





### **OFI Private Investments**<sup>®</sup>

The Right Way to Invest

OFI PRIVATE INVESTMENTS INC. A SUBSIDIARY OF **OPPENHEIMERFUNDS, INC.** 

## New Mexico 529 College Savings Programs Quarterly Report

## **Period Ended 3/31/19** Prepared for Program Executive Director and Education Trust Board of New Mexico

This information is prepared at the specific request of the New Mexico Education Trust Board by OFIPI to assist the Board in carrying out its duties as trustee of the New Mexico Education Trust and is not intended for use with members of the public. OFIPI only initiates changes to the Portfolios upon the Board's Direction. Investments are not guaranteed and market conditions can have negative and positive effects on performance. The Plan's investments are subject to investment risks, including the possible loss of principal. For one-on-one discussion purposes only.

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The Education Plan<sup>®</sup> Save today for your child's tomorrow



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## **Executive Summary**



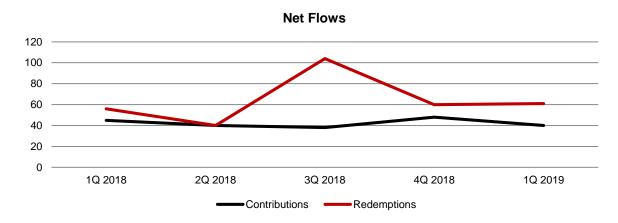
## **Executive Summary**

Program Highlights – Quarter Period Ended 3/31/2019

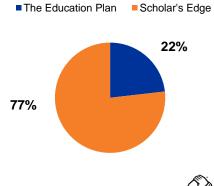




	The Education Plan		Scholar's Edge		Total	
		% ∆ y/y		% ∆ y/y		% ∆ y/y
Assets & Accounts						
Total Plan Assets	\$557,998,327	1.1%	\$1,848,699,763	(2.7%)	\$2,406,698,090	(1.8%)
Total Accounts <sup>1</sup>	22,964	3.6%	100,706	(4.8%)	123,670	(3.3%)
Total Contributions YTD	\$10,075,198	(19.6%)	\$29,812,815	(10.8%)	\$39,909,501	(13.1%)
Total Redemptions YTD	\$13,795,971	5.8%	\$46,911,168	9.6%	\$60,707,140	8.7%
Total Net Flows YTD	(\$3,720,773)	633.0%	(\$17,076,915)	82.2%	(\$20,797,639)	110.5%
Beneficiary	15.46	2.1%	15.91	2.2%	15.69	2.2%
Account Size						
Average	24,298	(2.4%)	\$18,357	2.2%	19,460	1.6%



#### **Total Program Assets**



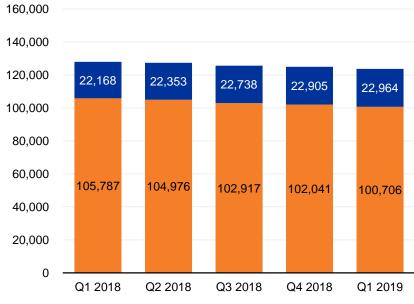
1. Accounts are reported as unique owner/beneficiary relationships (includes funded accounts only).

## **Executive Summary**

Program Highlights – Quarter Period Ended 3/31/2019



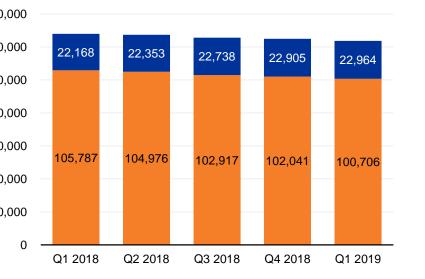




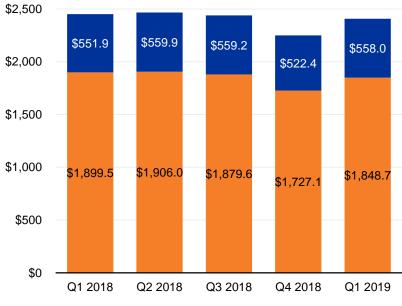
#### **Program Accounts<sup>1</sup>**

The Education Plan

Scholar's Edge



**Program Assets (\$M)** 







## 529 Reported Service Levels – New Mexico Q1 2019

New Mexico	Service Level	Rolling Avg	Status
Wait Time*	Maintain a 85% customer satisfaction rate on wait time	93%	~
Call Resolution*	Maintain a 75% first call resolution	97%	✓
Overall Customer Satisfaction*	Maintain an 85% overall customer satisfaction	93%	✓
Financial Correspondence**	100% within 2 business days	100%	✓
Non-Financial Correspondence**	100% within 2 business days	100%	✓
Email Correspondence**	100% within 2 business days	100%	✓
Written Complaints**	100% within 1 business day	100%	✓
Verbal Complaints**	100% within 1 business day	100%	✓
New Accounts Processed (Paper)**	95% same day	100%	✓
Online New Accounts**	100% within 2 days	100%	✓
New Account Accuracy**	97%	100%	✓
Confirm/Statement/Tax Forms**	100% mailed within 1 business day	100%	✓
Confirm/Statement Accuracy**	100%	100%	✓
Checks Processing**	100% same day	100%	✓
Purchases Accuracy**	99%	99%	✓
Withdrawals Processing**	100% within 3 business days	100%	✓
Withdrawals Accuracy**	98%	100%	$\checkmark$

1. \*Rolling 12 months Average

2. \*\*Quarter Average



## II The Education Plan





#### The Education Plan Index Options Account Growth<sup>3</sup>

	Q1 2019	% <b>Δ Q/Q</b>	% ∆ Y/Y
Accounts <sup>1</sup>			
In State	5,055	4.1%	15.2%
Out of State	2,814	1.7%	14.8%
Investment Accounts			
In State	6,337	2.9%	14.0%
Out of State	3,596	1.5%	12.6%
Unique Account Owners			
In State	3,009	3.8%	15.1%
Out of State	2,050	1.7%	14.7%
Unique Beneficiaries			
In State	4,979	4.2%	15.0%
Out of State	2,801	1.7%	14.8%
New Accounts <sup>1</sup>			
In State	228	26.7%	(32.1%)
Out of State	57	(67.1%)	(48.2%)
Closed Accounts <sup>2</sup>			
In State	27	0.0%	80.0%
Out of State	33	(10.8%)	(8.3%)

1. Accounts are reported as unique owner/beneficiary relationships (includes funded accounts only). Closed accounts are reported as unique owner/beneficiary relationships.

2. If an account owner has both an index portfolio, as well as a blended portfolio, they are only counted once.

3. Based on the address of the account owner.



#### The Education Plan Blended Options Account Growth<sup>3</sup>

	Q1 2019	% <b>Δ Q/Q</b>	% ∆ Y/Y
Accounts <sup>1</sup>			
In State	7,283	(1.3%)	(1.1%)
Out of State	9,658	(1.2%)	(1.0%)
Investment accounts			
In State	9,524	(1.5%)	(0.7%)
Out of State	12,770	(1.2%)	(1.9%)
Unique Account Owners			
In State	6,256	45.7%	46.7%
Out of State	7,656	19.4%	22.2%
Unique Beneficiaries			
In State	7,119	(1.3%)	(1.1%)
Out of State	9,505	(1.2%)	(1.1%)
New Accounts <sup>1</sup>			
In State	79	(11.2%)	(36.8%)
Out of State	41	(88.4%)	(28.1%)
Closed Accounts <sup>2</sup>			
In State	104	85.7%	85.7%
Out of State	62	(24.4%)	(57.2%)

1. Accounts are reported as unique owner/beneficiary relationships (includes funded accounts only). Closed accounts are reported as unique owner/beneficiary relationships.

2. If an account owner has both an index portfolio, as well as a blended portfolio, they are only counted once.

3. Based on the address of the account owner.



#### The Education Plan Total Account Growth<sup>3</sup>

Q1 2019	% <b>Δ Q/Q</b>	% ∆ ¥/¥
11,304	1.1%	5.1%
11,660	(0.6%)	2.1%
15,861	0.2%	4.7%
16,366	(0.6%)	0.9%
6,256	1.3%	5.7%
7,656	(0.5%)	4.0%
10,999	1.2%	5.0%
11,571	(0.6%)	2.1%
292	8.6%	(24.0%)
91	(82.7%)	(8.1%)
74	8.8%	(53.5%)
115	16.2%	85.5%
	11,304 11,660 15,861 16,366 6,256 7,656 10,999 11,571 292 91 74	11,304       1.1%         11,660       (0.6%)         15,861       0.2%         16,366       (0.6%)         6,256       1.3%         7,656       (0.5%)         10,999       1.2%         11,571       (0.6%)         292       8.6%         91       (82.7%)         74       8.8%

1. Accounts are reported as unique owner/beneficiary relationships (includes funded accounts only). Closed accounts are reported as unique owner/beneficiary relationships.

2. If an account owner has both an index portfolio, as well as a blended portfolio, they are only counted once.

3. Based on the address of the account owner.



#### **Plan Contribution Summary: Index Options**

Contribution Type	Q1 2019	2019 YTD
Existing Account Contribution	\$3,959,716	\$3,959,716
Initial Contribution	\$523,709	\$523,709
Total Contributions	\$4,483,425	\$4,483,425
Average Account Contribution	\$1,177	\$1,177
% in Age Based Portfolios	58.7%	58.7%
% in Custom Choice Portfolios	41.3%	41.3%

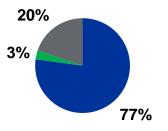
#### \$16 \$14 \$12 \$10 \$8 \$1.7 \$1.5 \$6 \$0.5 \$1.1 \$0.4 \$4 \$5.2 \$2 \$4.3 \$3.9 \$3.5 \$3.2 \$0 Q1 2018 Q2 2018 Q4 2018 Q1 2019 Q3 2018 Existing Account Purchase Initial Purchase

#### 2019 Incoming Rollover Summary

Total Incoming Rollovers	21
Total Amount	\$376,189
Average Rollover Amount	\$17,914

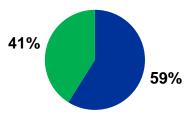


■ACH ■Wire/Other ■Check



#### YTD Index Options Contributions by Investment Portfolio

Age Based Portfolios Custom Choice Portfolios



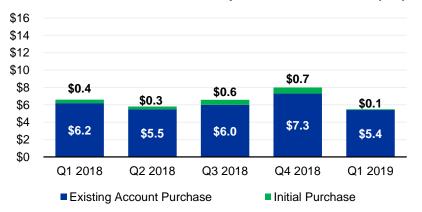
### The Education Plan Index Options Contributions (\$M)



#### **Plan Contribution Summary: Blended Options**

Contribution Type	Q1 2019	2019 YTD
Existing Account Contribution	\$5,447,776	\$5,447,776
Initial Contribution	\$143,997	\$143,997
Total Contributions	\$5,591,773	\$5,591,773
Average Account Contribution	\$764	\$764
% in Age Based Portfolios	64.0%	64.0%
% in Custom Choice Portfolios	36.0%	36.0%

#### The Education Plan Blended Options Contributions (\$M)

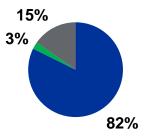


#### 2019 Incoming Rollover Summary

Total Incoming Rollovers	4
Total Amount	\$20,853
Average Rollover Amount	\$5,213

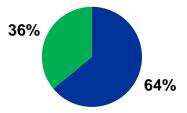
#### YTD Blended Direct Purchases By Method

■ACH ■Wire/Other ■Check



#### YTD Blended Options Contributions by Investment Portfolio

Age Based Portfolios Custom Choice Portfolios



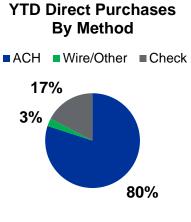


#### **Total Plan Contribution Summary**

Contribution Type	Q1 2019	2019 YTD
Existing Account Contribution	\$9,407,493	\$9,407,493
Initial Contribution	\$667,706	\$667,706
Total Contributions	\$10,075,198	\$10,075,198
Average Account Contribution	\$946	\$946
% in Age Based Portfolios	61.7%	61.7%
% in Custom Choice Portfolios	38.3%	38.3%

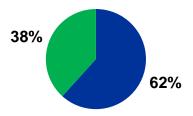
#### 2019 Incoming Rollover Summary

Total Incoming Rollovers	25
Total Amount	\$397,042
Average Rollover Amount	\$15,882



#### YTD Options Contributions by Investment Portfolio

Age Based Portfolios Custom Choice Portfolios



#### \$16 \$14 \$2.4 \$2.0 \$12 \$1.7 \$10 \$0.7 \$0.6 \$8 \$12.5 \$6 \$10.5 \$9.5 \$9.4 \$8.7 \$4 \$2 \$0 Q1 2018 Q2 2018 Q3 2018 Q4 2018 Q1 2019

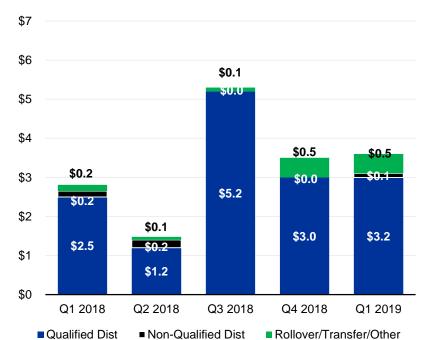
Initial Purchase

Existing Account Purchase

#### The Education Plan Total Contributions (\$M)

## **Direct Plan Redemptions – Index Options**





#### The Education Plan Index Options Redemption Detail (\$M)

#### **Plan Redemptions: Index Options**

Redemption Type	2018	2019
Qualified Distribution <sup>1,2</sup>	\$11,954,002	\$3,150,188
Non-Qualified Distribution <sup>2</sup>	\$433,453	\$131,536
Change of Trustee/Rollover	\$919,424	\$529,947
Total Redemptions	\$13,306,879	\$3,811,671

1. Qualified distributions are dollars redeemed for qualifying higher education expenses.

2. The client determines how the distribution should be coded, as qualified or non-qualified.

3. Based on inception date 4/5/2010.

#### **Quarterly Redemptions – Top 3 Portfolios**

Portfolio Name Total Redemption	
Index Age Based Portfolio 10	\$694,620
Index Portfolio 100	\$667,997
Index Low Duration Fixed Income Portfolio	\$392,917

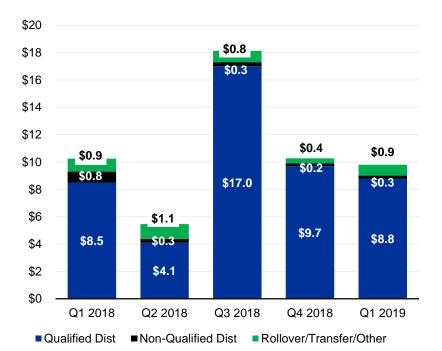
#### Inception to Date Redemptions<sup>3</sup>

**Total Redemptions** 

\$57,081,244

## **Direct Plan Redemptions – Blended Options**





#### The Education Plan Blended Options Redemption Detail (\$M)

#### Plan Redemptions: Blended Options

Redemption Type	2018	2019
Qualified Distribution <sup>1,2</sup>	\$39,375,157	\$8,841,377
Non-Qualified Distribution <sup>2</sup>	\$1,683,325	\$276,436
Change of Trustee/Rollover	\$3,223,064	\$866,488
Total Redemptions	\$44,281,546	\$9,984,301

1. Qualified distributions are dollars redeemed for qualifying higher education expenses.

2. The client determines how the distribution should be coded, as qualified or non-qualified.

3. Based on inception date 1/31/2005.

#### **Quarterly Redemptions – Top 3 Portfolios**

Portfolio Name	Total Redemptions		
Age Based Portfolio 10	\$3,467,419		
Portfolio 100	\$1,565,832		
Age Based Portfolio 20	\$1,317,476		

#### Inception to Date Redemptions<sup>3</sup>

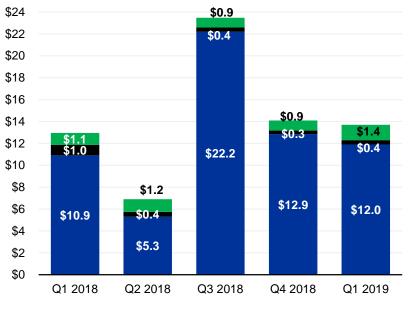
**Total Redemptions** 

\$414,844,332

## **Direct Plan Redemptions – Total**



#### Total The Education Plan Redemption Detail (\$M)



## Quarterly Redemptions – Top 3 Portfolios

Portfolio Name	Total Redemptions		
Age Based Portfolio 10	\$3,467,419		
Portfolio 100	\$1,565,832		
Age Based Portfolio 20	\$1,317,476		

#### Inception to Date Redemptions<sup>3</sup>

Total Redemptions	
	\$471,925,575.76

Qualified Dist Non-Qualified Dist Rollover/Transfer/Other

#### **Total Plan Redemptions**

Redemption Type	2014	2015	2016	2017	2018	2019
Qualified Distribution <sup>1,2</sup>	\$29,856,752	\$33,615,015	\$37,265,592	\$43,139,270	\$51,329,159	\$11,991,565
Non-Qualified Distribution <sup>2</sup>	\$1,930,009	\$2,007,485	\$1,666,699	\$2,479,660	\$2,116,777	\$407,972
Change of Trustee/Rollover	\$4,816,773	\$5,120,814	\$3,873,709	\$3,655,005	\$4,142,488	\$1,396,435
Total Redemptions	\$36,603,534	\$40,743,314	\$42,806,001	\$49,273,935	\$57,588,425	\$13,795,972

1. Qualified distributions are dollars redeemed for qualifying higher education expenses.

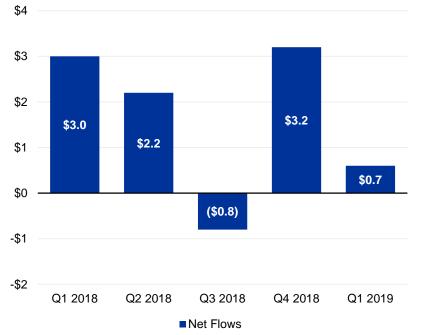
2. The client determines how the distribution should be coded, as qualified or non-qualified.

