





### **OFI Private Investments**<sup>®</sup>

The Right Way to Invest

OFI PRIVATE INVESTMENTS INC. A SUBSIDIARY OF **OPPENHEIMERFUNDS, INC.** 

## New Mexico 529 College Savings Programs Quarterly Report

### Period Ended 6/30/18 Prepared for Program Executive Director and Education Trust Board of New Mexico

This information is prepared at the specific request of the New Mexico Education Trust Board by OFIPI to assist the Board in carrying out its duties as trustee of the New Mexico Education Trust and is not intended for use with members of the public. OFIPI only initiates changes to the Portfolios upon the Board's Direction. Investments are not guaranteed and market conditions can have negative and positive effects on performance. The Plan's investments are subject to investment risks, including the possible loss of principal. For one-on-one discussion purposes only.

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The Education Plan<sup>°</sup> Save today for your child's tomorrow



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## **Executive Summary**

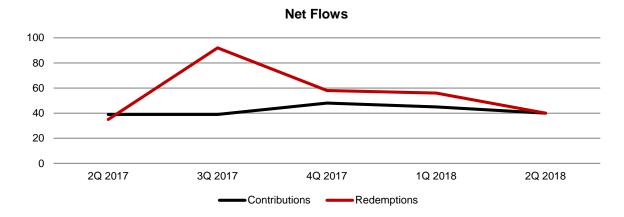


### **Executive Summary**

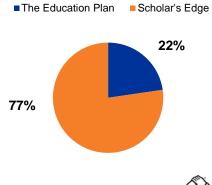
Program Highlights – Quarter Period Ended 6/30/2018



	The Educat	ion Plan	Scholar's	Edge	Tota	I
		% ∆ y/y		% ∆ y/y		% ∆ y/y
Assets & Accounts						
Total Plan Assets	\$559,966,372	4.6%	\$1,906,045,464	0.3%	\$2,466,011,836	1.2%
Total Accounts <sup>1</sup>	22,353	4.2%	104,976	(4.4%)	127,329	(3.0%)
Total Contributions YTD	\$21,912,155	14.2%	\$63,384,408	3.5%	\$85,296,563	6.0%
Total Redemptions YTD	\$19,964,426	14.6%	\$75,632,381	10.1%	\$95,596,807	11.0%
Total Net Flows YTD	\$1,947,728	10.2%	(\$12,247,973)	64.9%	(\$10,300,244)	82.0%
Average Age						
Beneficiary	15.31	1.9%	15.69	2.9%	15.5	2.4%
Account Size						
Average	\$25,051	0.4%	\$18,157	4.9%	\$19,367	4.4%



#### **Total Program Assets**



1. Accounts are reported as unique owner/beneficiary relationships (includes funded accounts only).

## **Executive Summary**

Program Highlights – Quarter Period Ended 6/30/2018







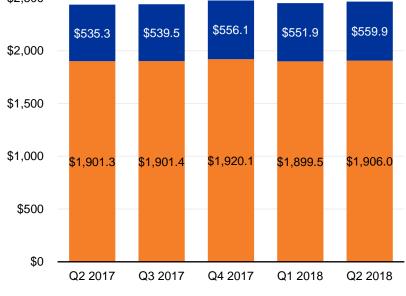
**Program Accounts<sup>1</sup>** 

The Education Plan

Scholar's Edge

## \$2,500

**Program Assets (\$M)** 



1. Accounts are reported as unique owner/beneficiary relationships (includes funded accounts only).



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### 529 Reported Service Levels – New Mexico Q2 2018

New Mexico	Service Level	Rolling Avg	Status
Wait Time*	Maintain a 85% customer satisfaction rate on wait time	95.65%	~
Call Resolution*	Maintain a 75% first call resolution	95.57%	✓
Overall Customer Satisfaction*	Maintain an 85% overall customer satisfaction	94.63%	✓
Financial Correspondence**	100% within 2 business days	100%	✓
Non-Financial Correspondence**	100% within 2 business days	100%	✓
Email Correspondence**	100% within 2 business days	100%	✓
Written Complaints**	100% within 1 business day	100%	✓
Verbal Complaints**	100% within 1 business day	100%	✓
New Accounts Processed (Paper)**	95% same day	100%	✓
Online New Accounts**	100% within 2 days	100%	✓
New Account Accuracy**	97%	98.77%	✓
Confirm/Statement/Tax Forms**	100% mailed within 1 business day	100%	✓
Confirm/Statement Accuracy**	100%	100%	✓
Checks Processing**	100% same day	100%	✓
Purchases Accuracy**	99%	99.78%	~
Withdrawals Processing**	100% within 3 business days	99.99%	$\checkmark$
Withdrawals Accuracy**	98%	99.87%	✓

2. \*\*Quarter Average

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## II The Education Plan



### The Education Plan Index Options Account Growth<sup>3,4</sup>

Q2 2018	% ∆ Q/Q	% <b>Δ Y/Y</b>
4,528	3.2%	22.6%
2,471	0.8%	23.9%
5,806	4.5%	23.0%
3,225	1.0%	18.9%
2,693	3.0%	22.7%
1,803	0.8%	29.8%
4,465	3.1%	22.6%
2,460	0.8%	24.1%
139	(58.6%)	(3.5%)
49	(55.5%)	(15.5%)
35	(25.5%)	16.7%
31	(50.8%)	34.8%
	4,528 2,471 5,806 3,225 2,693 1,803 4,465 2,460 139 49 49	4,528 $3.2%$ $2,471$ $0.8%$ $5,806$ $4.5%$ $3,225$ $1.0%$ $2,693$ $3.0%$ $1,803$ $0.8%$ $4,465$ $3.1%$ $2,460$ $0.8%$ $139$ $(58.6%)$ $49$ $(55.5%)$

1. Accounts are reported as unique owner/beneficiary relationships (includes funded accounts only). Closed accounts are reported as unique owner/beneficiary relationships.

2. If an account owner has both an index portfolio, as well as a blended portfolio, they are only counted once.

3. Based on the address of the account owner.



### The Education Plan Blended Options Account Growth<sup>3,4</sup>

	Q2 2018	% A <b>Q/Q</b>	% <b>Δ Y/Y</b>
Accounts <sup>1</sup>			
In State	7,487	1.7%	2.4%
Out of State	9,605	(0.6%)	(4.9%)
Investment accounts			
In State	9,812	2.3%	2.6%
Out of State	12,919	(0.8%)	(5.3%)
Unique Account Owners			
In State	4,338	1.7%	3.3%
Out of State	6,231	(0.5%)	(3.3%)
Unique Beneficiaries			
In State	7,316	1.7%	2.5%
Out of State	9,545	(0.6%)	(4.9%)
New Accounts <sup>1</sup>			
In State	112	(10.4%)	31.8%
Out of State	60	5.3%	13.2%
Closed Accounts <sup>2</sup>			
In State	103	(30.4%)	5.1%
Out of State	135	(46.9%)	(15.1%)

1. Accounts are reported as unique owner/beneficiary relationships (includes funded accounts only). Closed accounts are reported as unique owner/beneficiary relationships.

2. If an account owner has both an index portfolio, as well as a blended portfolio, they are only counted once.

3. Based on the address of the account owner.



### The Education Plan Total Account Growth<sup>3,4</sup>

	Q2 2018	% <b>Δ Q/Q</b>	% <b>Δ Y/Y</b>
Accounts <sup>1</sup>			
In State	10,974	2.1%	9.0%
Out of State	11,379	(0.3%)	0.0%
Investment accounts			
In State	15,618	3.1%	9.3%
Out of State	16,144	(0.4%)	(1.3%)
Unique Account Owners			
In State	6,035	2.0%	9.2%
Out of State	7,339	(0.4%)	2.6%
Unique Beneficiaries			
In State	10,677	2.0%	9.0%
Out of State	11,298	(0.3%)	0.1%
New Accounts <sup>1</sup>			
In State	210	(45.3%)	0.5%
Out of State	88	(11.1%)	6.0%
Closed Accounts <sup>2</sup>			
In State	100	(13.8%)	8.7%
Out of State	137	(42.7%)	(15.4%)

1. Accounts are reported as unique owner/beneficiary relationships (includes funded accounts only). Closed accounts are reported as unique owner/beneficiary relationships.

2. If an account owner has both an index portfolio, as well as a blended portfolio, they are only counted once.

3. Based on the address of the account owner.

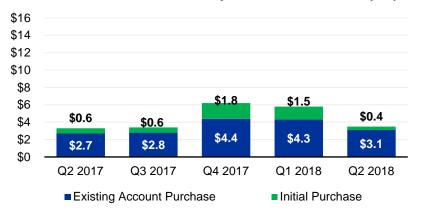
### **Direct Plan Contributions – Index Options**



### **Plan Contribution Summary: Index Options**

Contribution Type	Q2 2018	2018 YTD
Existing Account Contribution	\$3,193,752	\$7,526,142
Initial Contribution	\$395,757	\$1,908,507
Total Contributions	\$3,589,508	\$9,434,649
Average Account Contribution	\$717	\$1,795
% in Age Based Portfolios	50.4%	50.3%
% in Custom Choice Portfolios	49.6%	49.7%

#### The Education Plan Index Options Contributions (\$M)

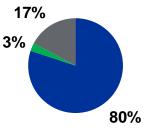


### 2018 Incoming Rollover Summary

Total Incoming Rollovers	17
Total Amount	\$173,782
Average Rollover Amount	\$10,222

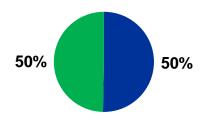


■ACH ■Wire/Other ■Check



### YTD Index Options Contributions by Investment Portfolio

Age Based Portfolios Custom Choice Portfolios





### **Plan Contribution Summary: Blended Options**

Contribution Type	Q2 2018	2018 YTD
Existing Account Contribution	\$5,487,282	\$11,687,403
Initial Contribution	\$300,635	\$790,103
Total Contributions	\$5,787,917	\$12,477,506
Average Account Contribution	\$515	\$1,069
% in Age Based Portfolios	62.1%	62.3%
% in Custom Choice Portfolios	37.9%	37.7%

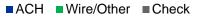
### The Education Plan Blended Options Contributions (\$M)

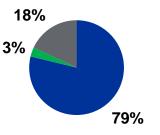


### 2018 Incoming Rollover Summary

Total Incoming Rollovers	7
Total Amount	\$147,504
Average Rollover Amount	\$21,072

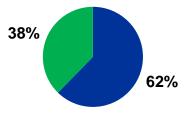
### YTD Blended Direct Purchases By Method





### YTD Blended Options Contributions by Investment Portfolio

Age Based Portfolios Custom Choice Portfolios



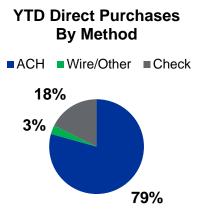


### **Total Plan Contribution Summary**

Contribution Type	Q2 2018	2018 YTD
Existing Account Contribution	\$8,681,034	\$19,213,545
Initial Contribution	\$696,392	\$2,698,610
Total Contributions	\$9,377,425	\$21,912,155
Average Account Contribution	\$15,627	\$16,213
% in Age Based Portfolios	57.6%	57.2%
% in Custom Choice Portfolios	42.4%	42.8%

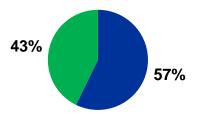
### 2018 Incoming Rollover Summary

Total Incoming Rollovers	24
Total Amount	\$321,285
Average Rollover Amount	\$13,387

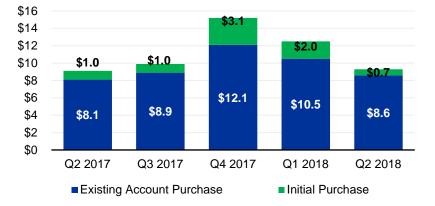


### YTD Options Contributions by Investment Portfolio

Age Based Portfolios Custom Choice Portfolios

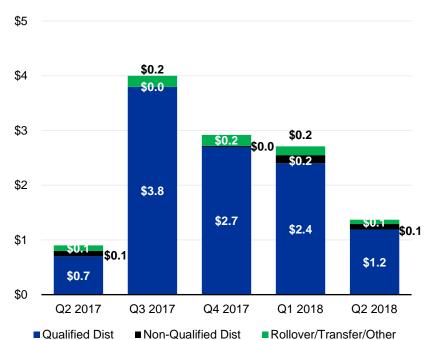


### The Education Plan Total Contributions (\$M)



### **Direct Plan Redemptions – Index Options**





#### The Education Plan Index Options Redemption Detail (\$M)

#### **Plan Redemptions: Index Options**

Redemption Type	2017	2018
Qualified Distribution <sup>1,2</sup>	\$9,527,495	\$3,681,440
Non-Qualified Distribution <sup>2</sup>	\$202,805	\$315,471
Change of Trustee/Rollover	\$868,215	\$250,920
Total Redemptions	\$10,598,515	\$4,247,831

1. Qualified distributions are dollars redeemed for qualifying higher education expenses.

2. The client determines how the distribution should be coded, as qualified or non-qualified.

3. Based on inception date 4/5/2010.

### **Quarterly Redemptions – Top 3 Portfolios**

Portfolio Name	<b>Total Redemptions</b>
Index Portfolio 100	\$425,232
Index Age Based Portfolio 10	\$254,740
Index Low Duration Fixed Income Portfolio	\$154,702

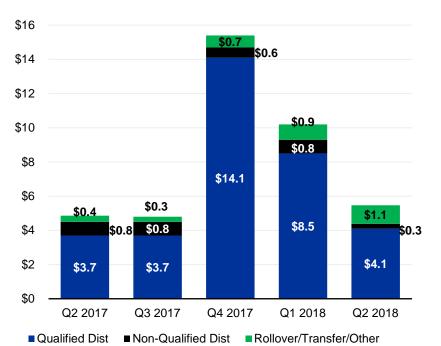
### Inception to Date Redemptions<sup>3</sup>

Total	Red	lem	nti	on	S
			P	<u> </u>	-

\$44,065,111.92



### **Direct Plan Redemptions – Blended Options**



#### The Education Plan Blended Options Redemption Detail (\$M)

### Plan Redemptions: Blended Options

Redemption Type	2017	2018
Qualified Distribution <sup>1,2</sup>	\$33,609,275	\$12,596,883
Non-Qualified Distribution <sup>2</sup>	\$2,279,354	\$1,090,289
Change of Trustee/Rollover	\$2,786,790	\$2,029,424
Total Redemptions	\$38,675,420	\$15,716,596

1. Qualified distributions are dollars redeemed for qualifying higher education expenses.

2. The client determines how the distribution should be coded, as qualified or non-qualified.

3. Based on inception date 1/31/2005.

### **Quarterly Redemptions – Top 3 Portfolios**

Portfolio Name	Total Redemptions		
Age Based Portfolio 10	\$1,689,280		
Age Based Portfolio 20	\$831,298		
Portfolio 100	\$797,311		

### Inception to Date Redemptions<sup>3</sup>

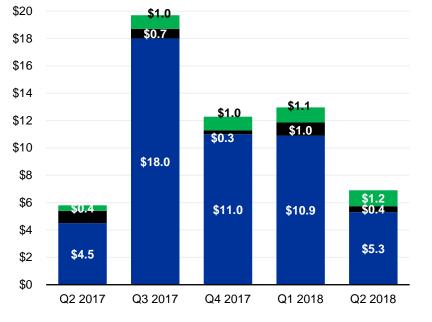
\$409,772,962.70



15

### **Direct Plan Redemptions – Total**





### Total The Education Plan Redemption Detail (\$M)

■ Qualified Dist ■ Non-Qualified Dist ■ Rollover/Transfer/Other

### **Total Plan Redemptions**

### **Quarterly Redemptions – Top 3 Portfolios**

Portfolio Name	Total Redemptions
Age Based Portfolio 10	\$1,689,280
Age Based Portfolio 20	\$831,298
Portfolio 100	\$797,311

### Inception to Date Redemptions<sup>3</sup>

Total Redemptions

\$453,838,074.62

Redemption Type	2013	2014	2015	2016	2017	2018
Qualified Distribution <sup>1,2</sup>	\$27,128,967	\$29,856,752	\$33,615,015	\$37,265,592	\$43,139,270	\$16,278,322
Non-Qualified Distribution <sup>2</sup>	\$2,021,617	\$1,930,009	\$2,007,485	\$1,666,699	\$2,479,660	\$1,405,760
Change of Trustee/Rollover	\$4,775,764	\$4,816,773	\$5,120,814	\$3,873,709	\$3,655,005	\$2,280,344
Total Redemptions	\$33,926,349	\$36,603,534	\$40,743,314	\$42,806,001	\$49,273,935	\$19,964,426

1. Qualified distributions are dollars redeemed for qualifying higher education expenses.

2. The client determines how the distribution should be coded, as qualified or non-qualified.

3. Based on inception date 1/31/2005.

### **Direct Plan Net Flows – Index Options**



### The Education Plan Index Net Flows (\$M)



### **Calendar Year**

	2015	2016	2017	2018
Total	\$4,557,828	\$5,884,366	\$6,055,858	\$5,109,089

### **Quarterly Net Flows – Top 3 Portfolios**

Portfolio Name	Total
Index Portfolio 100	\$416,247
Index Age Based Portfolio 30	\$281,718
Index Age Based Portfolio 70	\$195,690

### **Direct Plan Net Flows – Blended Options**





### The Education Plan Blended Net Flows (\$M)

### **Quarterly Net Flows – Top 3 Portfolios**

Portfolio Name	Total
Age Based Portfolio 40	\$476,678
Age Based Portfolio 30	\$336,121
Age Based Portfolio 50	\$311,330

#### **Calendar Year**

	2015	2016	2017	2018
Total	(\$5,249,217)	(\$7,102,674)	(\$10,958,168)	(\$3,239,090)

### **Direct Plan Net Flows- Total**



### The Education Plan Total Net Flows (\$M)



### **Quarterly Net Flows – Top 3 Portfolios**

Portfolio Name	Total
Age Based Portfolio 40	\$476,678
Index Portfolio 100	\$416,247
Age Based Portfolio 30	\$336,121

Net Flows

### Calendar Year

	2015	2016	2017	2018
Total	(\$691,388)	(\$1,218,304)	(\$4,902,310)	\$1,944,728

### **Direct Plan Account Profile Information**



How did you hear about The Education Plan©?	
1.3%	
1.2%	
1.9%	
1.2%	
1.3%	
1.5%	
1%	
20.8%	
3.2%	
22.5%	
15.9%	
18.9%	
10.2%	

What aspect (s) of The Education Pl appealing to you?	an© are most
Tax Advantages	27%
Flexibility	25.5%
Estate planning	8.6%
Affordability	27%
Professional money management	14.6%
Do Not Wish To Respond	3.6%

Results are based on account owners who elected to answer the survey questions. Due to rounding, responses do not total 100% in all cases.

Indicate the owner's ethnicity	
White	60.8%
Asian American	5.5%
African American	2.6%
Hispanic/Latino	16.3%
Native American	2.0%
Other	5%
Do not wish to respond	8%

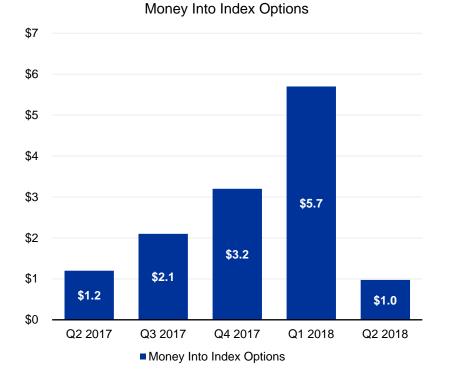
Indicate your education level	
High school	0.5%
Some college	4.3%
Associate's degree	1.8%
Bachelor's degree	22.7%
Master's degree	19.8%
Doctorate	13.8%
Professional	3.4%
Do not wish to respond	34.8%

Annual household income	
\$0 - \$24,999	1.7%
\$25,000 - \$39,000	2.7%
\$40,000 - \$74,999	12%
\$75,000 - \$99,000	15.5%
\$100,000 - \$249,000	41.1%
Over \$250,000	12.4%
Do not wish to respond	14.7%

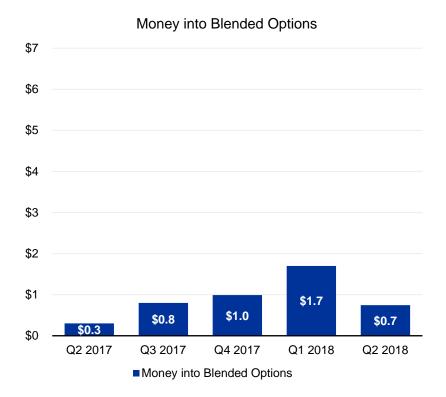
### **Transfers Between Index and Blended Options**



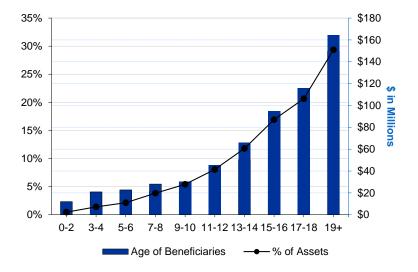
### **Transfers from Blended Options to Index Options**



#### **Transfers from Index Options to Blended Options**

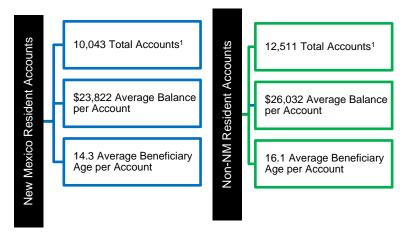






### The Education Plan Beneficiary Age Detail

### Account Highlights by Residency



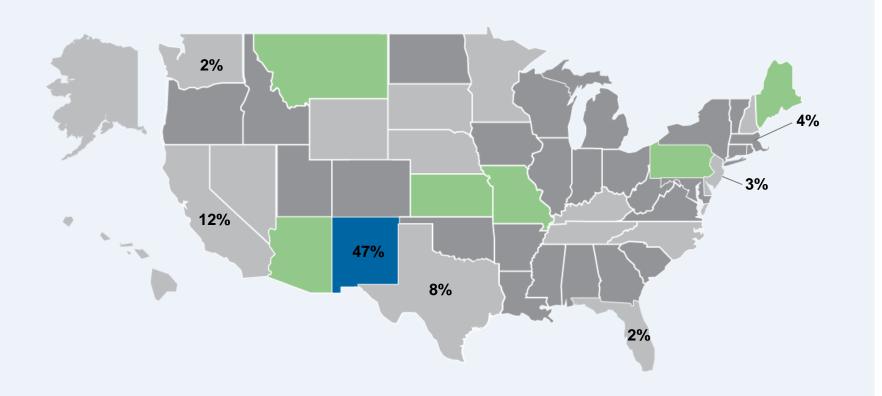
1. Based on beneficiary address, Accounts can be double counted if a beneficiary has accounts with an instate & out of state address based on the information provided.

