | 0\% | \$30,784 |
| LINCOLN | 35 | \$451,197 | 0\% | 0\% | \$12,891 |
| GRANT | 34 | \$379,674 | 0\% | 0\% | \$11,167 |
| COLFAX | 26 | \$414,307 | 0\% | 0\% | \$15,935 |
| CIBOLA | 21 | \$704,866 | 0\% | 0\% | \$33,565 |
| ROOSEVELT | 17 | \$51,891 | 0\% | 0\% | \$3,052 |

County statistics include New Mexico residents only
 information provided.

## Direct Plan County Statistics

The Education Plan Full County Report (9/30/2017)

| County | Accounts ${ }^{1}$ | Assets | \% of Total Accounts | \% of Assets | Average Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SIERRA | 15 | \$146,269 | 0\% | 0\% | \$9,751 |
| TORRANCE | 14 | \$189,122 | 0\% | 0\% | \$13,509 |
| MORA | 12 | \$241,630 | 0\% | 0\% | \$20,136 |
| LUNA | 7 | \$31,780 | 0\% | 0\% | \$4,540 |
| QUAY | 6 | \$33,609 | 0\% | 0\% | \$5,602 |
| CATRON | 4 | \$122,435 | 0\% | 0\% | \$30,609 |
| GUADALUPE | 2 | \$400,429 | 0\% | 0\% | \$200,214 |
| DE BACA | 1 | \$8,703 | 0\% | 0\% | \$8,703 |
| HARDING | 1 | \$8,312 | 0\% | 0\% | \$8,312 |
| HIDALGO | 1 | \$3,803 | 0\% | 0\% | \$3,803 |
| UNION | 1 | \$8,074 | 0\% | 0\% | \$8,074 |

County statistics include New Mexico residents only

1. Accounts are reported as the number of unique owner/beneficiary relationships. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.

## TEP Blended Investment Grid

Age Based and Custom Choice Portfolios
Save today for your child's tomorrow

| Custom Choice Portfolios | Portfolio 100 | Portfolio 80 | Portfolio 60 | $\begin{gathered} \hline \text { Portfolio } \\ 40 \end{gathered}$ | Portfolio 20 | Portfolio 10 | Fixed Income Portfolio | Low Duration Fixed Income Portfolio | Short Term Yield Porfolio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age Based Portfolios | Age Based Portfolio 100 | Age Based Portfolio 80 | Age Based Portfolio 60 | Age Based Portfolio 40 | Age Based Portfolio 20 | Age Based Portfolio 10 | Age Based Fixed Income Portfolio | Age Based Low Duration Fixed Income Portfolio |  |
| Aggressive Age Based Track | New born to Age 5 | Ages 6-8 | Ages 9-11 | Ages 12-14 | Ages 15-17 | Ages 18+ |  |  |  |
| Growth Age Based Track |  | New born to Age 5 | Ages 6-8 | Ages 9-11 | Ages 12-14 | Ages 15-17 | Ages 18+ |  |  |
| Balanced Age Based Track |  |  | New born to Age 5 | Ages 6-8 | Ages 9-11 | Ages 12-14 | Ages 15-17 | Ages 18+ |  |
| Domestic Equity |  |  |  |  |  |  |  |  |  |
| Dreyfus BASIC S\&P 500 Stock Index fun | 20.0\% | 16.0\% | 12.0\% | 8.0\% | 4.0\% | 2.0\% | 0.0\% | 0.0\% | 0.0\% |
| Oppenheimer Value Fund | 14.0\% | 11.0\% | 8.0\% | 6.0\% | 3.0\% | 1.0\% | 0.0\% | 0.0\% | 0.0\% |
| Vanguard Extended Market Index Fund | 12.0\% | 9.5\% | 7.0\% | 5.0\% | 2.5\% | 1.0\% | 0.0\% | 0.0\% | 0.0\% |
| Oppeneheimer Main Street Mid Cap Fund | 4.0\% | 3.5\% | 3.0\% | 1.5\% | 50.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% |
| Oppenheimer Main Street Small Cap Fund | 7.0\% | 5.5\% | 4.0\% | 2.5\% | 1.5\% | 1.0\% | 0.0\% | 0.0\% | 0.0\% |
| Global and International Equity |  |  |  |  |  |  |  |  |  |
| Oppenheimer Global Fund | 10.0\% | 8.0\% | 6.0\% | 4.0\% | 2.0\% | 1.0\% | 0.0\% | 0.0\% | 0.0\% |
| Oppenheimer International Grow th Fund | 7.0\% | 5.0\% | 4.0\% | 3.0\% | 1.5\% | 1.0\% | 0.0\% | 0.0\% | 0.0\% |
| TIAA-CREF International Equity Index Fund | 10.0\% | 8.0\% | 6.0\% | 4.0\% | 2.0\% | 1.0\% | 0.0\% | 0.0\% | 0.0\% |
| Domestic Fixed Income |  |  |  |  |  |  |  |  |  |
| Dreyfus Bond Market Index Fund | 0.0\% | 15.0\% | 32.0\% | 36.0\% | 36.0\% | 32.0\% | 32.0\% | 0.0\% | 0.0\% |
| Oppenheimer Limited-Term Bond Fund | 0.0\% | 0.0\% | 0.0\% | 2.5\% | 7.5\% | 5.0\% | 20.0\% | 35.0\% | 0.0\% |
| Oppenheimer Limited-Term Government Fund | 0.0\% | 0.0\% | 0.0\% | 2.5\% | 7.5\% | 5.0\% | 20.0\% | 35.0\% | 0.0\% |
| Oppenheimer Senior Floating Rate | 0.0\% | 5.0\% | 8.0\% | 9.0\% | 9.0\% | 8.0\% | 8.0\% | 0.0\% | 0.0\% |
| Money Market |  |  |  |  |  |  |  |  |  |
| Oppenheimer Institutional Money Market Fund | 0.0\% | 0.0\% | 0.0\% | 10.0\% | 20.0\% | 40.0\% | 20.0\% | 30.0\% | 100.0\% |

## TEP Index Investment Grid

Index Age Based and Index Custom Choice Portfolios

| Index Custom Choice Portfolios | Index <br> Portfolio 100 | Index <br> Portfolio 80 | Index Portfolio 60 | Index <br> Portfolio 40 | Index <br> Portfolio $20$ | Index <br> Portfolio $10$ | Index Fixed Income Portfolio | Index Low Duration <br> Fixed Income Portfolio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Index Age Based Portfolios | $\begin{aligned} & \text { Index Age } \\ & \text { Based } \\ & \text { Portfolio } 100 \end{aligned}$ | Index Age <br> Based <br> Portfolio <br> 80 | $\begin{gathered} \hline \text { Index Age } \\ \text { Based } \\ \text { Portfolio } \\ 60 \\ \hline \end{gathered}$ | Index Age <br> Based <br> Portfolio <br> 40 | Index Age Based Portfolio 20 | Index Age <br> Based Portfolio 10 | Index Age Based Fixed Income Portfolio | Index Age Based Low Duration Fixed Income Portfolio |
| Index Aggressive Age Based Track | New born to Age 5 | Ages 6-8 | Ages 9-11 | Ages 12-14 | Ages 15-17 | Ages 18+ |  |  |
| Index Growth Age Based Track |  | New born to Age 5 | Ages 6-8 | Ages 9-11 | Ages 12-14 | Ages 15-17 | Ages 18+ |  |
| Index Balanced Age Based Track |  |  | New born to Age 5 | Ages 6-8 | Ages 9-11 | Ages 12-14 | Ages 15-17 | Ages 18+ |
| Domestic Equity |  |  |  |  |  |  |  |  |
| Vanguard Total Stock Market Index Fund | 50.0\% | 40.0\% | 30.0\% | 20.0\% | 10.0\% | 5.0\% | 0.0\% | 0.0\% |
| Dreyfus BASCIC S\&P Stock Market Index Fund | 30.0\% | 24.0\% | 18.0\% | 12.0\% | 6.0\% | 3.0\% | 0.0\% | 0.0\% |
| Global and International Equity |  |  |  |  |  |  |  |  |
| TIAA-CREF International Equity Index Fund | 20.0\% | 16.0\% | 12.0\% | 8.0\% | 4.0\% | 2.0\% | 0.0\% | 0.0\% |
| Domestic Fixed Income |  |  |  |  |  |  |  |  |
| Dreyfus Bond Market Index Fund | 0.0\% | 10.0\% | 20.0\% | 20.0\% | 20.0\% | 10.0\% | 40.0\% | 0.0\% |
| Vanguard Short Term Bond Index Fund | 0.0\% | 10.0\% | 20.0\% | 30.0\% | 440.0\% | 40.0\% | 40.0\% | 70.0\% |
| Money Market |  |  |  |  |  |  |  |  |
| Oppenheimer Institutional Money Market Fund | 0.0\% | 0.0\% | 0.0\% | 10.0\% | 20.0\% | 40.0\% | 20.0\% | 30.0\% |


|  | Total Return (\%) |  | Average Annual Total Return (\%) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3 Months | YTD | 1 Year | 3 Year | 5 Year |
| Equity Markets |  |  |  |  |  |
| S\&P 500 Index | 3.09 | 9.34 | 17.90 | 9.61 | 14.63 |
| S\&P Completion Index | 2.64 | 7.33 | 21.49 | 6.80 | 14.24 |
| Russell 1000 Growth Index | 4.67 | 14.00 | 20.42 | 11.11 | 15.30 |
| Russell 1000 Index | 3.06 | 9.27 | 18.03 | 9.26 | 14.67 |
| Russell 1000 Value Index | 1.34 | 4.66 | 15.53 | 7.36 | 13.94 |
| Russell MidCap Index | 2.70 | 7.99 | 16.48 | 7.69 | 14.72 |
| Russell 2000 Growth Index | 4.39 | 9.97 | 24.40 | 7.64 | 13.98 |
| Russell 2000 Index | 2.46 | 4.99 | 24.60 | 7.36 | 13.70 |
| Russell 3000 Index | 3.02 | 8.93 | 18.51 | 9.10 | 14.58 |
| CRSP U.S. Total Market Index | 3.04 | 9.00 | 18.49 | 9.07 | 14.56 |
| MSCI ACWI ex-US Index | 5.78 | 14.10 | 20.45 | 0.80 | 7.22 |
| MSCI ACWI Index | 4.27 | 11.48 | 18.78 | 4.82 | 10.54 |
| MSCI EAFE Index | 6.12 | 13.81 | 20.27 | 1.15 | 8.69 |
| MSCI Emerging Markets Index | 6.27 | 18.43 | 23.75 | 1.07 | 3.96 |
| Fixed Income Markets |  |  |  |  |  |
| Bloomberg Barclays U.S. Aggregate Bond Index | 1.45 | 2.27 | -0.31 | 2.48 | 2.21 |
| Bloomberg Barclays U.S. Government 1-3 Year Bond Index | 0.20 | 0.48 | -0.07 | 0.71 | 0.65 |
| Bloomberg Barclays US Government \& Credit 5-10 Year Index | 1.67 | 2.87 | -0.80 | 3.07 | 2.74 |
| Bloomberg Barclays U.S. Aggregate 1-3 Year Bond Index | 0.32 | 0.73 | 0.38 | 0.97 | 0.96 |
| iMoney Government Institutional Index | 0.12 | 0.20 | 0.27 | 0.11 | 0.07 |
| Credit Suisse High Yield Index | 1.97 | 4.37 | 13.02 | 4.23 | 6.69 |
| JP Morgan Leveraged Loan Index | 0.76 | 1.85 | 7.19 | 3.86 | 4.86 |
| Citi Group World Government Bond Index ex-US | 3.81 | 5.91 | -5.01 | -2.20 | -0.80 |
| PHLX Gold \& Silver Index | -3.32 | 2.92 | -16.72 | -6.34 | -11.48 |
| NAREIT Equity REIT Index | 1.52 | 2.70 | -1.70 | 8.36 | 9.52 |

## Direct Plan Performance

## Period Ended 6/30/2017

The Education Plan - Age-Based Portfolios

|  | Total Return (\%) |  | Average Annual Total Return (\%) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Month | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| Age Based Portfolio 100 | 4.02 | 10.21 | 19.33 | 6.74 | 12.54 | 6.83 |
| Customized Performance Benchmark | 3.35 | 9.07 | 19.02 | 6.85 | 12.97 | 7.65 |
| Variance | 0.67 | 1.14 | 0.31 | -0.11 | -0.43 | -0.82 |
| Age Based Portfolio 80 | 3.44 | 8.55 | 15.67 | 5.90 | 10.50 | 5.79 |
| Customized Performance Benchmark | 2.93 | 7.67 | 15.33 | 6.14 | 10.98 | 7.19 |
| Variance | 0.51 | 0.88 | 0.34 | -0.24 | -0.48 | -1.40 |
| Age Based Portfolio 60 | 2.84 | 6.89 | 11.85 | 4.92 | 8.34 | 4.68 |
| Customized Performance Benchmark | 2.53 | 6.29 | 11.58 | 5.36 | 8.92 | 6.63 |
| Variance | 0.31 | 0.60 | 0.27 | -0.44 | -0.58 | -1.95 |
| Age Based Portfolio 40 | 2.08 | 5.02 | 8.06 | 3.75 | 5.99 | 2.60 |
| Customized Performance Benchmark | 1.95 | 4.62 | 7.87 | 4.13 | 6.46 | 5.55 |
| Variance | 0.13 | 0.40 | 0.19 | -0.38 | -0.47 | -2.95 |
| Age Based Portfolio 20 | 1.37 | 3.11 | 4.40 | 2.51 | 3.52 | 1.90 |
| Customized Performance Benchmark | 1.32 | 2.89 | 4.23 | 2.84 | 3.96 | 4.39 |
| Variance | 0.05 | 0.22 | 0.17 | -0.33 | -0.44 | -2.49 |
| Age Based Portfolio 10 | 0.99 | 2.00 | 2.55 | 1.69 | 2.13 | 1.22 |
| Customized Performance Benchmark | 0.95 | 1.93 | 2.43 | 1.97 | 2.49 | 3.37 |
| Variance | 0.04 | 0.07 | 0.12 | -0.28 | -0.36 | -2.15 |

1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and $365-$ daylyear calendar.

## Direct Plan Performance

The Education Plan - Age-Based Portfolios

|  | Total Return (\%) |  | Average Annual Total Return (\%) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Month | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| Age Based Fixed Income Portfolio* | 0.68 | 1.28 | 0.88 | n/a | n/a | 1.68 |
| Customized Performance Benchmark | 0.65 | 1.15 | 0.59 |  |  | 1.68 |
| Variance | 0.03 | 0.13 | 0.29 |  |  | 0.00 |
| Age Based Low Duration Fixed Income Portfolio* | 0.39 | 0.79 | 0.79 | n/a | n/a | 0.98 |
| Customized Performance Benchmark | 0.22 | 0.48 | 0.20 |  |  | 0.68 |
| Variance | 0.17 | 0.31 | 0.59 |  |  | 0.30 |

[^4]
## Direct Plan Performance

## The Education Plan - Custom Choice Portfolios

|  | Total Return (\%) |  | Average Annual Total Return (\%) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Month | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| Portfolio 100 | 4.09 | 10.36 | 19.65 | 6.76 | 12.64 | 6.88 |
| Customized Performance Benchmark | 3.35 | 9.07 | 19.02 | 6.85 | 12.97 | 7.65 |
| Variance | 0.74 | 1.29 | 0.63 | -0.09 | -0.33 | -0.77 |
| Portfolio 80 | 3.44 | 8.62 | 15.76 | 5.83 | 10.49 | 5.93 |
| Customized Performance Benchmark | 2.93 | 7.67 | 15.33 | 6.14 | 10.98 | 7.19 |
| Variance | 0.51 | 0.95 | 0.43 | -0.31 | -0.49 | -1.26 |
| Portfolio 60 | 2.83 | 6.93 | 11.82 | 4.90 | 8.33 | 4.71 |
| Customized Performance Benchmark | 2.53 | 6.29 | 11.58 | 5.36 | 8.92 | 6.63 |
| Variance | 0.30 | 0.64 | 0.24 | -0.46 | -0.59 | -1.92 |
| Portfolio 40 | 2.18 | 5.07 | 8.13 | 3.75 | 5.99 | 2.74 |
| Customized Performance Benchmark | 1.95 | 4.62 | 7.87 | 4.13 | 6.46 | 5.55 |
| Variance | 0.23 | 0.45 | 0.26 | -0.38 | -0.47 | -2.81 |
| Portfolio 20 | 1.46 | 3.13 | 4.41 | 2.54 | 3.52 | 1.87 |
| Customized Performance Benchmark | 1.32 | 2.89 | 4.23 | 2.84 | 3.96 | 4.39 |
| Variance | 0.14 | 0.24 | 0.18 | -0.30 | -0.44 | -2.52 |
| Portfolio 10 | 0.91 | 1.99 | 2.46 | 1.65 | 2.13 | 1.24 |
| Customized Performance Benchmark | 0.95 | 1.93 | 2.43 | 1.97 | 2.49 | 3.37 |
| Variance | -0.04 | 0.06 | 0.03 | -0.32 | -0.36 | -2.13 |