3. Based on inception date 1/31/2005.

## **Direct Plan Net Flows – Index Options**



#### The Education Plan Index Net Flows (\$M)



#### **Calendar Year**

	2016	2017	2018	2019
Total	\$5,884,366	\$6,055,858	\$7,668,223	\$671,754

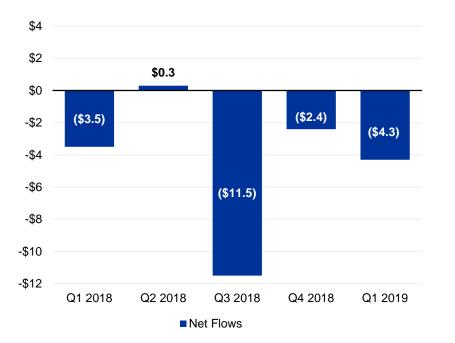
#### **Quarterly Net Flows – Top 3 Portfolios**

Portfolio Name	Total
Index Age Based Portfolio 50	\$363,723
Index Portfolio 100	\$361,067
Index Age Based Portfolio 100	\$309,819

## **Direct Plan Net Flows – Blended Options**



#### The Education Plan Blended Net Flows (\$M)



#### **Calendar Year**

	2016	2017	2018	2019
Total	(\$7,102,674)	(\$10,958,168)	(\$17,183,715)	(\$4,392,527)

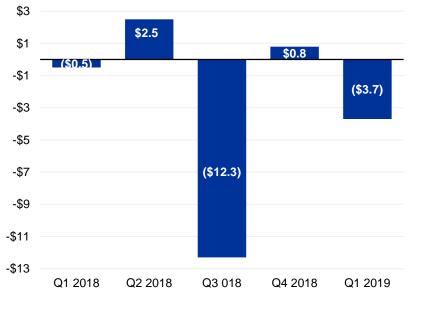
#### **Quarterly Net Flows – Top 3 Portfolios**

Portfolio Name	Total
Age Based Portfolio 30	\$463,813
Age Based Portfolio 40	\$366,866
Age Based Portfolio 50	\$225,407

## **Direct Plan Net Flows- Total**



#### The Education Plan Total Net Flows (\$M)



#### **Quarterly Net Flows – Top 3 Portfolios**

Portfolio Name	Total
Age Based Portfolio 30	\$463,812
Age Based Portfolio 40	\$366,865
Index Age Based Portfolio 50	\$363,723

Net Flows

#### Calendar Year

	2016	2017	2018	2019
Total	(\$1,218,304)	(\$4,902,310)	(\$9,515,492)	(\$3,720,774)

### **Direct Plan Account Profile Information**



How did you hear about The Education Plan©?		
1.13%		
1.13%		
1.71%		
1.45%		
2.58%		
1.76%		
0.98%		
16.22%		
2.44%		
24.47%		
15.90%		
15.25%		
14.98%		

What aspect (s) of The Education Pla appealing to you?	an© are most
Tax Advantages	44.09%
Flexibility	18.45%
Estate planning	6.69%
Affordability	14.27%
Professional money management	11.94%
Do Not Wish To Respond	4.55%

Results are based on account owners who elected to answer the survey questions. Due to rounding, responses do not total 100% in all cases.

Indicate the owner's ethnici	ty
White	60.74%
Asian American	5.56%
African American	2.59%
Hispanic/Latino	16.34%
Native American	1.98%
Other	5.01%
Do not wish to respond	7.77%

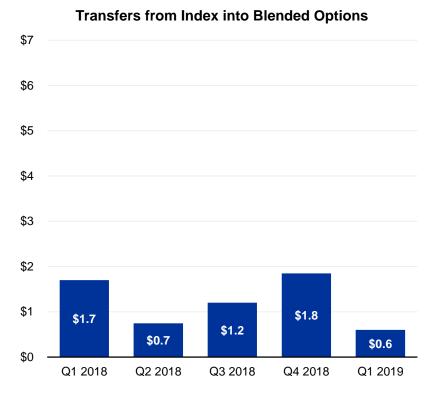
Indicate your education level	
High school	2.37%
Some college	6.12%
Associate's degree	3.02%
Bachelor's degree	27.33%
Master's degree	24.08%
Doctorate	15.03%
Professional	5.90%
Do not wish to respond	16.15%

Annual household income	
\$0 - \$24,999	1.47%
\$25,000 - \$39,000	2.30%
\$40,000 - \$74,999	11.87%
\$75,000 - \$99,000	15.01%
\$100,000 - \$249,000	39.14%
Over \$250,000	10.14%
Do not wish to respond	20.08%

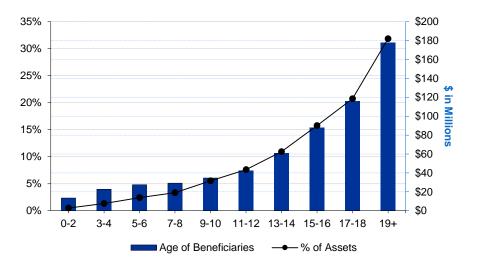
## **Transfers Between Index and Blended Options**





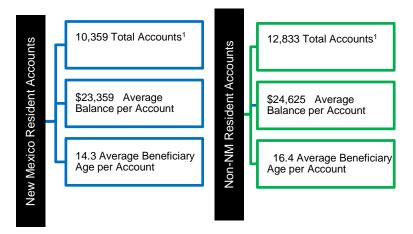






#### The Education Plan Beneficiary Age Detail

#### Account Highlights by Residency



1. Based on **beneficiary address**, Accounts can be double counted if a beneficiary has accounts with an instate & out of state address based on the information provided.

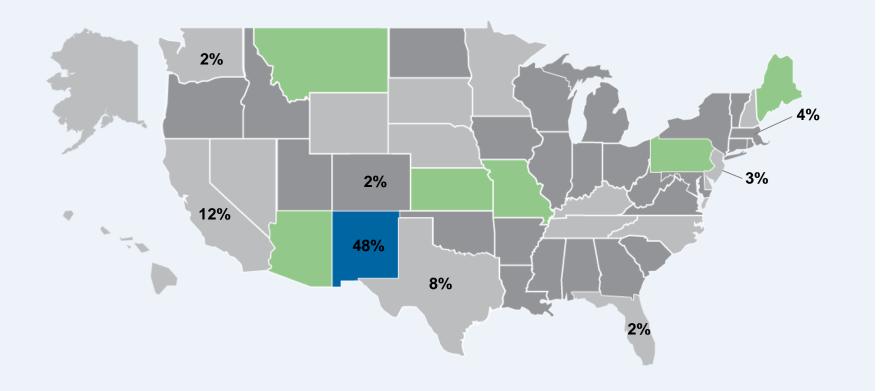
#### Account Owner Relationship To Beneficiary

Relationship	% of Accounts	% of Assets	Average Balance
Parent	72.9%	73.9%	\$17,969
Grandparent	19.1%	18.3%	\$17,007
Other	3.5%	3.7%	\$19,008
Aunt/Uncle	3.0%	2.5%	\$14,796
Self/Spouse	1.5%	1.5%	\$18,277

## **Direct Plan State Statistics**



#### **Top States by Assets**



#### NEW MEXICO Home of The Education Plan

#### TAX PARITY

These states offer tax deductions for contributions to any 529 plan, regardless of state.

#### IN-STATE TAX BENEFIT

These states offer tax deductions on contributions to the in-state 529 plan.

#### TAX NEUTRAL

These states do not offer tax deductions for 529 contributions.

State assets reported include those 2% and above.





# III Scholar's Edge



## **Advisor Plan Account and Assets**



	Q1 2019	%	% ∆ Y/Y
Accounts <sup>1</sup>			
In State	11,012	0.5%	2.7%
Out of State	89,694	(1.5%)	(5.7%)
Investment accounts			
In State	16,839	0.7%	4.8%
Out of State	120,830	(1.4%)	(4.3%)
Unique Account Owners			
In State	6,117	0.2%	2.5%
Out of State	59,595	(1.3%)	(5.2%)
Unique Beneficiaries			
In State	10,809	0.5%	2.8%
Out of State	88,346	(1.5%)	(5.6%)
New Accounts <sup>1</sup>			
In State	255	14.9%	4.1%
Out of State	637	(12.3%)	(15.9%)
Closed Accounts <sup>2</sup>			
In State	1,744	1514.8%	1078.4%
Out of State	153	(89.8%)	(90.8%)

1. Accounts are reported as unique owner/beneficiary relationships (includes funded accounts only).

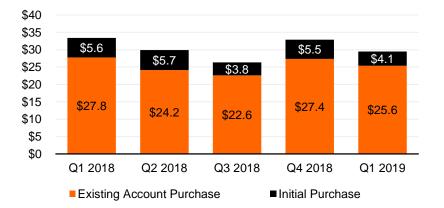
2. Closed accounts are reported as unique owner/beneficiary relationships.



#### **Plan Contribution Summary**

Contribution Type	Q1 2019	2019 YTD
Existing Account Contribution	\$25,641,933	\$25,641,933
Initial Contribution	\$4,170,881	\$4,170,881
Total Contributions	\$29,812,815	\$29,812,815
Average Account Contribution	\$695	\$695
% in Age Based Portfolios	71.1%	71.1%
% in Custom Choice Portfolios	17.1%	17.1%
% in Individual Portfolios	11.8%	11.8%

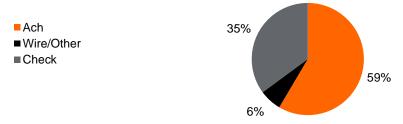
#### Scholar's Edge Contributions (\$M)



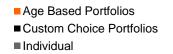
#### 2019 Incoming Rollover Summary

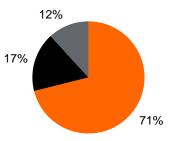
Total Incoming Rollovers	97
Total Amount	\$1,068,043
Average Rollover Amount	\$11,011

#### **YTD Purchases by Method**



#### YTD Contributions by Investment Portfolio

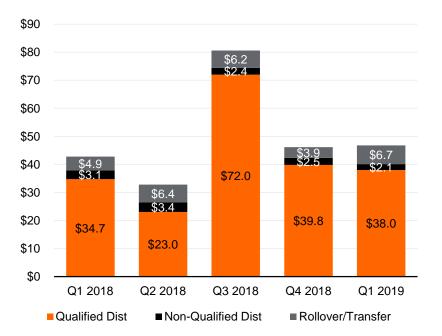




## **Advisor Plan Redemptions**



#### Scholar's Edge Redemption Detail (\$M)



#### **Plan Redemptions**

Redemption Type	2018	2019
Qualified Distribution <sup>1,2</sup>	\$169,528,581	\$38,036,788
Non-Qualified Distribution <sup>2</sup>	\$11,473,474	\$2,125,407
Change of Trustee/Rollover	\$21,388,552	\$6,748,972
Total Redemptions	\$202,390,607	\$46,911,168

1. Qualified distributions are dollars redeemed for qualifying higher education expenses.

2. The client determines how the distribution should be coded, as qualified or non-qualified.

3. Based on inception date 1/31/2005.

#### **Quarterly Redemptions – Top 3 Portfolios**

Portfolio Name	Total Redemptions		
Age Based Portfolio 10	\$17,375,024		
Age Based Portfolio 20	\$6,720,396		
Portfolio 100	\$4,134,252		

#### Inception to Date Redemptions<sup>3</sup>

Total Redemptions

\$2,191,345,627

## **Advisor Plan Net Flows**



#### \$0 (\$2.9) (\$9.4) (\$13.2) (\$17.1) (\$10) (\$20) (\$54.4) (\$30) (\$40) (\$50) (\$60) Q1 2018 Q2 2018 Q3 2018 Q4 2018 Q1 2019 Net Flows

#### Scholar's Edge Net Flows (\$M)

#### **Calendar Year**

	2016	2017	2018	2019
Total	(\$66,434,463)	(\$64,746,724)	(\$79,950,505)	(\$17,098,353)

#### **Quarterly Net Flows – Top 3 Portfolios**

Portfolio Name	Total
Age Based Portfolio 60 A	\$1,448,268
Age Based Portfolio 40 A	\$1,260,803
Age Based Portfolio 100 A	\$1,231,323

### **Advisor Plan Account Profile Information**

How did you hear about the Scholar's Edge?		
Financial Advisor	83.25%	
Family, Friend or Colleague	8.69%	
Other	4.33%	
Employer	0.99%	
Internet Search	0.62%	
News Story	0.59%	
Program Representative/Event	1.19%	
Do not wish to respond	0.34%	

What aspect (s) of Scholar's Edge are most appealing to you?		
Tax Advantages	41.04%	
Professional Money Management	22.97%	
Affordability	14.10%	
Flexibility	18.40%	
Estate Planning	3.14%	
Do Not Wish To Respond	0.35%	

Results are based on account owners who elected to answer the survey questions. Due to rounding responses do not total 100% in all cases.

Indicate the owner's ethnicity			
White	71.97%		
Asian American	7.85%		
Hispanic/Latino	10.50%		
African American	4.35%		
Other	4.59%		
Native American	0.48%		
Do not wish to respond	0.26%		

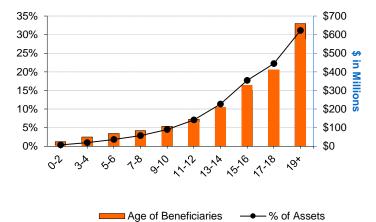
Indicate your education level	
Bachelor's Degree	47.41%
Master's Degree	17.93%
Some College	11.35%
Doctorate	6.20%
High School	7.15%
Professional	5.03%
Associate's Degree	4.60%
Do not wish to respond	0.32%

Annual household income	
\$100,000-\$249,999	46.15%
\$250,000+	13.36%
\$75,000-\$99,999	17.66%
\$40,000-\$74,999	17.09%
\$25,000-\$39,999	3.78%
\$0-\$24,999	1.63%
Do not wish to respond	0.32%



## **Advisor Plan Beneficiary and Owner Demographics**



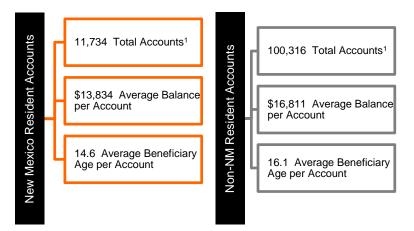


#### Scholar's Edge Beneficiary Age Detail

#### Account Owner Relationship To Beneficiary

Relationship	% of Accounts	% of Assets	Average Balance
Parent	67.0%	71.8%	\$16,548
Grandparent	23.2%	19.6%	\$13,002
Other	4.9%	4.9%	\$15,348
Aunt/Uncle	2.5%	1.7%	\$10,678
Self/Spouse	2.3%	2.1%	\$13,870

#### Account Highlights by Residency



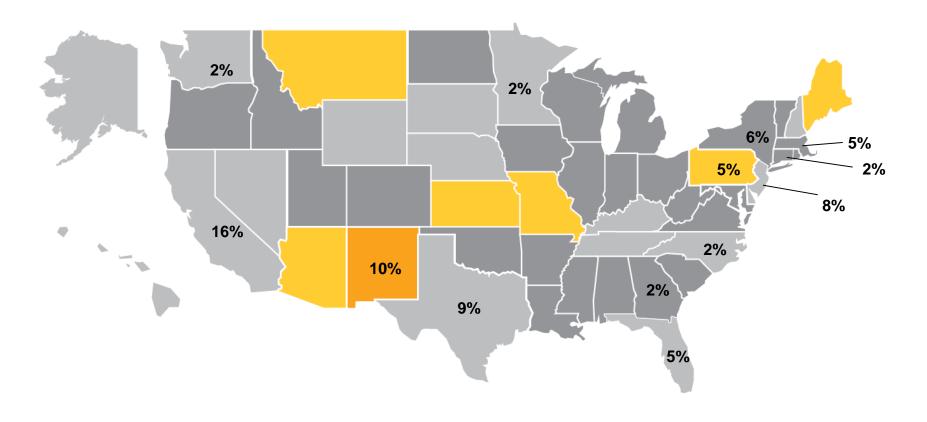
1. Based on **beneficiary address**, Accounts can be double counted if a beneficiary has accounts with an instate & out of state address based on the information provided.