### Account Owner Relationship To Beneficiary

Relationship	% of Accounts	% of Assets	Average Balance
Parent	71.7%	73.3%	\$18,474
Grandparent	19.8%	18.7%	\$17,098
Other	3.7%	3.9%	\$18,979
Aunt/Uncle	3.2%	2.7%	\$15,018
Self/Spouse	1.6%	1.4%	\$16,234



#### **Top States by Assets**



#### NEW MEXICO Home of The Education Plan

#### TAX PARITY

These states offer tax deductions for contributions to any 529 plan, regardless of state.

#### IN-STATE TAX BENEFIT

These states offer tax deductions on contributions to the in-state 529 plan.

#### TAX NEUTRAL

These states do not offer tax deductions for 529 contributions.





## III Scholar's Edge



### **Advisor Plan Account and Assets**



	Q2 2018	% <b>Δ Q/Q</b>	% ∆ Y/Y
Accounts <sup>1</sup>			
In State	10,872	1.4%	4.1%
Out of State	94,104	(1.0%)	(5.3%)
Investment accounts			
In State	16.496	2.6%	18.2%
Out of State	125,583	(0.6%)	(4.2%)
Unique Account Owners			
In State	6,053	1.5%	3.5%
Out of State	62,284	(1.0%)	(5.0%)
Unique Beneficiaries			
In State	10,662	1.4%	4.1%
Out of State	92,614	(1.0%)	(5.3%)
New Accounts <sup>1</sup>			
In State	245	0.0%	8.4%
Out of State	765	1.1%	6.0%
Closed Accounts <sup>2</sup>			
In State	134	(19.3%)	(1.5%)
Out of State	1,772	(17.0%)	2.5%

1. Accounts are reported as unique owner/beneficiary relationships (includes funded accounts only).

2. Closed accounts are reported as unique owner/beneficiary relationships.



### **Plan Contribution Summary**

Q2 2018	2018 YTD
\$24,235,119	\$52,035,787
\$5,751,530	\$11,348,621
\$29,986,649	\$63,384,408
\$594	\$1,173
64.9%	66.7%
17.5%	17.7%
17.5%	15.6%
	\$24,235,119 \$5,751,530 <b>\$29,986,649</b> \$594 64.9% 17.5%

### 2018 Incoming Rollover Summary

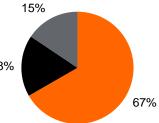
Total Incoming Rollovers	226
Total Amount	\$2,933,988
Average Rollover Amount	\$12,982

#### **YTD Purchases by Method**



### YTD Contributions by Investment Portfolio





### Scholar's Edge Contributions (\$M)

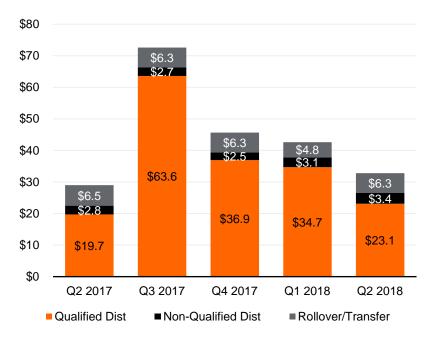


55%

### **Advisor Plan Redemptions**



### Scholar's Edge Redemption Detail (\$M)



### **Plan Redemptions**

Redemption Type	2017	2018
Qualified Distribution <sup>1,2</sup>	\$150,428,220	\$57,851,259
Non-Qualified Distribution <sup>2</sup>	\$10,464,290	\$6,552,855
Change of Trustee/Rollover	\$25,905,440	\$11,228,268
Total Redemptions	\$186,797,950	\$75,632,382

1. Qualified distributions are dollars redeemed for qualifying higher education expenses.

2. The client determines how the distribution should be coded, as qualified or non-qualified.

3. Based on inception date 1/31/2005.

### **Quarterly Redemptions – Top 3 Portfolios**

Portfolio Name	Total Redemptions	
Age Based Portfolio 10	\$9,274,831	
Age Based Portfolio 20	\$4,889,377	
Portfolio 80	\$2,361,052	

### Inception to Date Redemptions<sup>3</sup>

Total Redemptions	
\$2,080,069,658.48	



### **Advisor Plan Net Flows**



#### \$5 \$0.9 \$0 (\$2.9) (\$9.4) (\$5) -\$13.0 (\$10) (\$15) (\$20) (\$44.0) (\$25) (\$30) (\$35) (\$40) (\$45) (\$50) Q2 2017 Q1 2018 Q2 2018 Q3 2017 Q4 2017 Net Flows

### Scholar's Edge Net Flows (\$M)

### **Quarterly Net Flows – Top 3 Portfolios**

Portfolio Name	Total
Age Based Portfolio 50 A	\$1,327,701
Age Based Portfolio 100 A	\$1,214,286
Age Based Portfolio 60 A	\$1,003,229

#### **Calendar Year**

	2015	2016	2017	2018
Total	(\$57,018,595)	(\$66,434,463)	(\$64,746,724)	(\$12,247,973)

### **Advisor Plan Account Profile Information**

How did you hear about the Scholar's Edge?		
Financial Advisor	83.8%	
Family, Friend or Colleague	8.6%	
Other	4.3%	
Employer	1%	
Internet Search	.5%	
News Story	.5%	
Program Representative/Event	1.2%	
Do not wish to respond	.3%	

What aspect (s) of Scholar's Edge are most appealing to you?		
Tax Advantages	14.7%	
Professional Money Management	50.3%	
Affordability	17.3%	
Flexibility	13.3%	
Estate Planning	3.8%	
Do Not Wish To Respond	0.7%	

Indicate the owner's ethnicity	
White	72.1%
Asian American	8%
Hispanic/Latino	10.3%
African American	4.3%
Other	4.6%
Native American	.5%
Do not wish to respond	.25%

Indicate your education level	
Bachelor's Degree	47.2%
Master's Degree	17.7%
Some College	11.6%
Doctorate	6.2%
High School	7.4%
Professional	5.1%
Associate's Degree	4.6%
Do not wish to respond	0.3%

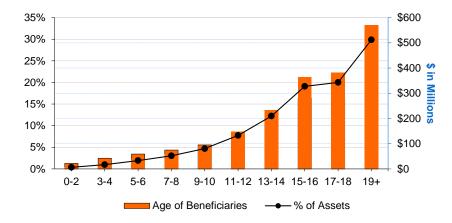
Annual household income	
\$100,000-\$249,999	45.8%
\$250,000+	13.2%
\$75,000-\$99,999	17.7%
\$40,000-\$74,999	17.5%
\$25,000-\$39,999	3.9%
\$0-\$24,999	1.7%
Do not wish to respond	.3%





### **Advisor Plan Beneficiary and Owner Demographics**



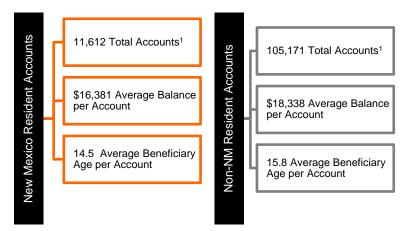


### Scholar's Edge Beneficiary Age Detail

### Account Owner Relationship To Beneficiary

Relationship	% of Accounts	% of Assets	Average Balance
Parent	67.4%	71.9%	\$16,245
Grandparent	22.6%	19.2%	\$12,924
Other	5.1%	5.1%	\$15,196
Aunt/Uncle	2.5%	1.7%	\$10,326
Self/Spouse	2.3%	2.0%	\$13,344

### Account Highlights by Residency



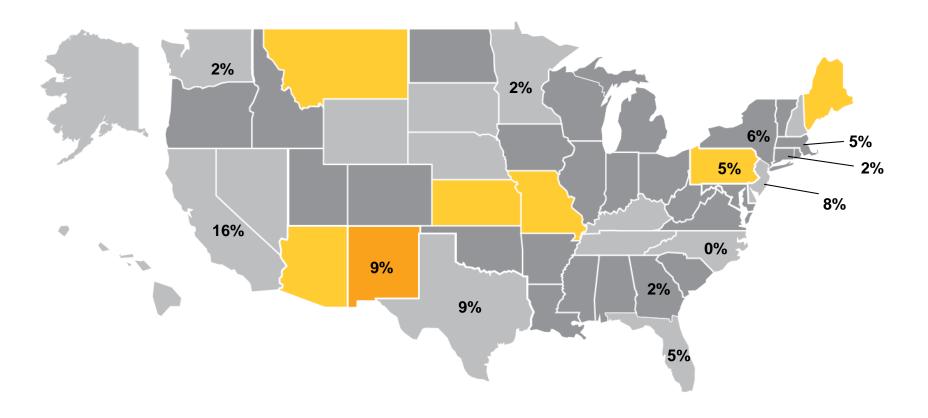
1. Based on beneficiary address, Accounts can be double counted if a beneficiary has accounts with an instate & out of state address based on the information provided.



### **Advisor Plan State Statistics**

### **Top States by Assets**





NEW MEXICO Home of Scholar's Edge 529

### TAX PARITY

These states offer tax deductions for contributions to any 529 plan, regardless of state.

#### **IN-STATE TAX BENEFIT**

These states offer tax deductions on contributions to the in-state 529 plan.

#### TAX NEUTRAL

These states do not offer tax deductions for 529 contributions.







# VI Appendix

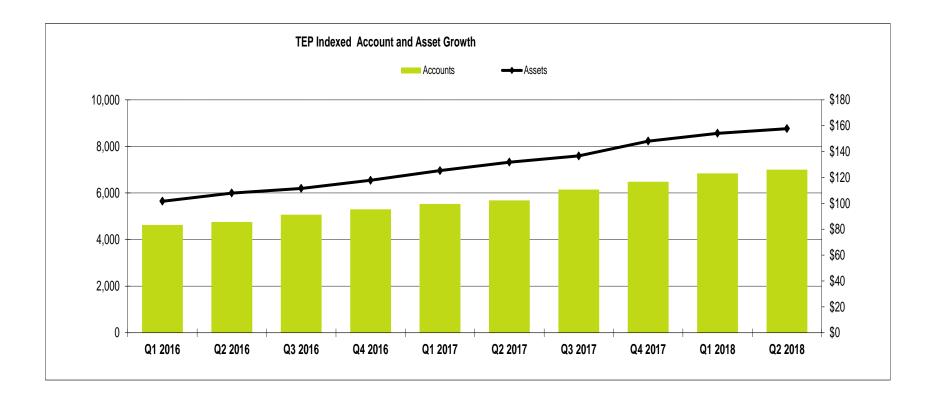


## Appendix A: The Education Plan





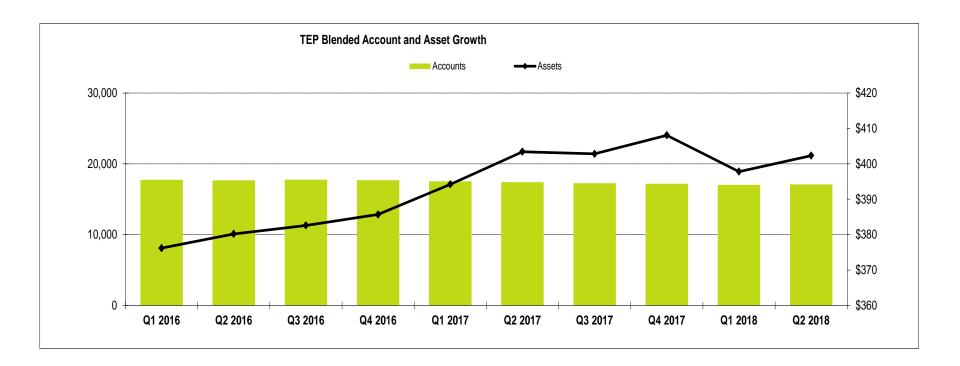
#### The Education Plan Account<sup>1</sup> and Asset Growth – Indexed Options



1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.



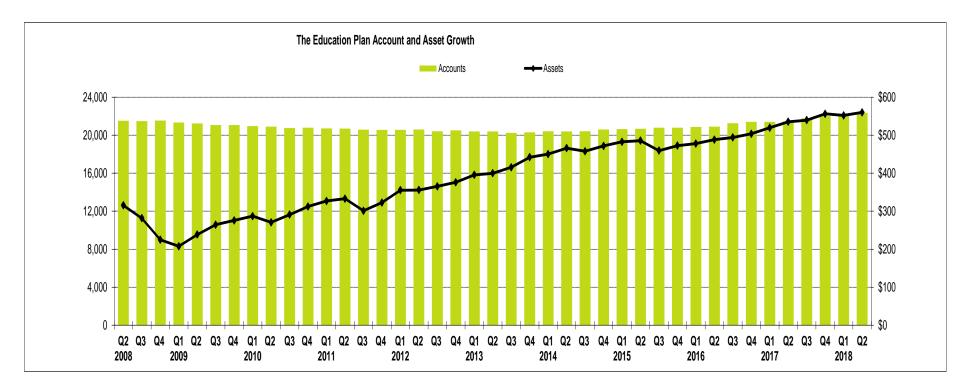
The Education Plan Account<sup>1</sup> and Asset Growth – Blended Options



1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.



The Education Plan Account<sup>1</sup> and Asset Growth - Total



1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.

#### **Direct Plan State Statistics**



#### Sorted by Assets

State	Assets	Accounts <sup>1</sup>	% of Total Assets	State	Assets	Accounts <sup>1</sup>	% of Total Assets	State	Assets	Account s <sup>1</sup>	% of Total Assets
New Mexico	\$260,625,619	10,974	46.5%	Maryland	\$3,406,357	182	0.6%	Vermont	\$864,287	20	0.2%
California	\$67,193,687	2,076	12.0%	Michigan	\$3,105,844	206	0.6%	Montana	\$864,073	33	0.2%
Texas	\$44,264,270	1,428	7.9%	Indiana	\$2,903,072	119	0.5%	Idaho	\$852,991	59	0.2%
Massachusetts	\$21,840,377	804	3.9%	Ohio	\$2,613,154	165	0.5%	Maine	\$811,266	26	0.1%
New Jersey	\$18,913,826	594	3.4%	Oregon	\$2,498,256	130	0.4%	Iowa	\$790,176	23	0.1%
Florida	\$12,912,053	639	2.3%	Kentucky	\$2,312,553	81	0.4%	Arkansas	\$751,237	54	0.1%
Washington	\$11,205,321	366	2.0%	New Hampshire	\$2,214,309	103	0.4%	Delaware	\$699,396	29	0.1%
Colorado	\$10,756,268	403	1.9%	South Carolina	\$2,089,900	85	0.4%	Alabama	\$654,753	53	0.1%
Virginia	\$10,042,984	390	1.8%	Nevada	\$1,999,909	76	0.4%	South Dakota	\$570,516	30	0.1%
Pennsylvania	\$8,021,163	329	1.4%	Wisconsin	\$1,717,915	101	0.3%	North Dakota	\$468,838	8	0.1%
New York	\$7,935,551	354	1.4%	Hawaii	\$1,634,623	58	0.3%	Mississippi	\$397,042	24	0.1%
Illinois	\$7,769,796	340	1.4%	Missouri	\$1,497,090	93	0.3%	District of Columbia	\$371,890	29	0.1%
North Carolina	\$7,103,803	319	1.3%	Utah	\$1,371,678	79	0.2%	Rhode Island	\$279,499	24	0.0%
Georgia	\$6,860,269	275	1.2%	Other	\$1,326,571	67	0.2%	Nebraska	\$244,498	25	0.0%
Arizona	\$6,022,748	360	1.1%	Oklahoma	\$1,232,381	56	0.2%	West Virginia	\$120,609	9	0.0%
Connecticut	\$5,388,196	155	1.0%	Kansas	\$1,166,064	59	0.2%	Wyoming	\$59,795	3	0.0%
Minnesota	\$4,824,076	204	0.9%	Alaska	\$1,060,518	30	0.2%	In State Total	\$260,625,619	10,974	46.5%
Tennessee	\$4,325,053	153	0.8%	Louisiana	\$1,010,251	51	0.2%	Out of State Total	\$299,340,754	11,379	53.5%
								Grand Total	\$559,966,372	22,353	100%

1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.

#### **Direct Plan County Statistics**



The Education Plan Full County Report

County	Accounts <sup>1</sup>	Assets	% of Total Accounts	% of Assets	Average Balance
BERNALILLO	5,966	\$144,956,363	54%	56%	\$24,297
SANTA FE	1,359	\$42,670,663	12%	16%	\$31,399
LOS ALAMOS	918	\$23,271,856	8%	9%	\$25,295
SANDOVAL	802	\$12,690,719	7%	5%	\$15,824
DONA ANA	611	\$13,068,512	6%	5%	\$21,389
SAN JUAN	236	\$5,335,072	2%	2%	\$22,606
VALENCIA	157	\$1,337,494	1%	1%	\$8,519
CHAVES	112	\$2,992,005	1%	1%	\$26,714
EDDY	96	\$1,861,120	1%	1%	\$19,387
TAOS	92	\$1,982,596	1%	1%	\$21,550
RIO ARRIBA	90	\$1,191,960		0%	\$13,244
MCKINLEY	76	\$1,661,397	1%	1%	\$21,860
OTERO	68	\$735,852	1%	0%	\$10,821
CURRY	62	\$1,068,005	1%	0%	\$17,226
LEA	43	\$905,500	0%	0%	\$21,058
SOCORRO	42	\$510,197	0%	0%	\$12,148
SAN MIGUEL	38	\$1,207,238	0%	0%	\$31,769
GRANT	37	\$443,085	0%	0%	\$11,975
LINCOLN	37	\$453,052	0%	0%	\$12,245
COLFAX	30	\$419,532	0%	0%	\$13,984
CIBOLA	20	\$612,709	0%	0%	\$30,635
ROOSEVELT	16	\$60,079	0%	0%	\$3,755

County statistics include New Mexico residents only

1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.

#### **Direct Plan County Statistics**



#### The Education Plan Full County Report

County	Accounts <sup>1</sup>	Assets	% of Total Accounts	% of Assets	Average Balance
SIERRA	16	\$139,411	0%	0%	\$8,713
MORA	14	\$271,214	0%	0%	\$19,372
TORRANCE	13	\$183,661	0%	0%	\$14,128
LUNA	7	\$22,055	0%	0%	\$3,151
QUAY	6	\$40,489	0%	0%	\$6,748
CATRON	4	\$92,352	0%	0%	\$23,088
GUADALUPE	2	\$410,157	0%	0%	\$205,079
DE BACA	1	\$9,145	0%	0%	\$9,145
HARDING	1	\$8,831	0%	0%	\$8,831
HIDALGO	1	\$4,426	0%	0%	\$4,426
UNION	1	\$8,871	0%	0%	\$8,871

County statistics include New Mexico residents only

1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.

#### **TEP Blended Investment Grid**

#### Age Based and Custom Choice Portfolios



Custom Choice Portfolios	Portfolio 100	Portfolio 90	Portfolio 80	Portfolio 70	Portfolio 60	Portfolio 50	Portfolio 40	Portfolio 30	Portfolio 20	Portfolio 10	Portfolio 5	Low Duration Fixed Income Portfolio	Fixed Income Portfolio
Age Based Portfolios	Age Based Portfolio 100	Age Based Portfolio 90	Age Based Portfolio 80	Age Based Portfolio 70	60	Age Based Portfolio 50	Age Based Portfolio 40	Age Based Portfolio 30	Age Based Portfolio 20	Age Based Portfolio 10	Age Based Portfolio 5	Low Duration Fixed Income	Age Based Low Duration Fixed
Blended Growth Track	Ages 0-2	Ages 3-4	Ages 5-6	Ages 7-8	Agges 9- 10	Ages 11- 12	Ages 13- 14	Ages 15- 16	Ages 17- 18	Ages 19+			
Blended Balanced Track				Ages 0-2	Ages 3-4	Ages 5-6	Ages 7-8	Agges 9- 10	Ages 11- 12	Ages 13- 14	Ages 15- 16	Ages 17+	
Vanguard Total Stock Market Index Fund	20.0%	19.0%	18.0%	16.0%	12.0%	10.0%	8.0%	6.0%	5.0%	2.0%	1.0%	0.0%	0.0%
Oppenheimer Value Fund	7.0%	6.0%	5.0%	5.0%	5.0%	4.0%	3.0%	3.0%	2.0%	1.0%	0.5%	0.0%	0.0%
Oppenheimer Main Street Fund	12.0%	11.0%	9.0%	8.0%	7.0%	6.0%	5.0%	4.0%	3.0%	2.0%	1.5%	0.0%	0.0%
Vanguard Extended Market Index Fund	10.0%	9.0%	8.0%	7.0%	7.0%	6.0%	5.0%	3.0%	2.0%	1.0%	1.0%	0.0%	0.0%
Oppeneheimer Main Street Mid Cap Fund	3.5%	3.0%	2.5%	2.0%	1.5%	1.0%	0.5%	0.5%	0.0%	0.0%	0.0%	0.0%	0.0%
Oppenheimer Main Street Small Cap Fund	3.5%	3.0%	2.5%	2.0%	1.5%	1.0%	0.5%	0.5%	0.0%	0.0%	0.0%	0.0%	0.0%
Oppenheimer Global Fund	10.0%	9.0%	8.0%	7.0%	6.0%	5.0%	4.0%	3.0%	1.0%	0.0%	0.0%	0.0%	0.0%
Oppenheimer International Growth Fund	14.0%	13.0%	12.0%	10.0%	8.0%	7.0%	6.0%	4.0%	2.0%	1.0%	1.0%	0.0%	0.0%
Oppenheimer Developing Markets Fund	4.0%	3.0%	2.0%	2.0%	2.0%	1.0%	1.0%	1.0%	1.0%	0.0%	0.0%	0.0%	0.0%
Vanguard Developed Markets Index Fund	12.0%	11.0%	10.0%	9.0%	8.0%	7.0%	5.0%	4.0%	3.0%	2.0%	1.0%	0.0%	0.0%
Oppenheimer Real Estate Fund	4.0%	3.0%	3.0%	2.0%	2.0%	2.0%	2.0%	1.0%	1.0%	1.0%	0.0%	0.0%	0.0%
Vanguard Total Bond Market Index Fund	0.0%	9.0%	10.0%	15.0%	20.0%	25.0%	20.0%	20.0%	20.0%	20.0%	18.0%	5.0%	25.0%
Oppenheimer Limited-Term Bond Fund	0.0%	0.0%	3.0%	5.0%	8.0%	8.0%	13.0%	15.0%	18.5%	21.0%	22.0%	28.0%	20.0%
Oppenheimer Limited-Term Government Fund	0.0%	0.0%	3.0%	5.0%	8.0%	8.0%	13.0%	15.0%	18.5%	21.0%	22.0%	27.0%	20.0%
Oppenheimer Senior Floating Rate	0.0%	1.0%	4.0%	5.0%	4.0%	4.0%	4.0%	4.0%	3.0%	2.0%	2.0%	0.0%	0.0%
Vanguard Short-Term Inflation- Protected Securities Fund	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.0%	6.0%	10.0%	13.0%	15.0%	25.0%	20.0%
Oppenheimer Institutional Government Money Market Fund	0.0%	0.0%	0.0%	0.0%	0.0%	5.0%	7.0%	10.0%	10.0%	13.0%	15.0%	15.0%	15.0%
Total Equity	96.0%	87.0%	77.0%	68.0%	58.0%	48.0%	38.0%	29.0%	19.0%	9.0%	6.0%	0.0%	0.0%
Total Alternative	4.0%	3.0%	3.0%	2.0%	2.0%	2.0%	2.0%	1.0%	1.0%	1.0%	0.0%	0.0%	0.0%
Total Fixed Income/Short-Term Marketable Securities	0.0%	10.0%	20.0%	30.0%	40.0%	50.0%	60.0%	70.0%	80.0%	90.0%	94.0%	100.0%	100.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	1 <b>00.0</b> %	1 <b>00.0</b> %	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