[^5]
## Direct Plan Performance

education plan

The Education Plan - Custom Choice Portfolios

|  | Total Return (\%) |  | Average Annual Total Return (\%) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Month | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| Fixed Income Portfolio* | 0.69 | 1.28 | 0.88 | n/a | n/a | 1.63 |
| Customized Performance Benchmark | 0.65 | 1.15 | 0.59 |  |  | 1.68 |
| Variance | 0.04 | 0.13 | 0.29 |  |  | -0.05 |
| Low Duration Fixed Income Portfolio* | 0.39 | 0.89 | 0.99 | n/a | n/a | 1.09 |
| Customized Performance Benchmark | 0.22 | 0.48 | 0.20 |  |  | 0.68 |
| Variance | 0.17 | 0.41 | 0.79 |  |  | 0.41 |
| Short Term Yield Portfolio | 0.08 | 0.16 | 0.24 | 0.11 | 0.06 | 1.20 |
| Customized Performance Benchmark | 0.13 | 0.20 | 0.30 | 0.16 | 0.11 | 1.29 |
| Variance | -0.05 | -0.04 | -0.06 | -0.05 | -0.05 | -0.09 |

[^6]
## Index Direct Plan Performance

## Period Ended 6/30/2017

## The Education Plan - Age-Based Index Portfolios

|  | Total Return (\%) |  | Average Annual Total Return (\%) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Month | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| Index Age Based Portfolio 100 | 3.59 | 9.92 | 18.01 | 7.24 | 12.82 | 10.44 |
| Customized Performance Benchmark | 3.67 | 10.07 | 18.73 | 7.65 | 13.43 | 11.39 |
| Variance | -0.08 | -0.15 | -0.72 | -0.41 | -0.61 | -0.95 |
| Index Age Based Portfolio 80 | 3.04 | 8.11 | 13.97 | 6.20 | 10.60 | 9.54 |
| Customized Performance Benchmark | 3.13 | 8.36 | 14.75 | 6.58 | 11.09 | 9.74 |
| Variance | -0.09 | -0.25 | -0.78 | -0.38 | -0.49 | -0.20 |
| Index Age Based Portfolio 60 | 2.50 | 6.46 | 10.26 | 5.02 | 8.31 | 8.16 |
| Customized Performance Benchmark | 2.60 | 6.66 | 10.88 | 5.47 | 8.75 | 8.04 |
| Variance | -0.10 | -0.20 | -0.62 | -0.45 | -0.44 | 0.12 |
| Index Age Based Portfolio 40 | 1.95 | 4.73 | 6.86 | 3.86 | 6.03 | 6.46 |
| Customized Performance Benchmark | 1.93 | 4.78 | 7.18 | 4.08 | 6.19 | 5.93 |
| Variance | 0.02 | -0.05 | -0.32 | -0.22 | -0.16 | 0.53 |
| Index Age Based Portfolio 20 | 1.26 | 2.85 | 3.32 | 2.48 | 3.56 | 4.46 |
| Customized Performance Benchmark | 1.27 | 2.92 | 3.59 | 2.66 | 3.65 | 3.79 |
| Variance | -0.01 | -0.07 | -0.27 | -0.18 | -0.09 | 0.67 |
| Index Age Based Portfolio 10 | 0.72 | 1.70 | 1.70 | 1.67 | 2.21 | 3.19 |
| Customized Performance Benchmark | 0.79 | 1.74 | 1.90 | 1.65 | 2.11 | 2.29 |
| Variance | -0.07 | -0.04 | -0.20 | 0.02 | 0.10 | 0.90 |

[^7]
## Index Direct Plan Performance

The Education Plan - Age-Based Index Portfolios

|  | Total Return (\%) |  | Average Annual Total Return (\%) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Month | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| Index Age Based Fixed Income Portfolio* | 0.78 | 1.28 | -0.29 | n/a | n/a | 1.52 |
| Customized Performance Benchmark | 0.83 | 1.40 | -0.01 |  |  | 1.72 |
| Variance | -0.05 | -0.12 | -0.28 |  |  | -0.20 |
| Index Age Based Low Duration Fixed Income Portfolio* | 0.50 | 0.80 | 0.00 | n/a | n/a | 0.55 |
| Customized Performance Benchmark | 0.43 | 0.85 | 0.17 |  |  | 1.07 |
| Variance | 0.07 | -0.05 | -0.17 |  |  | -0.52 |

[^8]
## Index Direct Plan Performance

## The Education Plan - Custom Choice Index Portfolios

|  | Total Return (\%) |  | Average Annual Total Return (\%) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Month | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| Index Portfolio 100 | 3.64 | 9.97 | 17.97 | 7.35 | 12.99 | 10.85 |
| Customized Performance Benchmark | 3.67 | 10.07 | 18.73 | 7.65 | 13.43 | 11.39 |
| Variance | -0.03 | -0.10 | -0.76 | -0.30 | -0.44 | -0.54 |
| Index Portfolio 80 | 3.03 | 8.21 | 14.14 | 6.25 | 10.65 | 9.57 |
| Customized Performance Benchmark | 3.13 | 8.36 | 14.75 | 6.58 | 11.09 | 9.74 |
| Variance | -0.10 | -0.15 | -0.61 | -0.33 | -0.44 | -0.17 |
| Index Portfolio 60 | 2.52 | 6.51 | 10.34 | 5.09 | 8.31 | 8.04 |
| Customized Performance Benchmark | 2.60 | 6.66 | 10.88 | 5.47 | 8.75 | 8.04 |
| Variance | -0.08 | -0.15 | -0.54 | -0.38 | -0.44 | 0.00 |
| Index Portfolio 40 | 1.89 | 4.68 | 6.83 | 3.78 | 5.94 | 6.39 |
| Customized Performance Benchmark | 1.93 | 4.78 | 7.18 | 4.08 | 6.19 | 5.93 |
| Variance | -0.04 | -0.10 | -0.35 | -0.30 | -0.25 | 0.46 |
| Index Portfolio 20 | 1.18 | 2.77 | 3.31 | 2.45 | 3.55 | 4.48 |
| Customized Performance Benchmark | 1.27 | 2.92 | 3.59 | 2.66 | 3.65 | 3.79 |
| Variance | -0.09 | -0.15 | -0.28 | -0.21 | -0.10 | 0.69 |
| Index Portfolio 10 | 0.73 | 1.62 | 1.71 | 1.68 | 2.22 | 3.15 |
| Customized Performance Benchmark | 0.79 | 1.74 | 1.90 | 1.65 | 2.11 | 2.29 |
| Variance | -0.06 | -0.12 | -0.19 | 0.03 | 0.11 | 0.86 |

[^9]
## Index Direct Plan Performance

The Education Plan - Custom Choice Index Portfolios

|  | Total Return (\%) |  | Average Annual Total Return (\%) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Month | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| Index Fixed Income Portfolio* | 0.79 | 1.29 | -0.29 | n/a | n/a | 1.30 |
| Customized Performance Benchmark | 0.83 | 1.40 | -0.01 |  |  | 1.72 |
| Variance | -0.04 | -0.11 | -0.28 |  |  | -0.42 |
| Index Low Duration Fixed Income Portfolio* | 0.40 | 0.79 | 0.00 | n/a | n/a | 0.87 |
| Customized Performance Benchmark | 0.43 | 0.85 | 0.17 |  |  | 1.07 |
| Variance | -0.03 | -0.06 | -0.17 |  |  | -0.20 |

[^10]
## Direct Underlying Investment Performance

The Education Plan
Period Ended 6/30/2017

|  | Total Returns ${ }^{1}$ |  | Average Annual Total Return ${ }^{1}$ |  |  |  | Morningstar Rankings |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | 10-Yearl Since Inception ${ }^{2}$ | QTD | YTD | 1-Year | 3-Year | 5-Year | 10-Year |
| U.S. Equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Oppenheimer Value Fund I | 2.46 | 6.79 | 19.06 | 6.32 | 13.01 | 11.44 | 25 | 23 | 26 | 57 | 43 | n/a |
| Oppenheimer Value Fund $\mathbf{Y}$ | 2.41 | 6.69 | 18.85 | 6.12 | 12.83 | 4.55 | 27 | 25 | 27 | 61 | 49 | 66 |
| Russell 1000 Value Index | 1.34 | 4.66 | 15.53 | 7.36 | 13.94 | 13.05 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 1.12 | 2.13 | 3.53 | -1.04 | -0.93 | -1.61 |  |  |  |  |  |  |
| Oppenheimer Main Street Fund I | 3.54 | 9.63 | 17.07 | 9.86 | 14.85 | 15.12 | 23 | 22 | 57 | 6 | 13 | n/a |
| Oppenheimer Main Street Fund $\mathbf{Y}$ | 3.49 | 9.53 | 16.84 | 9.65 | 14.66 | 6.96 | 24 | 24 | 60 | 8 | 17 | 27 |
| S\&P 500 Index | 3.09 | 9.34 | 17.90 | 9.61 | 14.63 | 15.00 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 0.45 | 0.29 | -0.83 | 0.25 | 0.22 | 0.12 |  |  |  |  |  |  |
| Dreyfus BASIC S\&P 500 Stock Index Fund | 3.02 | 9.22 | 17.66 | 9.40 | 14.40 | 7.02 | 45 | 34 | 46 | 13 | 26 | 24 |
| S\&P 500 Index | 3.09 | 9.34 | 17.90 | 9.61 | 14.63 | 7.18 |  |  |  |  |  |  |
| Variance | -0.07 | -0.12 | -0.24 | -0.21 | -0.23 | -0.16 |  |  |  |  |  |  |
| Vanguard Total Stock Market Index Fund I | 3.03 | 9.00 | 18.50 | 9.07 | 14.55 | 7.38 | 43 | 43 | 34 | 23 | 20 | 13 |
| CRSP U.S. Total Market Index | 3.04 | 9.00 | 18.49 | 9.07 | 14.56 | 7.42 |  |  |  |  |  |  |
| Variance | -0.01 | 0.00 | 0.01 | 0.00 | -0.01 | -0.04 |  |  |  |  |  |  |
| Oppenheimer Main Street Mid Cap Fund I | 1.87 | 7.87 | 15.72 | 5.83 | n/a | 13.56 | 53 | 19 | 61 | 50 | n/a | n/a |
| Oppenheimer Main Street Mid Cap Fund $\mathbf{Y}$ | 1.80 | 7.74 | 15.44 | 5.62 | 12.86 | 6.42 | 57 | 21 | 64 | 55 | 60 | 45 |
| Russell MidCap Index | 2.70 | 7.99 | 16.48 | 7.69 | 14.72 | 14.80 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | -0.83 | -0.12 | -0.76 | -1.86 | -1.86 | -1.24 |  |  |  |  |  |  |

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.
2. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and $365-$ day/year calendar.

## Direct Underlying Investment Performance

The Education Plan


## Direct Underlying Investment Performance

## The Education Plan



1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.
2. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and $365-$ day/year calendar.

## Direct Underlying Investment Performance

## The Education Plan

|  | Total Returns ${ }^{1}$ |  | Average Annual Total Return ${ }^{1}$ |  |  |  | Morningstar Rankings |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | 10-Yearl Since Inception ${ }^{2}$ | QTD | YTD | 1-Year | 3-Year | 5-Year | 10-Year |
| Fixed Income |  |  |  |  |  |  |  |  |  |  |  |  |
| Dreyfus Bond Market Index Fund - BASIC | 1.39 | 2.21 | -0.53 | 2.24 | 1.97 | 4.24 | 60 | 70 | 85 | 48 | 74 | 58 |
| Bloomberg Barclays U.S. Aggregate Bond Index | 1.45 | 2.27 | -0.31 | 2.48 | 2.21 | 4.48 |  |  |  |  |  |  |
| Variance | -0.06 | -0.06 | -0.22 | -0.24 | -0.24 | -0.24 |  |  |  |  |  |  |
| Oppenheimer Limited-Term Bond Fund I | 0.94 | 1.78 | 2.22 | 1.69 | n/a | 2.18 | 8 | 10 | 17 | 15 | n/a | n/a |
| Oppenheimer Limited-Term Bond Fund $\mathbf{Y}$ | 0.92 | 1.50 | 1.85 | 1.48 | 1.67 | 3.82 | 9 | 24 | 22 | 24 | 28 | 6 |
| Bloomberg Barclays U.S. Aggregate 1-3 Year Bond Index | 0.32 | 0.73 | 0.38 | 0.97 | 0.96 | 1.02 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 0.62 | 1.05 | 1.84 | 0.72 | 0.71 | 1.16 |  |  |  |  |  |  |
| Oppenheimer Limited-Term Government Fund I | 0.44 | 0.85 | 0.40 | 0.99 | n/a | 0.91 | 14 | 10 | 14 | 14 | n/a | n/a |
| Oppenheimer Limited-Term Government Fund $Y$ | 0.44 | 0.84 | 0.39 | 0.97 | 1.11 | 2.00 | 16 | 10 | 15 | 15 | 4 | 50 |
| Bloomberg Barclays U.S. Government 1-3 Year Bond Index | 0.20 | 0.48 | -0.07 | 0.71 | 0.65 | 2.01 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 0.24 | 0.37 | 0.47 | 0.28 | 0.46 | -0.01 |  |  |  |  |  |  |
| Vanguard Short-Term Bond Index Fund | 0.60 | 1.10 | 0.06 | 1.28 | n/a | 2.90 | 40 | 51 | 83 | 36 | 53 | n/a |
| Bloomberg Barclays U.S. 1-5 Years Government/Credit Float Adjusted Index | 0.56 | 1.14 | 0.11 | 1.35 | 1.30 | n/a |  |  |  |  |  |  |
| Variance | 0.04 | -0.04 | -0.05 | -0.07 | -0.09 | n/a |  |  |  |  |  |  |

Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower
2. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365 day/year calendar

## Direct Underlying Investment Performance

The Education Plan

|  | Total Returns ${ }^{1}$ |  | Average Annual Total Return ${ }^{1}$ |  |  |  | Morningstar Rankings |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | 10-Yearl Since Inception ${ }^{2}$ | QTD | YTD | 1-Year | 3-Year | 5-Year | 10-Year |
| Fixed Income |  |  |  |  |  |  |  |  |  |  |  |  |
| Oppenheimer Senior Floating Rate Fund I | 0.27 | 1.60 | 9.34 | 3.67 | n/a | 4.51 | 89 | 46 | 7 | 7 | n/a | n/a |
| Oppenheimer Senior Floating Rate Fund $\mathbf{Y}$ | 0.25 | 1.56 | 9.26 | 3.59 | 4.85 | 4.34 | 91 | 49 | 8 | 8 | 9 | 1 |
| JP Morgan Leveraged Loan Index | 0.76 | 1.85 | 7.19 | 3.86 | 4.86 | 4.42 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | -0.49 | -0.25 | 2.15 | -0.19 | -0.01 | 0.09 |  |  |  |  |  |  |
| Oppenheimer Institutional Government Money Market Fund L | 0.17 | 0.29 | 0.44 | 0.25 | 0.18 | 0.75 |  |  |  |  |  |  |
| iMoney Government Institutional Index | 0.12 | 0.20 | 0.27 | 0.11 | 0.07 | 0.44 |  |  |  |  |  |  |
| Variance | 0.05 | 0.09 | 0.17 | 0.14 | 0.11 | 0.31 |  |  |  |  |  |  |