### **Advisor Plan State Statistics**

#### **Top States by Assets**





#### NEW MEXICO Home of Scholar's Edge 529

#### TAX PARITY

These states offer tax deductions for contributions to any 529 plan, regardless of state.

#### **IN-STATE TAX BENEFIT**

These states offer tax deductions on contributions to the in-state 529 plan.

#### TAX NEUTRAL

These states do not offer tax deductions for 529 contributions.







# VI Appendix



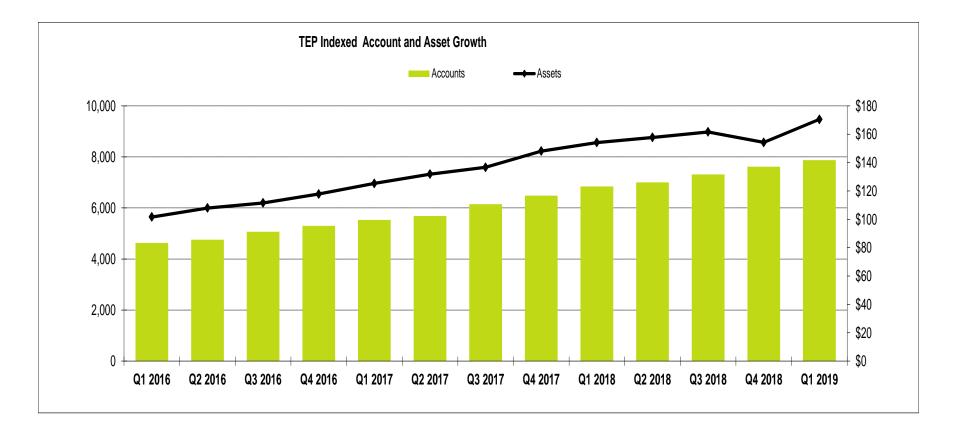
## Appendix A: The Education Plan



## The Education Plan Account and Asset Growth



#### **Indexed Options**

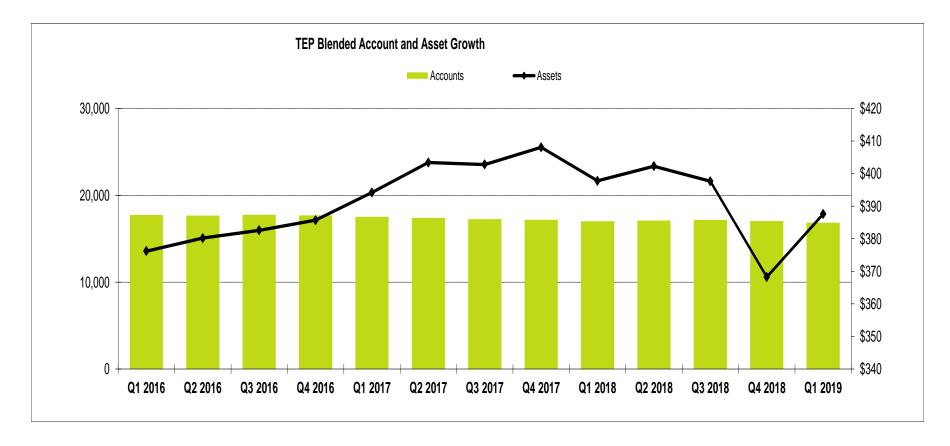


1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.

## The Education Plan Account and Asset Growth



#### **Blended Options**

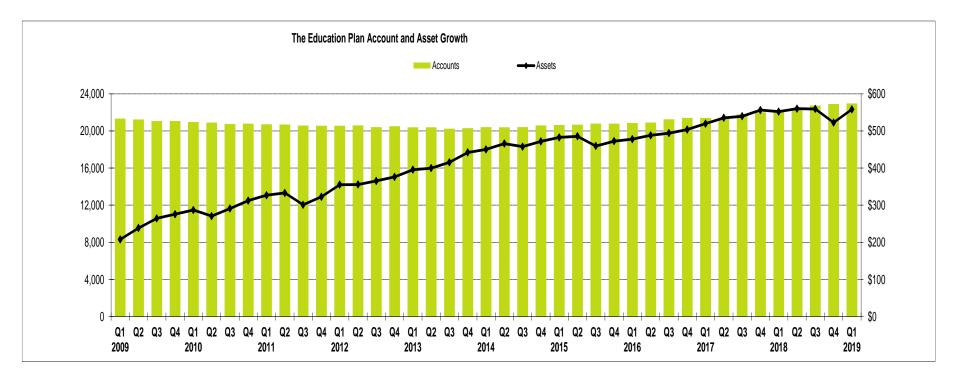


1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.

## The Education Plan Account and Asset Growth



Total



1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.

#### **Direct Plan State Statistics**



#### Sorted by Assets

State	Assets	Accounts <sup>1</sup>	% of Total Assets	State	Assets	Accounts <sup>1</sup>	% of Total Assets	State	Assets	Accou nts <sup>1</sup>	% of Total Assets
New Mexico	\$265,525,851	11,304	47.6%	Kentucky	\$2,915,854	81	0.5%	Delaware	\$698,172	34	0.1%
California	\$64,039,746	2,094	11.5%	Indiana	\$2,687,327	129	0.5%	South Dakota	\$517,030	32	0.1%
Texas	\$42,883,045	1,480	7.7%	Oregon	\$2,428,754	121	0.4%	North Dakota	\$478,192	8	0.1%
Massachusetts	\$20,925,682	767	3.8%	Nevada	\$2,196,927	90	0.4%	Arkansas	\$475,336	50	0.1%
New Jersey	\$17,217,356	566	3.1%	South Carolina	\$2,180,844	88	0.4%	District of Columbia	\$355,565	32	0.1%
Florida	\$13,282,875	691	2.4%	New Hampshire	\$2,113,532	94	0.4%	Mississippi	\$267,555	21	0.0%
Washington	\$11,737,831	369	2.1%	Wisconsin	\$1,674,550	113	0.3%	Nebraska	\$223,472	27	0.0%
Colorado	\$11,094,041	432	2.0%	Hawaii	\$1,596,876	59	0.3%	Rhode Island	\$118,363	26	0.0%
Virginia	\$10,083,608	441	1.8%	Missouri	\$1,397,719	98	0.3%	West Virginia	\$99,256	7	0.0%
Pennsylvania	\$8,238,446	319	1.5%	Other	\$1,286,452	72	0.2%	Wyoming	\$64,322	7	0.0%
Illinois	\$8,068,558	333	1.4%	Utah	\$1,255,820	91	0.2%				
New York	\$7,578,638	361	1.4%	Montana	\$1,151,730	45	0.2%				
North Carolina	\$6,984,536	342	1.3%	Kansas	\$1,139,773	62	0.2%				
Georgia	\$6,423,800	275	1.2%	Oklahoma	\$1,044,477	52	0.2%				
Arizona	\$5,851,017	356	1.0%	Alaska	\$1,008,913	29	0.2%				
Connecticut	\$4,989,929	153	0.9%	Idaho	\$989,756	79	0.2%				
Tennessee	\$4,531,586	165	0.8%	Louisiana	\$930,160	55	0.2%				
Minnesota	\$4,421,540	202	0.8%	Alabama	\$893,572	59	0.2%				
Maryland	\$3,428,370	188	0.6%	Vermont	\$882,332	19	0.2%	In State Total	\$265,525,851	11,304	47.6%
Ohio	\$3,019,352	170	0.5%	Maine	\$810,007	26	0.1%	Out of State Total	\$292,472,476	11,660	52.4%
Michigan	\$2,998,364	223	0.5%	Iowa	\$791,519	27	0.1%	Grand Total	\$557,998,327	22,964	100.0%

1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.

#### **Direct Plan County Statistics**



#### The Education Plan Full County Report

County	Accounts <sup>1</sup>	Assets	% of Total Accounts	% of Assets	Average Balance
BERNALILLO	6,158	\$148,288,051	54%	56%	\$24,080
SANTA FE	1,403	\$43,057,051	12%	16%	\$30,689
LOS ALAMOS	913	\$22,825,353	8%	9%	\$25,000
SANDOVAL	851	\$13,800,113	8%	5%	\$16,216
DONA ANA	627	\$13,301,405	6%	5%	\$21,214
SAN JUAN	237	\$5,474,802	2%	2%	\$23,100
VALENCIA	160	\$1,177,990	1%	0%	\$7,362
CHAVES	121	\$3,022,602	1%	1%	\$24,980
EDDY	99	\$1,893,244	1%	1%	\$19,124
TAOS	97	\$2,300,850	1%	1%	\$23,720
RIO ARRIBA	85	\$740,214	1%	0%	\$8,708
MCKINLEY	78	\$1,865,426	1%	1%	\$23,916
OTERO	72	\$588,179	1%	0%	\$8,169
CURRY	58	\$1,103,819	1%	0%	\$19,031
LEA	52	\$999,197	0%	0%	\$19,215
SOCORRO	46	\$574,342	0%	0%	\$12,486
COLFAX	37	\$434,308	0%	0%	\$11,738
SAN MIGUEL	36	\$1,166,624	0%	0%	\$32,406
GRANT	35	\$496,811	0%	0%	\$14,195
LINCOLN	35	\$456,368	0%	0%	\$13,039
CIBOLA	21	\$643,622	0%	0%	\$30,649
SIERRA	17	\$310,696	0%	0%	\$18,276

County statistics include New Mexico residents only

1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.

#### **Direct Plan County Statistics**



The Education Plan Full County Report

County	Accounts <sup>1</sup>	Assets	% of Total Accounts	% of Assets	Average Balance
ROOSEVELT	13	\$49,336	0%	0%	\$3,795
TORRANCE	13	\$191,066	0%	0%	\$14,697
MORA	12	\$157,970	0%	0%	\$13,164
LUNA	9	\$24,581	0%	0%	\$2,731
QUAY	7	\$42,231	0%	0%	\$6,033
CATRON	4	\$85,749	0%	0%	\$21,437
GUADALUPE	3	\$419,733	0%	0%	\$139,911
UNION	2	\$10,006	0%	0%	\$5,003
DE BACA	1	\$9,410	0%	0%	\$9,410
HARDING	1	\$9,054	0%	0%	\$9,054
HIDALGO	1	\$5,647	0%	0%	\$5,647

County statistics include New Mexico residents only

1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.

#### **TEP Blended Investment Grid**

#### Age Based and Custom Choice Portfolios



Custom Choice Portfolios	Portfolio 100	Portfolio 90	Portfolio 80	Portfolio 70	Portfolio 60	Portfolio 50	Portfolio 40	Portfolio 30	Portfolio 20	Portfolio 10	Portfolio 5	Low Duration Fixed Income Portfolio	Fixed Income Portfolio
Age Based Portfolios	Age Based Portfolio 100	Age Based Portfolio 90	Age Based Portfolio 80	Age Based Portfolio 70	60	Age Based Portfolio 50	Age Based Portfolio 40	Age Based Portfolio 30	Age Based Portfolio 20	Age Based Portfolio 10	Age Based Portfolio 5	Low Duration Fixed Income	Age Based Low Duration Fixed
Blended Growth Track	Ages 0-2	Ages 3-4	Ages 5-6	Ages 7-8	Agges 9- 10	Ages 11- 12	Ages 13- 14	Ages 15- 16	Ages 17- 18	Ages 19+			
Blended Balanced Track				Ages 0-2	Ages 3-4	Ages 5-6	Ages 7-8	Agges 9- 10	Ages 11- 12	Ages 13- 14	Ages 15- 16	Ages 17+	
Vanguard Total Stock Market Index Fund	20.0%	19.0%	18.0%	16.0%	12.0%	10.0%	8.0%	6.0%	5.0%	2.0%	1.0%	0.0%	0.0%
Oppenheimer Value Fund	7.0%	6.0%	5.0%	5.0%	5.0%	4.0%	3.0%	3.0%	2.0%	1.0%	0.5%	0.0%	0.0%
Oppenheimer Main Street Fund	12.0%	11.0%	9.0%	8.0%	7.0%	6.0%	5.0%	4.0%	3.0%	2.0%	1.5%	0.0%	0.0%
Vanguard Extended Market Index Fund	10.0%	9.0%	8.0%	7.0%	7.0%	6.0%	5.0%	3.0%	2.0%	1.0%	1.0%	0.0%	0.0%
Oppeneheimer Main Street Mid Cap Fund	3.5%	3.0%	2.5%	2.0%	1.5%	1.0%	0.5%	0.5%	0.0%	0.0%	0.0%	0.0%	0.0%
Oppenheimer Main Street Small Cap Fund	3.5%	3.0%	2.5%	2.0%	1.5%	1.0%	0.5%	0.5%	0.0%	0.0%	0.0%	0.0%	0.0%
Oppenheimer Global Fund	10.0%	9.0%	8.0%	7.0%	6.0%	5.0%	4.0%	3.0%	1.0%	0.0%	0.0%	0.0%	0.0%
Oppenheimer International Growth Fund	14.0%	13.0%	12.0%	10.0%	8.0%	7.0%	6.0%	4.0%	2.0%	1.0%	1.0%	0.0%	0.0%
Oppenheimer Developing Markets Fund	4.0%	3.0%	2.0%	2.0%	2.0%	1.0%	1.0%	1.0%	1.0%	0.0%	0.0%	0.0%	0.0%
Vanguard Developed Markets Index Fund	12.0%	11.0%	10.0%	9.0%	8.0%	7.0%	5.0%	4.0%	3.0%	2.0%	1.0%	0.0%	0.0%
Oppenheimer Real Estate Fund	4.0%	3.0%	3.0%	2.0%	2.0%	2.0%	2.0%	1.0%	1.0%	1.0%	0.0%	0.0%	0.0%
Vanguard Total Bond Market Index Fund	0.0%	9.0%	10.0%	15.0%	20.0%	25.0%	20.0%	20.0%	20.0%	20.0%	18.0%	5.0%	25.0%
Oppenheimer Limited-Term Bond Fund	0.0%	0.0%	3.0%	5.0%	8.0%	8.0%	13.0%	15.0%	18.5%	21.0%	22.0%	28.0%	20.0%
Oppenheimer Limited-Term Government Fund	0.0%	0.0%	3.0%	5.0%	8.0%	8.0%	13.0%	15.0%	18.5%	21.0%	22.0%	27.0%	20.0%
Oppenheimer Senior Floating Rate	0.0%	1.0%	4.0%	5.0%	4.0%	4.0%	4.0%	4.0%	3.0%	2.0%	2.0%	0.0%	0.0%
Vanguard Short-Term Inflation- Protected Securities Fund	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.0%	6.0%	10.0%	13.0%	15.0%	25.0%	20.0%
Oppenheimer Institutional Government Money Market Fund	0.0%	0.0%	0.0%	0.0%	0.0%	5.0%	7.0%	10.0%	10.0%	13.0%	15.0%	15.0%	15.0%
Total Equity	96.0%	87.0%	77.0%	68.0%	58.0%	48.0%	38.0%	29.0%	19.0%	9.0%	6.0%	0.0%	0.0%
Total Alternative	4.0%	3.0%	3.0%	2.0%	2.0%	2.0%	2.0%	1.0%	1.0%	1.0%	0.0%	0.0%	0.0%
Total Fixed Income/Short-Term Marketable Securities	0.0%	10.0%	20.0%	30.0%	40.0%	50.0%	60.0%	70.0%	80.0%	90.0%	94.0%	100.0%	100.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

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#### **TEP Index Investment Grid**