40

#### **TEP Index Investment Grid**



#### Index Age Based and Index Custom Choice Portfolios

Index Custom Choice Portfolios	Portfolio 100	Portfolio 90	Portfolio 80	Portfolio 70	Portfolio 60	Portfolio 50	Portfolio 40	Portfolio 30	Portfolio 20	Portfolio 10	Portfolio 5	Low Duration Fixed Income Portfolio	Fixed Income Portfolio
Index Age Based Portfolios	Age Based Portfolio 100	Age Based Portfolio 90	Age Based Portfolio 80	Age Based Portfolio 70	Age Based Portfolio 60	Age Based Portfolio 50	Age Based Portfolio 40	Age Based Portfolio 30	Age Based Portfolio 20	Age Based Portfolio 10	Age Based Portfolio 5	Low Duration Fixed Income Portfolio	
Index Growth Track	Ages 0-2	Ages 3-4	Ages 5-6	Ages 7-8	Ages 9-10	Ages 11-12	Ages 13-14	Ages 15-16	Ages 17-18	Ages 19+			
Index Balanced Track				Ages 0-2	Ages 3-4	Ages 5-6	Ages 7-8	Ages 9-10	Ages 11-12	Ages 13-14	Ages 15-16	Ages 17+	
Vanguard Total Stock Market Index Fund	60.0%	54.0%	49.0%	43.0%	37.0%	30.0%	24.0%	17.5%	12.0%	6.0%	4.0%	0.0%	0.0%
Vanguard Total International Stock Index Fund	35.0%	32.0%	28.0%	25.0%	21.0%	18.0%	14.0%	10.5%	7.0%	3.0%	2.0%	0.0%	0.0%
Vanguard Real Estate Index Fund	5.0%	4.0%	3.0%	2.0%	2.0%	2.0%	2.0%	2.0%	1.0%	1.0%	0.0%	0.0%	0.0%
Vanguard Total Bond Market Index Fund	0.0%	10.0%	10.0%	15.0%	20.0%	25.0%	20.0%	18.0%	18.0%	18.0%	18.0%	5.0%	25.0%
Vanguard Short Term Bond Index Fund	0.0%	0.0%	10.0%	15.0%	20.0%	20.0%	30.0%	36.0%	42.0%	46.0%	46.0%	55.0%	40.0%
Vanguard Short-Term Inflation-Protected Securities Fund	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.0%	6.0%	10.0%	13.0%	15.0%	25.0%	20.0%
Oppenheimer Institutional Government Money Market Fund	0.0%	0.0%	0.0%	0.0%	0.0%	5.0%	7.0%	10.0%	10.0%	13.0%	15.0%	15.0%	15.0%
Total Equity	95.0%	86.0%	77.0%	68.0%	58.0%	48.0%	38.0%	28.0%	19.0%	9.0%	6.0%	0.0%	0.0%
Total Alternative	5.0%	4.0%	3.0%	2.0%	2.0%	2.0%	2.0%	2.0%	1.0%	1.0%	0.0%	0.0%	0.0%
Total Fixed Income/Short Term Marketable Securities	0.0%	10.0%	20.0%	30.0%	40.0%	50.0%	60.0%	70.0%	80.0%	90.0%	94.0%	100.0%	100.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

#### Market Performance – 6/30/2018





Save today for your child's tomorrow

	Total Return	(%)	Average Ann	nual Total Return (%	5)
	3 Months	YTD	1 Year	3 Year	5 Year
Equity Markets					
S&P 500 Index	3.43	2.65	14.37	11.93	13.42
S&P Completion Index	5.94	6.07	16.72	10.23	12.53
Russell 1000 Growth Index	5.76	7.25	22.51	14.98	16.36
Russell 1000 Index	3.57	2.85	14.54	11.64	13.37
Russell 1000 Value Index	1.18	-1.69	6.77	8.26	10.34
Russell MidCap Index	2.82	2.35	12.33	9.58	12.22
Russell 2000 Growth Index	7.23	9.70	21.86	10.60	13.65
Russell 2000 Index	7.75	7.66	17.57	10.96	12.46
Russell 3000 Index	3.89	3.22	14.78	11.58	13.29
CRSP U.S. Total Market Index	3.91	3.29	14.83	11.60	13.28
MSCI ACWI ex-US Index	-2.61	-3.77	7.28	5.07	5.99
MSCI ACWI Index	0.53	-0.43	10.73	8.19	9.41
MSCI EAFE Index	-1.24	-2.75	6.84	4.90	6.44
MSCI Emerging Markets Index	-7.96	-6.66	8.20	5.60	5.01
FTSE Developed All Cap ex US Index	-1.19	-3.00	7.52	5.53	6.74
FTSE Global All Cap ex US Index	-2.45	-3.51	7.89	5.77	6.84

#### Market 6/30/2018



Save today for your child's tomorrow

	Total Return	(%)	Average Ann	ual Total Return (%	)
	3 Months	YTD	1 Year	3 Year	5 Year
Fixed Income Markets					
Bloomberg Barclays U.S. Aggregate Bond Index	-0.16	-1.62	-0.40	1.72	2.27
Bloomberg Barclays U.S. Government 1-3 Year Bond Index	0.21	0.06	0.03	0.42	0.59
Bloomberg Barclays US Government & Credit 5-10 Year					
Index	-0.32	-2.19	-1.30	1.78	2.58
Bloomberg Barclays U.S. Aggregate 1-3 Year Bond Index	0.28	0.08	0.22	0.73	0.87
iMoney Government Institutional Index	0.36	0.63	1.01	0.44	0.27
ICE BAML US High Yield Master II Constrained Index	1.00	0.08	2.54	5.56	5.51
JP Morgan Leveraged Loan Index	0.74	2.33	4.74	4.56	4.36
Citi Group World Government Bond Index ex-US					
Bloomberg Barclays US Aggregate Float Adjusted Index	-0.20	-1.67	-0.45	1.74	2.26
Bloomberg Barclays US 0-5 Year TIPS Index	0.48	0.70	1.39	1.12	0.72
PHLX Gold & Silver Index	0.76	-3.91	1.69	9.68	-1.04
FTSE NAREIT Equity REITs Index	10.04	1.02	3.50	8.06	8.31
MSCI US Investable Market Real Estate 25/50 Transition					
Index	8.56	-0.50	0.00	0.00	0.00
Alerian MLP Total Return Index	11.80	-0.63	-4.58	-5.93	-4.09



#### Period Ended 6/30/2018

The Education Plan – Age-Based Portfolios

	Total Return (	%)	Av	erage Annual To	tal Return (%)	
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Age Based Portfolio 100	1.75	0.93	9.92	8.49	10.66	7.06
Customized Performance Benchmark	1.85	0.68	10.90	9.15	10.97	7.89
Variance	-0.10	0.25	-0.98	-0.66	-0.31	-0.83
Age Based Portfolio 90	1.74	n/a	n/a	n/a	n/a	-0.60
Customized Performance Benchmark	1.65	n/a	n/a	n/a	n/a	-0.67
Variance	0.09	n/a	n/a	n/a	n/a	0.07
Age Based Portfolio 80	1.50	0.79	8.11	7.31	9.03	5.97
Customized Performance Benchmark	1.57	0.57	9.00	7.91	9.41	7.32
Variance	-0.07	0.22	-0.89	-0.60	-0.38	-1.35
Age Based Portfolio 70	1.32	n/a	n/a	n/a	n/a	-0.50
Customized Performance Benchmark	1.32	n/a	n/a	n/a	n/a	-0.42
Variance	0.00	n/a	n/a	n/a	n/a	-0.08
Age Based Portfolio 60	1.07	0.19	5.94	5.82	7.25	4.78
Customized Performance Benchmark	1.13	0.22	6.83	6.53	7.75	6.64
Variance	-0.06	-0.03	-0.89	-0.71	-0.50	-1.86
Age Based Portfolio 50	0.91	n/a	n/a	n/a	n/a	-0.20
Customized Performance Benchmark	1.02	n/a	n/a	n/a	n/a	-0.06
Variance	-0.11	n/a	n/a	n/a	n/a	-0.14



#### The Education Plan – Age-Based Portfolios

	Total Return (	%)	Av	erage Annual To	tal Return (%)	
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Age Based Portfolio 40	0.80	0.12	4.21	4.35	5.33	2.72
Customized Performance Benchmark	0.88	0.16	4.76	4.85	5.70	5.47
Variance	-0.08	-0.04	-0.55	-0.50	-0.37	-2.75
Age Based Portfolio 30	0.60	n/a	n/a	n/a	n/a	0.00
Customized Performance Benchmark	0.65	n/a	n/a	n/a	n/a	0.09
Variance	-0.05	n/a	n/a	n/a	n/a	-0.09
Age Based Portfolio 20	0.47	-0.08	2.31	2.79	3.28	1.93
Customized Performance Benchmark	0.53	0.04	2.66	3.08	3.59	4.23
Variance	-0.06	-0.12	-0.35	-0.29	-0.31	-2.30
Age Based Portfolio 10	0.30	-0.22	1.21	1.80	2.04	1.21
Customized Performance Benchmark	0.46	0.01	1.63	2.05	2.33	3.18
Variance	-0.16	-0.23	-0.42	-0.25	-0.29	-1.97
Age Based Portfolio 5	0.30	0.30	n/a	n/a	n/a	0.30
Customized Performance Benchmark	0.33	n/a	n/a	n/a	n/a	0.47
Variance	-0.03	n/a	n/a	n/a	n/a	-0.17
Age Based Low Duration Fixed Income Portfolio	0.29	0.10	0.49	n/a	n/a	0.81
Customized Performance Benchmark	0.30	0.22	0.38	n/a	n/a	0.56
Variance	-0.01	-0.12	0.11	n/a	n/a	0.25



#### The Education Plan – Custom Choice Portfolios

	Total Return (	%)	Av	verage Annual To	tal Return (%)	
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Portfolio 100	1.90	1.04	10.13	8.58	10.77	7.12
Customized Performance Benchmark	1.85	0.68	10.90	9.15	10.97	7.89
Variance	0.05	0.36	-0.77	-0.57	-0.20	-0.77
Portfolio 90	1.72	n/a	n/a	n/a	n/a	0.80
Customized Performance Benchmark	1.65	n/a	n/a	n/a	n/a	-0.67
Variance	0.07	n/a	n/a	n/a	n/a	1.47
Portfolio 80	1.56	0.77	8.22	7.27	9.04	6.10
Customized Performance Benchmark	1.57	0.57	9.00	7.91	9.41	7.32
Variance	-0.01	0.20	-0.78	-0.64	-0.37	-1.22
Portfolio 70	1.43	n/a	n/a	n/a	n/a	-0.50
Customized Performance Benchmark	1.32	n/a	n/a	n/a	n/a	-0.42
Variance	0.11	n/a	n/a	n/a	n/a	-0.08
Portfolio 60	1.12	0.29	6.07	5.87	7.27	4.81
Customized Performance Benchmark	1.13	0.22	6.83	6.53	7.75	6.64
Variance	-0.01	0.07	-0.76	-0.66	-0.48	-1.83
Portfolio 50	0.91	n/a	n/a	n/a	n/a	0.30
Customized Performance Benchmark	1.02	n/a	n/a	n/a	n/a	-0.06
Variance	-0.11	n/a	n/a	n/a	n/a	0.36



#### **The Education Plan – Custom Choice Portfolios**

	Total Retu	urn (%)		Average Annual	Total Return (%)	
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Portfolio 40	0.85	0.12	4.20	4.36	5.34	2.85
Customized Performance Benchmark	0.88	0.16	4.76	4.85	5.70	5.47
Variance	-0.03	-0.04	-0.56	-0.49	-0.36	-2.62
Portfolio 30	-0.20	n/a	n/a	n/a	n/a	-0.20
Customized Performance Benchmark	0.65	n/a	n/a	n/a	n/a	0.09
Variance	-0.85	n/a	n/a	n/a	n/a	-0.29
Portfolio 20	0.47	0.00	2.31	2.80	3.30	1.90
Customized Performance Benchmark	0.53	0.04	2.66	3.08	3.59	4.23
Variance	-0.06	-0.04	-0.35	-0.28	-0.29	-2.33
Portfolio 10	0.37	-0.15	1.28	1.79	2.05	1.24
Customized Performance Benchmark	0.46	0.01	1.63	2.05	2.33	3.18
Variance	-0.09	-0.16	-0.35	-0.26	-0.28	-1.94
Portfolio 5	0.50	1.10	n/a	n/a	n/a	1.10
Customized Performance Benchmark	0.33	n/a	n/a	n/a	n/a	0.47
Variance	0.17	n/a	n/a	n/a	n/a	0.63



#### The Education Plan – Custom Choice Portfolios

	Total Return	ı (%)		Average Annual Total Return (%)					
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>			
Fixed Income Portfolio	0.19	-0.19	0.39	n/a	n/a	1.19			
Customized Performance Benchmark	0.20	-0.16	0.45	n/a	n/a	1.23			
Variance	-0.01	-0.03	-0.06	n/a	n/a	-0.04			
Low Duration Fixed Income Portfolio	0.20	0.10	0.49	n/a	n/a	0.88			
Customized Performance Benchmark	0.30	0.22	0.38	n/a	n/a	0.56			
Variance	-0.10	-0.12	0.11	n/a	n/a	0.32			
Short Term Yield Portfolio	0.40	0.71	1.11	0.48	0.29	1.19			
Customized Performance Benchmark	0.36	0.63	1.01	0.44	0.27	1.11			
Variance	0.04	0.08	0.10	0.04	0.02	0.08			



#### Period Ended 6/30/2018

The Education Plan – Age-Based Index Portfolios

	Total Return	(%)	Av	erage Annual To	tal Return (%)	
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Index Age Based Portfolio 100	1.97	1.06	11.31	9.45	11.18	10.54
Customized Performance Benchmark	1.90	0.74	11.55	9.86	11.66	11.41
Variance	0.07	0.32	-0.24	-0.41	-0.48	-0.87
Index Age Based Portfolio 90	1.33	n/a	n/a	n/a	n/a	-1.20
Customized Performance Benchmark	1.64	n/a	n/a	n/a	n/a	-0.86
Variance	-0.31	n/a	n/a	n/a	n/a	-0.34
Index Age Based Portfolio 80	1.25	0.38	8.64	7.74	9.22	9.43
Customized Performance Benchmark	1.47	0.46	9.21	8.21	9.70	9.67
Variance	-0.22	-0.08	-0.57	-0.47	-0.48	-0.24
Index Age Based Portfolio 70	1.02	n/a	n/a	n/a	n/a	-0.90
Customized Performance Benchmark	1.23	n/a	n/a	n/a	n/a	-0.68
Variance	-0.21	n/a	n/a	n/a	n/a	-0.22
Index Age Based Portfolio 60	0.86	0.00	6.24	5.95	7.33	7.92
Customized Performance Benchmark	1.09	0.13	6.81	6.51	7.72	7.88
Variance	-0.23	-0.13	-0.57	-0.56	-0.39	0.04
Index Age Based Portfolio 50	0.81	n/a	n/a	n/a	n/a	-0.40
Customized Performance Benchmark	0.90	n/a	n/a	n/a	n/a	-0.31
Variance	-0.09	n/a	n/a	n/a	n/a	-0.09



#### The Education Plan – Age-Based Index Portfolios

	Total Return (	%)	Av	verage Annual To	tal Return (%)	
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Index Age Based Portfolio 40	0.74	-0.06	4.13	4.29	5.40	6.17
Customized Performance Benchmark	0.81	-0.02	4.50	4.63	5.50	5.75
Variance	-0.07	-0.04	-0.37	-0.34	-0.10	0.42
Index Age Based Portfolio 30	0.60	n/a	n/a	n/a	n/a	0.00
Customized Performance Benchmark	0.68	n/a	n/a	n/a	n/a	0.11
Variance	-0.08	n/a	n/a	n/a	n/a	-0.11
Index Age Based Portfolio 20	0.43	-0.14	2.12	2.53	3.36	4.17
Customized Performance Benchmark	0.50	-0.13	2.31	2.77	3.30	3.60
Variance	-0.07	-0.01	-0.19	-0.24	0.06	0.57
Index Age Based Portfolio 10	0.40	-0.24	1.04	1.49	2.13	2.93
Customized Performance Benchmark	0.40	-0.17	1.16	1.60	1.90	2.13
Variance	0.00	-0.07	-0.12	-0.11	0.23	0.80
Index Age Based Portfolio 5	0.30	n/a	n/a	n/a	n/a	0.40
Customized Performance Benchmark	0.28	n/a	n/a	n/a	n/a	0.41
Variance	0.02	n/a	n/a	n/a	n/a	-0.01
Index Age Based Low Duration Fixed Income Portfolio	0.30	0.00	0.10	n/a	n/a	0.39
Customized Performance Benchmark	0.26	0.00	0.22	n/a	n/a	0.75
Variance	0.04	0.00	-0.12	n/a	n/a	-0.36



#### The Education Plan – Custom Choice Index Portfolios

	Total Return (	%)	Av	Average Annual Total Return (%)					
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>			
Index Portfolio 100	1.61	0.65	11.01	9.49	11.23	10.87			
Customized Performance Benchmark	1.90	0.74	11.55	9.86	11.66	11.41			
Variance	-0.29	-0.09	-0.54	-0.37	-0.43	-0.54			
Index Portfolio 90	1.53	n/a	n/a	n/a	n/a	-0.30			
Customized Performance Benchmark	1.64	n/a	n/a	n/a	n/a	-0.86			
Variance	-0.11	n/a	n/a	n/a	n/a	0.56			
Index Portfolio 80	1.25	0.38	8.67	7.79	9.31	9.46			
Customized Performance Benchmark	1.47	0.46	9.21	8.21	9.70	9.67			
Variance	-0.22	-0.08	-0.54	-0.42	-0.39	-0.21			
Index Portfolio 70	1.01	n/a	n/a	n/a	n/a	-0.10			
Customized Performance Benchmark	1.23	n/a	n/a	n/a	n/a	-0.68			
Variance	-0.22	n/a	n/a	n/a	n/a	0.58			
Index Portfolio 60	0.92	0.11	6.46	6.07	7.41	7.85			
Customized Performance Benchmark	1.09	0.13	6.81	6.51	7.72	7.88			
Variance	-0.17	-0.02	-0.35	-0.44	-0.31	-0.03			
Index Portfolio 50	0.70	n/a	n/a	n/a	n/a	0.30			
Customized Performance Benchmark	0.90	n/a	n/a	n/a	n/a	-0.31			
Variance	-0.20	n/a	n/a	n/a	n/a	0.61			



#### The Education Plan – Custom Choice Index Portfolios

	Total Ret	urn (%)		Average Annual Total Return (%)						
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>				
Index Portfolio 40	0.68	-0.06	4.22	4.26	5.36	6.12				
Customized Performance Benchmark	0.81	-0.02	4.50	4.63	5.50	5.75				
Variance	-0.13	-0.04	-0.28	-0.37	-0.14	0.37				
Index Portfolio 30	0.60	n/a	n/a	n/a	n/a	0.30				
Customized Performance Benchmark	0.68	n/a	n/a	n/a	n/a	0.11				
Variance	-0.08	n/a	n/a	n/a	n/a	0.19				
Index Portfolio 20	0.43	-0.14	2.11	2.52	3.33	4.19				
Customized Performance Benchmark	0.50	-0.13	2.31	2.77	3.30	3.60				
Variance	-0.07	-0.01	-0.20	-0.25	0.03	0.59				
Index Portfolio 10	0.40	-0.24	1.04	1.49	2.14	2.90				
Customized Performance Benchmark	0.40	-0.17	1.16	1.60	1.90	2.13				
Variance	0.00	-0.07	-0.12	-0.11	0.24	0.77				
Index Portfolio 5	0.30	n/a	n/a	n/a	n/a	0.30				
Customized Performance Benchmark	0.28	n/a	n/a	n/a	n/a	0.41				
Variance	0.02	n/a	n/a	n/a	n/a	-0.11				



#### The Education Plan – Custom Choice Index Portfolios

	Total Return (	%)	Average Annual Total Return (%)						
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>			
Index Fixed Income Portfolio	0.20	-0.29	0.10	n/a	n/a	0.88			
Customized Performance Benchmark	0.17	-0.32	0.25	n/a	n/a	1.19			
Variance	0.03	0.03	-0.15	n/a	n/a	-0.31			
Index Low Duration Fixed Income Portfolio	0.20	0.00	0.10	n/a	n/a	0.60			
Customized Performance Benchmark	0.26	0.00	0.22	n/a	n/a	0.75			
Variance	-0.06	0.00	-0.12	n/a	n/a	-0.15			



#### The Education Plan

Period Ended 6/30/2018

	Total Ret	urns <sup>1</sup>	Average Annual Total Return <sup>1</sup>				Morningstar Rankings					
	3-Мо	YTD	1-Year	3-Year	5-Year	10-Year/ Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
U.S. Equity												
Oppenheimer Value Fund I	0.16	-1.14	7.81	7.56	9.93	10.86	88	51	62	69	54	n/a
Russell 1000 Value Index	1.18	-1.69	6.77	8.26	10.34	12.03						
Variance	-1.02	0.55	1.04	-0.70	-0.41	-1.17						
Oppenheimer Main Street Fund I	3.31	0.16	7.06	9.91	12.33	13.84	37	79	93	59	49	n/a
S&P 500 Index	3.43	2.65	14.37	11.93	13.42	14.91						
Variance	-0.12	-2.49	-7.31	-2.02	-1.09	-1.07						
Vanguard Total Stock Market Index Fund	3.91	3.28	14.82	11.59	13.27	10.34	12	14	19	21	16	14
CRSP U.S. Total Market Index	3.91	3.29	14.83	11.60	13.28	10.35						
Variance	0.00	-0.01	-0.01	-0.01	-0.01	-0.01						
Oppenheimer Main Street Mid Cap Fund I	4.57	4.06	11.11	7.48	10.98	13.13	16	15	59	65	54	n/a
Russell MidCap Index	2.82	2.35	12.33	9.58	12.22	14.36						
Variance	1.75	1.71	-1.22	-2.10	-1.24	-1.23						

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.



**The Education Plan** 

	Total Ret	urns <sup>1</sup>	Average Annual Total Return <sup>1</sup>			Morningstar Rankings						
	3-Mo	YTD	1-Year	3-Year	5-Year	10-Year/ Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
U.S. Equity												
Vanguard Extended Market Index Fund I	5.99	6.15	16.79	10.36	12.65	10.80	8	6	7	20	) 10	12
S&P Completion Index	5.94	6.07	16.72	10.23	12.53	10.66						
Variance	0.05	0.08	0.07	0.13	0.12	0.14						
Oppenheimer Main Street Small Cap Fund I	8.54	7.90	15.00	9.86	12.55	11.95	17	16	50	49	22	n/a
Russell 2000 index	7.75	7.66	17.57	10.96	12.46	11.78						
Variance	0.79	0.24	-2.57	-1.10	0.09	0.17						

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.