## Appendix B: Scholar's Edge

Advisor Plan State Statistics

## Sorted by Assets

| State | Assets | Accounts ${ }^{1}$ | \% of Total <br> Assets |
| :--- | :---: | :---: | :---: |
| California | $\$ 304,938,468$ | 15,911 | $16.0 \%$ |
| New Mexico | $\$ 168,850,384$ | 10,591 | $8.9 \%$ |
| Texas | $\$ 164,088,285$ | 8,702 | $8.6 \%$ |
| New Jersey | $\$ 155,629,303$ | 7,059 | $8.2 \%$ |
| New York | $\$ 124,350,602$ | 7,008 | $6.5 \%$ |
| Pennsylvania | $\$ 103,072,733$ | 5,749 | $5.4 \%$ |
| Florida | $\$ 100,339,256$ | 5,813 | $5.3 \%$ |
| Massachusetts | $\$ 86,699,462$ | 3,635 | $4.6 \%$ |
| Connecticut | $\$ 46,742,771$ | 2,285 | $2.5 \%$ |
| Minnesota | $\$ 44,750,004$ | 2,891 | $2.4 \%$ |
| Washington | $\$ 44,490,921$ | 2,452 | $2.3 \%$ |
| Georgia | $\$ 41,804,204$ | 2,672 | $2.2 \%$ |
| North Carolina | $\$ 38,546,997$ | 2,262 | $2.0 \%$ |
| Arizona | $\$ 31,644,656$ | 2,164 | $1.7 \%$ |
| Illinois | $\$ 29,897,856$ | 1,749 | $1.6 \%$ |
| Hawaii | $\$ 28,288,630$ | 1,561 | $1.5 \%$ |
| Ohio | $\$ 27,514,403$ | 1,825 | $1.4 \%$ |
| Michigan | $\$ 27,359,557$ | 2,035 | $1.4 \%$ |


| State | Assets | Accounts ${ }^{1}$ | \% of Total <br> Assets |
| :--- | :--- | :---: | :---: |
| Virginia | $\$ 26,057,664$ | 1,583 | $1.4 \%$ |
| Colorado | $\$ 25,934,382$ | 1,786 | $1.4 \%$ |
| Maryland | $\$ 23,617,254$ | 1,300 | $1.2 \%$ |
| Louisiana | $\$ 23,460,296$ | 1,262 | $1.2 \%$ |
| Tennessee | $\$ 21,082,178$ | 1,214 | $1.1 \%$ |
| Nevada | $\$ 18,608,005$ | 1,099 | $1.0 \%$ |
| Missouri | $\$ 16,474,099$ | 1,167 | $0.9 \%$ |
| New Hampshire | $\$ 13,656,622$ | 667 | $0.7 \%$ |
| Kentucky | $\$ 13,547,392$ | 799 | $0.7 \%$ |
| South Dakota | $\$ 12,182,877$ | 926 | $0.6 \%$ |
| South Carolina | $\$ 10,828,311$ | 787 | $0.6 \%$ |
| Indiana | $\$ 10,633,808$ | 723 | $0.6 \%$ |
| Oklahoma | $\$ 9,957,636$ | 632 | $0.5 \%$ |
| Alabama | $\$ 9,570,180$ | 585 | $0.5 \%$ |
| Other | $\$ 8,215,997$ | 482 | $0.4 \%$ |
| Kansas | $\$ 8,183,690$ | 699 | $0.4 \%$ |
| lowa | $\$ 7,980,286$ | 701 | $0.4 \%$ |
| Wisconsin | $\$ 7,938,955$ | 604 | $0.4 \%$ |


| State | Assets | Accounts ${ }^{1}$ | \% of Total <br> Assets |
| :--- | :--- | :---: | :---: |
| Delaware | $\$ 7,545,313$ | 428 | $0.4 \%$ |
| Oregon | $\$ 7,392,597$ | 521 | $0.4 \%$ |
| Mississippi | $\$ 4,923,780$ | 308 | $0.3 \%$ |
| Wyoming | $\$ 4,647,307$ | 310 | $0.2 \%$ |
| Maine | $\$ 4,601,520$ | 250 | $0.2 \%$ |
| Utah | $\$ 4,311,553$ | 400 | $0.2 \%$ |
| Nebraska | $\$ 4,154,602$ | 265 | $0.2 \%$ |
| Rhode Island | $\$ 3,711,547$ | 292 | $0.2 \%$ |
| Idaho | $\$ 3,527,450$ | 194 | $0.2 \%$ |
| Vermont | $\$ 3,376,308$ | 211 | $0.2 \%$ |
| Arkansas | $\$ 2,867,931$ | 225 | $0.2 \%$ |
| North Dakota | $\$ 2,806,060$ | 234 | $0.1 \%$ |
| Alaska | $\$ 2,748,073$ | 299 | $0.1 \%$ |
| Montana | $\$ 2,547,761$ | 209 | $0.1 \%$ |
| West Virginia | $\$ 1,566,248$ | 70 | $0.1 \%$ |
| District of Columbia |  |  |  |
|  |  | 202 |  |

[^11]Advisor Plan County Statistics
Scholar's Edge Full County Report (9/30/17)

| County | Accounts ${ }^{1}$ | Assets | \% of Total Accounts | \% of Assets | Average Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BERNALILLO | 5,078 | \$85,075,359 | 48\% | 50\% | \$16,745 |
| SANTA FE | 1,077 | \$20,700,723 | 10\% | 12\% | \$19,221 |
| DONA ANA | 841 | \$11,599,279 | 8\% | 7\% | \$13,792 |
| SANDOVAL | 814 | \$10,586,627 | 8\% | 6\% | \$13,006 |
| SAN JUAN | 402 | \$5,781,801 | 4\% | 3\% | \$14,383 |
| LOS ALAMOS | 333 | \$7,013,998 | 3\% | 4\% | \$21,063 |
| CHAVES | 305 | \$5,380,569 | 3\% | 3\% | \$17,641 |
| VALENCIA | 298 | \$2,788,181 | 3\% | 2\% | \$9,356 |
| EDDY | 292 | \$3,541,030 | 3\% | 2\% | \$12,127 |
| LEA | 185 | \$3,507,435 | 2\% | 2\% | \$18,959 |
| OTERO | 174 | \$1,799,095 | 2\% | 1\% | \$10,340 |
| RIO ARRIBA | 138 | \$1,590,642 | 1\% | 1\% | \$11,526 |
| CURRY | 123 | \$1,649,748 | 1\% | 1\% | \$13,413 |
| TAOS | 119 | \$1,569,747 | 1\% | 1\% | \$13,191 |
| GRANT | 66 | \$1,141,063 | 1\% | 1\% | \$17,289 |
| LINCOLN | 56 | \$758,772 | 1\% | 0\% | \$13,549 |
| MCKINLEY | 55 | \$1,292,416 | 1\% | 1\% | \$23,498 |
| SAN MIGUEL | 43 | \$868,495 | 0\% | 1\% | \$20,198 |
| CIBOLA | 33 | \$536,652 | 0\% | 0\% | \$16,262 |
| TORRANCE | 26 | \$378,901 | 0\% | 0\% | \$14,573 |
| SOCORRO | 23 | \$224,214 | 0\% | 0\% | \$9,748 |
| UNION | 20 | \$164,508 | 0\% | 0\% | \$8,225 |

County statistics include New Mexico residents only
 the information provided.

## Advisor Plan County Statistics

- 529

Scholar's Edge Full County Report (9/30/17)

| County | Accounts ${ }^{1}$ | Assets | \% of Total Accounts | \% of Assets | Average Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| QUAY | 19 | \$136,344 | 0\% | 0\% | \$7,176 |
| COLFAX | 16 | \$125,653 | 0\% | 0\% | \$7,853 |
| ROOSEVELT | 15 | \$220,239 | 0\% | 0\% | \$14,683 |
| SIERRA | 14 | \$80,581 | 0\% | 0\% | \$5,756 |
| LUNA | 13 | \$99,308 | 0\% | 0\% | \$7,639 |
| HIDALGO | 6 | \$83,298 | 0\% | 0\% | \$13,883 |
| HARDING | 4 | \$108,711 | 0\% | 0\% | \$27,178 |
| CATRON | 3 | \$33,545 | 0\% | 0\% | \$11,182 |
| GUADALUPE | 1 | \$12,055 | 0\% | 0\% | \$12,055 |
| MORA | 1 | \$1,395 | 0\% | 0\% | \$1,395 |

County statistics include New Mexico residents only
 on the information provided.

## Scholar's Edge Investment Grid

| Custom Choice Portfolios | Portfolio 100 | Portfolio 80 | Portfolio 60 | Portfolio <br> 40 | Portfolio <br> 20 | Portfolio 10 | Fixed Income Portfolio | Low Duration Fixed Income Portfolio | Capital <br> Preservation <br> Portfolio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age Based Portfolios | Age Based Portfolio 100 | Age Based Portfolio 80 | Age Based Portfolio 60 | Age Based Portfolio 40 | Age Based Portfolio 20 | Age Based Portfolio 10 | Age Based Fixed Income Portfolio | Age Based Low Duration Fixed Income Portfolio |  |
| Aggressive Age Based Track | $\begin{array}{\|c\|} \hline \text { New born to } \\ \text { Age } 5 \\ \hline \end{array}$ | Ages 6-8 | Ages 9-11 | Ages 12-14 | Ages 15-17 | Ages 18+ |  |  |  |
| Growth Age Based Track |  | New born to Age 5 | Ages 6-8 | Ages 9-11 | Ages 12-14 | Ages 15-17 | Ages 18+ |  |  |
| Balanced Age Based Track |  |  | New born to Age 5 | Ages 6-8 | Ages 9-11 | Ages 12-14 | Ages 15-17 | Ages 18+ |  |
| Domestic Equity |  |  |  |  |  |  |  |  |  |
| Oppenheimer Value Fund | 18.0\% | 14.0\% | 11.0\% | 7.0\% | 4.0\% | 2.0\% | 0.0\% | 0.0\% | 0.0\% |
| Dreyfus Research Grow th Fund | 6.0\% | 5.0\% | 4.0\% | 2.0\% | 1.0\% | 1.0\% | 0.0\% | 0.0\% | 0.0\% |
| Oppenheimer Main Street Fund | 20.0\% | 16.0\% | 12.0\% | 8.0\% | 4.0\% | 2.0\% | 0.0\% | 0.0\% | 0.0\% |
| Oppenheimer Main Street Mid Cap Fund | 9.0\% | 7.0\% | 5.0\% | 4.0\% | 2.0\% | 1.0\% | 0.0\% | 0.0\% | 0.0\% |
| Oppenheimer Main Street Small Cap Fund | 14.0\% | 11.0\% | 8.0\% | 6.0\% | 3.0\% | 1.0\% | 0.0\% | 0.0\% | 0.0\% |
| Global and International Equity |  |  |  |  |  |  |  |  |  |
| Oppenheimer International Grow th Fund | 13.0\% | 10.5\% | 8.0\% | 5.0\% | 2.5\% | 1.0\% | 0.0\% | 0.0\% | 0.0\% |
| Oppenheimer Global Fund | 13.0\% | 10.5\% | 8.0\% | 5.0\% | 2.5\% | 1.0\% | 0.0\% | 0.0\% | 0.0\% |
| Oppenheimer Global Value Fund | 7.0\% | 6.0\% | 4.0\% | 3.0\% | 1.0\% | 1.0\% | 0.0\% | 0.0\% | 0.0\% |
| Domestic Fixed Income |  |  |  |  |  |  |  |  |  |
| American Century Diversified Bond Fund | 0.0\% | 10.0\% | 20.0\% | 24.0\% | 24.0\% | 20.0\% | 20.0\% | 0.0\% | 0.0\% |
| Oppenheimer International Bond Fund | 0.0\% | 4.0\% | 7.5\% | 7.5\% | 7.5\% | 7.5\% | 7.5\% | 0.0\% | 0.0\% |
| Oppenheimer Limited-Term Bond Fund | 0.0\% | 0.0\% | 0.0\% | 5.0\% | 12.5\% | 15.0\% | 20.0\% | 35.0\% | 0.0\% |
| Oppenheimer Limited -Term Government Fund | 0.0\% | 0.0\% | 0.0\% | 5.0\% | 12.5\% | 15.0\% | 20.0\% | 35.0\% | 0.0\% |
| Oppenheimer Senior Floating Rate Fund | 0.0\% | 4.0\% | 8.0\% | 9.0\% | 9.0\% | 8.0\% | 8.0\% | 5.0\% | 0.0\% |
| MainStay High Yield Corporate Bond Fund | 0.0\% | 2.0\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 4.5\% | 0.0\% | 0.0\% |
| New York Life Insurance Funding Agreement | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 95.0\% |
| Global Fixed Income |  |  |  |  |  |  |  |  |  |
| Oppenheimer International Bond Fund | 0.0\% | 4.0\% | 7.5\% | 7.5\% | 10.0\% | 7.5\% | 7.5\% | 25.0\% | 0.0\% |
| Money Market |  |  |  |  |  |  |  |  |  |
| Oppenheimer Institutional Money Market Fund | 0.0\% | 0.0\% | 0.0\% | 5.0\% | 10.0\% | 20.0\% | 20.0\% | 25.0\% | 5.0\% |

## Advisor Plan Performance

Scholar's Edge - Age-Based Portfolios
Period Ended 6/30/2017

|  | Unit Class | Excluding Sales Charge |  |  |  |  |  | Including Sales Charge |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  |
|  |  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| Age Based Portfolio 100 | A | 4.46 | 11.02 | 19.72 | 6.54 | 12.17 | 6.17 | -0.50 | 5.74 | 14.04 | 4.82 | 11.09 | 5.76 |
|  | B | 4.25 | 10.60 | 18.81 | 5.73 | 11.33 | 5.18 | -0.75 | 5.60 | 13.81 | 4.83 | 11.07 | 5.18 |
|  | C | 4.24 | 10.61 | 18.81 | 5.74 | 11.33 | 5.38 | 3.24 | 9.61 | 17.81 | 5.74 | 11.33 | 5.38 |
| Customized Performance Benchmark |  | 3.35 | 9.08 | 19.06 | 6.78 | 12.71 | 7.62 | $n / a$ | $n / a$ | n/a | $n / a$ | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 1.11 | 1.94 | 0.66 | -0.24 | -0.54 | -1.45 |  |  |  |  |  |  |
| Age Based Portfolio 80 | A | 3.83 | 9.41 | 16.28 | 5.68 | 10.37 | 6.15 | -1.10 | 4.21 | 10.75 | 3.98 | 9.30 | 5.73 |
|  | B | 3.65 | 9.01 | 15.41 | 4.89 | 9.53 | 5.04 | -1.35 | 4.01 | 10.41 | 3.98 | 9.25 | 5.04 |
|  | C | 3.65 | 8.98 | 15.42 | 4.89 | 9.54 | 5.35 | 2.65 | 7.98 | 14.42 | 4.89 | 9.54 | 5.35 |
| Customized Performance Benchmark |  | 3.06 | 7.92 | 15.38 | 5.89 | 10.68 | 7.13 | $n / a$ | $n / a$ | $n / a$ | $n / a$ | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 0.77 | 1.49 | 0.90 | -0.21 | -0.31 | -0.98 |  |  |  |  |  |  |
| Age Based Portfolio 60 | A | 3.26 | 7.81 | 13.09 | 4.88 | 8.39 | 4.86 | -1.65 | 2.69 | 7.72 | 3.19 | 7.34 | 4.44 |
|  | B | 3.06 | 7.41 | 12.23 | 4.09 | 7.57 | 3.39 | -1.94 | 2.41 | 7.23 | 3.16 | 7.27 | 3.39 |
|  | C | 3.06 | 7.41 | 12.22 | 4.09 | 7.57 | 4.07 | 2.06 | 6.41 | 11.22 | 4.09 | 7.57 | 4.07 |
| Customized Performance Benchmark |  | 2.74 | 6.70 | 11.86 | 5.02 | 8.71 | 6.58 | $n / a$ | $n / a$ | $n / a$ | $n / a$ | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 0.52 | 1.11 | 1.23 | -0.14 | -0.32 | -1.72 |  |  |  |  |  |  |
| Age Based Portfolio 40 | A | 2.46 | 5.76 | 9.28 | 3.79 | 6.13 | 3.49 | -2.41 | 0.73 | 4.09 | 2.11 | 5.10 | 3.09 |
|  | B | 2.22 | 5.32 | 8.42 | 2.99 | 5.33 | 2.46 | -2.78 | 0.32 | 3.42 | 2.04 | 5.00 | 2.46 |
|  | C | 2.25 | 5.32 | 8.43 | 3.00 | 5.33 | 2.72 | 1.25 | 4.32 | 7.43 | 3.00 | 5.33 | 2.72 |
| Customized Performance Benchmark |  | 2.14 | 4.97 | 8.14 | 3.90 | 6.40 | 5.62 | $n / a$ | $n / a$ | $n / a$ | $n / a$ | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 0.32 | 0.79 | 1.14 | -0.11 | -0.27 | -2.13 |  |  |  |  |  |  |

B shares will close on October 6, 2017.