#### Index Age Based and Index Custom Choice Portfolios

Index Custom Choice Portfolios	Portfolio 100	Portfolio 90	Portfolio 80	Portfolio 70	Portfolio 60	Portfolio 50	Portfolio 40	Portfolio 30	Portfolio 20	Portfolio 10	Portfolio 5	Low Duration Fixed Income Portfolio	Fixed Income Portfolio
Index Age Based Portfolios	Age Based Portfolio 100	Age Based Portfolio 90	Age Based Portfolio 80	Age Based Portfolio 70	Age Based Portfolio 60	Age Based Portfolio 50	Age Based Portfolio 40	Age Based Portfolio 30	Age Based Portfolio 20	Age Based Portfolio 10	Age Based Portfolio 5	Low Duration Fixed Income Portfolio	
Index Growth Track	Ages 0-2	Ages 3-4	Ages 5-6	Ages 7-8	Ages 9-10	Ages 11-12	Ages 13-14	Ages 15-16	Ages 17-18	Ages 19+			
Index Balanced Track				Ages 0-2	Ages 3-4	Ages 5-6	Ages 7-8	Ages 9-10	Ages 11-12	Ages 13-14	Ages 15-16	Ages 17+	
Vanguard Total Stock Market Index Fund	60.0%	54.0%	49.0%	43.0%	37.0%	30.0%	24.0%	17.5%	12.0%	6.0%	4.0%	0.0%	0.0%
Vanguard Total International Stock Index Fund	35.0%	32.0%	28.0%	25.0%	21.0%	18.0%	14.0%	10.5%	7.0%	3.0%	2.0%	0.0%	0.0%
Vanguard Real Estate Index Fund	5.0%	4.0%	3.0%	2.0%	2.0%	2.0%	2.0%	2.0%	1.0%	1.0%	0.0%	0.0%	0.0%
Vanguard Total Bond Market Index Fund	0.0%	10.0%	10.0%	15.0%	20.0%	25.0%	20.0%	18.0%	18.0%	18.0%	18.0%	5.0%	25.0%
Vanguard Short Term Bond Index Fund	0.0%	0.0%	10.0%	15.0%	20.0%	20.0%	30.0%	36.0%	42.0%	46.0%	46.0%	55.0%	40.0%
Vanguard Short-Term Inflation-Protected Securities Fund	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.0%	6.0%	10.0%	13.0%	15.0%	25.0%	20.0%
Oppenheimer Institutional Government Money Market Fund	0.0%	0.0%	0.0%	0.0%	0.0%	5.0%	7.0%	10.0%	10.0%	13.0%	15.0%	15.0%	15.0%
Total Equity	95.0%	86.0%	77.0%	68.0%	58.0%	48.0%	38.0%	28.0%	19.0%	9.0%	6.0%	0.0%	0.0%
Total Alternative	5.0%	4.0%	3.0%	2.0%	2.0%	2.0%	2.0%	2.0%	1.0%	1.0%	0.0%	0.0%	0.0%
Total Fixed Income/Short Term Marketable Securities	0.0%	10.0%	20.0%	30.0%	40.0%	50.0%	60.0%	70.0%	80.0%	90.0%	94.0%	100.0%	100.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

#### Market Performance – 3/31/2019





Save today for your child's tomorrow

	Total Return	i (%)	Average Ann	ual Total Return (%	
	3 Months	YTD	1 Year	3 Year	5 Year
Equity Markets					
S&P 500 Index	13.65	13.65	9.50	13.51	10.91
S&P Completion Index	15.99	15.99	4.76	13.17	7.75
Russell 1000 Growth Index	16.10	16.10	12.75	16.53	13.50
Russell 1000 Index	14.00	14.00	9.30	13.52	10.63
Russell 1000 Value Index	11.93	11.93	5.67	10.45	7.72
Russell MidCap Index	16.54	16.54	6.47	11.82	8.81
Russell 2000 Growth Index	17.14	17.14	3.85	14.87	8.41
Russell 2000 Index	14.58	14.58	2.05	12.92	7.05
Russell 3000 Index	14.04	14.04	8.77	13.48	10.36
CRSP U.S. Total Market Index	14.06	14.06	8.82	13.53	10.35
MSCI ACWI ex-US Index	10.31	10.31	-4.22	8.09	2.57
MSCI ACWI Index	12.18	12.18	2.60	10.67	6.45
MSCI EAFE Index	9.98	9.98	-3.71	7.27	2.33
MSCI Emerging Markets Index	9.92	9.92	-7.41	10.68	3.68
FTSE Developed All Cap ex US Index	10.10	10.10	-4.64	7.23	2.37
FTSE Global All Cap ex US Index	10.28	10.28	-4.52	8.30	3.14

#### Market 3/31/2019



Save today for your child's tomorrow

	Total Return	(%)	Average Ann	ual Total Return (%	
	3 Months	YTD	1 Year	3 Year	5 Year
Fixed Income Markets					
Bloomberg Barclays U.S. Aggregate Bond Index	2.94	2.94	4.48	2.03	2.74
Bloomberg Barclays U.S. Government 1-3 Year Bond Index	0.99	0.99	2.74	1.00	0.99
Bloomberg Barclays US Government & Credit 5-10 Year					
Index	3.72	3.72	5.63	2.15	3.26
Bloomberg Barclays U.S. Aggregate 1-3 Year Bond Index	1.22	1.22	3.05	1.34	1.24
iMoney Government Institutional Index	0.52	0.52	1.80	0.91	0.55
ICE BAML US High Yield Master II Constrained Index	7.40	7.40	5.93	8.68	4.70
JP Morgan Leveraged Loan Index	3.89	3.89	3.39	5.73	4.06
FTSE World Government Bond Index ex-US	1.52	1.52	-4.55	0.87	-0.06
Bloomberg Barclays US Aggregate Float Adjusted Index	3.00	3.00	4.46	2.05	2.73
Bloomberg Barclays US 0-5 Year TIPS Index	1.66	1.66	2.04	1.37	0.91
PHLX Gold & Silver Index	8.26	8.26	-5.11	3.88	-2.68
FTSE NAREIT Equity REITs Index	16.33	16.33	20.86	6.13	9.12
MSCI US Investable Market Real Estate 25/50 Transition					
Index	16.96	16.96	18.64	0.00	0.00
Alerian MLP Total Return Index	16.82	16.82	15.11	5.69	-4.73



#### Period Ended 3/31/2019

#### The Education Plan – Age-Based Portfolios

	Total Return (	%)	Av	verage Annual To	tal Return (%)	
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Age Based Portfolio 100	13.62	13.62	2.36	10.22	7.00	6.72
Customized Performance Benchmark	12.90	12.90	3.69	11.16	7.58	7.59
Variance	0.72	0.72	-1.33	-0.94	-0.58	-0.87
Age Based Portfolio 90	12.46	12.46	2.56	n/a	n/a	0.18
Customized Performance Benchmark	11.90	11.90	3.83			1.32
Variance	0.56	0.56	-1.27			-1.14
Age Based Portfolio 80	11.35	11.35	2.77	8.84	6.18	5.73
Customized Performance Benchmark	10.82	10.82	3.94	9.57	6.78	7.10
Variance	0.53	0.53	-1.17	-0.73	-0.60	-1.37
Age Based Portfolio 70	10.25	10.25	2.95	n/a	n/a	0.99
Customized Performance Benchmark	9.72	9.72	3.91			1.94
Variance	0.53	0.53	-0.96			-0.95
Age Based Portfolio 60	9.09	9.09	3.17	7.20	5.22	4.67
Customized Performance Benchmark	8.60	8.60	3.93	7.80	5.86	6.49
Variance	0.49	0.49	-0.76	-0.60	-0.64	-1.82
Age Based Portfolio 50	8.03	8.03	3.44	n/a	n/a	2.08
Customized Performance Benchmark	7.50	7.50	3.97			2.61
Variance	0.53	0.53	-0.53			-0.53



#### The Education Plan – Age-Based Portfolios

	Total Return (	%)	Av	erage Annual To	tal Return (%)	
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Age Based Portfolio 40	6.74	6.74	3.45	5.55	4.14	2.76
Customized Performance Benchmark	6.23	6.23	3.81	5.84	4.57	5.39
Variance	0.51	0.51	-0.36	-0.29	-0.43	-2.63
Age Based Portfolio 30	5.45	5.45	3.22	n/a	n/a	2.35
Customized Performance Benchmark	5.02	5.02	3.54			2.71
Variance	0.43	0.43	-0.32			-0.36
Age Based Portfolio 20	4.25	4.25	3.44	3.73	2.91	2.04
Customized Performance Benchmark	3.87	3.87	3.49	3.81	3.19	4.21
Variance	0.38	0.38	-0.05	-0.08	-0.28	-2.17
Age Based Portfolio 10	3.05	3.05	3.36	2.66	2.09	1.36
Customized Performance Benchmark	2.70	2.70	3.31	2.70	2.32	3.21
Variance	0.35	0.35	0.05	-0.04	-0.23	-1.85
Age Based Portfolio 5	2.38	2.38	3.10	n/a	n/a	2.80
Customized Performance Benchmark	2.18	2.18	3.00			2.86
Variance	0.20	0.20	0.10			-0.06
Age Based Low Duration Fixed Income Portfolio	1.55	1.55	2.84	1.47	n/a	1.34
Customized Performance Benchmark	1.25	1.25	2.60	1.09		1.08
Variance	0.30	0.30	0.24	0.38		0.26



#### The Education Plan – Custom Choice Portfolios

	Total Return (	(%)	Av	erage Annual To	al Return (%)	
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Portfolio 100	13.62	13.62	2.14	10.30	6.99	6.74
Customized Performance Benchmark	12.90	12.90	3.69	11.16	7.58	7.59
Variance	0.72	0.72	-1.55	-0.86	-0.59	-0.85
Portfolio 90	12.24	12.24	2.72	n/a	n/a	1.63
Customized Performance Benchmark	11.90	11.90	3.83			1.32
Variance	0.34	0.34	-1.11			0.31
Portfolio 80	11.36	11.36	2.73	8.81	6.15	5.85
Customized Performance Benchmark	10.82	10.82	3.94	9.57	6.78	7.10
Variance	0.54	0.54	-1.21	-0.76	-0.63	-1.25
Portfolio 70	10.42	10.42	4.79	n/a	n/a	2.53
Customized Performance Benchmark	9.72	9.72	3.91			1.94
Variance	0.70	0.70	0.88			0.59
Portfolio 60	9.16	9.16	3.21	7.26	5.25	4.70
Customized Performance Benchmark	8.60	8.60	3.93	7.80	5.86	6.49
Variance	0.56	0.56	-0.72	-0.54	-0.61	-1.79
Portfolio 50	8.08	8.08	3.62	n/a	n/a	2.71
Customized Performance Benchmark	7.50	7.50	3.97			2.61
Variance	0.58	0.58	-0.35			0.10



#### The Education Plan – Custom Choice Portfolios

	Total Return (	%)	Av	erage Annual To	tal Return (%)	
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Portfolio 40	6.76	6.76	3.46	5.54	4.15	2.88
Customized Performance Benchmark	6.23	6.23	3.81	5.84	4.57	5.39
Variance	0.53	0.53	-0.35	-0.30	-0.42	-2.51
Portfolio 30	5.25	5.25	2.20	n/a	n/a	1.99
Customized Performance Benchmark	5.02	5.02	3.54			2.71
Variance	0.23	0.23	-1.34			-0.72
Portfolio 20	4.18	4.18	3.45	3.75	2.94	2.01
Customized Performance Benchmark	3.87	3.87	3.49	3.81	3.19	4.21
Variance	0.31	0.31	-0.04	-0.06	-0.25	-2.20
Portfolio 10	2.97	2.97	3.35	2.63	2.08	1.39
Customized Performance Benchmark	2.70	2.70	3.31	2.70	2.32	3.21
Variance	0.27	0.27	0.04	-0.07	-0.24	-1.82
Portfolio 5	2.57	2.57	2.98	n/a	n/a	3.25
Customized Performance Benchmark	2.18	2.18	3.00			2.86
Variance	0.39	0.39	-0.02			0.39



#### The Education Plan – Custom Choice Portfolios

	Total Return (	%)	Average Annual Total Return (%)					
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>		
Fixed Income Portfolio	1.82	1.82	3.10	1.82	n/a	1.75		
Customized Performance Benchmark	1.60	1.60	2.95	1.64		1.74		
Variance	0.22	0.22	0.15	0.18		0.01		
Low Duration Fixed Income Portfolio	1.55	1.55	2.74	1.54	n/a	1.40		
Customized Performance Benchmark	1.25	1.25	2.60	1.09		1.08		
Variance	0.30	0.30	0.14	0.45		0.32		
Short Term Yield Portfolio	0.55	0.55	1.90	0.95	0.58	1.24		
Customized Performance Benchmark	0.52	0.52	1.80	0.91	0.55	1.16		
Variance	0.03	0.03	0.10	0.04	0.03	0.08		



#### Period Ended 3/31/2019

The Education Plan – Age-Based Index Portfolios

	Total Return (	%)	Av	Average Annual Total Return (%)						
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>				
Index Age Based Portfolio 100	12.72	12.72	4.51	11.06	8.05	9.92				
Customized Performance Benchmark	12.88	12.88	4.53	11.41	8.40	10.72				
Variance	-0.16	-0.16	-0.02	-0.35	-0.35	-0.80				
Index Age Based Portfolio 90	11.65	11.65	4.21	n/a	n/a	1.45				
Customized Performance Benchmark	11.84	11.84	4.51			1.77				
Variance	-0.19	-0.19	-0.30			-0.32				
Index Age Based Portfolio 80	10.51	10.51	4.44	9.14	6.92	8.98				
Customized Performance Benchmark	10.70	10.70	4.51	9.51	7.23	9.19				
Variance	-0.19	-0.19	-0.07	-0.37	-0.31	-0.21				
Index Age Based Portfolio 70	9.41	9.41	4.28	n/a	n/a	2.08				
Customized Performance Benchmark	9.60	9.60	4.40			2.22				
Variance	-0.19	-0.19	-0.12			-0.14				
Index Age Based Portfolio 60	8.57	8.57	4.36	7.20	5.70	7.64				
Customized Performance Benchmark	8.57	8.57	4.50	7.59	6.02	7.60				
Variance	0.00	0.00	-0.14	-0.39	-0.32	0.04				
Index Age Based Portfolio 50	7.50	7.50	4.45	n/a	n/a	2.89				
Customized Performance Benchmark	7.45	7.45	4.34			2.82				
Variance	0.05	0.05	0.11			0.07				



#### The Education Plan – Age-Based Index Portfolios

	Total Return (	%)	Av	Average Annual Total Return (%)					
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>			
Index Age Based Portfolio 40	6.27	6.27	4.24	5.32	4.44	6.05			
Customized Performance Benchmark	6.27	6.27	4.22	5.52	4.54	5.65			
Variance	0.00	0.00	0.02	-0.20	-0.10	0.40			
Index Age Based Portfolio 30	5.08	5.08	4.03	n/a	n/a	3.07			
Customized Performance Benchmark	5.10	5.10	4.02			3.11			
Variance	-0.02	-0.02	0.01			-0.04			
Index Age Based Portfolio 20	4.03	4.03	3.80	3.32	3.05	4.20			
Customized Performance Benchmark	3.97	3.97	3.76	3.45	3.03	3.66			
Variance	0.06	0.06	0.04	-0.13	0.02	0.54			
Index Age Based Portfolio 10	2.91	2.91	3.64	2.24	2.18	3.04			
Customized Performance Benchmark	2.86	2.86	3.60	2.34	2.03	2.31			
Variance	0.05	0.05	0.04	-0.10	0.15	0.73			
Index Age Based Portfolio 5	2.38	2.38	3.30	n/a	n/a	3.07			
Customized Performance Benchmark	2.36	2.36	3.33			3.15			
Variance	0.02	0.02	-0.03			-0.08			
Index Age Based Low Duration Fixed Income Portfolio	1.47	1.47	2.88	1.12	n/a	1.02			
Customized Performance Benchmark	1.53	1.53	2.95	1.25		1.34			
Variance	-0.06	-0.06	-0.07	-0.13		-0.32			



#### The Education Plan – Custom Choice Index Portfolios

	Total Return (	%)	Av	erage Annual To	tal Return (%)	
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Index Portfolio 100	12.69	12.69	4.17	11.01	8.07	10.22
Customized Performance Benchmark	12.88	12.88	4.53	11.41	8.40	10.72
Variance	-0.19	-0.19	-0.36	-0.40	-0.33	-0.50
Index Portfolio 90	11.87	11.87	4.58	n/a	n/a	2.44
Customized Performance Benchmark	11.84	11.84	4.51			1.77
Variance	0.03	0.03	0.07			0.67
Index Portfolio 80	10.65	10.65	4.43	9.20	6.96	9.01
Customized Performance Benchmark	10.70	10.70	4.51	9.51	7.23	9.19
Variance	-0.05	-0.05	-0.08	-0.31	-0.27	-0.18
Index Portfolio 70	9.24	9.24	4.04	n/a	n/a	2.62
Customized Performance Benchmark	9.60	9.60	4.40			2.22
Variance	-0.36	-0.36	-0.36			0.40
Index Portfolio 60	8.61	8.61	4.55	7.35	5.81	7.59
Customized Performance Benchmark	8.57	8.57	4.50	7.59	6.02	7.60
Variance	0.04	0.04	0.05	-0.24	-0.21	-0.01
Index Portfolio 50	7.45	7.45	4.32	n/a	n/a	3.52
Customized Performance Benchmark	7.45	7.45	4.34			2.82
Variance	0.00	0.00	-0.02			0.70