**The Education Plan** 

	Total Returns <sup>1</sup>			Average Annual Total Return <sup>1</sup>			Morningstar Rankings					
	3-Mo	YTD	1-Year	3-Year	5-Year	10-Year/ Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
International/Global Equity												
Oppenheimer International Growth Fund I	-3.02	-2.84	6.63	5.51	6.71	7.79	89	85	85	65	69	n/a
MSCI ACWI ex-US Index	-2.61	-3.77	7.28	5.07	5.99	5.70						
Variance	-0.41	0.93	-0.65	0.44	0.72	2.09						
Vanguard Total International Stock Index Fund	-3.17	-3.61	7.12	5.35	6.44	5.25	74	67	33	31	36	n/a
FTSE Global All Cap ex US Index	-2.45	-3.51	7.89	5.77	6.84							
Variance	-0.72	-0.10	-0.77	-0.42	-0.40							
Oppenheimer Global Fund I	1.87	1.83	15.94	9.82	12.05	13.01	22	23	13	17	11	n/a
MSCI ACWI Index	0.53	-0.43	10.73	8.19	9.41	9.77						
Variance	1.34	2.26	5.21	1.63	2.64	3.24						
Oppenheimer Developing Markets Fund I	-4.00	-1.09	12.63	7.59	6.04	7.20	4	4	9	11	17	n/a
MSCI Emerging Markets Index	-7.96	-6.66	8.20	5.60	5.01	4.95						
Variance	3.96	5.57	4.43	1.99	1.03	2.25						
Vanguard Developing Markets Index Fund	-1.59	-2.65	7.33	5.70	6.97	3.26	34	39	28	20	19	28
FTSE Developed All Cap ex US Index	-1.19	-3.00	7.52	5.53	6.74	0.00						
Variance	-0.40	0.35	-0.19	0.17	0.23	3.26						

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.



**The Education Plan** 

	Total Returns <sup>1</sup>			Average Annual Total Return <sup>1</sup>			Morningstar Rankings					
	3-Mo	YTD	1-Year	3-Year	5-Year	10-Year/ Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
Fixed Income												
Oppenheimer Limited-Term Bond Fund I	0.31	-0.10	0.64	1.48	n/a	1.87	43	53	32	26	n/a	n/a
Bloomberg Barclays U.S. Aggregate 1-3 Year Bond Index	0.28	0.08	0.22	0.73	n/a	0.85						
Variance	0.03	-0.18	0.42	0.75	n/a	1.02						
Oppenheimer Limited-Term Government Fund I	0.08	-0.10	0.11	0.66	0.96	0.76	71	50	34	16	10	n/a
Bloomberg Barclays U.S. Government 1-3 Year Bond Index	0.21	0.06	0.03	0.42	0.59	0.54						
Variance	-0.13	-0.16	0.08	0.24	0.37	0.22						
Vanguard Short-Term Bond Index Fund	0.20	-0.31	-0.21	0.79	1.07	1.09	65	68	81	73	58	n/a
Bloomberg Barclays U.S. 1-5 Years Government/Credit Float Adjusted Index	0.17	-0.33	-0.20	0.84	1.13							
Variance	0.03	0.02	-0.01	-0.05	-0.06							
Vanguard Total Bond Market Index Fund	-0.17	-1.64	-0.52	1.68	2.21	3.68	42	49	55	48	49	64
Bloomberg Barclays US Aggregate Float Adjusted Index	-0.20	-1.67	-0.45	1.74	2.26	0.00						
Variance	0.03	0.03	-0.07	-0.06	-0.05	3.68						

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.



**The Education Plan** 

	Average Annual Total Returns <sup>1</sup> Total Return <sup>1</sup>			Morningstar Rankings								
	3-Мо	YTD	1-Year	3-Year	5-Year	10-Year/ Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
Fixed Income												
Oppenheimer Senior Floating Rate Fund I	0.60	1.77	4.41	4.93	4.23	4.49	25	26	12	2	4	n/a
JP Morgan Leveraged Loan Index	0.74	2.33	4.74	4.56	4.36	4.47						
Variance	-0.14	-0.56	-0.33	0.37	-0.13	0.02						
Vanguard Short Term TIPS Fund I	0.53	0.73	1.36	1.10	0.67	0.35	64	7	69	75	76	n/a
Bloomberg Barclays US 0-5 Year TIPS Index	0.48	0.70	1.39	1.12	0.72							
Variance	0.05	0.03	-0.03	-0.02	-0.05							
Oppenheimer Institutional Government Money Market Fund L	0.41	0.73	1.20	0.63	0.40	0.43						
iMoney Government Institutional Index	0.36	0.63	1.01	0.44	0.27							
Variance	0.05	0.10	0.19	0.19	0.13							
Alternative												
Oppenheimer Real Estate Fund I	6.56	-0.36	2.52	6.67	8.32	8.00	79	79	70	65	30	n/a
FTSE NAREIT Equity REITs Index	10.04	1.02	3.50	8.06	8.31	8.39						
Variance	-3.48	-1.38	-0.98	-1.39	0.01	-0.39						
Vanguard Real Estate Index Fund	8.79	0.02	2.28	7.54	7.93	8.03	33	70	74	42	49	28
MSCI US Investable Market Real Estate 25/50 Transition Index	8.56	-0.50	0.00	0.00	0.00	0.00						
Variance	0.23	0.52	2.28	7.54	7.93	8.03						

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.

## **Direct Plan Accounts\* by Portfolio**



Portfolio Name	6/30/2017	3/31/2018	6/30/2018	Q/Q Change	Y/Y Change
Age Based Portfolio 100	688	259	260	0.4%	(62.2%)
Age Based Portfolio 90	-	323	314	(2.8%)	-
Age Based Portfolio 80	931	387	390	0.8%	(58.1%)
Age Based Portfolio 70	-	590	578	(2.0%)	-
Age Based Portfolio 60	1,483	784	766	(2.3%)	(48.3%)
Age Based Portfolio 50	-	1,150	1,057	(8.1%)	-
Age Based Portfolio 40	2,573	1,653	1,604	(3.0%)	(37.7%)
Age Based Portfolio 30	-	2,069	2,066	(0.1%)	-
Age Based Portfolio 20	2,955	1,775	1,823	2.7%	(38.3%)
Age Based Portfolio 10	2,909	2,272	2,444	7.6%	(16.0%)
Age Based Portfolio 5	-	32	35	9.4%	-
Age Based Low Duration Fixed Income Portfolio	19	41	46	12.2%	142.1%
Portfolio 100	4,222	4,098	4,094	(0.1%)	(3.0%)
Portfolio 90	-	6	13	116.7%	-
Portfolio 80	2,413	2,291	2,281	(0.4%)	(5.5%)
Portfolio 70	-	1	5	400.0%	-
Portfolio 60	1,628	1,532	1,538	0.4%	(5.5%)
Portfolio 50	-	4	10	150.0%	-
Portfolio 40	1,036	1,008	1,011	0.3%	(2.4%)

## **Direct Plan Accounts\* by Portfolio**



Portfolio Name	6/30/2017	3/31/2018	6/30/2018	Q/Q Change	Y/Y Change
Portfolio 30	-	0	1	-	-
Portfolio 20	454	469	475	1.3%	4.6%
Portfolio 10	821	782	787	0.6%	(4.1%)
Portfolio 5	-	2	7	250.0%	-
Fixed Income Portfolio	109	140	141	0.7%	29.4%
Low Duration Fixed Income Portfolio	50	78	87	11.5%	74.0%
Short Term Yield Portfolio	893	865	898	3.8%	0.6%
Total	23,232	22,611	22,731	0.5%	(2.2%)
% in Age Based Portfolios	50.0%	50.1%	50.1%		
% in Custom Choice Portfolios	50.0%	49.9%	49.9%		

### **Direct Plan Index Accounts\* by Portfolio**



Portfolio Name	6/30/2017	3/31/2018	6/30/2018	Q/Q Change	Y/Y Change
Index Age Based Portfolio 100	752	395	395	0.0%	(47.5%)
Index Age Based Portfolio 90	-	397	401	1.0%	-
Index Age Based Portfolio 80	525	397	409	3.0%	(22.1%)
Index Age Based Portfolio 70	-	420	423	0.7%	-
Index Age Based Portfolio 60	391	280	306	9.3%	(21.7%)
Index Age Based Portfolio 50	-	319	303	(5.0%)	-
Index Age Based Portfolio 40	385	354	345	(2.5%)	(10.4%)
Index Age Based Portfolio 30	-	421	448	6.4%	-
Index Age Based Portfolio 20	375	204	223	9.3%	(40.5%)
Index Age Based Portfolio 10	341	350	344	(1.7%)	0.9%
Index Age Based Portfolio 5	-	114	141	23.7%	-
Index Age Based Low Duration Fixed Income Portfolio	33	71	83	16.9%	151.5%
Index Portfolio 100	1,567	1,773	1,840	3.8%	17.4%
Index Portfolio 90	-	6	18	200.0%	-
Index Portfolio 80	911	968	982	1.4%	7.8%
Index Portfolio 70	-	8	18	125.0%	-
Index Portfolio 60	707	746	758	1.6%	7.2%
Index Portfolio 50	-	7	18	157.1%	-
Index Portfolio 40	486	527	542	2.8%	11.5%
Index Portfolio 30	-	4	11	175.0%	-
Index Portfolio 20	371	394	398	1.0%	7.3%

### **Direct Plan Index Accounts\* by Portfolio**



Portfolio Name	6/30/2017	3/31/2018	6/30/2018	Q/Q Change	Y/Y Change
Index Portfolio 10	321	333	341	2.4%	6.2%
Index Portfolio 5	-	2	5	150.0%	-
Index Fixed Income Portfolio	124	140	146	4.3%	17.7%
Index Low Duration Fixed Income Portfolio	111	122	133	9.0%	19.8%
Total	7,439	8,752	9,031	3.2%	21.4%
% in Age Based Index Portfolios	38.2%	42.5%	42.3%		
% in Custom Choice Index Portfolios	61.8%	57.5%	57.7%		

### **Direct Plan Assets by Portfolio**



Portfolio Name	6/30/2017	3/31/2018	6/30/2018	Q/Q Change	Y/Y Change
Age Based Portfolio 100	\$5,010,077	\$935,645	\$967,386	3.4%	(80.7%)
Age Based Portfolio 90	-	\$2,181,308	\$2,117,649	(2.9%)	-
Age Based Portfolio 80	\$13,478,873	\$4,286,452	\$4,302,882	0.4%	(68.1%)
Age Based Portfolio 70	-	\$9,163,541	\$8,584,236	(6.3%)	-
Age Based Portfolio 60	\$30,194,264	\$16,696,827	\$14,791,574	(11.4%)	(51.0%)
Age Based Portfolio 50	-	\$26,767,238	\$25,961,448	(3.0%)	-
Age Based Portfolio 40	\$61,297,054	\$40,670,586	\$40,144,752	(1.3%)	(34.5%)
Age Based Portfolio 30	-	\$54,593,393	\$53,410,454	(2.2%)	-
Age Based Portfolio 20	\$78,902,429	\$47,315,554	\$51,129,383	8.1%	(35.2%)
ge Based Portfolio 10	\$49,461,641	\$33,166,055	\$35,936,010	8.4%	(27.3%)
Age Based Portfolio 5	-	\$378,297	\$451,381	19.3%	-
Age Based Low Duration Fixed Income Portfolio	\$363,937	\$629,655	\$641,834	1.9%	76.4%
Portfolio 100	\$78,220,078	\$77,100,997	\$78,334,124	1.6%	0.1%
Portfolio 90	-	\$29,232	\$52,132	78.3%	-
Portfolio 80	\$28,608,167	\$27,321,659	\$27,481,683	0.6%	(3.9%)
Portfolio 70	-	\$10,248	\$11,486	12.1%	-
Portfolio 60	\$16,646,235	\$16,198,154	\$16,695,157	3.1%	0.3%
Portfolio 50	-	\$137,718	\$155,058	12.6%	-
Portfolio 40	\$8,897,515	\$8,432,272	\$8,489,214	0.7%	(4.6%)
Portfolio 30	-	0	\$5,115	-	-
Portfolio 20	\$4,878,238	\$5,037,782	\$5,056,605	0.4%	3.7%
Portfolio 10	\$6,939,505	\$6,783,209	\$6,765,685	(0.3%)	(2.5%)

### **Direct Plan Assets by Portfolio**



Portfolio Name	6/30/2017	3/31/2018	6/30/2018	Q/Q Change	Y/Y Change
Portfolio 5	-	\$4,750	\$110,555	2,227.5%	-
Fixed Income Portfolio	\$2,094,838	\$3,007,064	\$2,699,792	(10.2%)	28.9%
Low Duration Fixed Income Portfolio	\$1,171,871	\$1,637,411	\$1,932,063	18.0%	64.9%
Short Term Yield Portfolio	\$16,483,497	\$15,312,306	\$16,087,070	5.1%	(2.4%)
Total	\$403,448,255	\$397,797,353	\$402,314,729	1.1%	(0.3%)
% in Age Based Portfolios	59.4%	59.5%	59.3%		
% in Custom Choice Portfolios	40.6%	40.5%	40.7%		

### **Direct Plan Index Assets by Portfolio**



Portfolio Name	6/30/2017	3/31/2018	6/30/2018	Q/Q Change	Y/Y Change
Index Age Based Portfolio 100	\$6,880,734	\$2,125,405	\$1,748,193	(17.7%)	(74.6%)
Index Age Based Portfolio 90	-	\$4,044,606	\$3,815,058	(5.7%)	-
Index Age Based Portfolio 80	\$9,125,933	\$4,819,184	\$5,416,236	12.4%	(40.7%)
Index Age Based Portfolio 70	-	\$8,442,348	\$8,290,102	(1.8%)	-
Index Age Based Portfolio 60	\$9,048,933	\$6,125,630	\$6,853,183	11.9%	(24.3%)
Index Age Based Portfolio 50	-	\$7,626,879	\$7,079,562	(7.2%)	-
Index Age Based Portfolio 40	\$12,279,659	\$8,621,203	\$8,918,322	3.4%	(27.4%)
Index Age Based Portfolio 30	-	\$10,148,269	\$10,296,051	1.5%	-
Index Age Based Portfolio 20	\$11,220,826	\$6,629,031	\$7,132,670	7.6%	(36.4%)
Index Age Based Portfolio 10	\$7,897,362	\$6,203,297	\$6,797,538	9.6%	(13.9%)
Index Age Based Portfolio 5	-	\$465,327	\$450,677	(3.1%)	-
Index Age Based Low Duration Fixed Income Portfolio	\$413,900	\$1,473,894	\$1,573,546	6.8%	280.2%
Index Portfolio 100	\$28,000,274	\$35,162,894	\$36,570,756	4.0%	30.6%
Index Portfolio 90	-	\$57,864	\$78,171	35.1%	-
Index Portfolio 80	\$13,762,005	\$14,829,090	\$15,013,169	1.2%	9.1%
Index Portfolio 70	-	\$267,310	\$332,388	24.3%	-
Index Portfolio 60	\$11,695,086	\$12,765,202	\$12,828,331	0.5%	9.7%
Index Portfolio 50	-	\$365,069	\$429,708	17.7%	-
Index Portfolio 40	\$6,715,447	\$8,548,885	\$8,256,056	(3.4%)	22.9%
Index Portfolio 30	-	\$31,543	\$62,144	97.0%	-
Index Portfolio 20	\$5,855,000	\$6,466,538	\$6,395,129	(1.1%)	9.2%
Index Portfolio 10	\$3,913,620	\$4,354,626	\$4,434,411	1.8%	13.3%

## **Direct Plan Index Assets by Portfolio**



Portfolio Name	6/30/2017	3/31/2018	6/30/2018	Q/Q Change	Y/Y Change
Index Portfolio 5	-	\$34,900	\$38,138	9.3%	-
Index Fixed Income Portfolio	\$2,215,957	\$1,909,387	\$2,101,067	10.0%	(5.2%)
Index Low Duration Fixed Income Portfolio	\$2,035,671	\$2,604,816	\$2,741,037	5.2%	34.7%
Total	\$131,849,722	\$154,123,197	\$157,651,643	2.3%	19.6%
% in Age Based Index Portfolios	43.7%	43.3%	43.4%		
% in Custom Choice Index Portfolios	56.3%	56.7%	56.6%		

## Direct Plan Estimated Quarterly Investment Change



Portfolio Name	Beginning Balance	Net Flows	Estimated Investment Change	Ending Balance
Age Based Portfolio 100	\$935,645	\$186,102	(\$154,361)	\$967,386
Age Based Portfolio 90	\$2,181,308	\$97,641	(\$161,300)	\$2,117,649
Age Based Portfolio 80	\$4,286,452	\$143,141	(\$126,711)	\$4,302,882
Age Based Portfolio 70	\$9,163,541	\$199,102	(\$778,407)	\$8,584,236
Age Based Portfolio 60	\$16,696,827	\$220,055	(\$2,125,308)	\$14,791,574
Age Based Portfolio 50	\$26,767,238	\$311,330	(\$1,117,120)	\$25,961,448
Age Based Portfolio 40	\$40,670,586	\$476,678	(\$1,002,512)	\$40,144,752
Age Based Portfolio 30	\$54,593,393	\$336,121	(\$1,519,060)	\$53,410,454
Age Based Portfolio 20	\$47,315,554	(\$348,036)	\$4,161,865	\$51,129,383
Age Based Portfolio 10	\$33,166,055	(\$1,206,549)	\$3,976,504	\$35,936,010
Age Based Portfolio 5	\$378,297	(\$16,659)	\$89,743	\$451,381
Age Based Low Duration Fixed Income Portfolio	\$629,655	(\$28,293)	\$40,472	\$641,834
Portfolio 100	\$77,100,997	\$56,771	\$1,176,356	\$78,334,124
Portfolio 90	\$29,232	\$1,846	\$21,054	\$52,132
Portfolio 80	\$27,321,659	(\$101,666)	\$261,690	\$27,481,683
Portfolio 70	\$10,248	(\$35)	\$1,273	\$11,486
Portfolio 60	\$16,198,154	(\$29,256)	\$526,259	\$16,695,157
Portfolio 50	\$137,718	\$10,430	\$6,910	\$155,058
Portfolio 40	\$8,432,272	\$29,500	\$27,442	\$8,489,214

## Direct Plan Estimated Quarterly Investment Change



Portfolio Name	Beginning Balance	Net Flows	Estimated Investment Change	Ending Balance
Portfolio 30	-	\$5,125	(\$10)	\$5,115
Portfolio 20	\$5,037,782	(\$49,566)	\$68,389	\$5,056,605
Portfolio 10	\$6,783,209	(\$45,974)	\$28,450	\$6,765,685
Portfolio 5	\$4,750	\$8,550	\$97,255	\$110,555
Fixed Income Portfolio	\$3,007,064	\$16,643	(\$323,915)	\$2,699,792
Low Duration Fixed Income Portfolio	\$1,637,411	(\$10,781)	\$305,433	\$1,932,063
Short Term Yield Portfolio	\$15,312,306	\$36,909	\$737,855	\$16,087,070
Total	\$397,797,355	\$299,129	\$4,218,245	\$402,314,729

#### Direct Plan Index Estimated Quarterly Investment Change



Portfolio Name	Beginning Balance	Net Flows	Estimated Investment Change	Ending Balance
Index Age Based Portfolio 100	\$2,125,405	\$211,715	(\$588,927)	\$1,748,193
Index Age Based Portfolio 90	\$4,044,606	\$126,082	(\$355,630)	\$3,815,058
Index Age Based Portfolio 80	\$4,819,184	\$177,918	\$419,134	\$5,416,236
Index Age Based Portfolio 70	\$8,442,348	\$195,690	(\$347,936)	\$8,290,102
Index Age Based Portfolio 60	\$6,125,630	\$107,566	\$619,987	\$6,853,183
Index Age Based Portfolio 50	\$7,626,879	\$168,224	(\$715,541)	\$7,079,562
Index Age Based Portfolio 40	\$8,621,203	\$170,865	\$126,254	\$8,918,322
Index Age Based Portfolio 30	\$10,148,269	\$281,718	(\$133,936)	\$10,296,051
Index Age Based Portfolio 20	\$6,629,031	(\$20,504)	\$524,143	\$7,132,670
Index Age Based Portfolio 10	\$6,203,297	(\$107,960)	\$702,201	\$6,797,538
Index Age Based Portfolio 5	\$465,327	\$3,438	(\$18,088)	\$450,677
Index Age Based Low Duration Fixed Income Portfolio	\$1,473,894	\$41,976	\$57,676	\$1,573,546
Index Portfolio 100	\$35,162,894	\$416,247	\$991,615	\$36,570,756
Index Portfolio 90	\$57,864	\$5,222	\$15,085	\$78,171
Index Portfolio 80	\$14,829,090	\$116,884	\$67,195	\$15,013,169
Index Portfolio 70	\$267,310	\$20,185	\$44,893	\$332,388
Index Portfolio 60	\$12,765,202	\$155,909	(\$92,780)	\$12,828,331
Index Portfolio 50	\$365,069	\$40,398	\$24,241	\$429,708
Index Portfolio 40	\$8,548,885	\$3,319	(\$296,148)	\$8,256,056
Index Portfolio 30	\$31,543	\$6,764	\$23,837	\$62,144
Index Portfolio 20	\$6,466,538	\$146,743	(\$218,152)	\$6,395,129
Index Portfolio 10	\$4,354,626	\$19,127	\$60,658	\$4,434,411

#### Direct Plan Index Estimated Quarterly Investment Change



Portfolio Name	Beginning Balance	Net Flows	Estimated Investment Change	Ending Balance
Index Portfolio 5	\$34,900	\$3,126	\$112	\$38,138
Index Fixed Income Portfolio	\$1,909,387	(\$16,840)	\$208,520	\$2,101,067
Index Low Duration Fixed Income Portfolio	\$2,604,816	(\$121,296)	\$257,517	\$2,741,037
Total	\$154,123,198	\$2,152,517	\$1,375,928	\$157,651,643