1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365 day/year calendar

## Advisor Plan Performance

Scholar's Edge - Age-Based Portfolios

|  | Unit Class | Excluding Sales Charge |  |  |  |  |  | Including Sales Charge |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  |
|  |  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| Age Based Portfolio 20 | A | 1.66 | 3.68 | 5.46 | 2.59 | 3.77 | 2.85 | -3.17 | -1.25 | 0.45 | 0.94 | 2.76 | 2.45 |
|  | B | 1.39 | 3.22 | 4.61 | 1.81 | 2.99 | 1.31 | -3.61 | -1.78 | -0.39 | 0.84 | 2.63 | 1.31 |
|  | C | 1.42 | 3.21 | 4.64 | 1.80 | 2.99 | 2.08 | 0.42 | 2.21 | 3.64 | 1.80 | 2.99 | 2.08 |
| Customized Performance Benchmark |  | 1.51 | 3.25 | 4.44 | 2.65 | 3.99 | 4.56 | $n / a$ | $n / a$ | $n / a$ | $n / a$ | $n / a$ | n/a |
| Variance(Between Class A and Benchmark) |  | 0.15 | 0.43 | 1.02 | -0.06 | -0.22 | -1.71 |  |  |  |  |  |  |
| Age Based Portfolio 10 | A | 1.19 | 2.60 | 3.55 | 1.83 | 2.51 | 2.10 | -3.61 | -2.27 | -1.37 | 0.19 | 1.52 | 1.70 |
|  | B | 1.01 | 2.19 | 2.76 | 1.07 | 1.73 | 0.96 | -3.99 | -2.81 | -2.24 | 0.08 | 1.36 | 0.96 |
|  | C | 0.97 | 2.18 | 2.77 | 1.07 | 1.73 | 1.33 | -0.03 | 1.18 | 1.77 | 1.07 | 1.73 | 1.33 |
| Customized Performance Benchmark |  | 1.15 | 2.35 | 2.57 | 1.88 | 2.64 | 3.65 | $n / a$ | $n / a$ | $n / a$ | $n / a$ | $n / a$ | $n / a$ |
| Variance(Between Class A and Benchmark) |  | 0.04 | 0.25 | 0.98 | -0.05 | -0.13 | -1.55 |  |  |  |  |  |  |
| Age Based Fixed Income Portfolio* | A | 0.78 | 1.57 | 1.77 | n/a | n/a | 1.95 | -4.01 | -3.26 | -3.07 | n/a | n/a | -0.72 |
|  | B | 0.68 | 1.27 | 0.98 | n/a | n/a | 1.95 | -4.32 | -3.73 | -4.03 | n/a | n/a | -0.22 |
|  | C | 0.59 | 1.19 | 0.99 | n/a | n/a | 1.25 | -0.41 | 0.19 | -0.01 | n/a | $\mathrm{n} / \mathrm{a}$ | 1.25 |
| Customized Performance Benchmark |  | 0.85 | 1.51 | 0.81 |  |  | 2.06 | $n / a$ | $n / a$ | $n / a$ | $n / a$ | $n / a$ | n/a |
| Variance(Between Class A and Benchmark) |  | -0.07 | 0.06 | 0.96 |  |  | -0.11 |  |  |  |  |  |  |

*New as of 8/31/15.
B shares will close on October 6, 2017

1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365 daylyear calendar

## Advisor Plan Performance

## Scholar's Edge - Age-Based Portfolios

|  | Unit Class | Excluding Sales Charge |  |  |  |  |  | Including Sales Charge |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  |
|  |  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since <br> Inception ${ }^{1}$ | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since <br> Inception ${ }^{1}$ |
| Age Based Low Duration Fixed Income Portfolio* | A | 0.39 | 0.79 | 0.99 | n/a | n/a | 0.98 | -4.37 | -4.00 | -3.81 | n/a | n/a | -1.67 |
|  | B | 0.30 | 0.40 | 0.30 | n/a | n/a | 0.55 | -4.70 | -4.60 | -4.70 | n/a | n/a | -1.65 |
|  | C | 0.20 | 0.40 | 0.20 | n/a | n/a | 0.27 | -0.80 | -0.60 | -0.80 | n/a | n/a | 0.27 |
| Customized Performance Benchmark |  | 0.25 | 0.56 | 0.53 |  |  | 0.92 | n/a | $n / a$ | n/a | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 0.14 | 0.23 | 0.46 |  |  | 0.06 |  |  |  |  |  |  |

## Advisor Plan Performance

## Scholar's Edge - Custom Choice Portfolios

|  | Unit Class | Excluding Sales Charge |  |  |  |  |  | Including Sales Charge |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  |
|  |  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| Portfolio 100 | A | 4.47 | 11.07 | 19.79 | 6.51 | 12.18 | 6.17 | -0.50 | 5.79 | 14.10 | 4.80 | 11.09 | 5.76 |
|  | B | 4.27 | 10.67 | 18.91 | 5.71 | 11.33 | 5.19 | -0.73 | 5.67 | 13.91 | 4.81 | 11.07 | 5.19 |
|  | C | 4.27 | 10.67 | 18.91 | 5.72 | 11.34 | 5.37 | 3.27 | 9.67 | 17.91 | 5.72 | 11.34 | 5.37 |
| Customized Performance Benchmark |  | 3.35 | 9.08 | 19.06 | 6.78 | 12.71 | 7.62 | n/a | $n / a$ | n/a | n/a | $n / a$ | n/a |
| Variance(Between Class A and Benchmark) |  | 1.12 | 1.99 | 0.73 | -0.27 | -0.53 | -1.45 |  |  |  |  |  |  |
| Portfolio 80 | A | 3.87 | 9.48 | 16.43 | 5.71 | 10.40 | 6.17 | -1.06 | 4.28 | 10.90 | 4.01 | 9.33 | 5.75 |
|  | B | 3.69 | 9.10 | 15.54 | 4.91 | 9.58 | 5.06 | -1.32 | 4.10 | 10.54 | 4.00 | 9.30 | 5.06 |
|  | C | 3.69 | 9.10 | 15.56 | 4.92 | 9.58 | 5.37 | 2.69 | 8.10 | 14.56 | 4.92 | 9.58 | 5.37 |
| Customized Performance Benchmark |  | 3.06 | 7.92 | 15.38 | 5.89 | 10.68 | 7.13 | $n / a$ | n/a | $n / a$ | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 0.81 | 1.56 | 1.05 | -0.18 | -0.28 | -0.96 |  |  |  |  |  |  |
| Portfolio 60 | A | 3.25 | 7.82 | 13.09 | 4.88 | 8.39 | 4.88 | -1.65 | 2.70 | 7.72 | 3.19 | 7.34 | 4.47 |
|  | B | 3.06 | 7.39 | 12.20 | 4.09 | 7.57 | 3.41 | -1.94 | 2.39 | 7.20 | 3.16 | 7.27 | 3.41 |
|  | C | 3.05 | 7.39 | 12.22 | 4.09 | 7.57 | 4.09 | 2.05 | 6.39 | 11.22 | 4.09 | 7.57 | 4.09 |
| Customized Performance Benchmark |  | 2.74 | 6.70 | 11.86 | 5.02 | 8.71 | 6.58 | $n / a$ | n/a | $n / a$ | n/a | $n / a$ | n/a |
| Variance(Between Class A and Benchmark) |  | 0.51 | 1.12 | 1.23 | -0.14 | -0.32 | -1.70 |  |  |  |  |  |  |
| Portfolio 40 | A | 2.45 | 5.74 | 9.26 | 3.78 | 6.13 | 3.51 | -2.42 | 0.72 | 4.07 | 2.11 | 5.10 | 3.11 |
|  | B | 2.22 | 5.31 | 8.41 | 2.99 | 5.33 | 2.45 | -2.78 | 0.31 | 3.41 | 2.04 | 5.00 | 2.45 |
|  | C | 2.25 | 5.31 | 8.42 | 3.00 | 5.33 | 2.73 | 1.25 | 4.31 | 7.42 | 3.00 | 5.33 | 2.73 |
| Customized Performance Benchmark |  | 2.14 | 4.97 | 8.14 | 3.90 | 6.40 | 5.62 | $n / a$ | $n / a$ | n/a | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 0.31 | 0.77 | 1.12 | -0.12 | -0.27 | -2.11 |  |  |  |  |  |  |

B shares will close on October 6, 2017.

1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and $365-$ daylyear calendar.

## Advisor Plan Performance

## Scholar's Edge - Custom Choice Portfolios

|  | Unit Class | Excluding Sales Charge |  |  |  |  |  | Including Sales Charge |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  |
|  |  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| Portfolio 20 | A | 1.67 | 3.69 | 5.48 | 2.57 | 3.77 | 2.82 | -3.16 | -1.23 | 0.47 | 0.92 | 2.76 | 2.41 |
|  | B | 1.44 | 3.27 | 4.62 | 1.78 | 2.98 | 0.34 | -3.56 | -1.73 | -0.38 | 0.81 | 2.62 | 0.34 |
|  | C | 1.43 | 3.31 | 4.66 | 1.81 | 2.99 | 2.04 | 0.43 | 2.31 | 3.66 | 1.81 | 2.99 | 2.04 |
| Customized Performance Benchmark |  | 1.51 | 3.25 | 4.44 | 2.65 | 3.99 | 4.56 | n/a | n/a | $n / a$ | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 0.16 | 0.44 | 1.04 | -0.08 | -0.22 | -1.74 |  |  |  |  |  |  |
| Portfolio 10 | A | 1.20 | 2.57 | 3.52 | 1.83 | 2.49 | 2.09 | -3.61 | -2.30 | -1.40 | 0.19 | 1.50 | 1.69 |
|  | B | 1.01 | 2.19 | 2.76 | 1.06 | 1.73 | 0.94 | -3.99 | -2.81 | -2.24 | 0.07 | 1.35 | 0.94 |
|  | C | 1.01 | 2.22 | 2.77 | 1.07 | 1.74 | 1.32 | 0.01 | 1.22 | 1.77 | 1.07 | 1.74 | 1.32 |
| Customized Performance Benchmark |  | 1.15 | 2.35 | 2.57 | 1.88 | 2.64 | 3.65 | n/a | n/a | $n / a$ | n/a | $n / a$ | n/a |
| Variance(Between Class A and Benchmark) |  | 0.05 | 0.22 | 0.95 | -0.05 | -0.15 | -1.56 |  |  |  |  |  |  |
| Fixed Income Portfolio* | A | 0.78 | 1.67 | 1.76 | n/a | n/a | 2.06 | -4.01 | -3.16 | -3.07 | n/a | n/a | -0.62 |
|  | B | 0.60 | 1.20 | 1.00 | n/a | n/a | 0.71 | -4.40 | -3.80 | -4.00 | n/a | n/a | -1.48 |
|  | C | 0.59 | 1.19 | 0.99 | n/a | n/a | 1.25 | -0.41 | 0.19 | -0.01 | n/a | n/a | 1.25 |
| Customized Performance Benchmark |  | 0.85 | 1.51 | 0.81 |  |  | 2.06 | n/a | n/a | $n / a$ | n/a | n/a | $n / a$ |
| Variance(Between Class A and Benchmark) |  | -0.07 | 0.16 | 0.95 |  |  | 0.00 |  |  |  |  |  |  |

## Advisor Plan Performance

Scholar's Edge - Custom Choice Portfolios

|  | Unit Class | Excluding Sales Charge |  |  |  |  |  | Including Sales Charge |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  |
|  |  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since <br> Inception ${ }^{1}$ |
| Low Duration Fixed Income Portfolio* | A | 0.40 | 0.79 | 0.99 | n/a | n/a | 0.93 | -4.37 | -4.00 | -3.80 | n/a | n/a | -1.72 |
|  | B | 0.40 | 0.60 | 0.40 | n/a | n/a | 0.71 | -4.60 | -4.40 | -4.60 | n/a | n/a | -1.48 |
|  | C | 0.20 | 0.50 | 0.30 | n/a | n/a | 0.22 | -0.80 | -0.50 | -0.70 | n/a | n/a | 0.22 |
| Customized Performance Benchmark |  | 0.25 | 0.56 | 0.53 |  |  | 0.92 | n/a | n/a | n/a | $n / a$ | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 0.15 | 0.23 | 0.46 |  |  | 0.01 |  |  |  |  |  |  |
| Capital Preservation Portfolio | A | 0.17 | 0.42 | 0.75 | 0.78 | 1.16 | 2.10 | -4.59 | -4.36 | -4.04 | -0.84 | 0.18 | 1.57 |
|  | B | 0.18 | 0.35 | 0.62 | 0.32 | 0.59 | 1.61 | -4.82 | -4.65 | -4.38 | -0.68 | 0.20 | 1.61 |
|  | C | 0.18 | 0.35 | 0.62 | 0.32 | 0.59 | 1.45 | -0.82 | -0.65 | -0.38 | 0.32 | 0.59 | 1.45 |
| Customized Performance Benchmark |  | n/a | $n / a$ | n/a | n/a | $n / a$ | $n / a$ | n/a | $n / a$ | $n / a$ | $n / a$ | n/a | $n / a$ |

Variance(Between Class A and Benchmark)

## Advisor Plan Performance

Scholar's Edge - Individual Fund Portfolios Period Ended 6/30/2017

|  | Unit <br> Class | Excluding Sales Charge |  |  |  |  |  | Including Sales Charge |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  |
|  |  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception $^{1}$ | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| Value Portfolio | A | 2.33 | 6.47 | 18.34 | 5.76 | 12.38 | 6.12 | -2.53 | 1.42 | 12.72 | 4.05 | 11.30 | 5.71 |
|  | B | 2.13 | 6.07 | 17.44 | 4.96 | 11.53 | 5.75 | -2.87 | 1.07 | 12.44 | 4.04 | 11.27 | 5.75 |
|  | C | 2.15 | 6.09 | 17.45 | 4.96 | 11.54 | 5.33 | 1.15 | 5.09 | 16.45 | 4.96 | 11.54 | 5.33 |
| Russell 1000 Value Index |  | 1.34 | 4.66 | 15.53 | 7.36 | 13.94 | 7.43 | n/a | $n / a$ | $n / a$ | $n / a$ | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 0.99 | 1.81 | 2.81 | -1.60 | -1.56 | -1.31 |  |  |  |  |  |  |
| Dividend Opportunity Portfolio | A | 1.67 | 3.70 | n/a | n/a | n/a | 3.70 | -3.16 | 0.00 | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | n/a |
|  | C | 1.48 | 2.70 | n/a | n/a | n/a | 1.70 | 0.48 | 0.00 | n/a | n/a | n/a | 1.70 |
| Russell 3000 Value Index |  | 1.29 | 4.32 |  |  |  | 3.70 | n/a | n/a | n/a | $n / a$ | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 0.38 | -0.62 |  |  |  | -2.00 |  |  |  |  |  |  |
| Dreyfus Research Growth Portfolio | A | 3.11 | 11.33 | 13.44 | 7.36 | 11.79 | 5.92 | -1.79 | 6.04 | 8.06 | 5.63 | 10.70 | 5.50 |
|  | B | 2.93 | 10.93 | 12.59 | 6.56 | 10.95 | 5.57 | -2.07 | 5.93 | 7.59 | 5.67 | 10.68 | 5.57 |
|  | C | 2.93 | 10.91 | 12.59 | 6.55 | 10.94 | 5.14 | 1.93 | 9.91 | 11.59 | 6.55 | 10.94 | 5.14 |
| Russell 1000 Growth Index |  | 4.67 | 14.00 | 20.42 | 11.11 | 15.30 | 7.23 | n/a | n/a | n/a | $n / a$ | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | -1.56 | -2.67 | -6.98 | -3.75 | -3.51 | -1.31 |  |  |  |  |  |  |

## Advisor Plan Performance

## Scholar's Edge - Individual Fund Portfolios

|  | Unit Class | Excluding Sales Charge |  |  |  |  |  | Including Sales Charge |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  |
|  |  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| Main Street Portfolio | A | 3.39 | 9.33 | 16.41 | 9.40 | n/a | 12.34 | -1.52 | 4.14 | 10.89 | 7.64 | n/a | 11.02 |
|  | B | 3.17 | 8.88 | 15.51 | n/a | n/a | 9.12 | -1.83 | 3.88 | 10.51 | n/a | n/a | 7.13 |
|  | C | 3.15 | 8.87 | 15.51 | 8.56 | n/a | 11.56 | 2.15 | 7.87 | 14.51 | 8.56 | n/a | 11.56 |
| S\&P 500 Index |  | 3.09 | 9.34 | 17.90 | 9.61 |  | 12.36 | n/a | n/a | n/a | n/a | n/a | $n / a$ |
| Variance(Between Class A and Benchmark) |  | 0.30 | -0.01 | -1.49 | -0.21 |  | -0.02 |  |  |  |  |  |  |
| Monetta Young Investor Portfolio* | A | 2.90 | 9.42 | 19.63 | n/a | n/a | 12.62 | -1.99 | 4.22 | 13.95 | n/a | n/a | 9.66 |
|  | C | 2.75 | 9.01 | 18.80 | n/a | n/a | 13.95 | 1.75 | 8.01 | 17.80 | n/a | n/a | 13.95 |
| S\&P 500 Index |  | 3.09 | 9.34 | 17.90 |  |  | 14.35 | n/a | n/a | n/a | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | -0.19 | 0.08 | 1.73 |  |  | -1.73 |  |  |  |  |  |  |

## Advisor Plan Performance

## Scholar's Edge - Individual Fund Portfolios

|  |  |  |  | xcluding S | Sales Char | arge |  |  |  | luding S | les Cha |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Re | rn(\%) | Averag | ge Annual | Total Re | turn (\%) | Total Re | n(\%) | Avera | Annual | Total R | urn (\%) |
|  | Unit <br> Class | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since <br> Inception ${ }^{1}$ | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since <br> Inception $^{1}$ |
| Main Street Mid Cap Portfolio | A | 1.74 | 7.59 | 15.13 | 5.34 | 12.46 | 7.78 | -3.08 | 2.48 | 9.67 | 3.65 | 11.37 | 7.36 |
|  | B | 1.56 | 7.19 | 14.27 | 4.55 | 11.60 | 7.45 | -3.44 | 2.19 | 9.27 | 3.62 | 11.35 | 7.45 |
|  | C | 1.55 | 7.18 | 14.28 | 4.55 | 11.61 | 6.99 | 0.55 | 6.18 | 13.28 | 4.55 | 11.61 | 6.99 |
| Russell MidCap Index |  | 2.70 | 7.99 | 16.48 | 7.69 | 14.72 | 9.44 | $n / a$ | $n / a$ | $n / a$ | $n / a$ | $n / a$ | n/a |
| Variance(Between Class A and Benchmark) |  | -0.96 | -0.40 | -1.35 | -2.35 | -2.26 | -1.66 |  |  |  |  |  |  |
| Main Street Small Cap Portfolio* | A | 2.63 | 6.67 | 22.14 | n/a | n/a | 12.82 | -2.24 | 1.61 | 16.33 | n/a | n/a | 9.86 |
|  | C | 2.38 | 6.21 | 21.26 | n/a | n/a | 12.91 | 1.38 | 5.21 | 20.26 | n/a | n/a | 12.91 |
| Russell 2000 Index |  | 2.46 | 4.99 | 24.60 |  |  | 13.20 | $n / a$ | $n / a$ | $n / a$ | $n / a$ | $n / a$ | n/a |
| Variance(Between Class A and Benchmark) |  | 0.17 | 1.68 | -2.46 |  |  | -0.38 |  |  |  |  |  |  |
| Discovery Portfolio | A | 5.03 | 14.00 | 17.99 | 7.44 | n/a | 9.99 | 0.04 | 8.58 | 12.39 | 5.71 | n/a | 8.70 |
|  | C | 4.80 | 13.57 | 17.17 | 6.63 | n/a | 7.17 | 3.80 | 12.57 | 16.17 | 6.63 | n/a | 7.17 |
| Russell 2000 Growth Index |  | 4.39 | 9.97 | 24.40 | 7.64 |  | 11.57 | $n / a$ | $n / a$ | n/a | $n / a$ | $n / a$ | n/a |
| Variance(Between Class A and Benchmark) |  | 0.64 | 4.03 | -6.41 | -0.20 |  | -1.58 |  |  |  |  |  |  |
| International Growth Portfolio | A | 7.28 | 15.38 | 15.70 | 1.90 | n/a | 4.99 | 2.18 | 9.90 | 10.21 | 0.26 | n/a | 3.76 |
|  | B | 7.11 | 14.97 | 14.86 | n/a | n/a | 3.82 | 2.10 | 9.97 | 9.86 | n/a | n/a | 1.74 |
|  | C | 7.16 | 14.97 | 14.97 | 1.14 | n/a | 4.47 | 6.16 | 13.97 | 13.97 | 1.14 | n/a | 4.47 |
| MSCI ACWI ex-US Index |  | 5.78 | 14.10 | 20.45 | 0.80 |  | 3.60 | $n / a$ | $n / a$ | $n / a$ | $n / a$ | $n / a$ | n/a |
| Variance(Between Class A and Benchmark) |  | 1.50 | 1.28 | -4.75 | 1.10 |  | 1.39 |  |  |  |  |  |  |