#### The Education Plan – Custom Choice Index Portfolios

	Total Return	(%)	Av	Average Annual Total Return (%)					
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>			
Index Portfolio 40	6.36	6.36	4.32	5.38	4.44	6.02			
Customized Performance Benchmark	6.27	6.27	4.22	5.52	4.54	5.65			
Variance	0.09	0.09	0.10	-0.14	-0.10	0.37			
Index Portfolio 30	5.18	5.18	3.91	n/a	n/a	3.25			
Customized Performance Benchmark	5.10	5.10	4.02			3.11			
Variance	0.08	0.08	-0.11			0.14			
Index Portfolio 20	4.02	4.02	3.80	3.31	3.02	4.21			
Customized Performance Benchmark	3.97	3.97	3.76	3.45	3.03	3.66			
Variance	0.05	0.05	0.04	-0.14	-0.01	0.55			
Index Portfolio 10	2.92	2.92	3.65	2.24	2.19	3.01			
Customized Performance Benchmark	2.86	2.86	3.60	2.34	2.03	2.31			
Variance	0.06	0.06	0.05	-0.10	0.16	0.70			
Index Portfolio 5	2.38	2.38	3.30	n/a	n/a	2.98			
Customized Performance Benchmark	2.36	2.36	3.33			3.15			
Variance	0.02	0.02	-0.03			-0.17			



#### The Education Plan – Custom Choice Index Portfolios

	Total Return (	%)	Av			
	3-Month	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Index Fixed Income Portfolio	1.74	1.74	3.13	1.26	n/a	1.51
Customized Performance Benchmark	1.80	1.80	3.21	1.51		1.78
Variance	-0.06	-0.06	-0.08	-0.25		-0.27
Index Low Duration Fixed Income Portfolio	1.56	1.56	2.86	1.14	n/a	1.21
Customized Performance Benchmark	1.53	1.53	2.95	1.25		1.34
Variance	0.03	0.03	-0.09	-0.11		-0.13



#### The Education Plan

Period Ended 3/31/2019

Total Ret	urns <sup>1</sup>	Average Annual Total Return <sup>1</sup>			Morningstar Rankings						
	YTD	1-Year	3-Year	5-Year	10-Year/ Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
12.04	12.04	1.02	9.66	6.60	9.78	30	30	81	62	65	n/a
11.93	11.93	5.67	10.45	7.72	11.37						
0.11	0.11	-4.65	-0.79	-1.12	-1.59						
14.70	14.70	9.42	11.22	9.58	13.21	11	11	23	71	45	n/a
13.65	13.65	9.50	13.51	10.91	14.16						
1.05	1.05	-0.08	-2.29	-1.33	-0.95						
14.04	14.04	8.81	13.52	10.34	16.06	20	20	36	15	26	10
14.06	14.06	8.82	13.53	10.35	16.02						
-0.02	-0.02	-0.01	-0.01	-0.01	0.04						
16.45	16.45	3.11	9.41	6.38	11.26	12	12	43	61	60	n/a
16.54	16.54	6.47	11.82	8.81	13.19						
-0.09	-0.09	-3.36	-2.41	-2.43	-1.93						
	3-Mo 12.04 11.93 0.11 14.70 13.65 1.05 14.04 14.06 -0.02 16.45 16.54	12.04         12.04           11.93         11.93           0.11         0.11           14.70         14.70           13.65         13.65           1.05         1.05           14.04         14.04           14.06         14.06           -0.02         -0.02           16.45         16.54	3-Mo         YTD         1-Year           12.04         12.04         1.02           11.93         11.93         5.67           0.11         0.11         -4.65           13.65         13.65         9.50           1.05         1.05         -0.08           14.04         14.04         8.81           14.06         14.06         8.82           -0.02         -0.02         -0.01           16.45         16.45         3.11	Total Returns <sup>1</sup> Total           3-Mo         YTD         1-Year         3-Year           12.04         12.04         1.02         9.66           11.93         11.93         5.67         10.45           0.11         0.11         -4.65         -0.79           14.70         14.70         9.42         11.22           13.65         13.65         9.50         13.51           1.05         1.05         -0.08         -2.29           14.04         14.04         8.81         13.52           14.06         14.06         8.82         13.53           -0.02         -0.02         -0.01         -0.01           16.45         16.45         3.11         9.41           16.54         16.54         6.47         11.82	Total Returns1         Total Return1           3-Mo         YTD         1-Year         3-Year         5-Year           12.04         12.04         1.02         9.66         6.60           11.93         11.93         5.67         10.45         7.72           0.11         0.11         -4.65         -0.79         -1.12           14.70         14.70         9.42         11.22         9.58           13.65         13.65         9.50         13.51         10.91           1.05         1.05         -0.08         -2.29         -1.33           14.04         8.81         13.52         10.34           14.05         14.06         8.82         13.53         10.35           -0.02         -0.02         -0.01         -0.01         -0.01           16.45         16.54         6.47         11.82         8.81	Total Returns <sup>1</sup> Total Return <sup>1</sup> 3-Mo         YTD         1-Year         3-Year         5-Year         10-Year/ Since Inception <sup>2</sup> 12.04         12.04         1.02         9.66         6.60         9.78           11.93         11.93         5.67         10.45         7.72         11.37           0.11         0.11         -4.65         -0.79         -1.12         -1.59           14.70         14.70         9.42         11.22         9.58         13.21           13.65         13.65         9.50         13.51         10.91         14.16           1.05         1.05         -0.08         -2.29         -1.33         -0.95           14.04         8.81         13.52         10.34         16.06           14.06         14.06         8.82         13.53         10.35         16.02           -0.02         -0.02         -0.01         -0.01         -0.01         0.04           16.45         3.11         9.41         6.38         13.19	Total Returns1Total Return13-MoYTD1-Year3-Year5-Year10-Year/ Since Inception2QTD12.0412.041.029.666.609.783011.9311.935.6710.457.7211.3710.370.110.11-4.65-0.79-1.12-1.5910.4514.7014.709.4211.229.5813.211113.6513.659.5013.5110.9114.16111.051.05-0.08-2.29-1.33-0.952014.0414.048.8113.5210.3416.062014.0514.068.8213.5310.3516.022014.0614.068.8213.5310.3516.021216.4516.453.119.416.3811.261216.5416.546.4711.828.8113.1913.19	Total Returns1Total Return1I3-MoYTD1-Year3-Year5-Year $10$ -Year/ Since Inception2QTDYTD12.0412.041.029.666.609.78303011.9311.935.6710.457.7211.3770.110.11-4.65-0.79-1.12-1.59714.7014.709.4211.229.5813.211113.6513.659.5013.5110.9114.1671.051.05-0.08-2.29-1.33-0.95714.0414.048.8113.5210.3416.06202014.0414.068.8213.5310.3516.02112-0.02-0.02-0.01-0.01-0.010.04121216.4516.453.119.416.3811.26121216.5416.546.4711.828.8113.1913.19	Total Return1MorningsiTotal Return1Morningsi3-MoYTD1-Year3-Year5-Year $10-Year$ $QTD$ YTD1-Year3-MoYTD1-Year3-Year5-Year $10-Year$ $QTD$ YTD1-Year11.20412.041.029.666.609.7830308111.9311.935.6710.457.7211.37 $-1.59$ $-1.12$ $-1.59$ $-1.51$	Total Returns1Morningstar Ranki3-MoYTD1-Year3-Year5-Year $10$ -Year/ Since Inception2QTDYTD1-Year3-Year12.0412.041.029.666.609.7830308162211.9311.935.6710.457.7211.37 $-1.12$ $-1.59$ $-1.12$ $-1.59$ 0.110.11-4.65 $-0.79$ $-1.12$ $-1.59$ $-1.11$ $11$ $23$ $71$ 13.6513.659.5013.5110.9114.16 $-1.12$ $-1.59$ $-1.12$ $-1.59$ 14.0414.048.8113.5210.3416.062020361514.0414.048.8113.5210.3416.062020361514.0614.068.8213.5310.3516.02 $-0.02$ $-0.02$ $-0.01$ $-0.01$ $0.04$ 16.4516.453.119.416.3811.261212436116.5416.546.4711.828.8113.19 $-112$ $-12$ <td><math display="block">\begin{tabular}{ c c c c c c c c c c c c c c c c c c c</math></td>	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.



The Education Plan

Total Ret	urns <sup>1</sup>	Average Annual s <sup>1</sup> Total Return <sup>1</sup>				Morningstar Rankings					
3-Мо	YTD	1-Year	3-Year	5-Year	10-Year/ Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
15.99	15.99	4.97	13.32	7.88	16.62	18	18	27	8	30	12
15.99	15.99	4.76	13.17	7.75	16.49						
0.00	0.00	0.21	0.15	0.13	0.13						
11.92	11.92	0.89	10.61	6.51	8.98	73	73	47	45	37	n/a
14.58	14.58	2.05	12.92	7.05	9.18						
-2.66	-2.66	-1.16	-2.31	-0.54	-0.20						
	3-Mo 15.99 15.99 0.00 11.92 14.58	15.99         15.99           15.99         15.99           0.00         0.00           11.92         11.92           14.58         14.58	3-MoYTD1-Year15.9915.994.9715.9915.994.760.000.000.2111.9211.920.8914.5814.582.05	Total Returns <sup>1</sup> Total           3-Mo         YTD         1-Year         3-Year           15.99         15.99         4.97         13.32           15.99         15.99         4.76         13.17           0.00         0.00         0.21         0.15           11.92         11.92         0.89         10.61           14.58         14.58         2.05         12.92	Total Returns1         Total Return1           3-Mo         YTD         1-Year         3-Year         5-Year           15.99         15.99         4.97         13.32         7.88           15.99         15.99         4.76         13.17         7.75           0.00         0.00         0.21         0.15         0.13           11.92         11.92         0.89         10.61         6.51           14.58         14.58         2.05         12.92         7.05	Total Returns1         Total Return1           3-Mo         YTD         1-Year         3-Year         5-Year         10-Year/ Since Inception2           15.99         15.99         4.97         13.32         7.88         16.62           15.99         15.99         4.76         13.17         7.75         16.49           0.00         0.00         0.21         0.15         0.13         0.13           11.92         11.92         0.89         10.61         6.51         8.98           14.58         14.58         2.05         12.92         7.05         9.18	Total Returns1         Total Return1         10-Year/Since         QTD           3-Mo         YTD         1-Year         3-Year         5-Year         Inception2         QTD           15.99         15.99         4.97         13.32         7.88         16.62         18           15.99         15.99         4.76         13.17         7.75         16.49         1           0.00         0.00         0.21         0.15         0.13         0.13         1           11.92         11.92         0.89         10.61         6.51         8.98         73           14.58         14.58         2.05         12.92         7.05         9.18         1	Total Returns <sup>1</sup> Total Return <sup>1</sup> M           3-Mo         YTD         1-Year         3-Year         5-Year         10-Year/ Since Inception <sup>2</sup> QTD         YTD           15.99         15.99         4.97         13.32         7.88         16.62         18         18           15.99         15.99         4.76         13.17         7.75         16.49         13         16           0.00         0.00         0.21         0.15         0.13         0.13         13         73           11.92         11.92         0.89         10.61         6.51         8.98         73         73           14.58         14.58         2.05         12.92         7.05         9.18         14         14	Total Returns1         Total Return1         Mornings           3-Mo         YTD         1-Year         3-Year         5-Year         10-Year/ Since Inception2         QTD         YTD         1-Year           15.99         15.99         4.97         13.32         7.88         16.62         18         18         27           15.99         15.99         4.76         13.17         7.75         16.49	Total Returns <sup>1</sup> Total Return <sup>1</sup> Morningstar Rank           3-Mo         YTD         1-Year         3-Year         5-Year         10-Year/ Since Inception <sup>2</sup> QTD         YTD         1-Year         3-Year           15.99         15.99         4.97         13.32         7.88         16.62         18         18         27         8           15.99         15.99         4.76         13.17         7.75         16.49	Total Returns <sup>1</sup> Total Return <sup>1</sup> Morningstar Rankings           3-Mo         YTD         1-Year         3-Year         5-Year         10-Year/ Since Inception <sup>2</sup> QTD         YTD         1-Year         3-Year         5-Year           15.99         15.99         4.97         13.32         7.88         16.62         18         18         27         8         30           15.99         15.99         4.76         13.17         7.75         16.49

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.



**The Education Plan** 

	Total Ret	urns <sup>1</sup>				Average Annual ns <sup>1</sup> Total Return <sup>1</sup>			Morningstar Rankings				
	3-Мо	YTD	1-Year	3-Year	5-Year	10-Year/ Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year	
International/Global Equity													
Oppenheimer International Growth Fund I	11.45	11.45	-10.14	3.56	1.42	5.77	76	76	94	98	90	n/a	
MSCI ACWI ex-US Index	10.31	10.31	-4.22	8.09	2.57	4.83							
Variance	1.14	1.14	-5.92	-4.53	-1.15	0.94							
Vanguard Total International Stock Index Fund	10.25	10.25	-5.19	8.08	2.79	4.50	42	42	55	15	23	n/a	
FTSE Global All Cap ex US Index	10.28	10.28	-4.52	8.30	3.14								
Variance	-0.03	-0.03	-0.67	-0.22	-0.35								
Oppenheimer Global Fund I	16.97	16.97	1.55	14.28	8.19	11.52	8	8	55	10	16	n/a	
MSCI ACWI Index	12.18	12.18	2.60	10.67	6.45	9.01							
Variance	4.79	4.79	-1.05	3.61	1.74	2.51							
Oppenheimer Developing Markets Fund I	12.43	12.43	-3.75	11.81	3.88	6.47	23	23	9	18	23	n/a	
MSCI Emerging Markets Index	9.92	9.92	-7.41	10.68	3.68	4.51							
Variance	2.51	2.51	3.66	1.13	0.20	1.96							
Vanguard Developing Markets Index Fund	10.25	10.25	-4.69	7.62	2.75	9.18	42	42	48	22	24	25	
FTSE Developed All Cap ex US Index	10.10	10.10	-4.64	7.23	2.37	0.00							
Variance	0.15	0.15	-0.05	0.39	0.38	9.18							

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.



The Education Plan

	Average Annua Total Returns <sup>1</sup> Total Return <sup>1</sup>				Morningstar Rankings							
	3-Mo	YTD	1-Year	3-Year	5-Year	10-Year/ Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
Fixed Income												
Oppenheimer Limited-Term Bond Fund I	2.36	2.36	4.07	2.62	2.08	2.28	13	13	5	13	14	n/a
Bloomberg Barclays U.S. Aggregate 1-3 Year Bond Index	1.22	1.22	3.05	1.34	1.24	1.23						
Variance	1.14	1.14	1.02	1.28	0.84	1.05						
Oppenheimer Limited-Term Government Fund I	1.05	1.05	2.72	1.25	1.29	1.09	42	42	25	9	8	n/a
Bloomberg Barclays U.S. Government 1-3 Year Bond Index	0.99	0.99	2.74	1.00	0.99	0.88						
Variance	0.06	0.06	-0.02	0.25	0.30	0.21						
Vanguard Short-Term Bond Index Fund	1.64	1.64	3.56	1.37	1.51	1.42	48	48	20	77	48	n/a
Bloomberg Barclays U.S. 1-5 Years Government/Credit Float Adjusted Index	1.62	1.62	3.54	1.41	1.57							
Variance	0.02	0.02	0.02	-0.04	-0.06							
Vanguard Total Bond Market Index Fund	2.95	2.95	4.47	2.00	2.68	3.71	64	64	24	65	41	75
Bloomberg Barclays US Aggregate Float Adjusted Index	3.00	3.00	4.46	2.05	2.73	0.00						
Variance	-0.05	-0.05	0.01	-0.05	-0.05	3.71						

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.