## Direct Plan Contribution & Redemption Quarterly Details



Portfolio Name	Contributions	Redemptions	Net Flows
Age Based Portfolio 100	\$186,102	\$0	\$186,102
Age Based Portfolio 90	\$101,619	\$3,978	\$97,641
Age Based Portfolio 80	\$167,169	\$24,028	\$143,141
Age Based Portfolio 70	\$247,080	\$47,978	\$199,102
Age Based Portfolio 60	\$308,169	\$88,114	\$220,055
Age Based Portfolio 50	\$386,184	\$74,854	\$311,330
Age Based Portfolio 40	\$533,428	\$56,750	\$476,678
Age Based Portfolio 30	\$658,517	\$322,396	\$336,121
Age Based Portfolio 20	\$483,263	\$831,298	(\$348,036)
Age Based Portfolio 10	\$482,731	\$1,689,280	(\$1,206,549)
Age Based Portfolio 5	\$13,258	\$29,917	(\$16,659)
Age Based Low Duration Fixed Income Portfolio	\$23,921	\$52,214	(\$28,293)
Portfolio 100	\$854,081	\$797,311	\$56,771
Portfolio 90	\$2,546	\$700	\$1,846
Portfolio 80	\$390,228	\$491,894	(\$101,666)
Portfolio 70	\$700	\$736	(\$35)
Portfolio 60	\$196,543	\$225,798	(\$29,256)
Portfolio 50	\$10,430	\$0	\$10,430
Portfolio 40	\$123,636	\$94,136	\$29,500
Portfolio 30	\$5,125	\$0	\$5,125
Portfolio 20	\$51,626	\$101,192	(\$49,566)
Portfolio 10	\$48,995	\$94,969	(\$45,974)

### Direct Plan Contribution & Redemption Quarterly Details



Portfolio Name	Contributions	Redemptions	Net Flows
Portfolio 5	\$8,550	\$0	\$8,550
Fixed Income Portfolio	\$32,945	\$16,302	\$16,643
Low Duration Fixed Income Portfolio	\$22,177	\$32,957	(\$10,781)
Short Term Yield Portfolio	\$448,894	\$411,985	\$36,909
Total	\$5,787,917	\$5,488,788	\$299,129

### Direct Plan Index Contribution & Redemption Quarterly Details



ortfolio Name	Contributions	Redemptions	Net Flows
ndex Age Based Portfolio 100	\$211,715	\$0	\$211,715
ndex Age Based Portfolio 90	\$134,204	\$8,122	\$126,082
ndex Age Based Portfolio 80	\$178,318	\$400	\$177,918
ndex Age Based Portfolio 70	\$209,493	\$13,803	\$195,690
ndex Age Based Portfolio 60	\$117,913	\$10,347	\$107,566
ndex Age Based Portfolio 50	\$186,724	\$18,500	\$168,224
ndex Age Based Portfolio 40	\$180,644	\$9,779	\$170,865
ndex Age Based Portfolio 30	\$282,668	\$950	\$281,718
ndex Age Based Portfolio 20	\$64,877	\$85,381	(\$20,504)
ndex Age Based Portfolio 10	\$146,780	\$254,740	(\$107,960)
ndex Age Based Portfolio 5	\$8,438	\$5,000	\$3,438
ndex Age Based Low Duration Fixed Income Portfolio	\$84,419	\$42,443	\$41,976
ndex Portfolio 100	\$841,479	\$425,232	\$416,247
ndex Portfolio 90	\$5,222	\$0	\$5,222
ndex Portfolio 80	\$201,951	\$85,067	\$116,884
ndex Portfolio 70	\$20,185	\$0	\$20,185
ndex Portfolio 60	\$189,021	\$33,112	\$155,909
ndex Portfolio 50	\$40,398	\$0	\$40,398
ndex Portfolio 40	\$66,187	\$62,867	\$3,319
ndex Portfolio 30	\$6,764	\$0	\$6,764
ndex Portfolio 20	\$283,570	\$136,827	\$146,743
ndex Portfolio 10	\$76,316	\$57,189	\$19,127

### Direct Plan Index Contribution & Redemption Quarterly Details



Portfolio Name	Contributions	Redemptions	Net Flows
Index Portfolio 5	\$3,126	\$0	\$3,126
Index Fixed Income Portfolio	\$12,691	\$29,530	(\$16,840)
Index Low Duration Fixed Income Portfolio	\$33,406	\$154,702	(\$121,296)
Total	\$3,586,508	\$1,433,991	\$2,152,517

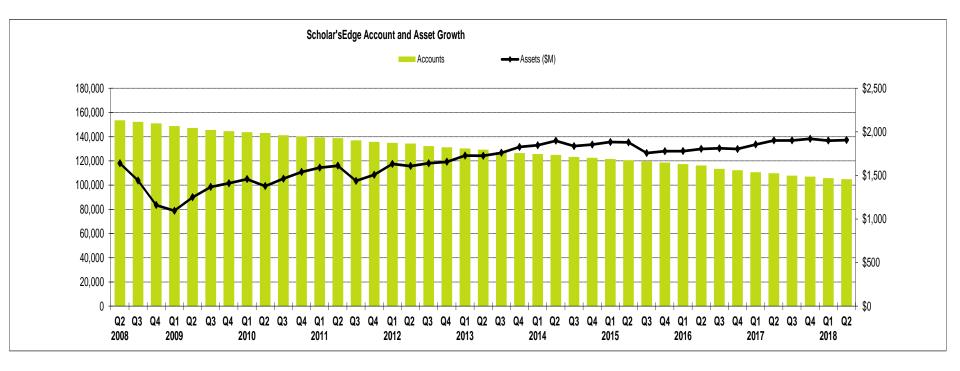
## Appendix B: Scholar's Edge



### **Advisor Plan State Statistics**



Scholar's Edge Account<sup>1</sup> and Asset Growth



### **Advisor Plan State Statistics**



State	Assets	Accounts <sup>1</sup>	% of Total Assets	State	Assets	Accounts <sup>1</sup>	% of Total Assets	State	Assets	Accounts <sup>1</sup>	% of Total Asse ts
California	\$307,128,459	15,598	16.1%	Colorado	\$26,311,537	1,731	1.4%	Delaware	\$7,605,756	408	0.4%
New Mexico	\$179,204,457	10,866	9.4%	Virginia	\$25,858,148	1,515	1.4%	Oregon	\$7,524,113	497	0.4%
Texas	\$163,301,357	8,548	8.6%	Louisiana	\$22,801,090	1,234	1.2%	Wyoming	\$5,045,469	317	0.3%
New Jersey	\$153,276,416	6,729	8.0%	Maryland	\$22,509,511	1,249	1.2%	Maine	\$4,927,166	251	0.3%
New York	\$122,775,244	6,637	6.4%	Tennessee	\$21,700,634	1,186	1.1%	Mississippi	\$4,903,865	297	0.3%
Pennsylvania	\$103,367,852	5,553	5.4%	Nevada	\$18,901,683	1,045	1.0%	Utah	\$4,348,859	387	0.2%
Florida	\$101,556,668	5,609	5.3%	Missouri	\$16,250,035	1,137	0.9%	Nebraska	\$4,093,287	259	0.2%
Massachusetts	\$86,163,850	3,506	4.5%	Kentucky	\$13,820,779	799	0.7%	Vermont	\$3,710,735	186	0.2%
Connecticut	\$45,709,530	2,141	2.4%	New Hampshire	\$12,846,406	636	0.7%	Idaho	\$3,542,428	294	0.2%
Minnesota	\$45,274,711	2,830	2.4%	South Dakota	\$12,489,016	906	0.7%	Arkansas	\$3,512,620	212	0.2%
Washington	\$44,493,841	2,416	2.3%	South Carolina	\$10,615,045	756	0.6%	Rhode Island	\$3,510,060	292	0.2%
Georgia	\$41,654,564	2,554	2.2%	Indiana	\$10,098,707	666	0.5%	Montana	\$3,040,993	304	0.2%
North Carolina	\$36,851,226	2,149	1.9%	Oklahoma	\$9,631,813	605	0.5%	Alaska	\$2,849,944	225	0.1%
Arizona	\$32,752,011	2,141	1.7%	Alabama	\$9,455,751	563	0.5%	West Virginia	\$2,419,035	187	0.1%
Illinois	\$29,052,358	1,658	1.5%	Kansas	\$8,300,150	670	0.4%	North Dakota	\$2,385,663	205	0.1%
Hawaii	\$28,492,586	1,530	1.5%	lowa	\$8,183,536	674	0.4%	District of Columbia	\$1,524,651	63	0.1%
Ohio	\$27,413,235	1,755	1.4%	Other	\$7,861,946	470	0.4%	In State Total	\$179,204,457	10,866	9.4%
Michigan	\$27,308,020	1,956	1.4%	Wisconsin	\$7,688,645	579	0.4%	Out of State Total	\$1,726,841,007	94,115	90.6%
								Grand Total	\$1,906,045,464	104,981	100%

1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.

### **Advisor Plan County Statistics**



#### Scholar's Edge Full County Report (6/30/18)

County	Accounts <sup>1</sup>	Assets	% of Total Accounts	% of Assets	Average Balance
BERNALILLO	5,224	\$90,313,478	48%	50%	\$17,288
SANTA FE	1,093	\$22,004,722	10%	12%	\$20,132
DONA ANA	872	\$12,165,605	8%	7%	\$13,951
SANDOVAL	832	\$11,005,829	8%	6%	\$13,228
SAN JUAN	408	\$5,876,478	4%	3%	\$14,403
LOS ALAMOS	337	\$7,647,108	3%	4%	\$22,692
EDDY	323	\$5,277,835	3%	3%	\$16,340
CHAVES	304	\$5,348,059	3%	3%	\$17,592
VALENCIA	295	\$2,921,280	3%	2%	\$9,903
LEA	188	\$3,597,820	2%	2%	\$19,137
OTERO	177	\$1,866,890	2%	1%	\$10,547
RIO ARRIBA	143	\$1,705,430	1%	1%	\$11,926
CURRY	126	\$1,734,826	1%	1%	\$13,768
TAOS	121	\$1,649,689	1%	1%	\$13,634
LINCOLN	69	\$939,504	1%	1%	\$13,616
GRANT	55	\$628,502	1%	0%	\$11,427
MCKINLEY	54	\$1,361,362	0%	1%	\$25,210
SAN MIGUEL	43	\$889,586	0%	0%	\$20,688
CIBOLA	34	\$542,841	0%	0%	\$15,966
TORRANCE	26	\$365,729	0%	0%	\$14,067
SOCORRO	24	\$243,433	0%	0%	\$10,143
UNION	21	\$168,573	0%	0%	\$8,027

County statistics include New Mexico residents only

1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.

### **Advisor Plan County Statistics**



#### Scholar's Edge Full County Report

County	Accounts <sup>1</sup>	Assets	% of Total Accounts	% of Assets	Average Balance
COLFAX	18	\$159,170	0%	0%	\$8,843
ROOSEVELT	18	\$240,177	0%	0%	\$13,343
QUAY	17	\$105,549	0%	0%	\$6,209
SIERRA	17	\$104,641	0%	0%	\$6,155
LUNA	15	\$77,600	0%	0%	\$5,173
HIDALGO	8	\$86,511	0%	0%	\$10,814
MORA	6	\$24,116	0%	0%	\$4,019
CATRON	3	\$34,185	0%	0%	\$11,395
HARDING	3	\$105,611	0%	0%	\$35,204
GUADALUPE	1	\$12,318	0%	0%	\$12,318

County statistics include New Mexico residents only

1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.

# Scholar's Edge Investment Grid

Custom Choice Portfolios	Portfolio 100	Portfolio 90	Portfolio 80	Portfolio 70	Portfolio 60	Portfolio 50	Portfolio 40	Portfolio 30	Portfolio 20	Portfolio 10	Fixed Income Portfolio	Low Duration Fixed Income Portfolio	Capital Preservation Portfolio
Age Based Portfolios	Age Based Portfolio 100	•	Age Based Portfolio 80	Age Based Portfolio 70	Age Based Portfolio 60	Age Based Portfolio 50	Age Based Portfolio 40	Age Based Portfolio 30	Age Based Portfolio 20	Age Based Portfolio 10	Age Based Fixed Income Portfolio	Age Based Low Duration Fixed Income Portfolio	
	Ages 0-2	Ages 3-4	Ages 5-6	Ages 7-8	Ages 9-10	Ages 11-12	Ages 13-14	Ages 15-16	Ages 17-18	Age 19+			
Oppenheimer Value Fund	7.0%	7.0%	7.0%	7.0%	6.0%	5.0%	4.0%	3.0%	2.0%	1.0%	0.0%	0.0%	0.0%
T. Rowe Price Blue Chip Growth Fund	12.0%	11.0%	10.0%	8.0%	7.0%	5.0%	3.0%	2.0%	1.0%	0.0%	0.0%	0.0%	0.0%
Oppenheimer Main Street Fund	13.0%	13.0%	10.0%	8.0%	7.0%	6.0%	5.0%	3.5%	3.0%	1.5%	0.0%	0.0%	0.0%
Oppenheimer Main Street Mid Cap Fund	6.0%	4.0%	4.0%	3.5%	3.0%	2.0%	1.5%	1.0%	0.5%	0.5%	0.0%	0.0%	0.0%
Oppenheimer Main Street Small Cap Fund	6.0%	4.0%	3.0%	2.5%	2.0%	1.0%	1.0%	0.5%	0.5%	0.0%	0.0%	0.0%	0.0%
Oppenheimer Capital Income Fund	0.0%	0.0%	1.0%	3.0%	5.0%	7.0%	9.0%	8.0%	8.0%	8.0%	0.0%	0.0%	0.0%
Oppenheimer Developing Markets Fund	5.0%	5.0%	4.0%	4.0%	3.0%	2.0%	1.5%	1.0%	1.0%	0.0%	0.0%	0.0%	0.0%
Oppenheimer International Growth Fund	16.0%	15.0%	13.0%	11.0%	9.0%	8.0%	6.0%	4.0%	2.0%	2.0%	0.0%	0.0%	0.0%
Oppenheimer Global Fund	16.0%	15.0%	14.0%	13.0%	12.0%	11.0%	10.0%	9.0%	7.0%	4.0%	0.0%	0.0%	0.0%
Oppenheimer Global Value Fund	10.0%	9.0%	8.0%	7.0%	6.0%	5.0%	4.0%	3.0%	1.0%	0.0%	0.0%	0.0%	0.0%
Oppenheimer Real Estate Fund	5.0%	4.0%	3.0%	2.0%	2.0%	2.0%	2.0%	2.0%	1.0%	1.0%	0.0%	0.0%	0.0%
Oppenheimer SteelPath MLP Select 40 Fund	4.0%	3.0%	3.0%	2.0%	1.0%	1.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
American Century Diversified Bond Fund	0.0%	2.0%	3.0%	5.0%	6.0%	7.0%	7.0%	7.0%	7.0%	6.0%	5.0%	6.0%	0.0%
Oppeneheimer Total Return Bond Fund	0.0%	3.0%	6.0%	7.0%	9.0%	10.0%	11.0%	12.0%	13.0%	12.0%	10.0%	10.0%	0.0%
Oppenheimer International Bond Fund	0.0%	3.0%	5.0%	7.5%	7.5%	7.5%	7.0%	7.0%	5.0%	4.0%	0.0%	5.0%	0.0%
Oppenheimer Limited-Term Bond Fund	0.0%	0.0%	0.0%	0.0%	3.0%	3.5%	5.5%	7.5%	10.0%	13.0%	0.0%	20.0%	0.0%
Oppenheimer Limited -Term Government Fund	0.0%	0.0%	0.0%	0.0%	2.0%	2.5%	5.0%	7.5%	10.0%	13.0%	25.0%	20.0%	0.0%
Oppenheimer Senior Floating Rate Fund	0.0%	1.0%	4.0%	5.0%	5.0%	5.0%	5.0%	5.0%	4.0%	2.0%	25.0%	4.0%	0.0%
MainStay High Yield Corporate Bond Fund	0.0%	1.0%	2.0%	4.5%	4.5%	4.5%	4.5%	4.0%	4.0%	4.0%	0.0%	5.0%	0.0%
American Century Short Duration Inflation Protection Bond Fund	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.0%	6.0%	10.0%	13.0%	20.0%	15.0%	0.0%
Oppenheimer Institutional Government Money Market Fund	0.0%	0.0%	0.0%	0.0%	0.0%	5.0%	5.0%	7.0%	10.0%	15.0%	15.0%	15.0%	5.0%
NYLIM Funding Agreement	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	95.0%
Total Equity	91.0%	83.0%	73.0%	65.0%	57.0%	47.0%	39.0%	30.0%	21.0%	12.0%	0.0%	0.0%	0.0%
Total Alternative	9.0%	7.0%	6.0%	4.0%	3.0%	3.0%	2.0%	2.0%	1.0%	1.0%	0.0%	0.0%	0.0%
Total Fixed Income/Short-Term Marketable Securities	0.0%	10.0%	21.0%	31.0%	4000.0%	50.0%	59.0%	68.0%	78.0%	87.0%	100.0%	100.0%	5.0%
Stable Value Investment	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	95.0%



#### Scholar's Edge – Age-Based Portfolios Period Ended 6/30/2018

		Excluding Sales Charge							Including Sales Charge						
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ge Annua	I Total Re	turn (%)		
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>		
Age Based Portfolio 100	Α	2.22	1.62	9.61	8.15	10.32	6.43	-2.63	-3.21	4.41	6.41	9.25	6.04		
	С	2.04	1.24	8.79	7.34	9.49	5.63	1.04	0.24	7.79	7.34	9.49	5.63		
Customized Performance Benchmark		1.84	0.64	10.87	9.13	10.86	7.86	n/a	n/a	n/a	n/a	n/a	n/a		
Variance(Between Class A and Benchmark)		0.38	0.98	-1.26	-0.98	-0.54	-1.43								
Age Based Portfolio 90	Α	1.54	n/a	n/a	n/a	n/a	-1.30	-3.28	n/a	n/a	n/a	n/a	-5.99		
	С	1.44	n/a	n/a	n/a	n/a	-1.50	0.44	n/a	n/a	n/a	n/a	-2.48		
Customized Performance Benchmark		1.24	n/a	n/a	n/a	n/a	-1.52	n/a	n/a	n/a	n/a	n/a	n/a		
Variance(Between Class A and Benchmark)		0.30	n/a	n/a	n/a	n/a	0.22								
Age Based Portfolio 80	Α	1.18	0.75	7.55	6.96	8.68	6.25	-3.63	-4.04	2.44	5.24	7.63	5.87		
	С	0.99	0.37	6.74	6.15	7.86	5.45	-0.01	-0.63	5.74	6.15	7.86	5.45		
Customized Performance Benchmark		0.99	0.24	9.03	7.98	9.27	7.27	n/a	n/a	n/a	n/a	n/a	n/a		
Variance(Between Class A and Benchmark)		0.19	0.51	-1.48	-1.02	-0.59	-1.02								
Age Based Portfolio 70	Α	0.72	n/a	n/a	n/a	n/a	-1.50	-4.07	n/a	n/a	n/a	n/a	-6.18		
	С	0.51	n/a	n/a	n/a	n/a	-1.70	-0.49	n/a	n/a	n/a	n/a	-2.68		
Customized Performance Benchmark		0.55	n/a	n/a	n/a	n/a	-1.44	n/a	n/a	n/a	n/a	n/a	n/a		
Variance(Between Class A and Benchmark)		0.17	n/a	n/a	n/a	n/a	-0.06								

1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365-day/year calendar.



 $\langle \mathcal{A} \rangle$ 

Unit

Class

Α С

Α

Scholar's Edge – Age-Based Portfolios

Age Based Portfolio 60

Age Based Portfolio 50

Customized Performance Benchmark

Variance(Between Class A and Benchmark)

	0.38 -0.07											
Variance(Between Class A and Benchmark)	-0.07					-0.91	n/a	n/a	n/a	n/a	n/a	n/a
	0.07					-0.29						
Age Based Portfolio 40 A	0.11	-0.30	3.64	4.39	5.23	3.51	-4.64	-5.03	-1.29	2.71	4.21	3.13
C ·	-0.06	-0.66	2.92	3.61	4.45	2.74	-1.06	-1.65	1.92	3.61	4.45	2.74
Customized Performance Benchmark	0.30	-0.18	4.91	5.11	5.71	5.56	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)	-0.19	-0.12	-1.27	-0.72	-0.48	-2.05						
Age Based Portfolio 30 A	0.10	n/a	n/a	n/a	n/a							
C ·	-0.10	n/a	n/a	n/a	n/a							
Customized Performance Benchmark	0.24						n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)	-0.14											

**Excluding Sales Charge** 

5.72

4.96

7.01

-1.29

n/a

Average Annual Total Return (%)

1-Year 3-Year 5-Year Inception<sup>1</sup>

7.15

6.35

7.67

-0.52

n/a

5.90

5.10

6.77

-0.87

n/a

Total Return(%)

YTD

0.18

-0.18

-0.04

0.22

n/a

3-Mo

0.48

0.31

0.46

0.02

0.31



Average Annual Total Return (%)

Since

4.54

4.13

n/a

-5.89

Inception<sup>1</sup>

6.11

6.35

n/a

n/a



**Including Sales Charge** 

0.70

3.96

n/a

n/a

1-Year 3-Year 5-Year

4.19

5.10

n/a

n/a

Total Return(%)