[^12]
## Advisor Plan Performance

## Scholar's Edge - Individual Fund Portfolios

|  | Unit Class | Excluding Sales Charge |  |  |  |  |  | Including Sales Charge |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  |
|  |  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| International Diversified Portfolio | A | 8.53 | 18.42 | 19.89 | 3.18 | n/a | 5.75 | 3.37 | 12.80 | 14.19 | 1.52 | n/a | 4.52 |
|  | C | 8.41 | 18.02 | 19.01 | 2.41 | n/a | 6.10 | 7.40 | 17.02 | 18.01 | 2.41 | n/a | 6.10 |
| MSCI ACWI ex-US Index |  | 5.78 | 14.10 | 20.45 | 0.80 |  | 3.60 | n/a | n/a | n/a | $n / a$ | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 2.75 | 4.32 | -0.56 | 2.38 |  | 2.15 |  |  |  |  |  |  |
| Global Portfolio | A | 8.48 | 19.51 | 30.15 | 6.68 | n/a | 9.34 | 3.32 | 13.83 | 23.97 | 4.96 | n/a | 8.06 |
|  | C | 8.18 | 19.09 | 29.19 | 5.87 | n/a | 6.76 | 7.18 | 18.09 | 28.19 | 5.87 | n/a | 6.76 |
| MSCI ACWI Index |  | 4.27 | 11.48 | 18.78 | 4.82 |  | 7.56 | n/a | $n / a$ | n/a | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 4.21 | 8.03 | 11.37 | 1.86 |  | 1.78 |  |  |  |  |  |  |
| Global Value Portfolio* | A | 7.91 | 16.58 | 24.81 | n/a | n/a | 7.01 | 2.79 | 11.04 | 18.88 | n/a | n/a | 4.20 |
|  | C | 7.74 | 16.09 | 23.97 | n/a | n/a | 8.90 | 6.74 | 15.09 | 22.97 | n/a | n/a | 8.90 |
| MSCI ACWI Index |  | 4.27 | 11.48 | 18.78 |  |  | 11.34 | n/a | $n / a$ | n/a | $n / a$ | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 3.64 | 5.10 | 6.03 |  |  | -4.33 |  |  |  |  |  |  |
| Global Opportunities Portfolio | A | 5.26 | 24.39 | 38.38 | 14.49 | n/a | 16.54 | 0.26 | 18.48 | 31.81 | 12.65 | n/a | 15.18 |
|  | C | 5.08 | 23.90 | 37.33 | 13.62 | n/a | 11.56 | 4.08 | 22.90 | 36.33 | 13.62 | n/a | 11.56 |
| MSCI ACWI Index |  | 4.27 | 11.48 | 18.78 | 4.82 |  | 7.56 | n/a | $n / a$ | n/a | $n / a$ | n/a | $n / a$ |
| Variance(Between Class A and Benchmark) |  | 0.99 | 12.91 | 19.60 | 9.67 |  | 8.98 |  |  |  |  |  |  |

1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365 daylyear calendar
*New as of $8 / 31 / 15$.

## Advisor Plan Performance

## Scholar's Edge - Individual Fund Portfolios

|  | Unit Class | Excluding Sales Charge |  |  |  |  |  | Including Sales Charge |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  |
|  |  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since <br> Inception ${ }^{1}$ | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since <br> Inception ${ }^{1}$ |
| International Small-Mid Company Portfolio* | A | 11.54 | 21.97 | 23.75 | n/a | n/a | 13.75 | 6.24 | 16.17 | 17.88 | n/a | n/a | 10.77 |
|  | C | 11.32 | 21.50 | 22.81 | n/a | n/a | 12.91 | 10.32 | 20.50 | 21.81 | n/a | n/a | 12.91 |
| MSCI ACWI ex-US SMid Cap Index |  | 6.32 | 15.38 | 19.88 |  |  | 10.91 | $n / a$ | $n / a$ | n/a | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 5.22 | 6.59 | 3.87 |  |  | 2.84 |  |  |  |  |  |  |
| Developing Markets Portfolio | A | 6.78 | 18.24 | 22.17 | -0.77 | n/a | 2.38 | 1.71 | 12.62 | 16.37 | -2.37 | n/a | 1.18 |
|  | C | 6.58 | 17.81 | 21.26 | -1.50 | n/a | 2.74 | 5.58 | 16.81 | 20.26 | -1.50 | n/a | 2.74 |
| MSCI Emerging Markets Index |  | 6.27 | 18.43 | 23.75 | 1.07 |  | 1.72 | $n / a$ | $n / a$ | n/a | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 0.51 | -0.19 | -1.58 | -1.84 |  | 0.66 |  |  |  |  |  |  |
| American Century Diversified Bond Portfolio | A | 1.38 | 2.05 | -0.76 | 1.71 | 1.51 | -1.12 | -3.44 | -2.80 | -5.47 | 0.07 | 0.53 | -1.51 |
|  | B | 1.17 | 1.67 | -1.50 | 0.95 | 0.75 | -1.46 | -3.83 | -3.33 | -6.42 | -0.04 | 0.35 | -1.46 |
|  | C | 1.16 | 1.66 | -1.49 | 0.95 | 0.76 | -1.86 | 0.16 | 0.66 | -2.48 | 0.95 | 0.76 | -1.86 |
| Bloomberg Barclays US Aggregate Bond Index |  | 1.45 | 2.27 | -0.31 | 2.48 | 2.21 | 4.18 | $n / a$ | $n / a$ | n/a | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | -0.07 | -0.22 | -0.45 | -0.77 | -0.70 | -5.30 |  |  |  |  |  |  |
| Limited Term Bond Portfolio* | A | 0.78 | 1.58 | 1.68 | n/a | n/a | 1.63 | -4.00 | -3.25 | -3.15 | n/a | n/a | -1.04 |
|  | C | 0.59 | 1.19 | 0.99 | n/a | n/a | 1.20 | -0.41 | 0.19 | -0.01 | n/a | n/a | 1.20 |
| Bloomberg Barclays U.S. Aggregate 1-3 Year Bond Index |  | 0.32 | 0.73 | 0.38 |  |  | 1.08 | $n / a$ | $n / a$ | n/a | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 0.46 | 0.85 | 1.30 |  |  | 0.55 |  |  |  |  |  |  |

B shares will close on October 6, 2017.
*New as of 8/31/15.

1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365 -day/year

## Advisor Plan Performance

## Scholar's Edge - Individual Fund Portfolios

|  | Unit <br> Class | Excluding Sales Charge |  |  |  |  |  | Including Sales Charge |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  |
|  |  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| Limited Term Government Portfolio | A | 0.29 | 0.59 | -0.19 | 0.49 | n/a | 0.65 | -4.47 | -4.19 | -4.94 | -1.13 | n/a | -0.53 |
|  | C | 0.10 | 0.20 | -0.99 | -0.30 | n/a | -0.10 | -0.90 | -0.80 | -1.98 | -0.30 | n/a | -0.10 |
| Bloomberg Barclays U.S. Gov't 1-3 Year Bond Index |  | 0.20 | 0.48 | -0.07 | 0.71 |  | 0.65 | n/a | n/a | n/a | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 0.09 | 0.11 | -0.12 | -0.22 |  | 0.00 |  |  |  |  |  |  |
| Senior Floating Rate Portfolio | A | 0.09 | 1.32 | 8.61 | 3.12 | n/a | 3.40 | -4.67 | -3.49 | 3.45 | 1.46 | n/a | 2.19 |
|  | C | 0.00 | 1.00 | 7.83 | 2.35 | n/a | 2.67 | -1.00 | 0.00 | 6.83 | 2.35 | n/a | 2.67 |
| JP Morgan Leveraged Loan Index |  | 0.76 | 1.85 | 7.19 | 3.86 |  | 3.94 | $n / a$ | $n / a$ | n/a | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | -0.67 | -0.53 | 1.42 | -0.74 |  | -0.54 |  |  |  |  |  |  |
| MainStay High Yield Corporate Bond Portfolio* | A | 1.32 | 3.33 | 9.95 | n/a | n/a | 7.88 | -3.49 | -1.58 | 4.73 | n/a | n/a | 5.05 |
|  | C | 1.09 | 2.99 | 9.14 | n/a | n/a | 10.77 | 0.09 | 1.99 | 8.14 | n/a | n/a | 10.77 |
| Credit Suisse High Yield Index |  | 1.97 | 4.37 | 13.02 |  |  | 9.06 | $n / a$ | $n / a$ | n/a | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | -0.65 | -1.04 | -3.07 |  |  | -1.18 |  |  |  |  |  |  |
| Global Strategic Income Portfolio | A | 1.55 | 3.56 | 5.82 | 1.90 | 3.34 | 4.78 | -3.27 | -1.36 | 0.79 | 0.26 | 2.34 | 4.37 |
|  | B | 1.35 | 3.16 | 5.01 | 1.13 | 2.56 | 4.41 | -3.65 | -1.84 | 0.01 | 0.14 | 2.20 | 4.41 |
|  | C | 1.35 | 3.15 | 5.03 | 1.14 | 2.57 | 4.00 | 0.35 | 2.15 | 4.03 | 1.14 | 2.57 | 4.00 |
| Bloomberg Barclays US Aggregate Bond Index |  | 1.45 | 2.27 | -0.31 | 2.48 | 2.21 | 4.18 | n/a | n/a | n/a | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 0.10 | 1.29 | 6.13 | -0.58 | 1.13 | 0.60 |  |  |  |  |  |  |

B shares will close on October 6, 2017
*New as of $8 / 31 / 15$.

1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365 -day/year

## Advisor Plan Performance

## Scholar's Edge - Individual Fund Portfolios

|  | Unit <br> Class | Excluding Sales Charge |  |  |  |  |  | Including Sales Charge |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  |
|  |  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| International Bond Portfolio | A | 2.93 | 6.57 | 5.61 | 1.87 | n/a | 1.30 | -1.96 | 1.50 | 0.59 | 0.23 | n/a | 0.12 |
|  | C | 2.69 | 6.17 | 4.77 | 1.09 | n/a | 0.77 | 1.69 | 5.17 | 3.77 | 1.09 | n/a | 0.77 |
| Citigroup World Gov't Bond Index ex-U.S. |  | 3.81 | 5.91 | -5.01 | -2.20 |  | -0.67 | $n / a$ | $n / a$ | n/a | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | -0.88 | 0.66 | 10.62 | 4.07 |  | 1.97 |  |  |  |  |  |  |
| Institutional Money Market Portfolio | A | 0.09 | 0.17 | 0.21 | 0.10 | 0.06 | 1.18 | 0.08 | 0.17 | 0.21 | 0.10 | 0.06 | 1.18 |
|  | B | 0.13 | 0.17 | 0.21 | 0.11 | 0.06 | 0.25 | 0.13 | 0.17 | 0.21 | 0.11 | 0.06 | 0.25 |
|  | C | 0.14 | 0.18 | 0.23 | 0.11 | 0.07 | 1.00 | 0.14 | 0.18 | 0.23 | 0.11 | 0.07 | 1.00 |
| iMoney Government Institutional Index |  | 0.12 | 0.20 | 0.27 | 0.11 | 0.07 | 0.44* | n/a | n/a | n/a | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | -0.03 | -0.03 | -0.06 | -0.01 | -0.01 | 0.74 |  |  |  |  |  |  |
| Real Estate Portfolio | A | 0.71 | 1.27 | -4.55 | 7.24 | n/a | 6.14 | -4.08 | -3.54 | -9.09 | 5.52 | n/a | 4.90 |
|  | C | 0.61 | 0.92 | -5.24 | 6.45 | n/a | 6.97 | -0.39 | -0.08 | -6.19 | 6.45 | n/a | 6.97 |
| NAREIT Equity REIT Index |  | 1.52 | 2.70 | -1.70 | 8.36 |  | 6.72 | n/a | n/a | n/a | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | -0.81 | -1.43 | -2.85 | -1.12 |  | -0.58 |  |  |  |  |  |  |
| Gold \& Special Minerals Portfolio | A | -1.47 | 11.92 | -12.76 | -4.17 | n/a | 0.12 | -6.15 | 6.60 | -16.91 | -5.71 | n/a | -1.05 |
|  | C | -1.64 | 11.54 | -13.32 | -4.85 | n/a | -1.06 | -2.63 | 10.54 | -14.18 | -4.85 | n/a | -1.06 |
| PHLX Gold \& Silver Index |  | -3.32 | 2.92 | -16.72 | -6.34 |  | -5.31 | n/a | n/a | n/a | n/a | n/a | n/a |
| Variance(Between Class A and Benchmark) |  | 1.85 | 9.00 | 3.96 | 2.17 |  | 5.43 |  |  |  |  |  |  |

1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and $365-$ daylyear calendar
*10-year index return
B shares will close on October 6, 2017.

## Advisor Plan Performance

## Scholar's Edge - Individual Fund Portfolios

|  | $\begin{aligned} & \text { Unit } \\ & \text { Class } \end{aligned}$ | Excluding Sales Charge |  |  |  |  |  | Including Sales Charge |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  | Total Return(\%) |  | Average Annual Total Return (\%) |  |  |  |
|  |  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | Since Inception ${ }^{1}$ |
| Capital Income Portfolio* | A | 1.29 | 3.48 | 5.98 | n/a | n/a | 5.29 | -3.52 | -1.43 | 0.94 | n/a | n/a | 2.53 |
|  | C | 1.11 | 3.02 | 5.20 | n/a | n/a | 4.93 | 0.11 | 2.02 | 4.20 | n/a | n/a | 4.93 |
| 65\% Bloomberg Barclays U.S. Aggregate Bond Index/ 35\% Russell 3000 Index |  | 1.99 | 4.57 | 6.00 |  |  | 9.13 |  |  |  |  |  |  |
| Variance(Between Class A and Benchmark) |  | -0.70 | -1.09 | -0.02 |  |  | -3.84 |  |  |  |  |  |  |

1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365 day/year calendar

## Advisor Underlying Investment Performance

Scholar's Edge Period Ended 6/30/2017

|  | Total Returns ${ }^{1}$ |  | Average Annual Total Returns ${ }^{1}$ |  |  |  | Morningstar Rankings |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | 10-Year/Since Inception ${ }^{2}$ | QTD | YTD | 1-Year | 3-Year | 5-Year | 10-Year |
| U.S. Equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Oppenheimer Value Fund I | 2.46 | 6.79 | 19.06 | 6.32 | 13.01 | 11.44 | 25 | 23 | 26 | 57 | 43 | n/a |
| Oppenheimer Value Fund $\mathbf{Y}$ | 2.41 | 6.69 | 18.85 | 6.12 | 12.83 | 4.55 | 27 | 25 | 27 | 61 | 49 | 66 |
| Russell 1000 Value Index | 1.34 | 4.66 | 15.53 | 7.36 | 13.94 | 13.05 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 1.12 | 2.13 | 3.53 | -1.04 | -0.93 | -1.61 |  |  |  |  |  |  |
| Oppenheimer Dividend Opportunity Fund I | 1.82 | 5.51 | 13.93 | n/a | n/a | 6.46 | 49 | 52 | 74 | n/a | n/a | n/a |
| Oppenheimer Dividend Opportunity Fund $\mathbf{Y}$ | 1.78 | 5.42 | 13.72 | 6.18 | 11.46 | 2.79 | 51 | 53 | 75 | 60 | 80 | 95 |
| Russell 3000 Value Index | 1.29 | 4.32 | 16.21 | 7.32 | 13.89 | 7.31 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 0.53 | 1.19 | -2.28 | -1.14 | -2.43 | -0.85 |  |  |  |  |  |  |
| Dreyfus Research Growth Fund I | 3.32 | 11.82 | 14.37 | 8.23 | 13.75 | 8.35 | 84 | 72 | 90 | 63 | 56 | n/a |
| Russell 1000 Growth Index | 4.67 | 14.00 | 20.42 | 11.11 | 15.30 | 8.91 |  |  |  |  |  |  |
| Variance | -1.35 | -2.18 | -6.05 | -2.88 | -1.55 | $-0.56$ |  |  |  |  |  |  |