**The Education Plan** 

3-Mo			Average Annual Total Returns <sup>1</sup> Total Return <sup>1</sup>					Morningstar Rankings				
<b>3-INIO</b>	YTD	1-Year	3-Year	5-Year	10-Year/ Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year	
3.74	3.74	1.86	6.30	3.56	4.16	55	55	77	8	8	n/a	
3.89	3.89	3.39	5.73	4.06	4.36							
-0.15	-0.15	-1.53	0.57	-0.50	-0.20							
1.66	1.66	2.05	1.34	0.86	0.55	95	95	62	68	76	n/a	
1.66	1.66	2.04	1.37	0.91								
0.00	0.00	0.01	-0.03	-0.05								
0.57	0.57	1.99	1.11	0.71	0.43							
0.52	0.52	1.80	0.91	0.55								
0.05	0.05	0.19	0.20	0.16								
16.53	16.53	17.70	5.26	8.69	8.68	45	45	55	62	44	n/a	
16.33	16.33	20.86	6.13	9.12	8.94							
0.20	0.20	-3.16	-0.87	-0.43	-0.26							
17.28	17.28	20.01	5.74	8.80	18.35	17	17	18	48	40	24	
16.96	16.96	18.64	0.00	0.00	0.00							
0.32	0.32	1.37	5.74	8.80	18.35							
	3.74 3.89 -0.15 1.66 1.66 0.00 0.57 0.52 0.05 16.53 16.33 0.20 17.28 16.96	3.74         3.74           3.89         3.89           -0.15         -0.15           1.66         1.66           1.60         0.00           0.00         0.00           0.57         0.57           0.52         0.52           0.05         0.05           16.53         16.53           16.33         16.33           0.20         0.20           17.28         16.96	3.74         3.74         1.86           3.89         3.89         3.39           -0.15         -0.15         -1.53           1.66         1.66         2.05           1.66         1.66         2.04           0.00         0.00         0.01           0.57         0.57         1.99           0.52         0.52         1.80           0.05         0.05         0.19           16.53         16.53         17.70           16.33         16.33         20.86           0.20         0.20         -3.16           17.28         17.28         20.01           16.96         16.96         18.64	3.74         3.74         1.86         6.30           3.89         3.89         3.39         5.73           -0.15         -0.15         -1.53         0.57           1.66         1.66         2.05         1.34           1.66         1.66         2.04         1.37           0.00         0.00         0.01         -0.03           0.57         0.57         1.99         1.11           0.52         0.52         1.80         0.91           0.05         0.05         0.19         0.20           16.53         16.53         17.70         5.26           16.33         16.33         20.86         6.13           0.20         0.20         -3.16         -0.87           17.28         17.28         20.01         5.74           16.96         16.96         18.64         0.00	3.74         3.74         1.86         6.30         3.56           3.89         3.89         3.39         5.73         4.06           -0.15         -0.15         -1.53         0.57         -0.50           1.66         1.66         2.05         1.34         0.86           1.66         1.66         2.04         1.37         0.91           0.00         0.00         0.01         -0.03         -0.05           0.57         0.57         1.99         1.11         0.71           0.52         0.52         1.80         0.91         0.55           0.05         0.05         0.19         0.20         0.16           16.53         16.53         17.70         5.26         8.69           16.33         16.33         20.86         6.13         9.12           0.20         0.20         -3.16         -0.87         -0.43           17.28         17.28         20.01         5.74         8.80           16.96         16.96         18.64         0.00         0.00	3.74         3.74         1.86         6.30         3.56         4.16           3.89         3.89         3.39         5.73         4.06         4.36           -0.15         -0.15         -1.53         0.57         -0.50         -0.20           1.66         1.66         2.05         1.34         0.86         0.55           1.66         1.66         2.04         1.37         0.91         -           0.00         0.00         0.01         -0.03         -0.05         -           0.57         0.57         1.99         1.11         0.71         0.43           0.52         0.52         1.80         0.91         0.55         -           0.52         0.52         1.80         0.91         0.55         -           0.55         0.05         0.19         0.20         0.16         -           16.53         16.53         17.70         5.26         8.69         8.68           16.33         16.33         20.86         6.13         9.12         8.94           0.20         0.20         -3.16         -0.87         -0.43         -0.26           17.28         17.28         20.01	3.74         3.74         1.86         6.30         3.56         4.16         55           3.89         3.89         3.39         5.73         4.06         4.36         -           -0.15         -0.15         -1.53         0.57         -0.50         -0.20         -           1.66         1.66         2.05         1.34         0.86         0.55         95           1.66         1.66         2.04         1.37         0.91         -         -           0.00         0.00         0.01         -0.03         -0.05         -         -           0.57         0.57         1.99         1.11         0.71         0.43         -           0.52         0.52         1.80         0.91         0.55         -         -           0.52         0.52         1.80         0.91         0.55         -         -           16.53         16.53         17.70         5.26         8.69         8.68         45           16.33         16.33         20.86         6.13         9.12         8.94         -           0.20         0.20         -3.16         -0.87         -0.43         -0.26         - </td <td>3.74         3.74         1.86         6.30         3.56         4.16         55         55           3.89         3.89         3.39         5.73         4.06         4.36         -         -           -0.15         -0.15         -1.53         0.57         -0.50         -0.20         -         -           1.66         1.66         2.05         1.34         0.86         0.55         95         95           1.66         1.66         2.04         1.37         0.91         -         -         -           0.00         0.00         0.01         -0.03         -0.05         -         -         -         -           0.57         0.57         1.99         1.11         0.71         0.43         -         -         -           0.52         0.52         1.80         0.91         0.55         -         -         -         -           16.53         16.53         17.70         5.26         8.69         8.68         45         45           16.33         16.33         20.86         6.13         9.12         8.94         -         -           0.20         0.20         -3.16         <td< td=""><td>3.74         3.74         1.86         6.30         3.56         4.16         55         55         77           3.89         3.89         3.39         5.73         4.06         4.36         -</td><td>3.74         3.74         1.86         6.30         3.56         4.16         55         55         77         8           3.89         3.89         3.39         5.73         4.06         4.36         -</td><td>3.74         3.74         1.86         6.30         3.56         4.16         55         55         77         8         8           3.89         3.89         3.39         5.73         4.06         4.36         -</td></td<></td>	3.74         3.74         1.86         6.30         3.56         4.16         55         55           3.89         3.89         3.39         5.73         4.06         4.36         -         -           -0.15         -0.15         -1.53         0.57         -0.50         -0.20         -         -           1.66         1.66         2.05         1.34         0.86         0.55         95         95           1.66         1.66         2.04         1.37         0.91         -         -         -           0.00         0.00         0.01         -0.03         -0.05         -         -         -         -           0.57         0.57         1.99         1.11         0.71         0.43         -         -         -           0.52         0.52         1.80         0.91         0.55         -         -         -         -           16.53         16.53         17.70         5.26         8.69         8.68         45         45           16.33         16.33         20.86         6.13         9.12         8.94         -         -           0.20         0.20         -3.16 <td< td=""><td>3.74         3.74         1.86         6.30         3.56         4.16         55         55         77           3.89         3.89         3.39         5.73         4.06         4.36         -</td><td>3.74         3.74         1.86         6.30         3.56         4.16         55         55         77         8           3.89         3.89         3.39         5.73         4.06         4.36         -</td><td>3.74         3.74         1.86         6.30         3.56         4.16         55         55         77         8         8           3.89         3.89         3.39         5.73         4.06         4.36         -</td></td<>	3.74         3.74         1.86         6.30         3.56         4.16         55         55         77           3.89         3.89         3.39         5.73         4.06         4.36         -	3.74         3.74         1.86         6.30         3.56         4.16         55         55         77         8           3.89         3.89         3.39         5.73         4.06         4.36         -	3.74         3.74         1.86         6.30         3.56         4.16         55         55         77         8         8           3.89         3.89         3.39         5.73         4.06         4.36         -	

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.

### **Direct Plan Blended Accounts\* by Portfolio**



Portfolio Name	3/31/2018	12/31/2018	3/31/2019	Q/Q Change	Y/Y Change
Age Based Portfolio 100	259	226	225	(0.4%)	(13.1%)
Age Based Portfolio 90	323	321	310	(3.4%)	(4.0%)
Age Based Portfolio 80	387	367	355	(3.3%)	(8.3%)
Age Based Portfolio 70	590	544	525	(3.5%)	(11.0%)
Age Based Portfolio 60	784	702	679	(3.3%)	(13.4%)
Age Based Portfolio 50	1,150	994	966	(2.8%)	(16.0%)
Age Based Portfolio 40	1,653	1,493	1,392	(6.8%)	(15.8%)
Age Based Portfolio 30	2,069	2,006	1,934	(3.6%)	(6.5%)
Age Based Portfolio 20	1,775	1,918	1,958	2.1%	10.3%
Age Based Portfolio 10	2,272	2,708	2,747	1.4%	20.9%
Age Based Portfolio 5	32	106	150	41.5%	368.8%
Age Based Low Duration Fixed Income Portfolio	41	57	68	19.3%	65.9%
Portfolio 100	4,098	3,972	3,905	(1.7%)	(4.7%)
Portfolio 90	6	30	42	40.0%	600.0%
Portfolio 80	2,291	2,210	2,154	(2.5%)	(6.0%)
Portfolio 70	1	31	40	29.0%	3,900.0%
Portfolio 60	1,532	1,472	1,443	(2.0%)	(5.8%)
Portfolio 50	4	33	37	12.1%	825.0%
Portfolio 40	1,008	964	926	(3.9%)	(8.1%)

### **Direct Plan Blended Accounts\* by Portfolio**



Portfolio Name	3/31/2018	12/31/2018	3/31/2019	Q/Q Change	Y/Y Change
Portfolio 30	0	13	18	38.5%	-
Portfolio 20	469	465	461	(0.9%)	(1.7%)
Portfolio 10	782	775	763	(1.5%)	(2.4%)
Portfolio 5	2	16	17	6.3%	750.0%
Fixed Income Portfolio	140	152	169	11.2%	20.7%
Low Duration Fixed Income Portfolio	78	104	108	3.8%	38.5%
Short Term Yield Portfolio	865	922	902	(2.2%)	4.3%
Total	22,611	22,601	22,294	(1.4%)	(1.4%)
% in Age Based Portfolios	50.13%	50.63%	50.60%		
% in Custom Choice Portfolios	49.87%	49.37%	49.40%		

### **Direct Plan Index Accounts\* by Portfolio**



Portfolio Name	3/31/2018	12/31/2018	3/31/2019	Q/Q Change	Y/Y Change
Index Age Based Portfolio 100	395	452	473	4.6%	19.7%
Index Age Based Portfolio 90	397	373	369	(1.1%)	(7.1%)
Index Age Based Portfolio 80	397	419	434	3.6%	9.3%
Index Age Based Portfolio 70	420	495	538	8.7%	28.1%
Index Age Based Portfolio 60	280	379	397	4.7%	41.8%
Index Age Based Portfolio 50	319	322	355	10.2%	11.3%
Index Age Based Portfolio 40	354	388	386	(0.5%)	9.0%
Index Age Based Portfolio 30	421	491	512	4.3%	21.6%
Index Age Based Portfolio 20	204	271	317	17.0%	55.4%
Index Age Based Portfolio 10	350	396	383	(3.3%)	9.4%
Index Age Based Portfolio 5	114	191	217	13.6%	90.4%
Index Age Based Low Duration Fixed Income Portfolio	71	123	144	17.1%	102.8%
Index Portfolio 100	1,773	1,956	1,951	(0.3%)	10.0%
Index Portfolio 90	6	35	40	14.3%	566.7%
Index Portfolio 80	968	982	972	(1.0%)	0.4%
Index Portfolio 70	8	38	50	31.6%	525.0%
Index Portfolio 60	746	752	731	(2.8%)	(2.0%)
Index Portfolio 50	7	48	60	25.0%	757.1%
Index Portfolio 40	527	526	512	(2.7%)	(2.8%)
Index Portfolio 30	4	28	44	57.1%	1,000.0%
Index Portfolio 20	394	393	385	(2.0%)	(2.3%)

### **Direct Plan Index Accounts\* by Portfolio**



Portfolio Name	3/31/2018	12/31/2018	3/31/2019	Q/Q Change	Y/Y Change
Index Portfolio 10	333	327	320	(2.1%)	(3.9%)
Index Portfolio 5	2	17	20	17.7%	900.0%
Index Fixed Income Portfolio	140	133	145	9.0%	3.6%
Index Low Duration Fixed Income Portfolio	122	165	178	7.9%	45.9%
Total	8,752	9,657	9,933	2.9%	13.5%
% in Age Based Index Portfolios	42.53%	44.53%	45.6%		
% in Custom Choice Index Portfolios	57.47%	55.47%	54.4%		

### **Direct Plan Blended Assets by Portfolio**



Portfolio Name	3/31/2018	12/31/2018	3/31/2019	Q/Q Change	Y/Y Change
Age Based Portfolio 100	\$935,645	\$1,157,106	\$1,358,680	17.4%	45.2%
Age Based Portfolio 90	\$2,181,308	\$1,726,804	\$1,769,100	2.4%	(18.9%)
Age Based Portfolio 80	\$4,286,452	\$3,662,787	\$3,804,892	3.9%	(11.2%)
Age Based Portfolio 70	\$9,163,541	\$6,895,383	\$7,304,975	5.9%	(20.3%)
Age Based Portfolio 60	\$16,696,827	\$13,572,884	\$13,875,310	2.2%	(16.9%)
Age Based Portfolio 50	\$26,767,238	\$21,511,156	\$22,138,236	2.9%	(17.3%)
Age Based Portfolio 40	\$40,670,586	\$33,456,682	\$34,975,799	4.5%	(14.0%)
Age Based Portfolio 30	\$54,593,393	\$51,389,812	\$51,214,854	(0.3%)	(6.2%)
Age Based Portfolio 20	\$47,315,554	\$52,665,057	\$55,874,722	6.1%	18.1%
Age Based Portfolio 10	\$33,166,055	\$36,654,014	\$39,884,563	8.8%	20.3%
Age Based Portfolio 5	\$378,297	\$523,347	\$590,639	12.9%	56.1%
Age Based Low Duration Fixed Income Portfolio	\$629,655	\$1,198,433	\$1,300,882	8.5%	106.6%
Portfolio 100	\$77,100,997	\$64,004,083	\$69,721,975	8.9%	(9.6%)
Portfolio 90	\$29,232	\$124,699	\$167,895	34.6%	474.4%
Portfolio 80	\$27,321,659	\$23,369,733	\$24,986,423	6.9%	(8.5%)
Portfolio 70	\$10,248	\$157,249	\$208,492	32.6%	1,934.5%
Portfolio 60	\$16,198,154	\$14,080,238	\$14,866,966	5.6%	(8.2%)
Portfolio 50	\$137,718	\$487,098	\$515,014	5.7%	274.0%
Portfolio 40	\$8,432,272	\$7,713,060	\$8,030,424	4.1%	(4.8%)
Portfolio 30	0	\$199,836	\$513,239	156.8%	-
Portfolio 20	\$5,037,782	\$4,420,689	\$4,808,927	8.8%	(4.5%)
Portfolio 10	\$6,783,209	\$6,136,877	\$6,261,023	2.0%	(7.7%)

### **Direct Plan Blended Assets by Portfolio**



Portfolio Name	3/31/2018	12/31/2018	3/31/2019	Q/Q Change	Y/Y Change
Portfolio 5	\$4,750	\$159,407	\$166,853	4.7%	3,412.7%
Fixed Income Portfolio	\$3,007,064	\$2,788,525	\$2,802,479	0.5%	(6.8%)
Low Duration Fixed Income Portfolio	\$1,637,411	\$2,528,007	\$2,848,412	12.7%	74.0%
Short Term Yield Portfolio	\$15,312,306	\$17,664,837	\$17,593,220	(0.4%)	14.9%
Total	\$397,797,353	\$368,247,803	\$387,583,994	5.3%	(2.6%)
% in Age Based Portfolios	59.52%	60.94%	60.40%		
% in Custom Choice Portfolios	40.48%	39.00%	39.47%		

### **Direct Plan Index Assets by Portfolio**



Portfolio Name	3/31/2018	12/31/2018	3/31/2019	Q/Q Change	Y/Y Change
Index Age Based Portfolio 100	\$2,125,405	\$2,095,242	\$2,480,668	18.4%	16.7%
Index Age Based Portfolio 90	\$4,044,606	\$3,370,469	\$3,517,871	4.4%	(13.0%)
Index Age Based Portfolio 80	\$4,819,184	\$4,441,768	\$4,977,687	12.1%	3.3%
ndex Age Based Portfolio 70	\$8,442,348	\$8,283,431	\$8,966,635	8.2%	6.2%
ndex Age Based Portfolio 60	\$6,125,630	\$7,644,509	\$8,750,884	14.5%	42.9%
ndex Age Based Portfolio 50	\$7,626,879	\$7,107,928	\$7,843,218	10.3%	2.8%
ndex Age Based Portfolio 40	\$8,621,203	\$9,625,332	\$10,871,812	12.9%	26.1%
ndex Age Based Portfolio 30	\$10,148,269	\$9,854,643	\$10,008,178	1.6%	(1.4%)
ndex Age Based Portfolio 20	\$6,629,031	\$7,352,283	\$9,098,834	23.8%	37.3%
ndex Age Based Portfolio 10	\$6,203,297	\$6,765,170	\$6,856,510	1.4%	10.5%
ndex Age Based Portfolio 5	\$465,327	\$663,870	\$1,006,875	51.7%	116.4%
ndex Age Based Low Duration Fixed Income Portfolio	\$1,473,894	\$2,126,045	\$2,538,630	19.4%	72.2%
ndex Portfolio 100	\$35,162,894	\$34,040,395	\$38,130,717	12.0%	8.4%
ndex Portfolio 90	\$57,864	\$133,966	\$221,675	65.5%	283.1%
ndex Portfolio 80	\$14,829,090	\$14,025,668	\$15,370,179	9.6%	3.6%
ndex Portfolio 70	\$267,310	\$495,935	\$850,818	71.6%	218.3%
ndex Portfolio 60	\$12,765,202	\$12,012,563	\$12,552,157	4.5%	(1.7%)
ndex Portfolio 50	\$365,069	\$1,488,925	\$1,816,854	22.0%	397.7%
ndex Portfolio 40	\$8,548,885	\$7,252,155	\$7,375,986	1.7%	(13.7%)
ndex Portfolio 30	\$31,543	\$409,379	\$752,827	83.9%	2,286.7%
ndex Portfolio 20	\$6,466,538	\$5,523,488	\$5,485,451	(0.7%)	(15.2%)
ndex Portfolio 10	\$4,354,626	\$3,814,757	\$3,627,417	(4.9%)	(16.7%)