YTD

-4.58

-1.18

n/a

n/a

3-Mo

-4.29

-0.69

-4.46

n/a

Since

4.92

4.13

6.62

-1.70

-1.20

X

82

Scholar's Edge – Age-Based Portfolios

- 📚 -
SCHOLAR'S EDGE
— <b>529</b> —
Save today for your child's tomorrow

		E	cluding \$	Sales Cha	arge		Including Sales Charge						
	Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Retu	urn(%)	Average Annual Total Return (%)				
Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	
Α	0.00	-0.55	1.84	2.87	3.30	2.78	-4.75	-5.28	-2.99	1.22	2.30	2.40	
С	-0.23	-0.99	1.09	2.11	2.52	2.01	-1.23	-1.98	0.09	2.11	2.52	2.01	
	0.19	-0.22	2.85	3.38	3.66	4.41	n/a	n/a	n/a	n/a	n/a	n/a	
	-0.19	-0.33	-1.01	-0.51	-0.36	-1.63							
Α	-0.11	-0.63	1.00	2.03	2.22	2.01	-4.85	-5.35	-3.80	0.38	1.23	1.64	
С	-0.28	-1.03	0.24	1.26	1.45	1.25	-1.28	-2.02	-0.76	1.26	1.45	1.25	
	0.25	-0.13	1.93	2.45	2.52	3.49	n/a	n/a	n/a	n/a	n/a	n/a	
	-0.36	-0.50	-0.93	-0.42	-0.30	-1.48							
	Class A C A	Unit Class         3-Mo           A         0.00           C         -0.23           O.19         -0.19           A         -0.11           C         -0.28           O.25         -0.25	Total Reture(%)           Unit         3-Mo         YTD           A         0.00         -0.55           C         -0.23         -0.99           C         -0.19         -0.22           A         -0.19         -0.33           A         -0.11         -0.63           C         -0.28         -1.03           A         -0.28         -0.13	Total Return(%)         Average           Unit         3-Mo         YTD         1-Year           A         0.00         -0.55         1.84           C         -0.23         -0.99         1.09           0.19         -0.22         2.85           -0.19         -0.33         -1.01           A         -0.11         -0.63         1.00           C         -0.28         -1.03         0.24           0.25         -0.19         5.03         1.93	Total Return(%)         Average Annual           Unit Class         3-Mo         YTD         1-Year         3-Year           A         0.00         -0.55         1.84         2.87           C         -0.23         -0.99         1.09         2.11           O.19         -0.22         2.85         3.38           -0.19         -0.33         -1.01         -0.51           A         -0.11         -0.63         1.00         2.03           C         -0.28         -1.03         0.24         2.87           A         0.019         -0.23         2.05         3.38           C         -0.19         -0.33         -1.01         -0.51           A         -0.11         -0.63         1.00         2.03           C         -0.28         -1.03         0.24         1.26           O.25         -0.13         1.93         2.45	Unit Class         3-Mo         YTD         1-Year         3-Year         5-Year           A         0.00         -0.55         1.84         2.87         3.30           C         -0.23         -0.99         1.09         2.11         2.52           0.19         -0.22         2.85         3.38         3.66           -0.19         -0.33         -1.01         -0.51         -0.36           A         -0.11         -0.63         1.00         2.03         2.22           C         -0.28         -1.03         0.24         1.26         1.45           0.25         -0.13         1.93         2.45         2.52	Total Return(%)         Average Annual Total Return (%)           Unit Class         3-Mo         YTD         1-Year         3-Year         5-Year         Since Inception           A         0.00         -0.55         1.84         2.87         3.30         2.78           C         -0.23         -0.99         1.09         2.11         2.52         2.01           0.19         -0.22         2.85         3.38         3.66         4.41           -0.19         -0.23         -1.01         -0.51         -0.36         -1.63           A         -0.11         -0.63         1.00         2.03         2.22         2.01           C         -0.19         -0.33         -1.01         -0.51         -0.36         -1.63           A         -0.11         -0.63         1.00         2.03         2.22         2.01           C         -0.28         -1.03         0.24         1.26         1.45         1.25           A         -0.25         -0.13         1.93         2.45         2.52         3.49	Total Return(%)         Average Annual Total Return (%)         Total Return (%)           Unit Class         3-Mo         YTD         1-Year         3-Year         5-Year         Inception1         3-Mo           A         0.00         -0.55         1.84         2.87         3.30         2.78         -4.75           C         -0.23         -0.99         1.09         2.11         2.52         2.01         -1.23           O.19         -0.22         2.85         3.38         3.66         4.41         n/a           -0.19         -0.33         -1.01         -0.51         -0.36         -1.63         -1.63           A         -0.11         -0.63         1.00         2.03         2.22         2.01         -4.85           C         -0.28         -1.03         0.24         2.03         2.22         2.01         -4.85           C         -0.28         -1.03         0.24         1.26         1.45         1.25         -1.28           A         -0.11         -0.63         1.03         2.45         2.52         3.49         n/a	Total Return(%)         Average Annual Total Return (%)         Total Return(%)           Unit Class         3-Mo         YTD         1-Year         3-Year         5-Year         Inception1         3-Mo         YTD           A         0.00         -0.55         1.84         2.87         3.30         2.78         -4.75         -5.28           C         -0.23         -0.99         1.09         2.11         2.52         2.01         -1.23         -1.98           0.19         -0.22         2.85         3.38         3.66         4.41         n/a         n/a           -0.19         -0.33         -1.01         -0.51         -0.36         -1.63         -5.35           A         -0.11         -0.63         1.00         2.03         2.22         2.01         -4.85         -5.35           C         -0.28         -1.03         0.24         1.26         1.45         -1.23         -5.35           A         -0.11         -0.63         1.02         2.45         2.52         3.49         n/a         n/a           D         -0.25         -0.13         1.93         2.45         2.52         3.49         n/a         n/a	Total Return (%)         Average Annual Total Return (%)         Total Return (%)         Average           Unit         3-Mo         YTD         1-Year         3-Year         5-Year         Since         3-Mo         YTD         1-Year           A         0.00         -0.55         1.84         2.87         3.30         2.78         -4.75         -5.28         -2.99           C         -0.23         -0.99         1.09         2.11         2.52         2.01         -1.23         -1.98         0.09           0.19         -0.22         2.85         3.38         3.66         4.41         n/a         n/a         n/a           -0.19         -0.33         -1.01         -0.51         -0.36         -1.63         - <td>Total Return(%)         Average Annual Total Return (%)         Total Return(%)         Average Annual           Unit         3-Mo         YTD         1-Year         3-Year         5-Year         Inception1         3-Mo         YTD         1-Year         3-Year           A         0.00         -0.55         1.84         2.87         3.30         2.78         -4.75         -5.28         -2.99         1.22           C         -0.23         -0.99         1.09         2.11         2.52         2.01         -1.23         -1.98         0.09         2.11           0.19         -0.22         2.85         3.38         3.66         4.41         n/a         n/a         n/a           -0.19         -0.33         -1.01         -0.51         -0.36         -1.63          -5.38         -3.80         0.38           A         -0.11         -0.63         1.00         2.03         2.22         2.01         -4.85         -5.35         -3.80         0.38           A         -0.11         -0.63         1.00         2.03         2.22         2.01         -4.85         -5.35         -3.80         0.38           C         -0.28         -1.03         0.24</td> <td>Total Return(%)         Average Annual Total Return (%)         Total Return(%)         Average Annual Total Return (%)           Unit Class         3-Mo         YTD         1-Year         3-Year         5-Year         Since Inception         3-Mo         YTD         1-Year         3-Year         5-Year           A         0.00         -0.55         1.84         2.87         3.30         2.78         -4.75         -5.28         -2.99         1.22         2.30           C         -0.23         -0.99         1.09         2.11         2.52         2.01         -1.23         -1.98         0.09         2.11         2.52           0.19         -0.22         2.85         3.38         3.66         4.41         n/a         n/a</td>	Total Return(%)         Average Annual Total Return (%)         Total Return(%)         Average Annual           Unit         3-Mo         YTD         1-Year         3-Year         5-Year         Inception1         3-Mo         YTD         1-Year         3-Year           A         0.00         -0.55         1.84         2.87         3.30         2.78         -4.75         -5.28         -2.99         1.22           C         -0.23         -0.99         1.09         2.11         2.52         2.01         -1.23         -1.98         0.09         2.11           0.19         -0.22         2.85         3.38         3.66         4.41         n/a         n/a         n/a           -0.19         -0.33         -1.01         -0.51         -0.36         -1.63          -5.38         -3.80         0.38           A         -0.11         -0.63         1.00         2.03         2.22         2.01         -4.85         -5.35         -3.80         0.38           A         -0.11         -0.63         1.00         2.03         2.22         2.01         -4.85         -5.35         -3.80         0.38           C         -0.28         -1.03         0.24	Total Return(%)         Average Annual Total Return (%)         Total Return(%)         Average Annual Total Return (%)           Unit Class         3-Mo         YTD         1-Year         3-Year         5-Year         Since Inception         3-Mo         YTD         1-Year         3-Year         5-Year           A         0.00         -0.55         1.84         2.87         3.30         2.78         -4.75         -5.28         -2.99         1.22         2.30           C         -0.23         -0.99         1.09         2.11         2.52         2.01         -1.23         -1.98         0.09         2.11         2.52           0.19         -0.22         2.85         3.38         3.66         4.41         n/a         n/a	

<sup>1.</sup> Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365-day/year calendar.



#### Scholar's Edge – Custom Choice Portfolios

			E	xcluding	Sales Cha	arge			lı	ncluding	Sales Cha	rge	
		Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ige Annua	al Total Re	turn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Portfolio 100	Α	2.26	1.66	9.74	8.16	10.34	6.43	-2.60	-3.17	4.53	6.42	9.27	6.05
	С	2.06	1.28	8.91	7.35	9.51	5.63	1.06	0.28	7.91	7.35	9.51	5.63
Customized Performance Benchmark		1.84	0.64	10.87	9.13	10.86	7.86	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.42	1.02	-1.13	-0.97	-0.52	-1.43						
Portfolio 90	Α	1.53	n/a	n/a	n/a	n/a	-0.40	-3.29	n/a	n/a	n/a	n/a	-5.13
	С	1.33	n/a	n/a	n/a	n/a	-0.90	0.33	n/a	n/a	n/a	n/a	-1.89
Customized Performance Benchmark		1.24					-1.52	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.29					1.12						
Portfolio 80	Α	1.22	0.83	7.68	7.02	8.73	6.28	-3.60	-3.96	2.56	5.30	7.68	5.90
	С	1.03	0.44	6.84	6.22	7.92	5.48	0.03	-0.56	5.84	6.22	7.92	5.48
Customized Performance Benchmark		0.99	0.24	9.03	7.98	9.27	7.27	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.23	0.59	-1.35	-0.96	-0.54	-0.99						
Portfolio 70	Α	1.21	n/a	n/a	n/a	n/a	0.20	-3.60	n/a	n/a	n/a	n/a	-4.56
	С	1.02	n/a	n/a	n/a	n/a	-0.50	0.02	n/a	n/a	n/a	n/a	-1.50
Customized Performance Benchmark		0.55					-1.44	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.66					1.64						



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#### Scholar's Edge – Custom Choice Portfolios

			E	xcluding	Sales Cha	arge			Including Sales Charge						
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)		
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>		
Portfolio 60	Α	0.50	0.23	5.78	5.91	7.17	4.94	-4.27	-4.54	0.75	4.21	6.13	4.56		
	С	0.31	-0.13	5.00	5.12	6.36	4.15	-0.69	-1.13	4.00	5.12	6.36	4.15		
Customized Performance Benchmark		0.46	-0.04	7.01	6.77	7.67	6.62	n/a	n/a	n/a	n/a	n/a	n/a		
Variance(Between Class A and Benchmark)		0.04	0.27	-1.23	-0.86	-0.50	-1.68								
Portfolio 50	Α	0.10	n/a	n/a	n/a	n/a	-1.50	-4.65	n/a	n/a	n/a	n/a	-6.18		
	С	-0.10	n/a	n/a	n/a	n/a	-1.80	-1.10	n/a	n/a	n/a	n/a	-2.78		
Customized Performance Benchmark		0.38					-0.91	n/a	n/a	n/a	n/a	n/a	n/a		
Variance(Between Class A and Benchmark)		-0.28					-0.59								
Portfolio 40	Α	0.11	-0.30	3.66	4.39	5.23	3.52	-4.65	-5.03	-1.27	2.71	4.21	3.15		
	С	-0.06	-0.66	2.91	3.61	4.45	2.75	-1.06	-1.65	1.91	3.61	4.45	2.75		
Customized Performance Benchmark		0.30	-0.18	4.91	5.11	5.71	5.56	n/a	n/a	n/a	n/a	n/a	n/a		
Variance(Between Class A and Benchmark)		-0.19	-0.12	-1.25	-0.72	-0.48	-2.04								
Portfolio 30	Α	0.10	n/a	n/a	n/a	n/a	-0.40	-4.65	n/a	n/a	n/a	n/a	-5.13		
	С	0.30	n/a	n/a	n/a	n/a	0.30	-0.70	n/a	n/a	n/a	n/a	-0.70		
Customized Performance Benchmark		0.24					-0.33	n/a	n/a	n/a	n/a	n/a	n/a		
Variance(Between Class A and Benchmark)		-0.14					-0.07								



X



#### Scholar's Edge – Custom Choice Portfolios

			B	kcluding	Sales Cha	arge				ncluding	Sales Cha	arge	
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Retu	urn(%)	Avera	ge Annua	al Total Re	turn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Portfolio 20	Α	-0.07	-0.56	1.85	2.86	3.30	2.74	-4.82	-5.28	-2.99	1.21	2.29	2.37
	С	-0.16	-0.92	1.09	2.10	2.51	1.96	-1.15	-1.91	0.09	2.10	2.51	1.96
Customized Performance Benchmark		0.19	-0.22	2.85	3.38	3.66	4.41	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.26	-0.34	-1.00	-0.52	-0.36	-1.67						
Portfolio 10	Α	-0.11	-0.64	1.00	2.03	2.21	2.01	-4.85	-5.35	-3.80	0.39	1.22	1.64
	С	-0.28	-1.03	0.20	1.25	1.44	1.24	-1.28	-2.02	-0.80	1.25	1.44	1.24
Customized Performance Benchmark		0.25	-0.13	1.93	2.45	2.52	3.49	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.36	-0.51	-0.93	-0.42	-0.31	-1.48						
Fixed Income Portfolio	Α	-0.29	-0.57	0.19	n/a	n/a	1.40	-5.02	-5.30	-4.57	n/a	n/a	-0.33
	С	-0.39	-0.88	-0.49	n/a	n/a	0.63	-1.39	-1.87	-1.48	n/a	n/a	0.63
Customized Performance Benchmark		0.36	0.37	1.64			1.90	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.65	-0.94	-1.45			-0.50						





#### Scholar's Edge – Custom Choice Portfolios

			E	xcluding \$	Sales Cha	arge			I	ncluding	Sales Cha	irge	
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Low Duration Fixed Income Portfolio	Α	0.10	-0.29	0.10	n/a	n/a	0.63	-4.66	-5.03	-4.66	n/a	n/a	-1.08
	С	-0.10	-0.60	-0.60	n/a	n/a	-0.07	-1.10	-1.59	-1.59	n/a	n/a	-0.07
Customized Performance Benchmark		0.02	-0.17	0.17			0.64	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.08	-0.12	-0.07			-0.01						
Capital Preservation Portfolio	Α	0.25	0.49	0.99	0.83	0.92	1.99	-4.52	-4.28	-3.81	-0.79	-0.05	1.51
	С	0.17	0.35	0.70	0.56	0.44	1.37	-0.83	-0.65	-0.30	0.56	0.44	1.37
Customized Performance Benchmark								n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)													

<sup>1.</sup> Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365-day/year calendar.



#### Scholar's Edge – Individual Fund Portfolios Period Ended 6/30/2018

			E>	xcluding \$	Sales Cha	arge				ncluding \$	Sales Cha	irge	
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Value Portfolio	Α	0.06	-1.35	7.30	6.99	9.33	6.21	-4.70	-6.03	2.21	5.27	8.27	5.82
	С	-0.13	-1.70	6.50	6.19	8.51	5.41	-1.13	-2.68	5.50	6.19	8.51	5.41
Russell 1000 Value Index		1.18	-1.69	6.77	8.26	10.34	7.38	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-1.12	0.34	0.53	-1.27	-1.01	-1.17						
Dividend Opportunity Portfolio	Α	1.09	-1.15	7.33	n/a	n/a	7.95	-3.71	-5.85	2.23	n/a	n/a	4.26
	С	0.92	-1.53	6.52	n/a	n/a	6.63	-0.08	-2.52	5.52	n/a	n/a	6.63
Russell 3000 Value Index		1.71	-1.16	7.25			7.45	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.62	0.01	0.08			0.50						

<sup>1.</sup> Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365-day/year calendar.



#### Scholar's Edge – Individual Fund Portfolios

			B	xcluding	Sales Cha	arge			I	ncluding	Sales Cha	rge	
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Main Street Portfolio	Α	3.17	-0.06	6.56	9.40	11.79	11.19	-1.73	-4.81	1.49	7.64	10.70	10.14
	С	2.97	-0.42	5.79	8.56	10.94	10.41	1.97	-1.42	4.79	8.56	10.94	10.41
S&P 500 Index		3.43	2.65	14.37	11.93	13.42	12.75	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.26	-2.71	-7.81	-2.53	-1.63	-1.56						
T Rowe Price Blue Chip Growth Portfolio	Α	5.39	n/a	n/a	n/a	n/a	1.70	0.38	n/a	n/a	n/a	n/a	-3.13
	С	5.30	n/a	n/a	n/a	n/a	1.40	4.30	n/a	n/a	n/a	n/a	0.40
S&P 500 Index		3.43	n/a				-0.39	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		1.96	n/a				2.09						



#### Scholar's Edge – Individual Fund Portfolios

			E	xcluding	Sales Cha	arge			l	ncluding	Sales Cha	irge	
		Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Main Street Mid Cap Portfolio	Α	4.45	3.83	10.59	6.98	10.43	7.99	-0.52	-1.10	5.35	5.26	9.36	7.59
	С	4.25	3.43	9.76	6.18	9.60	7.19	3.25	2.43	8.76	6.18	9.60	7.19
Russell MidCap Index		2.82	2.35	12.33	9.58	12.22	9.65	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		1.63	1.48	-1.74	-2.60	-1.79	-1.66						
Main Street Small Cap Portfolio	Α	8.43	7.69	14.51	n/a	n/a	13.41	3.28	2.58	9.08	n/a	n/a	11.48
	С	8.23	7.25	13.69	n/a	n/a	13.19	7.23	6.25	12.69	n/a	n/a	13.19
Russell 2000 Index		7.75	7.66	17.57			14.72	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.68	0.03	-3.06			-1.31						
Discovery Portfolio	Α	7.55	11.80	25.98	11.25	13.34	12.94	2.44	6.49	19.99	9.46	12.25	11.87
	С	7.35	11.45	25.09	10.44	10.73	10.45	6.35	10.44	24.09	10.44	10.73	10.45
Russell 2000 Growth Index		7.23	9.70	21.86	10.60	13.65	13.51	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.32	2.10	4.12	0.65	-0.31	-0.57						
International Growth Portfolio	Α	-3.06	-2.99	6.13	4.98	6.22	5.22	-7.67	-7.60	1.09	3.29	5.19	4.22
	С	-3.30	-3.45	5.26	4.16	5.39	4.62	-4.26	-4.41	4.26	4.16	5.39	4.62
MSCI ACWI ex-US Index		-2.61	-3.77	7.28	5.07	5.99	4.30	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.45	0.78	-1.15	-0.09	0.23	0.92						





#### Scholar's Edge – Individual Fund Portfolios

			E	kcluding	Sales Cha	irge			lı	ncluding	Sales Cha	irge	
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ige Annua	I Total Re	turn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
International Diversified Portfolio	Α	-1.77	-0.93	10.24	7.60	7.83	6.61	-6.43	-5.63	5.00	5.87	6.78	5.61
	С	-1.97	-1.27	9.40	6.76	6.92	6.73	-2.95	-2.26	8.40	6.76	6.92	6.73
MSCI ACWI ex-US Index		-2.61	-3.77	7.28	5.07	5.99	4.30	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.84	2.84	2.96	2.53	1.84	2.31						
Global Portfolio	Α	1.71	1.58	15.28	9.15	11.12	10.47	-3.12	-3.24	9.81	7.39	10.04	9.43
	С	1.56	1.21	14.50	8.36	8.45	8.22	0.56	0.21	13.50	8.36	8.45	8.22
MSCI ACWI Index		0.53	-0.43	10.73	8.19	9.41	8.17	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		1.18	2.01	4.55	0.96	1.71	2.30						
Global Focus Portfolio	Α	2.31	6.02	13.60	n/a	n/a	9.29	-2.55	0.98	8.21	n/a	n/a	7.43
	С	2.09	5.61	12.75	n/a	n/a	10.25	1.09	4.61	11.75	n/a	n/a	10.25
MSCI ACWI Index		0.53	-0.43	10.73			11.12	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		1.78	6.45	2.87			-1.83						
Global Opportunities Portfolio	Α	-6.55	1.87	24.28	22.38	18.22	18.01	-10.99	-2.97	18.38	20.41	17.07	16.90
	С	-6.74	1.52	23.36	21.48	14.15	13.76	-7.67	0.52	22.36	21.48	14.15	13.76
MSCI ACWI Index		0.53	-0.43	10.73	8.19	9.41	8.17	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-7.08	2.30	13.55	14.19	8.81	9.84						



#### Scholar's Edge – Individual Fund Portfolios

			B	xcluding	Sales Cha	arge			h	ncluding	Sales Cha	irge	
		Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
International Small-Mid Company Portfolio	Α	3.49	5.95	19.59	n/a	n/a	15.78	-1.43	0.92	13.91	n/a	n/a	13.81
	С	3.20	5.48	18.66	n/a	n/a	14.91	2.20	4.48	17.66	n/a	n/a	14.91
MSCI ACWI ex-US SMid Cap Index		-2.18	-2.90	9.69			10.48	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		5.67	8.85	9.90			5.30						
Developing Markets Portfolio	Α	-4.13	-1.36	11.71	6.99	5.45	4.13	-8.68	-6.05	6.40	5.27	4.43	3.15
	С	-4.25	-1.74	10.91	6.21	4.67	4.28	-5.20	-2.73	9.91	6.21	4.67	4.28
MSCI Emerging Markets Index		-7.96	-6.66	8.20	5.60	5.01	2.95	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		3.83	5.30	3.51	1.39	0.44	1.18						
American Century Diversified Bond Portfolio	Α	-0.71	-2.43	-1.79	0.82	1.43	-1.17	-5.43	-7.06	-6.46	-0.80	0.45	-1.53
	С	-0.92	-2.78	-2.54	0.06	0.67	-1.91	-1.92	-3.75	-3.52	0.06	0.67	-1.91
Bloomberg Barclays US Aggregate Bond Index		-0.16	-1.62	-0.40	1.72	2.27	3.83	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.55	-0.81	-1.39	-0.90	-0.84	-5.00						
Limited Term Bond Portfolio	Α	0.19	-0.29	0.19	n/a	n/a	1.12	-2.06	-2.53	-2.06	n/a	n/a	0.31
	С	0.00	-0.68	-0.59	n/a	n/a	0.56	-1.00	-1.68	-1.58	n/a	n/a	0.56
Bloomberg Barclays U.S. Aggregate 1-3 Year Bond Index		0.28	0.08	0.22			0.77	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.09	-0.37	-0.03			0.35						

1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365-day/year calendar.



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#### Scholar's Edge – Individual Fund Portfolios

			E	xcluding	Sales Cha	arge			I	ncluding	Sales Cha	arge	
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ige Annua	al Total Re	eturn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Limited Term Government Portfolio	Α	0.00	-0.29	-0.29	0.20	0.46	0.46	-2.25	-2.54	-2.54	-0.56	0.00	0.02
	С	-0.20	-0.71	-1.00	-0.57	-0.28	-0.27	-1.20	-1.70	-1.99	-0.57	-0.28	-0.27
Bloomberg Barclays U.S. Gov't 1-3 Year Bond Index		0.21	0.06	0.03	0.42	0.59	0.53	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.21	-0.35	-0.32	-0.22	-0.13	-0.07						
Senior Floating Rate Portfolio	Α	0.42	1.53	3.92	4.35	3.70	3.50	-3.09	-2.02	0.28	3.12	2.96	2.78
	С	0.35	1.23	3.14	3.61	2.92	2.76	-0.65	0.23	2.14	3.61	2.92	2.76
JP Morgan Leveraged Loan Index		0.74	2.33	4.74	4.56	4.36	4.09	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.32	-0.80	-0.82	-0.21	-0.66	-0.59						
Total Return Bond Portfolio	Α	-0.40	n/a	n/a	n/a	n/a	-0.10	-5.13	n/a	n/a	n/a	n/a	-4.84
	С	0.00	n/a	n/a	n/a	n/a	0.00	-1.00	n/a	n/a	n/a	n/a	-1.00
Bloomberg Barclays US Aggregate Bond Index		-0.16	-1.62				0.52	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.24	1.52				-0.62						
MainStay MacKay High Yield Corporate Bond Portfolio	Α	0.34	-0.09	2.70	n/a	n/a	18.00	-4.43	-4.83	-2.18	n/a	n/a	12.40
	С	0.16	-0.40	1.99	n/a	n/a	23.00	-0.84	-1.40	0.99	n/a	n/a	23.00
ICE BAML US High Yield Master II Constrained Index		1.00	0.08	2.54	n/a	n/a	6.79	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.84	-0.48	-0.55			11.21						

1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365-day/year calendar.