## Advisor Underlying Investment Performance

## Scholar's Edge

|  | Total Returns ${ }^{1}$ |  | Average Annual Total Returns ${ }^{1}$ |  |  |  | Morningstar Rankings |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | 10-Year/Since Inception ${ }^{2}$ | QTD | YTD | 1-Year | 3-Year | 5-Year | 10-Year |
| U.S. Equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Oppenheimer Main Street Fund I | 3.54 | 9.63 | 17.07 | 9.86 | 14.85 | 15.12 | 23 | 22 | 57 | 6 | 13 | n/a |
| Oppenheimer Main Street Fund Y | 3.49 | 9.53 | 16.84 | 9.65 | 14.66 | 6.96 | 24 | 24 | 60 | 8 | 17 | 27 |
| S\&P 500 Index | 3.09 | 9.34 | 17.90 | 9.61 | 14.63 | 15.00 |  |  |  |  |  |  |
| Variance (Between Class I /Y and Benchmark) | 0.45 | 0.29 | -0.83 | 0.25 | 0.22 | 0.12 |  |  |  |  |  |  |
| Monetta Young Investor Fund | 3.07 | 9.33 | 19.69 | 8.59 | 13.37 | 10.85 | 87 | 89 | 51 | 58 | 63 | 2 |
| S\&P 500 Index | 3.09 | 9.34 | 17.90 | 9.61 | 14.63 | 7.18 |  |  |  |  |  |  |
| Variance | -0.02 | -0.01 | 1.79 | -1.02 | -1.26 | 3.67 |  |  |  |  |  |  |
| Oppenheimer Main Street Mid Cap Fund I | 1.87 | 7.87 | 15.72 | 5.83 | n/a | 13.56 | 53 | 19 | 61 | 50 | n/a | n/a |
| Oppenheimer Main Street Mid Cap Fund Y | 1.80 | 7.74 | 15.44 | 5.62 | 12.86 | 6.42 | 57 | 21 | 64 | 55 | 60 | 45 |
| Russell MidCap Index | 2.70 | 7.99 | 16.48 | 7.69 | 14.72 | 14.80 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | -0.83 | -0.12 | -0.76 | -1.86 | -1.86 | -1.24 |  |  |  |  |  |  |
| Oppenheimer Main Street Small Cap Fund I | 2.86 | 7.02 | 22.80 | 8.49 | n/a | 11.22 | 17 | 7 | 30 | 16 | n/a | n/a |
| Oppenheimer Main Street Small Cap Fund Y | 2.79 | 6.95 | 22.60 | 8.36 | n/a | 11.11 | 18 | 7 | 32 | 17 | n/a | n/a |
| Russell 2000 Index | 2.46 | 4.99 | 24.60 | 7.36 |  | 10.42 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 0.40 | 2.03 | -1.80 | 1.13 |  | 0.80 |  |  |  |  |  |  |
| Oppenheimer Discovery Fund I | 5.25 | 14.55 | 18.96 | 8.08 | 13.03 | 13.15 | 33 | 14 | 85 | 31 | 45 | n/a |
| Oppenheimer Discovery Fund Y | 5.21 | 14.45 | 18.75 | 7.88 | 12.81 | 8.84 | 33 | 15 | 85 | 34 | 51 | 8 |
| Russell 2000 Growth Index | 4.39 | 9.97 | 24.40 | 7.64 | 13.98 | 12.91 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 0.86 | 4.58 | -5.44 | 0.44 | -0.95 | 0.24 |  |  |  |  |  |  |

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower
2. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and $365-$ day/year calendar

# Advisor Underlying Investment Performance 

$-529$

## Scholar's Edge

|  | Total Returns ${ }^{1}$ |  | Average Annual Total Returns ${ }^{1}$ |  |  |  | Morningstar Rankings |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | 10-Year/Since Inception ${ }^{2}$ | QTD | YTD | 1-Year | 3-Year | 5-Year | 10-Year |
| International/ Global Equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Oppenheimer International Growth Fund I | 7.52 | 15.86 | 16.44 | 2.32 | 9.74 | 8.02 | 63 | 73 | 60 | 54 | 22 | n/a |
| Oppenheimer International Growth Fund $\mathbf{Y}$ | 7.47 | 15.74 | 16.25 | 2.13 | 9.53 | 3.93 | 66 | 75 | 63 | 57 | 27 | 3 |
| MSCI ACWI ex-US Index | 5.78 | 14.10 | 20.45 | 0.80 | 7.22 | 5.40 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 1.74 | 1.76 | -4.01 | 1.52 | 2.52 | 2.62 |  |  |  |  |  |  |
| Oppenheimer International Diversified Fund I | 8.86 | 19.10 | 20.76 | 3.79 | n/a | 10.05 | 26 | 30 | 24 | 20 | n/a | n/a |
| Oppenheimer International Diversified Fund Y | 8.82 | 19.01 | 20.55 | 3.59 | 10.30 | 3.79 | 28 | 31 | 25 | 24 | 15 | 4 |
| MSCI ACWI ex-US Index | 5.78 | 14.10 | 20.45 | 0.80 | 7.22 | 6.55 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 3.08 | 5.00 | 0.31 | 2.99 | 3.08 | 3.50 |  |  |  |  |  |  |
| Oppenheimer Global Fund I | 8.70 | 20.15 | 31.29 | 7.27 | 13.77 | 12.48 | 4 | 6 | 1 | 12 | 5 | n/a |
| Oppenheimer Global Fund $\mathbf{Y}$ | 8.65 | 20.05 | 31.05 | 7.07 | 13.55 | 5.46 | 5 | 6 | 2 | 12 | 5 | 16 |
| MSCI ACWI Index | 4.27 | 11.48 | 18.78 | 4.82 | 10.54 | 9.59 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 4.43 | 8.67 | 12.51 | 2.45 | 3.23 | 2.89 |  |  |  |  |  |  |

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.
2. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365 day/year calendar.

## Advisor Underlying Investment Performance

$-529$
Save today for your child's tomorrow

## Scholar's Edge

|  | Total Re | $u^{\text {rns }}{ }^{1}$ |  | Avera Tota | age Annua Returns ${ }^{1}$ |  |  |  | orningstar | Rankings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | 10-Year/Since Inception ${ }^{2}$ | QTD | YTD | 1-Year | 3-Year | 5-Year | 10-Year |
| International/ Global Equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Oppenheimer Global Value Fund I | 8.12 | 16.90 | 25.58 | 4.23 | n/a | 12.19 | 9 | 15 | 10 | 57 | n/a | n/a |
| Oppenheimer Global Value Fund $\mathbf{Y}$ | 8.09 | 16.82 | 25.34 | 4.04 | 13.05 | 6.01 | 9 | 15 | 10 | 60 | 9 | n/a |
| MSCI ACWI Index | 4.27 | 11.48 | 18.78 | 4.82 | 10.54 | 10.01 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 3.85 | 5.42 | 6.80 | -0.59 | 2.51 | 2.18 |  |  |  |  |  |  |
| Oppenheimer Global Opportunities Fund I | 5.44 | 25.03 | 39.67 | 14.95 | 17.62 | 15.59 | 64 | 1 | 3 | 1 | 4 | n/a |
| Oppenheimer Global Opportunities Fund Y | 5.38 | 24.91 | 39.40 | 14.74 | 17.40 | 9.10 | 65 | 1 | 4 | 1 | 5 | 1 |
| MSCI ACWI Index | 4.27 | 11.48 | 18.78 | 4.82 | 10.54 | 9.59 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 1.17 | 13.55 | 20.89 | 10.13 | 7.08 | 6.00 |  |  |  |  |  |  |
| Oppenheimer International Small-Mid Company Fund I | 11.85 | 22.41 | 24.61 | 10.15 | 19.21 | 18.66 | 3 | 3 | 9 | 1 | 1 | n/a |
| Oppenheimer International Small-Mid Company Fund $Y$ | 11.80 | 22.30 | 24.40 | 9.95 | 19.03 | 7.54 | 5 | 5 | 9 | 1 | 2 | 1 |
| MSCI ACWI ex-US SMid Cap Index | 6.32 | 15.38 | 19.88 | 2.86 | 9.32 | 9.38 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 5.53 | 7.03 | 4.73 | 7.29 | 9.89 | 9.28 |  |  |  |  |  |  |
| Oppenheimer Developing Markets Fund I | 6.99 | 18.84 | 22.81 | -0.24 | 5.17 | 6.24 | 26 | 48 | 39 | 68 | 27 | n/a |
| Oppenheimer Developing Markets Fund Y | 6.93 | 18.74 | 22.58 | -0.43 | 4.98 | 4.62 | 27 | 49 | 42 | 70 | 29 | 2 |
| MSCI Emerging Markets Index | 6.27 | 18.43 | 23.75 | 1.07 | 3.96 | 4.36 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 0.72 | 0.41 | -0.94 | -1.31 | 1.21 | 1.88 |  |  |  |  |  |  |

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.
2. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and $365-$ day/year calendar

## Advisor Underlying Investment Performance

Scholar's Edge

|  | Total Returns ${ }^{1}$ |  | Average Annual Total Returns ${ }^{1}$ |  |  |  | Morningstar Rankings |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | 10-Year/Since Inception ${ }^{2}$ | QTD | YTD | 1-Year | 3-Year | 5-Year | 10-Year |
| Fixed Income |  |  |  |  |  |  |  |  |  |  |  |  |
| American Century Diversified Bond Fund Instl. | 1.59 | 2.50 | 0.06 | 2.51 | 2.31 | 4.92 | 37 | 50 | 70 | 32 | 56 | 26 |
| Bloomberg Barclays U.S. Aggregate Bond Index | 1.45 | 2.27 | -0.31 | 2.48 | 2.21 | 4.48 |  |  |  |  |  |  |
| Variance | 0.14 | 0.23 | 0.37 | 0.03 | 0.10 | 0.44 |  |  |  |  |  |  |
| Oppenheimer Limited-Term Bond Fund I | 0.94 | 1.78 | 2.22 | 1.69 | n/a | 2.18 | 8 | 10 | 17 | 15 | n/a | n/a |
| Oppenheimer Limited-Term Bond Fund $\mathbf{Y}$ | 0.92 | 1.50 | 1.85 | 1.48 | 1.67 | 3.82 | 9 | 24 | 22 | 24 | 28 | 6 |
| Bloomberg Barclays U.S. Aggregate 1-3 Year Bond Index | 0.32 | 0.73 | 0.38 | 0.97 | 0.96 | 1.02 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 0.62 | 1.05 | 1.84 | 0.72 | 0.71 | 1.16 |  |  |  |  |  |  |
| Oppenheimer Limited-Term Government Fund I | 0.44 | 0.85 | 0.40 | 0.99 | n/a | 0.91 | 14 | 10 | 14 | 14 | n/a | n/a |
| Oppenheimer Limited-Term Government Fund Y | 0.44 | 0.84 | 0.39 | 0.97 | 1.11 | 2.00 | 16 | 10 | 15 | 15 | 4 | 50 |
| Bloomberg Barclays U.S. Government 1-3 Year Bond Index | 0.20 | 0.48 | -0.07 | 0.71 | 0.65 | 2.01 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 0.24 | 0.37 | 0.47 | 0.28 | 0.46 | -1.10 |  |  |  |  |  |  |
| Oppenheimer Senior Floating Rate Fund I | 0.27 | 1.60 | 9.34 | 3.67 | n/a | 4.51 | 89 | 46 | 7 | 7 | n/a | n/a |
| Oppenheimer Senior Floating Rate Fund $\mathbf{Y}$ | 0.25 | 1.56 | 9.26 | 3.59 | 4.85 | 4.34 | 91 | 49 | 8 | 8 | 9 | 1 |
| JP Morgan Leveraged Loan Index | 0.76 | 1.85 | 7.19 | 3.86 | 4.86 | 4.42 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | -0.49 | -0.25 | 2.15 | -0.19 | -0.01 | 0.09 |  |  |  |  |  |  |

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.
2. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and $365-$ day/year calendar.

## Advisor Underlying Investment Performance

$-529$
Save today for your child's tomorrow

## Scholar's Edge

|  | Total Returns ${ }^{1}$ |  | Average Annual Total Returns ${ }^{1}$ |  |  |  | Morningstar Rankings |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | 10-Year/Since Inception ${ }^{2}$ | QTD | YTD | 1-Year | 3-Year | 5-Year | 10-Year |
| Fixed Income |  |  |  |  |  |  |  |  |  |  |  |  |
| MainStay High Yield Corporate Bond Fund I | 1.43 | 3.60 | 10.67 | 4.59 | 6.44 | 6.43 | 76 | 76 | 54 | 9 | 22 | 37 |
| Credit Suisse High Yield Index | 1.97 | 4.37 | 13.02 | 4.23 | 6.69 | 7.21 |  |  |  |  |  |  |
| Variance | -0.54 | -0.77 | -2.35 | 0.36 | -0.25 | -0.78 |  |  |  |  |  |  |
| Oppenheimer Global Strategic Income Fund I | 1.67 | 3.85 | 6.35 | 2.38 | 3.82 | 4.01 | 52 | 42 | 43 | 52 | 59 | n/a |
| Oppenheimer Global Strategic Income Fund $Y$ | 1.63 | 3.75 | 6.15 | 2.11 | 3.64 | 4.80 | 56 | 45 | 47 | 61 | 65 | 74 |
| Bloomberg Barclays U.S. Aggregate Bond Index | 1.45 | 2.27 | -0.31 | 2.48 | 2.21 | 2.39 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 0.22 | 1.58 | 6.66 | -0.10 | 1.61 | 1.62 |  |  |  |  |  |  |
| Oppenheimer International Bond Fund I | 3.05 | 6.92 | 6.18 | 2.34 | 2.83 | 2.75 | 26 | 13 | 14 | 21 | 26 | n/a |
| Oppenheimer International Bond Fund Y | 3.18 | 7.01 | 6.17 | 2.21 | 2.63 | 4.61 | 24 | 12 | 15 | 22 | 30 | 35 |
| Citi Group World Government Bond Index ex-US | 3.81 | 5.91 | -5.01 | -2.20 | -0.80 | 3.21 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | -0.76 | 1.01 | 11.19 | 4.54 | 3.63 | -0.46 |  |  |  |  |  |  |
| Oppenheimer Institutional Government Money Market Fund L | 0.17 | 0.29 | 0.44 | 0.25 | 0.18 | 0.75 |  |  |  |  |  |  |
| iMoney Government Institutional Index | 0.12 | 0.20 | 0.27 | 0.11 | 0.07 | 0.44 |  |  |  |  |  |  |
| Variance | 0.05 | 0.09 | 0.17 | 014 | 0.11 | 0.31 |  |  |  |  |  |  |

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.
2. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and $365-$ day/year calendar.

## Advisor Underlying Investment Performance

$-529$
Save today for your child's tomorrow
Scholar's Edge

|  | Total Returns ${ }^{1}$ |  | Average Annual Total Returns ${ }^{1}$ |  |  |  | Morningstar Rankings |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3-Mo | YTD | 1-Year | 3-Year | 5-Year | 10-Year/Since Inception ${ }^{2}$ | QTD | YTD | 1-Year | 3-Year | 5-Year | 10-Year |
| Alternative |  |  |  |  |  |  |  |  |  |  |  |  |
| Oppenheimer Real Estate Fund I | 0.90 | 1.57 | -4.00 | 7.75 | n/a | 9.17 | 81 | 69 | 84 | 34 | n/a | n/a |
| Oppenheimer Real Estate Fund Y | 0.86 | 1.49 | -4.14 | 7.55 | 9.03 | 5.90 | 82 | 71 | 88 | 40 | 22 | 26 |
| NAREIT Equity REIT Index | 1.52 | 2.70 | $-1.70$ | 8.36 | 9.52 | 9.43 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | -0.62 | -1.13 | -2.30 | -0.61 | -0.49 | -0.26 |  |  |  |  |  |  |
| Oppenheimer Gold \& Special Minerals Fund I | -1.33 | 12.51 | -11.75 | -3.11 | n/a | -13.11 | 10 | 1 | 5 | 19 | n/a | n/a |
| Oppenheimer Gold \& Special Minerals Fund Y | -1.39 | 12.37 | -11.91 | -3.29 | -9.18 | -10.38 | 14 | 2 | 6 | 22 | 42 | n/a |
| PHLX Gold \& Silver Index | -3.32 | 2.92 | -16.72 | -6.34 | -11.48 | -15.04 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | 1.99 | 9.59 | 4.97 | 3.23 | 2.30 | 1.93 |  |  |  |  |  |  |
| Multi-Asset |  |  |  |  |  |  |  |  |  |  |  |  |
| Oppenheimer Capital Income Fund I | 1.42 | 3.71 | 6.65 | 3.73 | n/a | 4.67 | 81 | 88 | 66 | 23 | $n / a$ | $n / a$ |
| Oppenheimer Capital Income Fund Y | 1.48 | 3.73 | 6.56 | 3.57 | 5.93 | 6.14 | 78 | 87 | 68 | 30 | 42 | $n / a$ |
| 65\% Bloomberg Barclays U.S. Aggregate Bond Index/ 35\% Russell 3000 Index | 1.99 | 4.57 | 6.00 | 4.90 | 6.52 | 9.13 |  |  |  |  |  |  |
| Variance (Between Class I/Y and Benchmark) | -0.57 | -0.86 | 0.65 | $-1.17$ | -0.59 | $-4.46$ |  |  |  |  |  |  |

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.
2. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365 day/year calendar.