### **Direct Plan Index Assets by Portfolio**



Portfolio Name	03/31/2018	12/31/2018	3/31/2019	Q/Q Change	Y/Y Change
Index Portfolio 5	\$34,900	\$328,375	\$440,601	34.2%	1,162.5%
Index Fixed Income Portfolio	\$1,909,387	\$1,889,103	\$2,312,810	22.4%	21.1%
Index Low Duration Fixed Income Portfolio	\$2,604,816	\$3,454,727	\$4,559,037	32.0%	75.0%
Total	\$154,123,197	\$154,200,126	\$170,414,331	10.5%	10.6%
% in Age Based Index Portfolios	43.29%	44.96%	45.14%		
% in Custom Choice Index Portfolios	56.71%	55.04%	54.86%		

### Direct Plan Blended Estimated Quarterly Investment Change

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Age Based Portfolio 100       \$1,157,106         Age Based Portfolio 90       \$1,726,804         Age Based Portfolio 80       \$3,662,787         Age Based Portfolio 70       \$6,895,383         Age Based Portfolio 60       \$13,572,884         Age Based Portfolio 50       \$21,511,156         Age Based Portfolio 30       \$51,389,812         Age Based Portfolio 20       \$52,665,057	\$132,733 \$61,944	\$68,840	\$1,358,680
Age Based Portfolio 80       \$3,662,787         Age Based Portfolio 70       \$6,895,383         Age Based Portfolio 60       \$13,572,884         Age Based Portfolio 50       \$21,511,156         Age Based Portfolio 40       \$33,456,682         Age Based Portfolio 30       \$51,389,812	· ·		\$1,550,000
Age Based Portfolio 70\$6,895,383Age Based Portfolio 60\$13,572,884Age Based Portfolio 50\$21,511,156Age Based Portfolio 40\$33,456,682Age Based Portfolio 30\$51,389,812		(\$19,649)	\$1,769,100
Age Based Portfolio 60\$13,572,884Age Based Portfolio 50\$21,511,156Age Based Portfolio 40\$33,456,682Age Based Portfolio 30\$51,389,812	\$81,697	\$60,408	\$3,804,892
Age Based Portfolio 50\$21,511,156Age Based Portfolio 40\$33,456,682Age Based Portfolio 30\$51,389,812	\$135,270	\$274,322	\$7,304,975
Age Based Portfolio 40\$33,456,682Age Based Portfolio 30\$51,389,812	\$53,938	\$248,489	\$13,875,310
Age Based Portfolio 30 \$51,389,812	\$225,407	\$401,673	\$22,138,236
	\$366,866	\$1,152,252	\$34,975,799
Age Based Portfolio 20 \$52,665,057	\$463,813	(\$638,771)	\$51,214,854
	(\$743,460)	\$3,953,126	\$55,874,722
Age Based Portfolio 10 \$36,654,014	(\$2,721,616)	\$5,952,165	\$39,884,563
Age Based Portfolio 5 \$523,347	\$23,271	\$44,022	\$590,639
Age Based Low Duration Fixed Income Portfolio\$1,198,433	(\$37,803)	\$140,252	\$1,300,882
Portfolio 100 \$64,004,083	(\$787,973)	\$6,505,865	\$69,721,975
Portfolio 90 \$124,699	\$26,956	\$16,240	\$167,895
Portfolio 80 \$23,369,733	(\$393,624)	\$2,010,314	\$24,986,423
Portfolio 70 \$157,249	\$25,600	\$25,643	\$208,492
Portfolio 60 \$14,080,238	(\$227,655)	\$1,014,383	\$14,866,966
Portfolio 50 \$487,098	(\$76,422)	\$104,339	\$515,014
Portfolio 40 \$7,713,060			

### Direct Plan Blended Estimated Quarterly Investment Change



Portfolio Name	Beginning Balance	Net Flows	Estimated Investment Change	Ending Balance
Portfolio 30	\$199,836	\$3,212	\$310,191	\$513,239
Portfolio 20	\$4,420,689	(\$135,051)	\$523,289	\$4,808,927
Portfolio 10	\$6,136,877	(\$203,618)	\$327,763	\$6,261,023
Portfolio 5	\$159,407	\$812	\$6,634	\$166,853
Fixed Income Portfolio	\$2,788,525	(\$120,542)	\$134,497	\$2,802,479
Low Duration Fixed Income Portfolio	\$2,528,007	(\$32,097)	\$352,502	\$2,848,412
Short Term Yield Portfolio	\$17,664,837	(\$451,717)	\$380,100	\$17,593,220
Total	\$368,247,803	(\$4,392,528)	\$23,728,722	\$387,583,997

#### Direct Plan Index Estimated Quarterly Investment Change



Portfolio Name	Beginning Balance	Net Flows	Estimated Investment Change	Ending Balance
Index Age Based Portfolio 100	\$2,095,242	\$309,819	\$75,607	\$2,480,668
Index Age Based Portfolio 90	\$3,370,469	\$125,761	\$21,641	\$3,517,871
Index Age Based Portfolio 80	\$4,441,768	\$261,410	\$274,509	\$4,977,687
Index Age Based Portfolio 70	\$8,283,431	\$235,981	\$447,223	\$8,966,635
Index Age Based Portfolio 60	\$7,644,509	\$248,157	\$858,218	\$8,750,884
Index Age Based Portfolio 50	\$7,107,928	\$363,723	\$371,567	\$7,843,218
Index Age Based Portfolio 40	\$9,625,332	\$249,226	\$997,254	\$10,871,812
Index Age Based Portfolio 30	\$9,854,643	\$165,937	(\$12,401)	\$10,008,178
Index Age Based Portfolio 20	\$7,352,283	(\$37,596)	\$1,784,147	\$9,098,834
Index Age Based Portfolio 10	\$6,765,170	(\$558,697)	\$650,037	\$6,856,510
Index Age Based Portfolio 5	\$663,870	\$48,861	\$294,144	\$1,006,875
Index Age Based Low Duration Fixed Income Portfolio	\$2,126,045	(\$37,191)	\$449,776	\$2,538,630
Index Portfolio 100	\$34,040,395	\$361,067	\$3,729,255	\$38,130,717
Index Portfolio 90	\$133,966	\$15,553	\$72,156	\$221,675
Index Portfolio 80	\$14,025,668	(\$102,334)	\$1,446,844	\$15,370,179
Index Portfolio 70	\$495,935	\$9,316	\$345,567	\$850,818
Index Portfolio 60	\$12,012,563	(\$141,013)	\$680,608	\$12,552,157
Index Portfolio 50	\$1,488,925	\$6,315	\$321,615	\$1,816,854
Index Portfolio 40	\$7,252,155	(\$184,109)	\$307,940	\$7,375,986
Index Portfolio 30	\$409,379	\$12,838	\$330,610	\$752,827
Index Portfolio 20	\$5,523,488	(\$167,260)	\$129,222	\$5,485,451
Index Portfolio 10	\$3,814,757	(\$100,851)	(\$86,489)	\$3,627,417

#### Direct Plan Index Estimated Quarterly Investment Change



Portfolio Name	Beginning Balance	Net Flows	Estimated Investment Change	Ending Balance
Index Portfolio 5	\$328,375	\$4,651	\$107,574	\$440,601
Index Fixed Income Portfolio	\$1,889,103	(\$99,946)	\$523,653	\$2,312,810
Index Low Duration Fixed Income Portfolio	\$3,454,727	(\$317,864)	\$1,422,173	\$4,559,037
Total	\$154,200,127	\$671,754	\$15,542,449	\$170,414,330

# Direct Plan Blended Contribution & Redemption Quarterly Details



Portfolio Name	Contributions	Redemptions	Net Flows
Age Based Portfolio 100	\$132,733	\$0	\$132,733
Age Based Portfolio 90	\$99,817	\$37,873	\$61,944
Age Based Portfolio 80	\$110,820	\$29,123	\$81,697
Age Based Portfolio 70	\$171,804	\$36,534	\$135,270
Age Based Portfolio 60	\$245,302	\$191,364	\$53,938
Age Based Portfolio 50	\$371,993	\$146,586	\$225,407
Age Based Portfolio 40	\$450,444	\$83,578	\$366,866
Age Based Portfolio 30	\$588,224	\$124,412	\$463,813
Age Based Portfolio 20	\$574,016	\$1,317,476	(\$743,460)
Age Based Portfolio 10	\$745,803	\$3,467,419	(\$2,721,616)
Age Based Portfolio 5	\$30,348	\$7,077	\$23,271
Age Based Low Duration Fixed Income Portfolio	\$59,778	\$97,580	(\$37,803)
Portfolio 100	\$777,860	\$1,565,832	(\$787,973)
Portfolio 90	\$27,322	\$366	\$26,956
Portfolio 80	\$273,930	\$667,554	(\$393,624)
Portfolio 70	\$26,043	\$443	\$25,600
Portfolio 60	\$210,714	\$438,369	(\$227,655)
Portfolio 50	\$19,882	\$96,304	(\$76,422)
Portfolio 40	\$94,909	\$157,377	(\$62,468)
Portfolio 30	\$3,212	\$0	\$3,212
Portfolio 20	\$69,152	\$204,202	(\$135,051)
Portfolio 10	\$59,332	\$262,950	(\$203,618)

# Direct Plan Blended Contribution & Redemption Quarterly Details



Portfolio Name	Contributions	Redemptions	Net Flows
Portfolio 5	\$812	\$0	\$812
Fixed Income Portfolio	\$61,986	\$182,528	(\$120,542)
Low Duration Fixed Income Portfolio	\$51,911	\$84,008	(\$32,097)
Short Term Yield Portfolio	\$333,626	\$785,343	(\$451,717)
Total	\$5,591,773	\$9,984,301	(\$4,392,528)

### Direct Plan Index Contribution & Redemption Quarterly Details



Portfolio Name	Contributions	Redemptions	Net Flows
Index Age Based Portfolio 100	\$312,414	\$2,594	\$309,819
Index Age Based Portfolio 90	\$125,761	\$0	\$125,761
Index Age Based Portfolio 80	\$272,293	\$10,883	\$261,410
Index Age Based Portfolio 70	\$249,475	\$13,494	\$235,981
Index Age Based Portfolio 60	\$255,100	\$6,943	\$248,157
Index Age Based Portfolio 50	\$367,181	\$3,458	\$363,723
Index Age Based Portfolio 40	\$259,146	\$9,920	\$249,226
Index Age Based Portfolio 30	\$190,372	\$24,436	\$165,937
Index Age Based Portfolio 20	\$135,749	\$173,345	(\$37,596)
Index Age Based Portfolio 10	\$135,923	\$694,620	(\$558,697)
Index Age Based Portfolio 5	\$48,911	\$50	\$48,861
Index Age Based Low Duration Fixed Income Portfolio	\$278,011	\$315,202	(\$37,191)
Index Portfolio 100	\$1,029,064	\$667,997	\$361,067
Index Portfolio 90	\$15,553	\$0	\$15,553
Index Portfolio 80	\$230,349	\$332,683	(\$102,334)
Index Portfolio 70	\$13,316	\$4,000	\$9,316
Index Portfolio 60	\$161,852	\$302,865	(\$141,013)
Index Portfolio 50	\$25,268	\$18,953	\$6,315
Index Portfolio 40	\$59,486	\$243,595	(\$184,109)
Index Portfolio 30	\$14,638	\$1,800	\$12,838
Index Portfolio 20	\$112,919	\$280,179	(\$167,260)
Index Portfolio 10	\$64,162	\$165,013	(\$100,851)

### Direct Plan Index Contribution & Redemption Quarterly Details



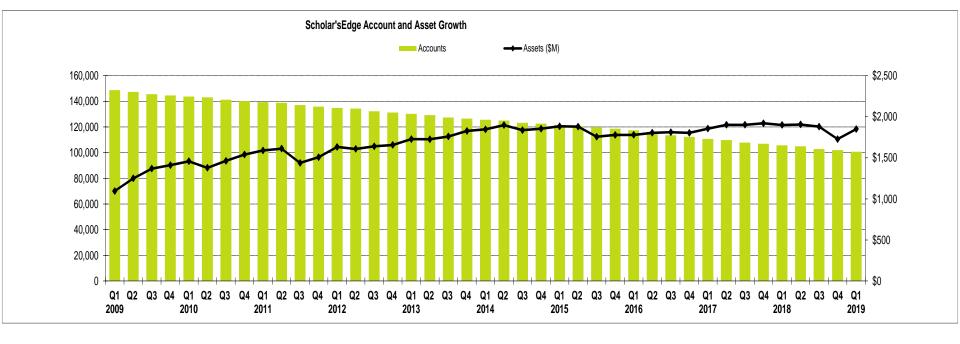
Portfolio Name	Contributions	Redemptions	Net Flows
Index Portfolio 5	\$6,605	\$1,954	\$4,651
Index Fixed Income Portfolio	\$44,824	\$144,770	(\$99,946)
Index Low Duration Fixed Income Portfolio	\$75,054	\$392,917	(\$317,864)
Total	\$4,483,425	\$3,811,671	\$671,754

# Appendix B: Scholar's Edge



### Scholar's Edge Account and Asset Growth





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### **Advisor Plan State Statistics**



State	Assets	Accounts <sup>1</sup>	% of Total Assets	State	Assets	Accounts <sup>1</sup>	% of Total Assets	State	Assets	Accounts <sup>1</sup>	% of Total Asse ts
California	\$298,972,713	15,093	16.2%	Virginia	\$25,024,159	1,390	1.4%	Mississippi	\$4,755,658	278	0.3%
New Mexico	\$181,833,976	11,012	9.8%	Louisiana	\$21,918,660	1,188	1.2%	Wyoming	\$4,740,698	306	0.3%
Texas	\$160,458,423	8,363	8.7%	Tennessee	\$21,403,710	1,135	1.2%	Maine	\$4,669,190	236	0.3%
New Jersey	\$146,148,041	6,373	7.9%	Maryland	\$21,064,095	1,170	1.1%	Utah	\$4,204,386	368	0.2%
New York	\$114,913,595	6,115	6.2%	Nevada	\$18,285,200	999	1.0%	Nebraska	\$4,136,119	252	0.2%
Florida	\$99,139,523	5,400	5.4%	Missouri	\$15,277,983	1,113	0.8%	Arkansas	\$3,522,370	202	0.2%
Pennsylvania	\$98,397,132	5,224	5.3%	Kentucky	\$13,280,948	795	0.7%	Idaho	\$3,435,541	296	0.2%
Massachusetts	\$83,796,137	3,329	4.5%	South Dakota	\$12,463,424	886	0.7%	Rhode Island	\$3,407,710	269	0.2%
Minnesota	\$44,356,211	2,727	2.4%	New Hampshire	\$11,732,614	606	0.6%	Montana	\$3,118,249	293	0.2%
Washington	\$44,083,025	2,352	2.4%	Indiana	\$9,745,023	620	0.5%	Vermont	\$2,944,037	162	0.2%
Connecticut	\$42,950,874	1,988	2.3%	South Carolina	\$9,319,330	694	0.5%	Alaska	\$2,747,640	205	0.1%
Georgia	\$39,293,792	2,391	2.1%	Oklahoma	\$9,212,242	574	0.5%	West Virginia	\$2,280,672	179	0.1%
North Carolina	\$35,802,009	2,032	1.9%	Alabama	\$9,170,254	539	0.5%	North Dakota	\$2,253,427	193	0.1%
Arizona	\$32,736,661	2,129	1.8%	Kansas	\$8,240,948	640	0.4%	District of Columbia	\$1,507,149	60	0.1%
Hawaii	\$28,613,506	1,484	1.5%	Iowa	\$7,711,190	613	0.4%				
Illinois	\$26,888,052	1,494	1.5%	Wisconsin	\$7,616,834	557	0.4%				
Michigan	\$26,648,610	1,821	1.4%	Oregon	\$7,530,435	486	0.4%	In State Total	\$181,833,976	11,012	9.8%
Colorado	\$26,162,274	1,657	1.4%	Delaware	\$7,473,404	384	0.4%	Out of State Total	\$1,666,865,787	89,694	90.2%
Ohio	\$26,160,609	1,606	1.4%	Other	\$7,151,298	428	0.4%	Grand Total	\$1,848,699,763	100,706	100%

1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.

### **Advisor Plan County Statistics**



Scholar's Edge Full County Report (6/30/18)

County	Accounts <sup>1</sup>	Assets	% of Total Accounts	% of Assets	Average Balance
BERNALILLO	5,323	\$93,416,406	48%	51%	\$17,500
SANTA FE	1,074	\$20,492,378	10%	11%	\$19,080
DONA ANA	881	\$11,736,337	8%	6%	\$13,322
SANDOVAL	825	\$11,298,046	7%	6%	\$13,695
SAN JUAN	415	\$6,057,514	4%	3%	\$14,596
EDDY	336	\$5,723,097	3%	3%	\$17,033
LOS ALAMOS	333	\$7,815,802	3%	4%	\$23,471
CHAVES	306	\$5,383,387	3%	3%	\$17,593
VALENCIA	300	\$2,700,172	3%	1%	\$9,001
LEA	189	\$3,468,820	2%	2%	\$18,354
OTERO	173	\$2,086,080	2%	1%	\$12,058
RIO ARRIBA	150	\$1,856,916	1%	1%	\$12,379
CURRY	131	\$1,935,155	1%	1%	\$14,772
TAOS	124	\$1,712,400	1%	1%	\$13,810
LINCOLN	71	\$946,945	1%	1%	\$13,337
MCKINLEY	56	\$1,424,448	1%	1%	\$25,437
GRANT	55	\$670,784	0%	0%	\$12,196
SAN MIGUEL	47	\$970,196	0%	1%	\$20,642
CIBOLA	32	\$324,203	0%	0%	\$10,131
COLFAX	30	\$225,770	0%	0%	\$7,526
TORRANCE	29	\$366,475	0%	0%	\$12,637
SOCORRO	23	\$258,748	0%	0%	\$11,250

County statistics include New Mexico residents only

1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.