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#### Scholar's Edge – Individual Fund Portfolios

			B	kcluding	Sales Cha	arge			h	ncluding \$	Sales Cha	arge	
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ge Annua	al Total Re	eturn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Global Strategic Income Portfolio	Α	-2.69	-3.37	-0.99	1.71	2.26	4.34	-7.31	-7.96	-5.69	0.07	1.27	3.96
	С	-2.88	-3.72	-1.70	0.96	1.51	3.56	-3.85	-4.68	-2.69	0.96	1.51	3.56
Bloomberg Barclays US Aggregate Bond Index		-0.16	-1.62	-0.40	1.72	2.27	3.83	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-2.53	-1.75	-0.59	-0.01	-0.01	0.51						
International Bond Portfolio	Α	-6.87	-4.57	-1.04	2.98	1.88	0.84	-11.29	-9.10	-5.74	1.32	0.90	-0.11
	С	-7.06	-4.88	-1.74	2.20	1.14	0.27	-7.99	-5.83	-2.73	2.20	1.14	0.27
FTSE World Gov't Bond Index ex-U.S.		-5.11	-0.92	3.22	3.74	1.01	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-1.76	-3.65	-4.26	-0.76	0.87	n/a						
Institutional Money Market Portfolio	Α	0.38	0.64	1.03	0.44	0.26	1.16	0.38	0.64	1.03	0.44	0.26	1.16
	С	0.36	0.63	0.99	0.45	0.27	1.00	0.36	0.63	0.99	0.45	0.27	1.00
iMoney Government Institutional Index		0.36	0.63	1.01	0.44	0.27	1.11	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.02	0.01	0.02	0.00	-0.01	0.05						
American Century Short Duration Inflation Protect Portfolio	Α	0.30	0.60	n/a	n/a	n/a	0.60	-4.46	0.00	n/a	n/a	n/a	-4.18
	С	0.00	0.00	n/a	n/a	n/a	0.00	-1.00	0.00	n/a	n/a	n/a	-1.00
Bloomberg Barclays U.S. 1-5 Year Treasury Inflation Protected Securities (TIPS) Index		0.47	0.59				0.99	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.17	0.01				-0.39						



#### Scholar's Edge – Individual Fund Portfolios



			Đ	cluding	Sales Cha	arge			I	ncluding S	Sales Cha	rge	
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ge Annua	I Total Re	turn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Real Estate Portfolio	Α	6.35	-0.46	2.11	6.15	7.49	5.34	1.30	-5.19	-2.74	4.44	6.45	4.35
	С	6.19	-0.82	1.29	5.33	6.69	5.84	5.19	-1.81	0.29	5.33	6.69	5.84
FTSE NAREIT Equity REITs Index		10.04	1.02	3.50	8.06	8.31	6.08	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-3.69	-1.48	-1.39	-1.91	-0.82	-0.74						
Gold & Special Minerals Portfolio	Α	2.49	-5.46	-1.79	9.88	-0.26	-0.25	-2.38	-9.95	-6.46	8.11	-1.23	-1.20
	С	2.31	-5.86	-2.61	9.03	-1.40	-1.36	1.30	-6.80	-3.59	9.03	-1.40	-1.36
PHLX Gold & Silver Index		0.76	-3.91	1.69	9.68	-1.04	-3.99	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		1.73	-1.55	-3.48	0.20	0.78	3.74						
Global Allocation Portfolio	Α	0.00	n/a	n/a	n/a	n/a	0.00	-4.75	n/a	n/a	n/a	n/a	-4.75
	С	-0.60	n/a	n/a	n/a	n/a	-0.60	-1.59	n/a	n/a	n/a	n/a	-1.59
60% MSCI ACWI/40% Bloomberg Barclays Global Aggregate Bond Index, Hedged		0.42	-0.14				-1.15	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.42	0.14				1.15						
SteelPath MLP Select 40 Portfolio	Α	5.40	n/a	n/a	n/a	n/a	5.40	0.39	n/a	n/a	n/a	n/a	0.39
	С	-1.50	n/a	n/a	n/a	n/a	-1.50	-2.48	n/a	n/a	n/a	n/a	-2.48
Alerian MLP Total Return Index		11.80	-0.63				1.09	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-6.40	6.03				4.31						
Capital Income Portfolio	Α	0.00	-1.32	2.00	n/a	n/a	4.12	-4.75	-6.01	-2.84	n/a	n/a	2.34
	С	-0.18	-1.69	1.28	n/a	n/a	3.62	-1.18	-2.67	0.28	n/a	n/a	3.62
65% Bloomberg Barclays U.S. Aggregate Bond Index/ 35% Russell 3000 Index		1.29	0.21	4.88			6.08	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-1.29	-1.53	-2.88			-1.96						





#### Scholar's Edge Period Ended 6/30/2018

	Total Re	eturns <sup>1</sup>			age Annua I Returns			Mo	orningstar	Ranking	8	
	3-Mo	YTD	1-Year	3-Year	5-Year	10-Year/Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
U.S. Equity												
Oppenheimer Value Fund I	0.16	-1.14	7.81	7.56	9.93	10.86	88	51	62	69	54	n/a
Russell 1000 Value Index	1.18	-1.69	6.77	8.26	10.34	12.03						
Variance	-1.02	0.55	1.04	-0.70	-0.41	-1.17						
Oppenheimer Dividend Opportunity Fund I	1.24	-0.94	7.90	8.41	n/a	6.83	63	45	62	52	n/a	n/a
Russell 3000 Value Index	1.71	-1.16	7.25	8.48		7.30						
Variance	-0.47	0.22	0.65	-0.07		-0.47						
T. Rowe Price Blue Chip Growth Fund	5.73	11.80	28.00	n/a	n/a	18.72	39	16	11	n/a	n/a	n/a
S&P 500 Index	3.43	2.65	14.37			14.28						
Variance	2.30	9.15	13.63			4.44						

Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower. 1.



#### Scholar's Edge

	Total Ret	urns <sup>1</sup>			age Annua I Returns <sup>1</sup>			Mo	orningstar	Ranking	6	
	3-Мо	YTD	1-Year	3-Year	5-Year	10-Year/Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
U.S. Equity												
Oppenheimer Main Street Fund I	3.31	0.16	7.06	9.91	12.33	13.84	37	79	93	59	49	n/a
S&P 500 Index	3.43	2.65	14.37	11.93	13.42	14.91						
Variance	-0.12	-2.49	-7.31	-2.02	-1.09	-1.07						
Oppenheimer Main Street Mid Cap Fund I	4.57	4.06	11.11	7.48	10.98	13.13	16	15	59	65	54	n/a
Russell MidCap Index	2.82	2.35	12.33	9.58	12.22	14.36						
Variance	1.75	1.71	-1.22	-2.10	-1.24	-1.23						
Oppenheimer Main Street Small Cap Fund I	8.54	7.90	15.00	9.86	12.55	11.95	17	16	50	49	22	n/a
Russell 2000 Index	7.75	7.66	17.57	10.96	12.46	11.78						
Variance	0.79	0.24	-2.57	-1.10	0.09	0.17						
Oppenheimer Discovery Fund I	7.64	12.11	26.88	11.82	13.99	15.19	57	39	26	37	28	n/a
Russell 2000 Growth Index	7.23	9.70	21.86	10.60	13.65	14.26						
Variance	0.41	2.41	5.02	1.22	0.34	0.93						

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.



Scholar's Edge

	Total Ret	urns¹			ige Annua Returns <sup>1</sup>		Morningstar Rankings					
	3-Mo	YTD	1-Year	3-Year	5-Year	10-Year/Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
International/ Global Equity												
Oppenheimer International Growth Fund I	-3.02	-2.84	6.63	5.51	6.71	7.79	89	85	85	65	69	n/a
MSCI ACWI ex-US Index	-2.61	-3.77	7.28	5.07	5.99	5.70						
Variance	-0.41	0.93	-0.65	0.44	0.72	2.09						
Oppenheimer International Diversified Fund I	-1.66	-0.65	10.92	8.27	8.62	10.20	70	47	40	24	25	n/a
MSCI ACWI ex-US Index	-2.61	-3.77	7.28	5.07	5.99	6.67						
Variance	0.95	3.12	3.64	3.20	2.63	3.53						
Oppenheimer Global Fund I	1.87	1.83	15.94	9.82	12.05	13.01	22	23	13	17	11	n/a
MSCI ACWI Index	0.53	-0.43	10.73	8.19	9.41	9.77						
Variance	1.34	2.26	5.21	1.63	2.64	3.24						

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.



#### Scholar's Edge

	Total Ref	turns <sup>1</sup>			age Annu I Returns		Morningstar Rankings			8		
	3-Mo	YTD	1-Year	3-Year	5-Year	10-Year/Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
International/ Global Equity												
Oppenheimer Global Focus Fund I	2.33	6.25	14.17	9.05	9.40	12.53	14	7	19	27	47	n/a
MSCI ACWI Index	0.53	-0.43	10.73	8.19	9.41	10.13						
Variance	1.80	6.68	3.44	0.86	-0.01	2.40						
Oppenheimer Global Opportunities Fund I	-6.49	2.37	25.43	23.07	19.25	17.07	99	23	5	1	1	n/a
MSCI ACWI Index	0.53	-0.43	10.73	8.19	9.41	9.77						
Variance	-7.02	2.80	14.70	14.88	9.84	7.30						
Oppenheimer International Small-Mid Company Fund I	3.64	6.34	20.35	14.79	16.88	18.91	1	4	16	1	1	n/a
MSCI ACWI ex-US SMid Cap Index	-2.18	-2.90	9.69	7.27	8.15	9.43						
Variance	5.82	9.24	10.66	7.52	8.73	9.48						
Oppenheimer Developing Markets Fund I	-4.00	-1.09	12.63	7.59	6.04	7.20	4	4	9	11	17	n/a
MSCI Emerging Markets Index	-7.96	-6.66	8.20	5.60	5.01	4.95						
Variance	3.96	5.57	4.43	1.99	1.03	2.25						

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.



#### Scholar's Edge

	Total Re	turns <sup>1</sup>			age Annu al Returns		Morningstar Rankings				\$	
	3-Mo	YTD	1-Year	3-Year	5-Year	10-Year/Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
Fixed Income												
American Century Diversified Bond Fund Instl.	-0.61	-2.13	-1.14	1.56	2.22	3.84	88	85	87	59	48	57
Bloomberg Barclays U.S. Aggregate Bond Index	-0.16	-1.62	-0.40	1.72	2.27	3.72						
Variance	-0.45	-0.51	-0.74	-0.16	-0.05	0.12						
Oppenheimer Limited-Term Bond Fund I	0.31	-0.10	0.64	1.48	n/a	1.87	43	53	32	26	n/a	n/a
Bloomberg Barclays U.S. Aggregate 1-3 Year Bond Index	0.28	0.08	0.22	0.73		0.85						
Variance	0.03	-0.18	0.42	0.75		1.02						
Oppenheimer Limited-Term Government Fund I	0.08	-0.10	0.11	0.66	0.96	0.76	71	50	34	16	10	n/a
Bloomberg Barclays U.S. Government 1-3 Year Bond Index	0.21	0.06	0.03	0.42	0.59	0.54						
Variance	-0.13	-0.16	0.08	0.24	0.37	0.22						
Oppenheimer Total Return Bond Fund I	-0.31	-2.12	-0.40	2.05	3.08	3.23	64	85	47	29	9	n/a
Bloomberg Barclays US Aggregate Bond Index	-0.16	-1.62	-0.40	1.72	2.27	1.89						
Variance	-0.15	-0.50	0.00	0.33	0.81	1.34						
Oppenheimer Senior Floating Rate Fund I	0.60	1.77	4.41	4.93	4.23	4.49	25	26	12	2	4	n/a
JP Morgan Leveraged Loan Index	0.74	2.33	4.74	4.56	4.36	4.47						
Variance	-0.14	-0.56	-0.33	0.37	-0.13	0.02						

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.



#### Scholar's Edge

	Total Ret	urns <sup>1</sup>			age Annu al Returns		Mornin			ngstar Rankings		
	3-Mo	YTD	1-Year	3-Year	5-Year	10-Year/Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
Fixed Income												
MainStay High Yield Corporate Bond Fund I	0.41	0.11	3.19	5.60	5.34	7.03	70	37	20	10	15	34
ICE BAML US High Yield Master II Constrained Index	1.00	0.08	2.54	5.56	5.51	8.08						
Variance	-0.59	0.03	0.65	0.04	-0.17	-1.05						
Oppenheimer Global Strategic Income Fund I	-2.59	-3.16	-0.53	2.19	2.72	3.29	96	93	79	75	67	n/a
Bloomberg Barclays U.S. Aggregate Bond Index	-0.16	-1.62	-0.40	2.27	1.94	3.96						
Variance	-2.43	-1.54	-0.13	0.47	0.45	1.34						
Oppenheimer International Bond Fund I	-6.84	-4.36	-0.59	3.50	2.41	2.22	94	99	79	16	24	n/a
FTSE World Government Bond Index	-5.11	-0.92	3.22	3.74	1.01	1.78						
Variance	-1.73	-3.44	-3.81	-0.24	1.40	0.44						
American Century Short Duration Inflation Protected Bond Fund	0.52	0.72	1.30	n/a	n/a	0.60	64	7	75	n/a	n/a	n/a
Bloomberg Barclays U.S. 1-5 Year Treasury Inflation Protected Securities (TIPS) Index	0.47	0.59	1.19									
Variance	0.05	0.13	0.11									
Oppenheimer Institutional Government Money Market Fund L	0.41	0.73	1.20	0.63	0.40	0.43						
iMoney Government Institutional Index	0.36	0.63	1.01	0.44	0.27							
Variance	0.05	0.10	0.19	0.19	0.13							

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.



#### Scholar's Edge

	Average Annual Total Returns <sup>1</sup> Total Returns <sup>1</sup>						Morningstar Rankings					
	3-Mo	YTD	1-Year	3-Year	5-Year	10-Year/Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
Alternative												
Oppenheimer Real Estate Fund I	6.56	-0.36	2.52	6.67	8.32	8.00	79	79	70	65	30	n/a
FTSE NAREIT Equity REITs Index	10.04	1.02	3.50	8.06	8.31	8.39						
Variance	-3.48	-1.38	-0.98	-1.39	0.01	-0.39						
Oppenheimer Steelpath MLP Select 40 Fund I	7.78	-2.57	-4.00	-3.85	-1.19	-1.19	93	73	64	15	27	n/a
Alerian MLP Index Total Return	11.80	-0.63	-4.58	-5.93	-4.09							
Variance	-4.02	-1.94	0.58	2.08	2.90							
Oppenheimer Gold & Special Minerals Fund I	2.64	-5.81	-1.53	11.06	1.72	-11.18	8	42	38	14	20	n/a
PHLX Gold & Silver Index	0.76	-3.91	1.69	9.68	-1.04	-12.31						
Variance	1.88	-1.90	-3.22	1.38	2.76	1.13						
Oppenheimer Global Allocation Fund I	-0.31	-1.07	3.75	4.80	6.38	6.28	41	42	73	40	21	n/a
60% MSCI ACWI/40% Bloomberg Barclays Global Aggregate Bond Index, Hedged	0.42	-0.14	7.12	6.19	7.09	6.82						
Variance	-0.73	-0.93	-3.37	-1.39	-0.71	-0.54						
Multi-Asset												
Oppenheimer Capital Income Fund I	0.11	-1.06	2.50	4.10	n/a	4.18	68	67	83	53	n/a	n/a
65% Bloomberg Barclays U.S. Aggregate Bond Index/ 35% Russell 3000 Index	1.29	0.21	4.88	5.32		5.60						
Variance	-1.18	-1.27	-2.38	-1.22		-1.42						

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.

### **Advisor Plan Accounts\* by Portfolio**



6/30/2017 Portfolio Name 3/31/2018 6/30/2018 Q/Q Change Y/Y Change Age Based Portfolio 100 5.622 2.156 2.102 (2.5%)(62.6%)-Age Based Portfolio 90 2.645 2.560 (3.2%)-Age Based Portfolio 80 3,431 (1.2%)(54.5%)7,546 3,473 -Age Based Portfolio 70 4,549 4,486 (1.4%)-Age Based Portfolio 60 6,255 12,180 5,872 (6.1%)(51.8%)Age Based Portfolio 50 9.126 8.738 (4.3%)--Age Based Portfolio 40 21,707 13,677 12,982 (5.1%)(40.2%) Age Based Portfolio 30 15,873 16,005 0.8% --Age Based Portfolio 20 21,725 12,401 12,681 2.3% (41.6%)Age Based Portfolio 10 23.354 18.280 18.964 3.7% (18.8%)Portfolio 100 10,726 10,677 10,605 (0.7%)(1.1%)-Portfolio 90 -15 28 86.7% Portfolio 80 8.482 8,368 8.375 0.1% (1.3%)-9 Portfolio 70 33 266.7% -Portfolio 60 6,325 6,321 6,265 (0.9%)(0.9%) Portfolio 50 6 25 316.7% --Portfolio 40 2.560 (1.7%)2,559 2.517 (1.6%)2 Portfolio 30 -17 750.0% -Portfolio 20 617 639 1.7% 650 5.3% Portfolio 10 1,048 1,043 1,035 (0.8%) (1.2%)

### **Advisor Plan Accounts\* by Portfolio**



Portfolio Name 6/30/2017 Q/Q Change Y/Y Change 3/31/2018 6/30/2018 Fixed Income Portfolio 113 143 137 (4.2%)21.2% Low Duration Fixed Income Portfolio 67 77 83 7.8% 23.9% **Capital Preservation Portfolio** 1,766 0.1% 1,987 1,768 (11.0%)Gold & Special Minerals Portfolio 270 310 322 3.9% 19.3% Real Estate Portfolio 457 497 499 0.4% 9.2% **Developing Markets Portfolio** 406 552 584 5.8% 43.8% International Small-Mid Company Portfolio 144 231 262 13.4% 81.9% **Discovery Portfolio** 361 456 505 10.7% 39.9% Main Street Small Cap Portfolio 267 399 429 7.5% 60.7% Main Street Mid Cap Portfolio 2.731 2.758 2.776 0.7% 1.6% International Growth Portfolio 2,613 2,545 2,548 0.1% (2.5%) International Diversified Portfolio 257 392 415 5.9% 61.5% **Global Opportunities Portfolio** 443 690 750 8.7% 69.3% Global Portfolio 252 333 347 4.2% 37.7% Global Focus Portfolio 90 51 100 11.1% 96.1% Value Portfolio 1,728 1,769 1,778 0.5% 2.9% **Dividend Opportunity Portfolio** 590 658 668 1.5% 13.2% Main Street Portfolio 2,361 2.571 2,584 0.5% 9.4% Capital Income Portfolio 3.1% 55.6% 108 163 168



# **Advisor Plan Accounts\* by Portfolio**



Portfolio Name	6/30/2017	3/31/2018	6/30/2018	Q/Q Change	Y/Y Change
MainStay High Yield Corporate Bond Portfolio	187	219	231	5.5%	23.5%
Global Strategic Income Portfolio	2,237	2,100	2,068	(1.5%)	(7.6%)
International Bond Portfolio	114	165	176	6.7%	54.4%
Senior Floating Rate Portfolio	384	446	475	6.5%	23.7%
American Century Diversified Bond Portfolio	754	734	720	(1.9%)	(4.5%)
Limited Term Bond Portfolio	85	109	110	0.9%	29.4%
Limited Term Government Portfolio	125	144	151	4.9%	20.8%
Institutional Money Market Portfolio	1,776	1,795	1,788	(0.4%)	0.7%
Steelpath MLP Select 40 Portfolio	-	0	11	-	-
Total Return Bond Portfolio	-	1	11	1,000.0%	-
American Century Short Duration Inflation Protection Bond Portfolio	-	1	3	200.0%	-
Global Allocation Portfolio	-	0	6	-	-
T. Rowe Price Blue Chip Growth Portfolio	-	2,181	2,235	2.5%	-
Total	145,287	142,370	142,079	(0.2%)	(2.2%)
% in Age Based Portfolios	63.6%	62.1%	61.8%		
% in Custom Choice Portfolios	20.6%	21.0%	20.9%		
% in Individual Fund Portfolios	15.8%	16.9%	17.3%		
% in Portfolio Allocator	0.79%	1.0%	1.07%		



### **Advisor Plan Assets by Portfolio**



Portfolio Name 6/30/2017 3/31/2018 6/30/2018 Q/Q Change Y/Y Change Age Based Portfolio 100 \$39,340,097 \$10,293,709 \$10,163,970 (1.3%)(74.2%) --Age Based Portfolio 90 \$19,961,111 \$19,131,669 Age Based Portfolio 80 \$81,551,358 \$33,609,268 \$33,158,978 (1.3%)(59.3%)--\$53.252.513 Age Based Portfolio 70 -\$55,124,699 Age Based Portfolio 60 \$158.102.985 \$85,784,889 \$81.532.520 (5.0%)(48.4%) Age Based Portfolio 50 \$139,312,828 \$131,193,864 (5.8%)\_ Age Based Portfolio 40 \$331,357,944 \$223,001,157 \$213,695,130 (4.2%) (35.5%)Age Based Portfolio 30 \$273,037,224 \$275,937,050 1.1% -Age Based Portfolio 20 \$353,117,900 3.8% \$207,560,578 \$215,457,833 (39.0%)Age Based Portfolio 10 \$288,478,340 \$200,460,755 \$212,719,463 6.1% (26.3%)Portfolio 100 \$173,683,342 \$175,260,704 \$177,501,564 1.3% 2.2% --Portfolio 90 \$302,664 \$515,629 Portfolio 80 \$127,664,774 \$127,975,691 \$128,362,138 0.3% 0.5% --Portfolio 70 \$126,022 \$1,106,600 Portfolio 60 \$97,679,501 \$99,366,784 \$98,459,678 (0.8%)(1.7%)Portfolio 50 \$160,789 \$710,162 341.7% -Portfolio 40 \$38,571,024 \$38,632,654 \$38,599,656 (0.1%)0.1% Portfolio 30 \$672 \$215,855 32,021.3% -Portfolio 20 \$12,815,432 \$13,128,773 2.4% 2.8% \$12,766,785 Portfolio 10 \$10,934,227 \$10,633,128 \$10,385,535 (2.3%)(5.0%)Fixed Income Portfolio \$1,463,234 \$2,102,384 \$2.012.008 (4.3%)43.7% Low Duration Fixed Income Portfolio \$1,806,448 (9.1%) \$1.641.447 \$1.624.641 (1.0%)(5.3%) **Capital Preservation Portfolio** \$25,974,823 \$27,717,104 \$26,259,560 1.1%