## Direct Plan Accounts by Portfolio

## The Education Plan Accounts* by Portfolio

| Portfolio Name | 9/30/2016 | 6/30/2017 | 9/30/2017 | Q/Q Change | Y/Y Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Age Based Portfolio 100** | 767 | 688 | 661 | (3.9\%) | (13.8\%) |
| Age Based Portfolio 80** | 957 | 931 | 908 | (2.5\%) | (5.1\%) |
| Age Based Portfolio 60** | 1,725 | 1,483 | 1,420 | (4.2\%) | (17.7\%) |
| Age Based Portfolio 40** | 2,802 | 2,573 | 2,522 | (2.0\%) | (10.0\%) |
| Age Based Portfolio 20** | 2,827 | 2,955 | 3,036 | 2.7\% | 7.4\% |
| Age Based Portfolio 10** | 2,614 | 2,909 | 2,907 | (0.1\%) | 11.2\% |
| Age Based Fixed Income Portfolio*** | 14 | 48 | 57 | 18.8\% | 307.1\% |
| Age Based Low Duration Fixed Income Portfolio *** | 6 | 19 | 22 | 15.8\% | 266.7\% |
| Portfolio 100** | 4,361 | 4,222 | 4,174 | (1.1\%) | (4.3\%) |
| Portfolio 80** | 2,505 | 2,413 | 2,359 | (2.2\%) | (5.8\%) |
| Portfolio 60** | 1,670 | 1,628 | 1,587 | (2.5\%) | (5.0\%) |
| Portfolio 40** | 1,072 | 1,036 | 1,027 | (0.9\%) | (4.2\%) |
| Portfolio 20** | 451 | 454 | 457 | 0.7\% | 1.3\% |
| Portfolio 10** | 859 | 821 | 808 | (1.6\%) | (5.9\%) |
| Fixed Income Portfolio ** | 95 | 109 | 119 | 9.2\% | 25.3\% |
| Low Duration Fixed Income Portfolio** | 37 | 50 | 58 | 16.0\% | 56.8\% |
| Short Term Yield Portfolio | 906 | 893 | 887 | (0.7\%) | (2.1\%) |
| Total | 23,668 | 23,232 | 23,009 | (1.0\%) | (2.8\%) |
| \% in Age Based Portfolios | 49.50\% | 50.0\% | 50.1\% |  |  |
| \% in Custom Choice Portfolios | 50.50\% | 50.0\% | 49.9\% |  |  |

## Direct Plan Index Accounts by Portfolio

The Education Plan (Index) Accounts* by Portfolio

| Portfolio Name | 9/30/2016 | 6/30/2017 | 9/30/2017 | Q/Q Change | Y/Y Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Index Age Based Portfolio 100** | 733 | 752 | 755 | 0.4\% | 3.0\% |
| Index Age Based Portfolio 80** | 396 | 525 | 555 | 5.7\% | 40.2\% |
| Index Age Based Portfolio 60** | 337 | 391 | 420 | 7.4\% | 24.6\% |
| Index Age Based Portfolio 40** | 383 | 385 | 454 | 17.9\% | 18.5\% |
| Index Age Based Portfolio 20** | 304 | 375 | 467 | 24.5\% | 53.6\% |
| Index Age Based Portfolio 10** | 284 | 341 | 486 | 42.5\% | 71.1\% |
| Index Age Based Fixed Income Portfolio*** | 18 | 39 | 80 | 105.1\% | 344.4\% |
| Index Age Based Low Duration Fixed Income Portfolio*** | 15 | 33 | 43 | 30.3\% | 186.7\% |
| Index Portfolio 100** | 1,381 | 1,567 | 1,617 | 3.2\% | 17.1\% |
| Index Portfolio 80** | 875 | 911 | 917 | 0.7\% | 4.8\% |
| Index Portfolio 60** | 673 | 707 | 712 | 0.7\% | 5.8\% |
| Index Portfolio 40** | 480 | 486 | 491 | 1.0\% | 2.3\% |
| Index Portfolio 20** | 358 | 371 | 383 | 3.2\% | 7.0\% |
| Index Portfolio 10** | 306 | 321 | 323 | 0.6\% | 5.6\% |
| Index Fixed Income Portfolio** | 101 | 124 | 129 | 4.0\% | 27.7\% |
| Index Low Duration Fixed Income Portfolio** | 63 | 111 | 116 | 4.5\% | 84.1\% |
| Total | 6,707 | 7,439 | 7,948 | 6.8\% | 18.5\% |
| \% in Age Based Index Portfolios | 36.80\% | 38.2\% | 41.0\% |  |  |
| \% in Custom Choice Index Portfolios | 63.20\% | 61.8\% | 59.0\% |  |  |

## Direct Plan Assets by Portfolio

The Education Plan Assets by Portfolio

| Portfolio Name | 9/30/2016 | 6/30/2017 | 9/30/2017 | Q/Q Change | Y/Y Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Age Based Portfolio 100* | \$5,432,926 | \$5,010,077 | \$4,990,088 | (0.4\%) | (8.2\%) |
| Age Based Portfolio 80* | \$13,880,218 | \$13,478,873 | \$12,688,725 | (5.9\%) | (8.6\%) |
| Age Based Portfolio 60* | \$33,689,101 | \$30,194,264 | \$28,759,883 | (4.8\%) | (14.6\%) |
| Age Based Portfolio 40* | \$63,583,083 | \$61,297,054 | \$63,352,777 | 3.4\% | (0.4\%) |
| Age Based Portfolio 20* | \$70,506,588 | \$78,902,429 | \$78,586,614 | (0.4\%) | 11.5\% |
| Age Based Portfolio 10* | \$41,809,411 | \$49,461,641 | \$48,806,674 | (1.3\%) | 16.7\% |
| Age Based Fixed Income Portfolio** | \$362,304 | \$800,036 | \$896,729 | 12.1\% | 147.5\% |
| Age Based Low Duration Fixed Income Portfolio ** | \$191,208 | \$363,937 | \$352,729 | (3.1\%) | 84.5\% |
| Portfolio 100** | \$71,148,376 | \$78,220,078 | \$79,432,635 | 1.6\% | 11.6\% |
| Portfolio 80** | \$27,143,550 | \$28,608,167 | \$28,742,490 | 0.5\% | 5.9\% |
| Portfolio 60** | \$15,704,804 | \$16,646,235 | \$16,494,757 | (0.9\%) | 5.0\% |
| Portfolio 40** | \$9,575,947 | \$8,897,515 | \$8,771,684 | (1.4\%) | (8.4\%) |
| Portfolio 20** | \$4,781,371 | \$4,878,238 | \$4,949,056 | 1.5\% | 3.5\% |
| Portfolio 10** | \$6,682,999 | \$6,939,505 | \$7,046,440 | 1.5\% | 5.4\% |
| Fixed Income Portfolio * | \$1,329,395 | \$2,094,838 | \$2,403,406 | 14.7\% | 80.8\% |
| Low Duration Fixed Income Portfolio* | \$690,956 | \$1,171,871 | \$1,426,414 | 21.7\% | 106.4\% |
| Short Term Yield Portfolio | \$15,248,834 | \$16,483,497 | \$15,142,954 | (8.1\%) | (0.7\%) |
| Total | \$381,761,070 | \$403,448,255 | \$402,844,054 | (0.1\%) | 5.5\% |
| \% in Age Based Portfolios | 60.10\% | 59.4\% | 59.2\% |  |  |
| \% in Custom Choice Portfolios | 39.90\% | 40.6\% | 40.8\% |  |  |

## Direct Plan Index Assets by Portfolio

The Education Plan (Index) Accounts* by Portfolio

| Portfolio Name | 9/30/2016 | 6/30/2017 | 9/30/2017 | Q/Q Change | Y/Y Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Index Age Based Portfolio 100** | \$6,843,606 | \$6,880,734 | \$7,003,168 | 1.8\% | 2.3\% |
| Index Age Based Portfolio 80** | \$7,768,641 | \$9,125,933 | \$9,727,836 | 6.6\% | 25.2\% |
| Index Age Based Portfolio 60** | \$7,933,069 | \$9,048,933 | \$9,440,945 | 4.3\% | 19.0\% |
| Index Age Based Portfolio 40** | \$10,358,050 | \$12,279,659 | \$12,377,999 | 0.8\% | 19.5\% |
| Index Age Based Portfolio 20** | \$9,511,676 | \$11,220,826 | \$11,894,579 | 6.0\% | 25.1\% |
| Index Age Based Portfolio 10** | \$6,548,915 | \$7,897,362 | \$8,608,857 | 9.0\% | 31.5\% |
| Index Age Based Fixed Income Portfolio*** | \$426,834 | \$789,316 | \$1,349,295 | 70.9\% | 216.1\% |
| Index Age Based Low Duration Fixed Income Portfolio*** | \$232,499 | \$413,900 | \$610,585 | 47.5\% | 162.6\% |
| Index Portfolio 100** | \$21,187,968 | \$28,000,274 | \$29,177,502 | 4.2\% | 37.7\% |
| Index Portfolio 80** | \$12,562,681 | \$13,762,005 | \$13,858,867 | 0.7\% | 10.3\% |
| Index Portfolio 60** | \$9,076,892 | \$11,695,086 | \$12,342,362 | 5.5\% | 36.0\% |
| Index Portfolio 40** | \$6,489,494 | \$6,715,447 | \$6,856,675 | 2.1\% | 5.7\% |
| Index Portfolio 20** | \$5,496,947 | \$5,855,000 | \$5,816,425 | (0.7\%) | 5.8\% |
| Index Portfolio 10** | \$3,453,686 | \$3,913,620 | \$3,649,534 | (6.7\%) | 5.7\% |
| Index Fixed Income Portfolio* | \$2,395,650 | \$2,215,957 | \$1,995,636 | (9.9\%) | (16.7\%) |
| Index Low Duration Fixed Income Portfolio* | \$1,226,234 | \$2,035,671 | \$1,987,866 | (2.3\%) | 62.1\% |
| Total | \$111,512,842 | \$131,849,722 | \$136,698,132 | 3.7\% | 22.6\% |
| \% in Age Based Index Portfolios | 44.50\% | 43.7\% | 44.6\% |  |  |
| \% in Custom Choice Index Portfolios | 55.50\% | 56.3\% | 55.4\% |  |  |

[^13]
## Advisor Plan Accounts by Portfolio

| Portfolio Name | 9/30/2016 | 6/30/2017 | 9/30/2017 | Q/Q Change | Y/Y Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Age Based Portfolio 100* | 6,458 | 5,622 | 5,312 | (5.5\%) | (17.7\%) |
| Age Based Portfolio 80* | 8,127 | 7,546 | 7,346 | (2.7\%) | (9.6\%) |
| Age Based Portfolio 60* | 14,158 | 12,180 | 11,528 | (5.4\%) | (18.6\%) |
| Age Based Portfolio 40* | 24,294 | 21,707 | 20,527 | (5.4\%) | (15.5\%) |
| Age Based Portfolio 20* | 20,718 | 21,725 | 22,151 | 2.0\% | 6.9\% |
| Age Based Portfolio 10* | 22,076 | 23,354 | 22,929 | (1.8\%) | 3.9\% |
| Age Based Fixed Income Portfolio** | 85 | 159 | 188 | 18.2\% | 121.2\% |
| Age Based Low Duration Fixed Income Portfolio ** | 59 | 111 | 122 | 9.9\% | 106.8\% |
| Portfolio 100* | 11,316 | 10,726 | 10,505 | (2.1\%) | (7.2\%) |
| Portfolio 80* | 8,975 | 8,482 | 8,284 | (2.3\%) | (7.7\%) |
| Portfolio 60* | 6,708 | 6,325 | 6,175 | (2.4\%) | (7.9\%) |
| Portfolio 40* | 2,741 | 2,559 | 2,510 | (1.9\%) | (8.4\%) |
| Portfolio 20* | 634 | 617 | 608 | (1.5\%) | (4.1\%) |
| Portfolio 10* | 1,126 | 1,048 | 1,010 | (3.6\%) | (10.3\%) |
| Fixed Income Portfolio ** | 89 | 113 | 126 | 11.5\% | 41.6\% |
| Low Duration Fixed Income Portfolio** | 40 | 67 | 76 | 13.4\% | 90.0\% |
| Capital Preservation Portfolio | 2,102 | 1,987 | 1,892 | (4.8\%) | (10.0\%) |

## Advisor Plan Accounts by Portfolio

| Portfolio Name | 9/30/2016 | 6/30/2017 | 9/30/2017 | Q/Q Change | Y/Y Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gold \& Special Minerals Portfolio | 249 | 270 | 273 | 1.1\% | 9.6\% |
| Real Estate Portfolio | 416 | 457 | 472 | 3.3\% | 13.5\% |
| Developing Markets Portfolio | 345 | 406 | 433 | 6.7\% | 25.5\% |
| International Small Company Portfolio* | 90 | 144 | 162 | 12.5\% | 80.0\% |
| Discovery Portfolio | 331 | 361 | 366 | 1.4\% | 10.6\% |
| Main Street Small Cap Portfolio* | 94 | 267 | 299 | 12.0\% | 218.1\% |
| Main Street Mid Cap Portfolio | 2,724 | 2,731 | 2,695 | (1.3\%) | (1.1\%) |
| International Growth Portfolio* | 2,800 | 2,613 | 2,564 | (1.9\%) | (8.4\%) |
| International Diversified Portfolio | 229 | 257 | 272 | 5.8\% | 18.8\% |
| Global Opportunities Portfolio | 337 | 443 | 476 | 7.4\% | 41.2\% |
| Global Portfolio | 232 | 252 | 265 | 5.2\% | 14.2\% |
| Global Value Portfolio* | 32 | 51 | 60 | 17.6\% | 87.5\% |
| Dreyfus Research Growth Portfolio | 2,305 | 2,174 | 2,164 | (0.5\%) | (6.1\%) |
| Value Portfolio | 1,700 | 1,728 | 1,722 | (0.3\%) | 1.3\% |
| Dividend Opportunity Portfolio** | - | 590 | 595 | 0.8\% | - |
| Monetta Young Investor Portfolio* | 13 | 84 | 92 | 9.5\% | 607.7\% |
| Main Street Portfolio | 1,929 | 2,361 | 2,363 | 0.1\% | 22.5\% |
| Capital Income Portfolio* | 62 | 108 | 124 | 14.8\% | 100.0\% |

## Advisor Plan Accounts by Portfolio

| Portfolio Name | 9/30/2016 | 6/30/2017 | 9/30/2017 | Q/Q Change | Y/Y Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| MainStay High Yield Corporate Bond Portfolio* | 99 | 187 | 201 | 7.5\% | 103.0\% |
| Global Strategic Income Portfolio | 2,409 | 2,237 | 2,188 | (2.2\%) | (9.2\%) |
| International Bond Portfolio | 107 | 114 | 129 | 13.2\% | 20.6\% |
| Senior Floating Rate Portfolio | 320 | 384 | 399 | 3.9\% | 24.7\% |
| American Century Diversified Bond Portfolio | 796 | 754 | 749 | (0.7\%) | (5.9\%) |
| Limited Term Bond Portfolio* | 50 | 85 | 93 | 9.4\% | 86.0\% |
| Limited Term Government Portfolio | 126 | 125 | 123 | (1.6\%) | (2.4\%) |
| Institutional Money Market Portfolio | 1,837 | 1,776 | 1,710 | (3.7\%) | (6.9\%) |
| Total | 150,471 | 145,287 | 142,278 | (2.1\%) | (5.4\%) |
| \% in Age Based Portfolios | 63.80\% | 63.6\% | 63.3\% |  |  |
| \% in Custom Choice Portfolios | 21.00\% | 20.6\% | 20.6\% |  |  |
| \% in Individual Fund Portfolios | 15.20\% | 15.8\% | 16.1\% |  |  |
| \% in Portfolio Allocator | 0.66\% | 0.79\% | 0.84\% |  |  |

## Advisor Plan Assets by Portfolio

| Portfolio Name | 9/30/2016 | 6/30/2017 | 9/30/2017 | Q/Q Change | Y/Y Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Age Based Portfolio 100* | \$42,305,623 | \$39,340,097 | \$38,609,656 | (1.9\%) | (8.7\%) |
| Age Based Portfolio 80* | \$80,522,280 | \$81,551,358 | \$81,675,362 | 0.2\% | 1.4\% |
| Age Based Portfolio 60* | \$170,892,830 | \$158,102,985 | \$154,541,879 | (2.3\%) | (9.6\%) |
| Age Based Portfolio 40* | \$345,139,746 | \$331,357,944 | \$322,726,508 | (2.6\%) | (6.5\%) |
| Age Based Portfolio 20* | \$312,110,951 | \$353,117,900 | \$371,717,022 | 5.3\% | 19.1\% |
| Age Based Portfolio 10* | \$254,989,325 | \$288,478,340 | \$278,627,141 | (3.4\%) | 9.3\% |
| Age Based Fixed Income Portfolio** | \$1,478,696 | \$3,250,239 | \$3,973,415 | 22.2\% | 168.7\% |
| Age Based Low Duration Fixed Income Portfolio ** | \$1,035,309 | \$2,299,811 | \$2,313,456 | 0.6\% | 123.5\% |
| Portfolio 100* | \$158,605,736 | \$173,683,342 | \$175,388,907 | 1.0\% | 10.6\% |
| Portfolio 80* | \$119,924,597 | \$127,664,774 | \$128,916,331 | 1.0\% | 7.5\% |
| Portfolio 60* | \$93,263,681 | \$99,366,784 | \$98,848,564 | (0.5\%) | 6.0\% |
| Portfolio 40* | \$37,912,871 | \$38,571,024 | \$38,959,700 | 1.0\% | 2.8\% |
| Portfolio 20* | \$12,073,626 | \$12,766,785 | \$12,297,427 | (3.7\%) | 1.9\% |
| Portfolio 10* | \$11,227,939 | \$10,934,227 | \$10,722,512 | (1.9\%) | (4.5\%) |
| Fixed Income Portfolio ** | \$1,134,789 | \$1,463,234 | \$1,741,254 | 19.0\% | 53.4\% |
| Low Duration Fixed Income Portfolio** | \$1,266,281 | \$1,806,448 | \$1,933,735 | 7.0\% | 52.7\% |
| Capital Preservation Portfolio | \$27,992,770 | \$27,717,104 | \$26,853,961 | (3.1\%) | (4.1\%) |

## Advisor Plan Assets by Portfolio

| Portfolio Name | 9/30/2016 | 6/30/2017 | 9/30/2017 | Q/Q Change | Y/Y Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gold \& Special Minerals Portfolio | \$1,364,963 | \$960,833 | \$1,049,895 | 9.3\% | (23.1\%) |
| Real Estate Portfolio | \$1,283,611 | \$1,272,665 | \$1,278,996 | 0.5\% | (0.4\%) |
| Developing Markets Portfolio | \$1,238,285 | \$1,415,907 | \$1,598,410 | 12.9\% | 29.1\% |
| International Small Company Portfolio* | \$410,336 | \$574,001 | \$608,409 | 6.0\% | 48.3\% |
| Discovery Portfolio | \$1,052,535 | \$1,178,449 | \$1,224,403 | 3.9\% | 16.3\% |
| Main Street Small Cap Portfolio* | \$226,292 | \$895,861 | \$1,134,511 | 26.6\% | 401.3\% |
| Main Street Mid Cap Portfolio | \$19,293,228 | \$21,128,281 | \$21,074,259 | (0.3\%) | 9.2\% |
| International Growth Portfolio | \$15,008,608 | \$15,253,514 | \$15,744,916 | 3.2\% | 4.9\% |
| International Diversified Portfolio | \$844,155 | \$1,065,260 | \$1,198,443 | 12.5\% | 42.0\% |
| Global Opportunities Portfolio | \$1,467,174 | \$2,049,620 | \$2,340,952 | 14.2\% | 59.6\% |
| Global Portfolio | \$802,998 | \$1,025,303 | \$1,145,507 | 11.7\% | 42.7\% |
| Global Value Portfolio* | \$72,366 | \$285,469 | \$361,328 | 26.6\% | 399.3\% |
| Dreyfus Research Growth Portfolio | \$15,742,774 | \$16,424,061 | \$16,557,532 | 0.8\% | 5.2\% |
| Value Portfolio | \$10,717,205 | \$12,318,321 | \$12,602,238 | 2.3\% | 17.6\% |
| Dividend Opportunity Portfolio** | - | \$2,660,196 | \$2,732,922 | 2.7\% |  |
| Monetta Young Investor Portfolio* | \$58,884 | \$284,275 | \$350,185 | 23.2\% | 494.7\% |
| Main Street Portfolio | \$13,020,379 | \$18,204,810 | \$18,963,627 | 4.2\% | 45.6\% |
| Capital Income Portfolio* | \$197,474 | \$805,053 | \$851,958 | 5.8\% | 331.4\% |

## Advisor Plan Assets by Portfolio

| Portfolio Name | 9/30/2016 | 6/30/2017 | 9/30/2017 | Q/Q Change | Y/Y Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| MainStay High Yield Corporate Bond Portfolio* | \$644,573 | \$1,157,230 | \$1,369,201 | 18.3\% | 112.4\% |
| Global Strategic Income Portfolio | \$14,948,599 | \$14,468,766 | \$14,066,364 | (2.8\%) | (5.9\%) |
| International Bond Portfolio | \$356,017 | \$390,470 | \$440,237 | 12.7\% | 23.7\% |
| Senior Floating Rate Portfolio | \$2,591,726 | \$3,335,039 | \$3,376,705 | 1.2\% | 30.3\% |
| American Century Diversified Bond Portfolio | \$4,117,478 | \$3,827,699 | \$3,711,718 | (3.0\%) | (9.9\%) |
| Limited Term Bond Portfolio* | \$207,015 | \$903,023 | \$963,379 | 6.7\% | 365.4\% |
| Limited Term Government Portfolio | \$1,248,650 | \$885,858 | \$877,174 | (1.0\%) | (29.8\%) |
| Institutional Money Market Portfolio | \$25,494,775 | \$27,047,441 | \$25,970,583 | (4.0\%) | 1.9\% |
| Total | \$1,809,906,523 | \$1,901,289,800 | \$1,901,440,681 | 0.0\% | 5.1\% |
| \% in Age Based Portfolios | 66.80\% | 66.1\% | 66.0\% |  |  |
| \% in Custom Choice Portfolios | 24.10\% | 24.5\% | 24.7\% |  |  |
| \% in Individual Fund Portfolios | 9.20\% | 9.3\% | 9.3\% |  |  |
| \% in Portfolio Allocator | 0.19\% | 0.25\% | 0.27\% |  |  |



## Glossary

$-529=$
Save today for your child's tomorrow

## Account Terms

| Unique Account Owner Beneficiary Relationship | - Count of unique account owner/ beneficiary relationships |
| :--- | :--- |
|  | - In the scenario below, there are 2 unique account owner/beneficiary relationships |
| Unique Beneficiary | - Count of unique beneficiary SSNs |
|  | - In the scenario below, there are 2 unique beneficiaries |
| Unique Account Owner | - Count of unique account owner SSNs |
|  | - In the scenario below, there is 1 unique account owner |
| Unique Account Number | - Count of unique account numbers |
|  | - In the scenario below, there is 3 unique account numbers |
| Investment Account | - Count of total portfolio accounts |
|  | - In the scenario below, there are 5 investment accounts |

## Account Scenario

## Account 123

John Smith (AO), Jane Smith (Bene)
Investments: Age Based 7-9 Years Portfolio A shares, Equity Portfolio A shares

## Account 456

John Smith (AO), Jane Smith (Bene)
Investments: Balanced Portfolio B Shares

## Account 789

John Smith (AO), Frank Smith (Bene)
Investments: Age Based 12-14 Years Portfolio A shares, Equity Portfolio A shares

## Exception to the above:

Due to account registration differences relating to UGMA/ UTMA accounts versus regular 529 accounts, the UGMA/UTMA accounts will always fall outside the definition of Unique Account Owner Beneficiary Relationship as described above.

Sample Registration
John Smith Custodian
FBO Frank Smith
UGMA/UTMA

- The beneficiary is also considered the account owner
- An UGMA/UTMA will have a separate account number from a 529 savings account for the same beneficiary
- Using the above scenario, this would be counted as a separate A/O Beneficiary relationship because Frank Smith is both the account owner and beneficiary


## Glossary

## Additional Account Terms

| New Account | - Accounts opened during a specified time period |
| :--- | :--- | :--- |
|  | -New accounts can by measured based on type (relationship, account owner, beneficiary, account number, <br> investment account) |
| Change in Accounts | - Change in total accounts from one period to another |
|  | - Generally, new accounts - closed accounts |

## Transactions / Account Activity

| Redemption Terms |  |
| :---: | :---: |
| Redemptions | - Also called distributions / withdrawals / liquidations <br> - Does not include portfolio exchange activity |
| Qualified / Non-Qualified Redemption | - Qualified redemptions for qualifying higher education expenses <br> - Determined by the client; selected on form or website or asked by phone associate <br> - Web default is qualified; client must change to non-qualified if appropriate |
| Change of Trustee/Rollover | - Outgoing transfer/rollover of assets to another program |
| Contribution Terms |  |
| Existing Account Contribution | - Purchase to an existing account |
| Initial Contribution | - Initial purchase to a new account <br> - This is only the first purchase to the new account |
| Change of Trustee/Rollover | - Incoming transfer/rollover of assets from another program |
| Other |  |
| Net Flows | - Gross Contribution - Gross Redemptions |
| Transaction Methods |  |
| ACH | - Purchase/redemption completed via electronic bank transfer |
| Wire | - Purchase/redemption completed via bank wire |
| Check | - Purchase via mailed check |
| AIP | - Automatic Investment Plan |

## Glossary

## Portfolios

| Static Portfolio | - Portfolios maintain a consistent target Asset allocation |
| :--- | :--- |
|  | - Assets remain in the portfolio until account owner requests an asset transfer |
| Age-Based Portfolio | - Portfolios with differing target asset allocations based on the current age of the beneficiary |
|  | - As the beneficiary gets older the assets will automatically move to the next appropriate age-based portfolio. |
| Individual Fund Portfolio | - $100 \%$ invested in a single underlying fund |

## Disclosures

The performance data quoted represents past performance, which does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's units, when redeemed, may be worth more or less than the original cost. Current performance may be lower or higher than the performance quoted. For performance data current to the most recent month-end, visit us at scholarsedge529.com or call us at $\mathbf{1 . 8 6 6 . 5 2 9 . S A V E ~ ( 1 . 8 6 6 . 5 2 9 . 7 2 8 3 ) ~ f o r ~ S c h o l a r ' s E d g e ~ o r ~ v i s i t ~ t h e e d u c a t i o n p l a n . c o m ~ o r ~ c a l l ~ u s ~ a t ~ 1 . 8 7 7 . E d P l a n 8 ~ ( 1 . 8 7 7 . 3 3 7 . 5 2 6 8 ) ~ f o r ~ t h e ~}$ Education Plan.
The benchmarks for the Scholar'sEdge ${ }^{\circledR}$ Portfolios are based on a blend of the benchmarks applicable to each Underlying Fund category; for Oppenheimer Value Fund, the Russell 1000 Value Index; for the Oppenheimer Main Street Mid Cap Fund, the Russell MidCap Index; for the Dreyfus Research Growth Fund, the Russell 1000 Growth; for the Monetta Young Investor Fund, the S\&P 500; for the Main Street Small Cap Fund, the Russell 2000 Index; for the Oppenheimer Discovery Fund, the Russell 2000 Growth Index; for the Oppenheimer Dividend Opportunity Fund, the Russell 3000 Value Index; for the Oppenheimer Main Street Fund, the S\&P 500 Index; for the Oppenheimer Developing Markets Fund, the MSCI Emerging Markets Index; for the Oppenheimer Global Value Fund, the MSCI ACWI; for the International Small-Mid Company Fund, the MSCI ACWI ex-US SMid Cap; for the Oppenheimer Global Fund, the MSCI ACWI Index; for the Oppenheimer Global Opportunities Fund, the MSCI ACWI Index; for the Oppenheimer International Diversified Fund, the MSCI All Country World ex-U.S. Index; for the Oppenheimer Senior Floating Rate Fund, the JP Morgan Leveraged Loan Index; for the Oppenheimer Gold \& Special Minerals Fund, the PHLX Gold \& Silver Index; for the Oppenheimer Real Estate Fund, the NAREIT Equity REIT Index; for the Oppenheimer International Growth Fund, the MSCI All Country World ex-U.S. Index; for the American Century Diversified Bond Fund, the Bloomberg Barclays U.S. Aggregate Bond Index; for the Oppenheimer Limited Term Bond Fund, the Bloomberg Barclays US Aggregate 1-3 Years Bond Index; for the Oppenheimer International Bond Fund, the Citigroup World Government Bond Index ex U.S.; for the Oppenheimer Limited-Term Government Fund, the Bloomberg Barclays U.S. Government 1-3 Year Bond Index; for the Oppenheimer Global Strategic Income Fund, the Bloomberg Barclays U.S. Aggregate Bond Index; for the Mainstay High Yield Corporate Bond Fund, the Credit Suisse High Yield Index; for the Oppenheimer Institutional Government Money Market Fund, the iMoney Government Institutional Index. Investors cannot directly invest in a compilation of benchmark indices.
The benchmarks for The Education Plan® Portfolios are based on a blend of the benchmarks applicable to each Underlying Fund category; for the Oppenheimer Capital Appreciation Fund, the Russell 1000 Growth Index; for the Vanguard Total Stock Market Index, the CRSP US Total Market Index; for the Main Street Small Cap Fund, the Russell 2000; for Oppenheimer Value Fund, the Russell 1000 Value Index; for the Dreyfus BASIC S\&P 500 Stock Index Fund, the S\&P 500 Index; for the Oppenheimer Main Street Mid Cap Fund, the Russell MidCap Index; for the Oppenheimer International Growth Fund , the MSCI All Country World ex-U.S. Index; for the Oppenheimer Global Fund, the MSCI ACWI; for the Oppenheimer Main Street Fund, the S\&P 500 Index; for the Oppenheimer Limited-Term Government Fund, the Bloomberg Barclays U.S. Government 1-3 Year Bond Index; for the Oppenheimer Senior Floating Rate Fund, the JP Morgan Leveraged Loan Index; for the TIAA-CREF International Equity Index, the MSCI EAFE Index; for the Vanguard Extended Market Index Fund, the S\&P Completion Index; for the Dreyfus Bond Market Index Fund, the Bloomberg Barclays U.S. Aggregate Bond Index; for the Oppenheimer Limited Term Bond Fund, the Bloomberg Barclays US Aggregate 1-3 Years Bond Index; for the Vanguard Short Term Bond Index, the Bloomberg Barclays U.S. 1-5 Years Government/Credit Float Adjusted Index; for the Oppenheimer Institutional Government Money Market Fund, the iMoney Government Institutional Index. Investors cannot directly invest in a compilation of benchmark indices.

## Disclosures

For each fund with at least a three-year history, Morningstar calculates a Morningstar Rating ${ }^{\text {TM }}$ based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a fund's monthly performance (including the effects of sales charges, loads, and bottom $10 \%$ receive 1 star. (Each share class is counted as a fraction of one fund within this scale and rated separately, which may cause slight variations in the distribution percentages.) The Overall Morningstar Rating for a fund is derived from a weighted average of the performance figures associated with its three-, five- and ten-year (if applicable) Morningstar Rating metrics. Different share classes may have different expenses and performance characteristics. A fund's Morningstar rating is a relative rating of a fund within its peer group and does not necessarily mean that the fund had high total returns.
The Education Plan® and Scholar'sEdge ${ }^{\circledR}$ are each operated as a qualified tuition program and are available to all U.S. residents offered by The Education Trust Board of New Mexico. OppenheimerFunds, Inc. is the program manager for the Plans and OppenheimerFunds Distributor, Inc. is the distributor of the Plans. Some states offer favorable tax treatment to their residents only if they invest in the state's own plan. Non-residents of New Mexico should consider whether their state offers its residents a 529 plan with alternative tax advantages and should consult their tax advisor. These securities are neither FDIC insured nor guaranteed and may lose value.

Before investing in the Plan, investors should carefully consider the investment objectives, risks, charges and expenses associated with municipal fund securities. The Plan Description and Participation Agreement contain this and other information about the Plan, and may be obtained by visiting theeducationplan.com or by calling 1.877.EdPlan8 (1.877.337.5268) for The Education Plan or by visiting scholarsedge529.com or by calling 1.866.529.SAVE (1.866.529.7283) for Scholar'sEdge. Investors should read these documents carefully before investing.

This information is prepared at the specific request of the New Mexico Education Trust Board by OFIPI to assist the Board in carrying out its duties as trustee of the New Mexico Education Trust and is not intended for use with members of the public. OFIPI only initiates changes to the Portfolios upon the Board's direction. Investments are not guaranteed and market conditions can have negative and positive effects on performance. The Plan's investments are subject to investment risks, including the possible loss of principal.
The Education Plan® and Scholar'sEdge ${ }^{\circledR}$ are distributed by OppenheimerFunds Distributor, Inc. Member FINRA, SIPC
225 Liberty Street, New York, NY 10281-1008
© 2017 OppenheimerFunds Distributor, Inc. All rights reserved.


[^0]:    1. Accounts are reported as unique owner/beneficiary relationships (includes funded accounts only)
[^1]:    1. Accounts are reported as unique owner/beneficiary relationships (includes funded accounts only)
    2. Closed accounts are reported as unique owner/beneficiary relationships.
[^2]:    1. Accounts are reported as unique owner/beneficiary relationships (includes funded accounts only)
    2. Closed accounts are reported as unique owner/beneficiary relationships
[^3]:     provided.

[^4]:    *New as of 8/31/15.

    1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and $365-$ day/year calendar.
[^5]:    1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and $365-$ day/year calendar.
[^6]:    *New as of 8/31/15.

    1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and $365-$ day/year calendar.
[^7]:    1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and $365-$ day/year calendar.
[^8]:    *New as of 8/31/15.

    1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and $365-d a y / y e a r$ calendar.
[^9]:    1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and $365-$ day/year calendar.
[^10]:    *New as of 8/31/15.

    1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and $365-$ day/year calendar.
[^11]:     provided.

[^12]:    B shares will close on October 6, 2017
    *New as of 8/31/15.

    1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and $365-$ day/year calendar.
[^13]:    Accounts are the number of investment accounts
    **As of $8 / 31 / 15$, this portfolio had a name change.
    ***New as of 8/31/15