### **Advisor Plan Assets by Portfolio**



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Portfolio Name	6/30/2017	3/31/2018	6/30/2018	Q/Q Change	Y/Y Change
Gold & Special Minerals Portfolio	\$960,833	\$1,152,380	\$1,218,654	5.8%	26.8%
Real Estate Portfolio	\$1,272,665	\$1,260,671	\$1,327,756	5.3%	4.3%
Developing Markets Portfolio	\$1,415,907	\$2,131,940	\$2,319,765	8.8%	63.8%
International Small Company Portfolio	\$574,001	\$811,266	\$929,217	14.5%	61.9%
Discovery Portfolio	\$1,178,449	\$1,620,021	\$1,959,071	20.9%	66.2%
Main Street Small Cap Portfolio	\$895,861	\$1,491,370	\$1,682,318	12.8%	87.8%
Main Street Mid Cap Portfolio	\$21,128,281	\$21,575,190	\$22,293,959	3.3%	5.5%
International Growth Portfolio	\$15,253,514	\$15,906,273	\$15,505,840	(2.5%)	1.7%
International Diversified Portfolio	\$1,065,260	\$1,945,934	\$1,997,643	2.7%	87.5%
Global Opportunities Portfolio	\$2,049,620	\$4,112,878	\$4,433,810	7.8%	116.3%
Global Portfolio	\$1,025,303	\$1,525,403	\$1,709,447	12.1%	66.7%
Global Focus Portfolio	\$285,469	\$514,624	\$580,546	12.8%	103.4%
Value Portfolio	\$12,318,321	\$12,810,314	\$12,958,375	1.2%	5.2%
Dividend Opportunity Portfolio	\$2,660,196	\$3,014,719	\$3,092,920	2.6%	16.3%
Main Street Portfolio	\$18,204,810	\$19,708,880	\$20,427,560	3.6%	12.2%
Capital Income Portfolio	\$805,053	\$970,575	\$1,005,342	3.6%	24.9%

### **Advisor Plan Assets by Portfolio**



Portfolio Name	6/30/2017	3/31/2018	6/30/2018	Q/Q Change	Y/Y Change
MainStay High Yield Corporate Bond Portfolio	\$1,157,230	\$1,237,390	\$1,286,091	3.9%	11.1%
Global Strategic Income Portfolio	\$14,468,766	\$13,414,039	\$12,585,164	(6.2%)	(13.0%)
International Bond Portfolio	\$390,470	\$590,718	\$597,466	1.1%	53.0%
Senior Floating Rate Portfolio	\$3,335,039	\$3,351,942	\$3,443,299	2.7%	3.2%
American Century Diversified Bond Portfolio	\$3,827,699	\$3,573,618	\$3,403,197	(4.8%)	(11.1%)
Limited Term Bond Portfolio	\$903,023	\$839,231	\$848,544	1.1%	(6.0%)
Limited Term Government Portfolio	\$885,858	\$874,516	\$1,028,360	17.6%	16.1%
Steelpath MLP Select 40 Portfolio	-	0	\$80,500	-	-
Total Return Bond Portfolio	-	\$595	\$66,908	-	-
American Century Short duration Inflation Protection Bond Portfolio	-	\$40,120	\$43,013	7.2%	-
Global Allocation Portfolio	-	0	\$56,116	-	-
T. Rowe Price Blue Chip Growth Portfolio	-	\$17,424,847	\$18,722,830	7.4%	-
Institutional Money Market Portfolio	\$27,047,441	\$25,369,507	\$26,097,147	2.9%	(3.5%)
Total	\$1,901,289,800	\$1,899,501,267	\$1,906,045,464	0.3%	0.3%
% in Age Based Portfolios	66.1%	65.7%	65.4%		
% in Custom Choice Portfolios	24.5%	24.6%	24.6%		
% in Individual Fund Portfolios	9.3%	9.7%	10.0%		
% in Portfolio Allocator	0.25%	0.3%	.30%		

# **Advisor Plan Estimated Investment Change**



Estimated Investment **Beginning Balance** Net Flows Portfolio Name **Ending Balance** Change Age Based Portfolio 100 \$10,293,709 \$1,304,751 (\$1,434,490)\$10,163,970 Age Based Portfolio 90 \$19,961,111 \$682,605 (\$1,512,047) \$19,131,669 Age Based Portfolio 80 \$33.609.268 \$894.070 (\$1,344,360)\$33.158.978 Age Based Portfolio 70 \$53,252,513 \$55,124,699 \$1,032,316 (\$2,904,502)Age Based Portfolio 60 \$85,784,889 \$1,160,293 (\$5,412,662) \$81,532,520 Age Based Portfolio 50 \$139,312,828 \$1,538,331 (\$9,657,295) \$131,193,864 Age Based Portfolio 40 \$1,293,318 \$223,001,157 (\$10,599,345)\$213,695,130 Age Based Portfolio 30 \$273,037,224 \$781,965 \$2,117,861 \$275,937,050 Age Based Portfolio 20 \$207,560,578 (\$2,361,037) \$10,258,292 \$215,457,833 Age Based Portfolio 10 \$200,460,755 (\$6,918,543) \$19,177,251 \$212,719,463 Portfolio 100 \$175,260,704 (\$364,077) \$2,604,937 \$177,501,564 Portfolio 90 \$302.664 \$42,136 \$170.829 \$515,629 Portfolio 80 \$127,975,691 (\$880,629) \$1,267,076 \$128,362,138 Portfolio 70 \$126,022 \$595,830 \$384,748 \$1,106,600 Portfolio 60 \$98,459,678 (\$746,275) (\$33,902) \$97,679,501 Portfolio 50 \$160,789 \$117,666 \$431,707 \$710,162 Portfolio 40 \$38,632,654 (\$347,870) \$314,872 \$38,599,656 Portfolio 30 \$672 \$55,753 \$159,430 \$215,855 Portfolio 20 \$12.815.432 (\$338,825)\$652.166 \$13.128.773 Portfolio 10 \$10,633,128 (\$341,556)\$93,963 \$10,385,535

# **Advisor Plan Estimated Investment Change**



Estimated Investment **Beginning Balance** Net Flows Portfolio Name Ending Balance Change Fixed Income Portfolio \$2,102,384 (\$28,590) (\$61,786) \$2,012,008 Low Duration Fixed Income Portfolio \$1,641,447 (\$32,477) \$15,671 \$1,624,641 **Capital Preservation Portfolio** \$25.974.823 (\$507, 189)\$791.926 \$26.259.560 Gold & Special Minerals Portfolio \$26.693 \$39.581 \$1,152,380 \$1,218,654 Real Estate Portfolio \$1,260,671 \$3,598 \$63,487 \$1,327,756 **Developing Markets Portfolio** \$2,131,940 \$171,094 \$16,731 \$2,319,765 International Small-Mid Company Portfolio \$811.266 \$58.547 \$59.404 \$929.217 **Discovery Portfolio** \$1,620,021 \$53,013 \$286,037 \$1,959,071 Main Street Small Cap Portfolio \$1,491,370 \$53,679 \$137,269 \$1,682,318 Main Street Mid Cap Portfolio \$21,575,190 (\$133,718)\$852,487 \$22,293,959 International Growth Portfolio \$15,906,273 \$66.581 (\$467,014) \$15,505,840 International Diversified Portfolio \$1,945,934 \$79,418 \$1,997,643 (\$27,709) **Global Opportunities Portfolio** \$4,112,878 \$378,494 (\$57,562) \$4,433,810 **Global Portfolio** \$1,525,403 \$102,997 \$81,047 \$1,709,447 **Global Focus Portfolio** \$514.624 \$902 \$65.020 \$580.546 Value Portfolio \$12,810,314 \$58.454 \$89.607 \$12,958,375 **Dividend Opportunity Portfolio** \$3,014,719 \$53,823 \$24,378 \$3,092,920 Main Street Portfolio \$19,708,880 \$138,834 \$579,846 \$20,427,560 **Capital Income Portfolio** \$970.575 \$23.847 \$10.920 \$1.005.342

# **Advisor Plan Estimated Investment Change**



Estimated Investment **Beginning Balance** Net Flows Portfolio Name Ending Balance Change MainStay High Yield Corporate Bond Portfolio \$1,237,390 \$69,742 (\$21,041) \$1,286,091 Global Strategic Income Portfolio \$13,414,039 (\$309,160)(\$519,715) \$12,585,164 International Bond Portfolio \$590.718 \$597.466 (\$2,871) \$9,619 Senior Floating Rate Portfolio \$3,351,942 \$24,913 \$66,444 \$3,443,299 American Century Diversified Bond Portfolio \$3.573.618 (\$148,696) (\$21,725) \$3,403,197 Limited Term Bond Portfolio \$839,231 (\$7,905) \$17,218 \$848,544 Limited Term Government Portfolio \$874,516 \$39,950 \$113,894 \$1,028,360 Institutional Money Market Portfolio 0 (\$702,353) \$782,853 \$80.500 Steelpath MLP Select 40 Portfolio \$595 \$66.045 \$268 \$66.908 **Total Return Bond Portfolio** \$40,120 \$1,960 \$43,013 \$933 American Century Short duration Inflation Protection Bond 0 \$170 \$55,946 \$56,116 Portfolio **Global Allocation Portfolio** \$17,424,847 \$4,161 \$1,293,822 \$18,722,830 T. Rowe Price Blue Chip Growth Portfolio \$25,369,507 \$315,925 \$411.715 \$26,097,147 Total \$1,899,501,267 \$9,424,099 \$1,906,045,464 (\$2,879,896)

# **Advisor Plan Contribution & Redemption Details**



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Portfolio Name	Contributions	Redemptions	Net Flows
Age Based Portfolio 100	\$1,310,883	\$6,132	\$1,304,751
Age Based Portfolio 90	\$740,022	\$57,417	\$682,605
Age Based Portfolio 80	\$1,080,627	\$186,557	\$894,070
Age Based Portfolio 70	\$1,361,287	\$328,971	\$1,032,316
Age Based Portfolio 60	\$1,796,273	\$635,980	\$1,160,293
Age Based Portfolio 50	\$2,433,440	\$895,109	\$1,538,331
Age Based Portfolio 40	\$3,018,319	\$1,725,001	\$1,293,318
Age Based Portfolio 30	\$2,843,924	\$2,061,960	\$781,965
Age Based Portfolio 20	\$2,528,341	\$4,889,377	(\$2,361,037)
Age Based Portfolio 10	\$2,356,288	\$9,274,831	(\$6,918,543)
Portfolio 100	\$1,948,822	\$2,312,899	(\$364,077)
Portfolio 90	\$42,136	\$0	\$42,136
Portfolio 80	\$1,480,424	\$2,361,052	(\$880,629)
Portfolio 70	\$595,830	\$0	\$595,830
Portfolio 60	\$1,205,761	\$1,952,036	(\$746,275)
Portfolio 50	\$132,706	\$15,040	\$117,666
Portfolio 40	\$407,815	\$755,686	(\$347,870)
Portfolio 30	\$75,703	\$19,950	\$55,753
Portfolio 20	\$90,015	\$428,840	(\$338,825)
Portfolio 10	\$56,183	\$397,739	(\$341,556)

# **Advisor Plan Contribution & Redemption Details**



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Portfolio Name	Contributions	Redemptions	Net Flows
Fixed Income Portfolio	\$38,190	\$66,780	(\$28,590)
Low Duration Fixed Income Portfolio	\$14,516	\$46,993	(\$32,477)
Capital Preservation Portfolio	\$199,879	\$707,068	(\$507,189)
Gold & Special Minerals Portfolio	\$32,913	\$6,220	\$26,693
Real Estate Portfolio	\$22,697	\$19,099	\$3,598
Developing Markets Portfolio	\$185,316	\$14,222	\$171,094
International Small-Mid Company Portfolio	\$58,547	\$0	\$58,547
Discovery Portfolio	\$72,871	\$19,858	\$53,013
Main Street Small Cap Portfolio	\$60,483	\$6,804	\$53,679
Main Street Mid Cap Portfolio	\$265,549	\$399,266	(\$133,718)
International Growth Portfolio	\$274,611	\$208,030	\$66,581
International Diversified Portfolio	\$90,692	\$11,274	\$79,418
Global Opportunities Portfolio	\$470,835	\$92,341	\$378,494
Global Portfolio	\$111,561	\$8,564	\$102,997
Global Focus Portfolio	\$24,100	\$23,198	\$902
Value Portfolio	\$183,030	\$124,576	\$58,454
Dividend Opportunity Portfolio	\$96,138	\$42,314	\$53,823
Main Street Portfolio	\$396,304	\$257,471	\$138,834
Capital Income Portfolio	\$32,806	\$8,959	\$23,847

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# **Advisor Plan Contribution & Redemption Details**



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Portfolio Name	Contributions	Redemptions	Net Flows
MainStay High Yield Corporate Bond Portfolio	\$82,380	\$12,638	\$69,742
Global Strategic Income Portfolio	\$93,422	\$402,582	(\$309,160)
International Bond Portfolio	\$8,761	\$11,631	(\$2,871)
Senior Floating Rate Portfolio	\$82,428	\$57,515	\$24,913
American Century Diversified Bond Portfolio	\$79,538	\$228,234	(\$148,696)
Limited Term Bond Portfolio	\$9,278	\$17,183	(\$7,905)
Limited Term Government Portfolio	\$52,893	\$12,943	\$39,950
Institutional Money Market Portfolio	\$809,418	\$1,511,771	(\$702,353)
Steelpath MLP Select 40 Portfolio	\$66,045	\$0	\$66,045
Total Return Bond Portfolio	\$1,960	\$0	\$1,960
American Century Short duration Inflation Protection Bond Portfolio	\$170	\$0	\$170
Global Allocation Portfolio	\$4,161	\$0	\$4,161
T. Rowe Price Blue Chip Growth Portfolio	\$540,263	\$224,338	\$315,925
Total	\$29,966,552	\$32,846,448	(\$2,879,896)

# VI Glossary







## **Account Terms**

Unique Account Owner Beneficiary Relationship	<ul> <li>Count of unique account owner/ beneficiary relationships</li> <li>Standard definition of "Account"</li> <li>In the scenario below, there are 2 unique account owner/beneficiary relationships</li> </ul>
Unique Beneficiary	<ul> <li>Count of unique beneficiary SSNs</li> <li>In the scenario below, there are 2 unique beneficiaries</li> </ul>
Unique Account Owner	<ul><li>Count of unique account owner SSNs</li><li>In the scenario below, there is 1 unique account owner</li></ul>
Unique Account Number	<ul><li>Count of unique account numbers</li><li>In the scenario below, there is 3 unique account numbers</li></ul>
Investment Account	<ul> <li>Count of total portfolio accounts</li> <li>In the scenario below, there are 5 investment accounts</li> </ul>

### **Account Scenario**

#### Account 123

John Smith (AO), Jane Smith (Bene) Investments: Age Based 7-9 Years Portfolio A shares, Equity Portfolio A shares Account 456 John Smith (AO), Jane Smith (Bene) Investments: Balanced Portfolio B Shares

#### Account 789

John Smith (AO), Frank Smith (Bene) Investments: Age Based 12-14 Years Portfolio A shares, Equity Portfolio A shares

#### Exception to the above:

Due to account registration differences relating to UGMA/ UTMA accounts versus regular 529 accounts, the UGMA/UTMA accounts will always fall outside the definition of Unique Account Owner Beneficiary Relationship as described above.

Sample Registration John Smith Custodian FBO Frank Smith UGMA/UTMA

- The beneficiary is also considered the account owner
- An UGMA/UTMA will have a separate account number from a 529 savings account for the same beneficiary
- Using the above scenario, this would be counted as a separate A/O Beneficiary relationship because Frank Smith is both the account owner and beneficiary





## **Additional Account Terms**

New Account	<ul> <li>Accounts opened during a specified time period</li> <li>New accounts can by measured based on type (relationship, account owner, beneficiary, account number, investment account)</li> </ul>
Change in Accounts	<ul> <li>Change in total accounts from one period to another</li> <li>Generally, new accounts – closed accounts</li> </ul>

## **Transactions / Account Activity**

Redemption Terms	
Redemptions	<ul> <li>Also called distributions / withdrawals / liquidations</li> <li>Does not include portfolio exchange activity</li> </ul>
Qualified / Non-Qualified Redemption	<ul> <li>Qualified redemptions for qualifying higher education expenses</li> <li>Determined by the client; selected on form or website or asked by phone associate</li> <li>Web default is qualified; client must change to non-qualified if appropriate</li> </ul>
Change of Trustee/Rollover	Outgoing transfer/rollover of assets to another program
Contribution Terms	
Existing Account Contribution	Purchase to an existing account
Initial Contribution	<ul> <li>Initial purchase to a new account</li> <li>This is only the first purchase to the new account</li> </ul>
Change of Trustee/Rollover	Incoming transfer/rollover of assets from another program
Other	
Net Flows	Gross Contribution – Gross Redemptions
Transaction Methods	
ACH	Purchase/redemption completed via electronic bank transfer
Wire	Purchase/redemption completed via bank wire
Check	Purchase via mailed check
AIP	Automatic Investment Plan

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## Glossary



## Portfolios

Static Portfolio	<ul> <li>Portfolios maintain a consistent target Asset allocation</li> <li>Assets remain in the portfolio until account owner requests an asset transfer</li> </ul>
Age-Based Portfolio	<ul> <li>Portfolios with differing target asset allocations based on the current age of the beneficiary</li> <li>As the beneficiary gets older the assets will automatically move to the next appropriate age-based portfolio.</li> </ul>
Individual Fund Portfolio	100% invested in a single underlying fund





The performance data quoted represents past performance, which does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's units, when redeemed, may be worth more or less than the original cost. Current performance may be lower or higher than the performance quoted. For performance data current to the most recent month-end, visit us at scholarsedge529.com or call us at **1.866.529.SAVE (1.866.529.7283)** for Scholar'sEdge or visit theeducationplan.com or call us at **1.877.EdPlan8 (1.877.337.5268)** for the Education Plan.

The benchmarks for the Scholar'sEdge® Portfolios are based on a blend of the benchmarks applicable to each Underlying Fund category. Investors cannot directly invest in a compilation of benchmark indices.

Underlying Investment	Benchmark
Oppenheimer Value Fund	Russell 1000® Value Index
Oppenheimer Main Street Fund®	S&P 500® Index
Oppenheimer Main Street Mid Cap Fund®	Russell® Midcap Index
Oppenheimer International Growth Fund	MSCI® AC World ex-U.S. Index
American Century Diversified Bond Fund	Bloomberg Barclays US Aggregate Bond Index
Oppenheimer International Bond Fund	Citigroup World Government Bond Index ex U.S
Oppenheimer Limited -Term Government Fund	Bloomberg Barclays U.S. Government 1-3 Year Bond Index
Oppenheimer Global Strategic Income Fund	Bloomberg Barclays U.S. Aggregate Bond Index
MainStay High Yield Corporate Bond Fund	BofA ML US HY Master II Constrained Index
Oppenheimer Senior Floating Rate Fund	JP Morgan Leveraged Loan Index
Oppenheimer Institutional Government Money Market Fund	iMoneyNet Government Institutional Index
Oppenheimer Global Fund	MSCI® AC World Index
Oppenheimer Global Opportunities Fund	MSCI® AC World Index
Oppenheimer Developing Markets Fund	MSCI® Emerging Markets Index
Oppenheimer International Diversified Fund	MSCI® AC Worldex-U.S. Index
Oppenheimer Dividend Opportunity Fund	Russell 3000® Value Index
Oppenheimer Discovery Fund	Russell 2000® Growth Index
Oppenheimer Gold & Special Minerals Fund	Philadelphia Gold and Silver Index
Oppenheimer Real Estate Fund	FTSE NAREIT Equity REITS Index
Oppenheimer Limited-Term Bond Fund	Bloomberg Barclays U.S. Aggregate 1-3 Year Bond Index
Oppenheimer Global Focus Fund	MSCI AC World Index
Oppenheimer Main Street Small Cap Fund	Russell 2000 Index
Oppenheimer International Small-Mid Company Fund	MSCI ACWI ex-US SMID Index
Oppenheimer Capital Income Fund	65% Bloomberg Barclays U.S. Aggregate Bond Index/35% Russell 3000 Index
Oppenheimer Total Return Bond Fund	Bloomberg Barclays US Aggregate Bond Index
Oppenheimer SteelPath MLP Select 40 Fund	Alerian MLP Index Total Return
American Century Short Duration Inflation Protection Bond Fund	Bloomberg Barclays US 1-5 TIPS Index
Oppenheimer Global Allocation Fund	60% MSCI All Country World Index / 40% Bloomberg Barclays Global Aggregate Bond Index, Hedged
T. Rowe Price Blue Chip Growth Fund	S&P 500® Index

## **Disclosures**



The benchmarks for The Education Plan® Portfolios are based on a blend of the benchmarks applicable to each Underlying Fund category. Investors cannot directly invest in a compilation of benchmark indices.

Underlying Fund	Benchmark
Oppenheimer Value Fund	Russell 1000® Value Index
Oppenheimer International Growth Fund	MSCI® AC World ex-U.S. Index
Oppenheimer Main Street Fund®	S&P 500® Index
Oppenheimer Institutional Government Money Market Fund	iMoneyNet Government Institutional Index
Oppenheimer Limited-Term Government Fund	Bloomberg Barclays U.S. Government 1-3 Year Bond Index
Oppenheimer Senior Floating Rate Fund	J P Morgan Leveraged Loan Index
Oppenheimer Main Street Mid Cap Fund®	Russell Midcap Index
Vanguard Extended Market Index Fund	S&P Completion Index
Vanguard Total Stock Market Index Fund	CRSP U.S. Total Market Index
Oppenheimer Global Fund	MSCI All Country World Index
Oppenheimer Limited-Term Bond Fund	Bloomberg Barclays US Aggregate 1-3 Year Bond Index
Oppenheimer Main Street Small Cap Fund	Russell 2000 Index
Vanguard Short-Term Bond Index Fund	Bloomberg Barclays US 1-5 Years Government/Credit Float Adjusted Index
Vanguard Total International Stock Index Fund	FTSE Global All Cap ex US Index
Vanguard Total Bond Market Index Fund	Bloomberg Barclays U.S. Aggregate Float Adjusted Index
Vanguard Real Estate Index Fund	MSCI® US Investable Market Real Estate 25/50 Transition Index
Vanguard Short-Term Inflation-Protected Securities Index Fund	Bloomberg Barclays US 0-5 Year TIPS Index
Oppenheimer Developing Markets Fund	MSCI® Emerging Markets Index
Vanguard Developed Markets Index Fund	FTSE Developed All Cap ex US Index
Oppenheimer Real Estate Fund	FTSE NAREIT Equity REITs Index

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## Disclosures



For each fund with at least a three-year history, Morningstar calculates a Morningstar Rating<sup>™</sup> based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a fund's monthly performance (including the effects of sales charges, loads, and bottom 10% receive 1 star. (Each share class is counted as a fraction of one fund within this scale and rated separately, which may cause slight variations in the distribution percentages.) The Overall Morningstar Rating for a fund is derived from a weighted average of the performance figures associated with its three-, five- and ten-year (if applicable) Morningstar Rating metrics. Different share classes may have different expenses and performance characteristics. A fund's Morningstar rating is a relative rating of a fund within its peer group and does not necessarily mean that the fund had high total returns.

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