### **Advisor Plan County Statistics**



#### Scholar's Edge Full County Report

County	Accounts <sup>1</sup>	Assets	% of Total Accounts	% of Assets	Average Balance
UNION	21	\$162,339	0%	0%	\$7,730
QUAY	17	\$119,620	0%	0%	\$7,036
SIERRA	17	\$122,188	0%	0%	\$7,188
LUNA	15	\$68,592	0%	0%	\$4,573
ROOSEVELT	15	\$245,149	0%	0%	\$16,343
HIDALGO	9	\$82,307	0%	0%	\$9,145
MORA	6	\$24,291	0%	0%	\$4,048
CATRON	3	\$34,872	0%	0%	\$11,624
HARDING	3	\$89,739	0%	0%	\$29,913
DE BACA	2	\$2,251	0%	0%	\$1,125
GUADALUPE	1	\$12,550	0%	0%	\$12,550

County statistics include New Mexico residents only

1. Account defined as unique owner/beneficiary relationship and based off of the Account Owners address. Accounts can be double counted if a unique account owner or unique beneficiary have accounts with multiple addresses based on the information provided.

### Scholar's Edge Investment Grid

Custom Choice Portfolios	Portfolio 100	Portfolio 90	Portfolio 80	Portfolio 70	Portfolio 60	Portfolio 50	Portfolio 40	Portfolio 30	Portfolio 20	Portfolio 10	Fixed Income Portfolio	Low Duration Fixed Income Portfolio	Capital Preservation Portfolio
Age Based Portfolios	Age Based Portfolio 100	Age Based Portfolio 90	Age Based Portfolio 80	Age Based Portfolio 70	Age Based Portfolio 60	Age Based Portfolio 50	Age Based Portfolio 40	Age Based Portfolio 30	Age Based Portfolio 20	Age Based Portfolio 10	Age Based Fixed Income Portfolio	Age Based Low Duration Fixed Income Portfolio	
	Ages 0-2	Ages 3-4	Ages 5-6	Ages 7-8	Ages 9-10	Ages 11-12	Ages 13-14	Ages 15-16	Ages 17-18	Age 19+			
Oppenheimer Value Fund	7.0%	7.0%	7.0%	7.0%	6.0%	5.0%	4.0%	3.0%	2.0%	1.0%	0.0%	0.0%	0.0%
T. Rowe Price Blue Chip Growth Fund	12.0%	11.0%	10.0%	8.0%	7.0%	5.0%	3.0%	2.0%	1.0%	0.0%	0.0%	0.0%	0.0%
Oppenheimer Main Street Fund	13.0%	13.0%	10.0%	8.0%	7.0%	6.0%	5.0%	3.5%	3.0%	1.5%	0.0%	0.0%	0.0%
Oppenheimer Main Street Mid Cap Fund	6.0%	4.0%	4.0%	3.5%	3.0%	2.0%	1.5%	1.0%	0.5%	0.5%	0.0%	0.0%	0.0%
Oppenheimer Main Street Small Cap Fund	6.0%	4.0%	3.0%	2.5%	2.0%	1.0%	1.0%	0.5%	0.5%	0.0%	0.0%	0.0%	0.0%
Oppenheimer Capital Income Fund	0.0%	0.0%	1.0%	3.0%	5.0%	7.0%	9.0%	8.0%	8.0%	8.0%	0.0%	0.0%	0.0%
Oppenheimer Developing Markets Fund	5.0%	5.0%	4.0%	4.0%	3.0%	2.0%	1.5%	1.0%	1.0%	0.0%	0.0%	0.0%	0.0%
Oppenheimer International Growth Fund	16.0%	15.0%	13.0%	11.0%	9.0%	8.0%	6.0%	4.0%	2.0%	2.0%	0.0%	0.0%	0.0%
Oppenheimer Global Fund	16.0%	15.0%	14.0%	13.0%	12.0%	11.0%	10.0%	9.0%	7.0%	4.0%	0.0%	0.0%	0.0%
Oppenheimer Global Value Fund	10.0%	9.0%	8.0%	7.0%	6.0%	5.0%	4.0%	3.0%	1.0%	0.0%	0.0%	0.0%	0.0%
Oppenheimer Real Estate Fund	5.0%	4.0%	3.0%	2.0%	2.0%	2.0%	2.0%	2.0%	1.0%	1.0%	0.0%	0.0%	0.0%
Oppenheimer SteelPath MLP Select 40 Fund	4.0%	3.0%	3.0%	2.0%	1.0%	1.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
American Century Diversified Bond Fund	0.0%	2.0%	3.0%	5.0%	6.0%	7.0%	7.0%	7.0%	7.0%	6.0%	5.0%	6.0%	0.0%
Oppeneheimer Total Return Bond Fund	0.0%	3.0%	6.0%	7.0%	9.0%	10.0%	11.0%	12.0%	13.0%	12.0%	10.0%	10.0%	0.0%
Oppenheimer International Bond Fund	0.0%	3.0%	5.0%	7.5%	7.5%	7.5%	7.0%	7.0%	5.0%	4.0%	0.0%	5.0%	0.0%
Oppenheimer Limited-Term Bond Fund	0.0%	0.0%	0.0%	0.0%	3.0%	3.5%	5.5%	7.5%	10.0%	13.0%	0.0%	20.0%	0.0%
Oppenheimer Limited -Term Government Fund	0.0%	0.0%	0.0%	0.0%	2.0%	2.5%	5.0%	7.5%	10.0%	13.0%	25.0%	20.0%	0.0%
Oppenheimer Senior Floating Rate Fund	0.0%	1.0%	4.0%	5.0%	5.0%	5.0%	5.0%	5.0%	4.0%	2.0%	25.0%	4.0%	0.0%
MainStay High Yield Corporate Bond Fund	0.0%	1.0%	2.0%	4.5%	4.5%	4.5%	4.5%	4.0%	4.0%	4.0%	0.0%	5.0%	0.0%
American Century Short Duration Inflation Protection Bond Fund	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	3.0%	6.0%	10.0%	13.0%	20.0%	15.0%	0.0%
Oppenheimer Institutional Government Money Market Fund	0.0%	0.0%	0.0%	0.0%	0.0%	5.0%	5.0%	7.0%	10.0%	15.0%	15.0%	15.0%	5.0%
NYLIM Funding Agreement	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	95.0%
Total Equity	91.0%	83.0%	73.0%	65.0%	57.0%	47.0%	39.0%	30.0%	21.0%	12.0%	0.0%	0.0%	0.0%
Total Alternative	9.0%	7.0%	6.0%	4.0%	3.0%	3.0%	2.0%	2.0%	1.0%	1.0%	0.0%	0.0%	0.0%
Total Fixed Income/Short-Term Marketable Securities	0.0%	10.0%	21.0%	31.0%	4000.0%	50.0%	59.0%	68.0%	78.0%	87.0%	100.0%	100.0%	5.0%
Stable Value Investment	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	95.0%



#### Scholar's Edge – Age-Based Portfolios Period Ended 3/31/2019

			E	cluding	Sales Cha	arge		Including Sales Charge						
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ge Annua	I Total Re	turn (%)	
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	
Age Based Portfolio 100	Α	14.24	14.24	2.47	9.92	6.72	6.09	10.25	10.25	-1.11	8.62	5.96	5.83	
	С	14.04	14.04	1.71	9.09	5.92	5.30	13.04	13.04	0.71	9.09	5.92	5.30	
Customized Performance Benchmark		12.92	12.92	4.52	11.49	7.72	7.62	n/a	n/a	n/a	n/a	n/a	n/a	
Variance(Between Class A and Benchmark)		1.32	1.32	-2.05	-1.57	-1.00	-1.53							
Age Based Portfolio 90	Α	13.23	13.23	2.16	n/a	n/a	-0.63	9.26	9.26	-1.42	n/a	n/a	-3.78	
	С	12.96	12.96	1.44	n/a	n/a	-1.36	11.96	11.96	0.44	n/a	n/a	-1.36	
Customized Performance Benchmark		11.77	11.77	4.14			1.18	n/a	n/a	n/a	n/a	n/a	n/a	
Variance(Between Class A and Benchmark)		1.46	1.46	-1.98			-1.81							
Age Based Portfolio 80	Α	12.20	12.20	2.30	8.61	5.89	5.99	8.27	8.27	-1.29	7.33	5.14	5.73	
	С	11.99	11.99	1.51	7.78	5.09	5.20	10.98	10.98	0.51	7.78	5.09	5.20	
Customized Performance Benchmark		10.76	10.76	4.02	9.89	6.79	7.09	n/a	n/a	n/a	n/a	n/a	n/a	
Variance(Between Class A and Benchmark)		1.44	1.44	-1.72	-1.28	-0.90	-1.10							
Age Based Portfolio 70	Α	11.01	11.01	2.05	n/a	n/a	-0.18	7.13	7.13	-1.53	n/a	n/a	-3.35	
	С	10.86	10.86	1.23	n/a	n/a	-0.90	9.86	9.86	0.23	n/a	n/a	-0.90	
Customized Performance Benchmark		9.76	9.76	3.65			1.45	n/a	n/a	n/a	n/a	n/a	n/a	
Variance(Between Class A and Benchmark)		1.25	1.25	-1.60			-1.63							



Scholar's Edge – Age-Based Portfolios

		Excluding Sales Charge							Including Sales Charge						
		Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)		
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Мо	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>		
Age Based Portfolio 60	Α	10.03	10.03	2.25	7.37	5.09	4.78	6.18	6.18	-1.33	6.10	4.34	4.52		
	С	9.81	9.81	1.49	6.56	4.30	3.99	8.81	8.81	0.49	6.56	4.30	3.99		
Customized Performance Benchmark		8.77	8.77	3.75	8.24	5.81	6.50	n/a	n/a	n/a	n/a	n/a	n/a		
Variance(Between Class A and Benchmark)		1.26	1.26	-1.50	-0.87	-0.72	-1.72								
Age Based Portfolio 50	Α	8.87	8.87	2.23	n/a	n/a	0.63	5.05	5.05	-1.34	n/a	n/a	-2.56		
	С	8.71	8.71	1.63	n/a	n/a	-0.09	7.70	7.70	0.63	n/a	n/a	-0.09		
Customized Performance Benchmark		7.71	7.71	3.72			2.18	n/a	n/a	n/a	n/a	n/a	n/a		
Variance(Between Class A and Benchmark)		1.16	1.16	-1.49			-1.55								
Age Based Portfolio 40	Α	7.74	7.74	2.37	5.65	3.97	3.48	3.97	3.97	-1.21	4.40	3.23	3.22		
	С	7.52	7.52	1.60	4.87	3.20	2.71	6.52	6.52	0.60	4.87	3.20	2.71		
Customized Performance Benchmark		6.69	6.69	3.65	6.26	4.56	5.50	n/a	n/a	n/a	n/a	n/a	n/a		
Variance(Between Class A and Benchmark)		1.05	1.05	-1.28	-0.61	-0.59	-2.02								
Age Based Portfolio 30	Α	6.61	6.61	2.52	n/a	n/a	1.46	n/a	n/a	n/a	n/a	n/a	n/a		
	С							n/a	n/a	n/a	n/a	n/a	n/a		
Customized Performance Benchmark		5.61	5.61	3.54			2.68	n/a	n/a	n/a	n/a	n/a	n/a		
Variance(Between Class A and Benchmark)		1.00	1.00	-1.02			-1.22								





Scholar's Edge – Age-Based Portfolios

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			E	cluding	Sales Cha	arge		Including Sales Charge						
		Total Retu	ırn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Retu	urn(%)	Average Annual Total Return (%)				
Un Cla		3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	
Age Based Portfolio 20 A	١	5.14	5.14	2.58	3.88	2.80	2.81	1.46	1.46	-1.01	2.65	2.07	2.55	
с	;	4.91	4.91	1.77	3.10	2.03	2.04	3.90	3.90	0.77	3.10	2.03	2.04	
Customized Performance Benchmark		4.45	4.45	<i>3.4</i> 5	4.19	3.20	4.41	n/a	n/a	n/a	n/a	n/a	n/a	
Variance(Between Class A and Benchmark)		0.69	0.69	-0.87	-0.31	-0.40	-1.60	I						
Age Based Portfolio 10 A	۱	3.76	3.76	2.40	2.87	2.07	2.08	0.13	0.13	-1.18	1.66	1.34	1.83	
C	;	3.58	3.58	1.64	2.09	1.30	1.32	2.58	2.58	0.64	2.09	1.30	1.32	
Customized Performance Benchmark		3.34	3.34	3.26	3.06	2.39	3.52	n/a	n/a	n/a	n/a	n/a	n/a	
Variance(Between Class A and Benchmark)		0.42	0.42	-0.86	-0.19	-0.32	-1.44							

<sup>1.</sup> Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365-day/year calendar.



#### Scholar's Edge – Custom Choice Portfolios

			E	xcluding	Sales Cha	arge			I	ncluding	Sales Cha	irge	
		Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Retu	urn(%)	Avera	ge Annua	I Total Re	turn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Portfolio 100	Α	14.42	14.42	2.43	9.94	6.73	6.09	10.41	10.41	-1.15	8.64	5.97	5.83
	С	14.21	14.21	1.67	9.13	5.93	5.30	13.21	13.21	0.67	9.13	5.93	5.30
Customized Performance Benchmark		12.92	12.92	4.52	11.49	7.72	7.62	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		1.50	1.50	-2.09	-1.55	-0.99	-1.53						
Portfolio 90	Α	13.29	13.29	2.55	n/a	n/a	0.54	9.32	9.32	-1.04	n/a	n/a	-2.65
	С	13.05	13.05	1.84	n/a	n/a	-0.36	12.05	12.05	0.84	n/a	n/a	-0.36
Customized Performance Benchmark		11.77	11.77	4.14			1.18	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		1.52	1.52	-1.59			-0.64						
Portfolio 80	Α	12.20	12.20	2.29	8.68	5.93	6.02	8.28	8.28	-1.29	7.39	5.18	5.75
	С	12.00	12.00	1.53	7.85	5.13	5.22	11.00	11.00	0.53	7.85	5.13	5.22
Customized Performance Benchmark		10.76	10.76	4.02	9.89	6.79	7.09	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		1.44	1.44	-1.73	-1.21	-0.86	-1.07						
Portfolio 70	Α	11.03	11.03	2.73	n/a	n/a	1.54	7.14	7.14	-0.87	n/a	n/a	-1.68
	С	10.82	10.82	1.93	n/a	n/a	0.36	9.82	9.82	0.93	n/a	n/a	0.36
Customized Performance Benchmark		9.76	9.76	3.65			1.45	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		1.27	1.27	-0.92			0.09						





#### Scholar's Edge – Custom Choice Portfolios

			E	kcluding	Sales Cha	arge		Including Sales Charge						
		Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Retu	urn(%)	Avera	ge Annua	I Total Re	turn (%)	
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	
Portfolio 60	Α	10.08	10.08	2.29	7.40	5.10	4.80	6.22	6.22	-1.29	6.13	4.36	4.54	
	С	9.87	9.87	1.52	6.59	4.31	4.02	8.87	8.87	0.52	6.59	4.31	4.02	
Customized Performance Benchmark		8.77	8.77	3.75	8.24	5.81	6.50	n/a	n/a	n/a	n/a	n/a	n/a	
Variance(Between Class A and Benchmark)		1.31	1.31	-1.46	-0.84	-0.71	-1.70							
Portfolio 50	Α	8.88	8.88	2.13	n/a	n/a	0.45	5.07	5.07	-1.44	n/a	n/a	-2.73	
	С	8.72	8.72	1.42	n/a	n/a	-0.27	7.72	7.72	0.42	n/a	n/a	-0.27	
Customized Performance Benchmark		7.71	7.71	3.72			2.18	n/a	n/a	n/a	n/a	n/a	n/a	
Variance(Between Class A and Benchmark)		1.17	1.17	-1.59			-1.73							
Portfolio 40	Α	7.69	7.69	2.34	5.64	3.96	3.49	3.92	3.92	-1.24	4.39	3.23	3.23	
	С	7.48	7.48	1.57	4.85	3.19	2.72	6.48	6.48	0.57	4.85	3.19	2.72	
Customized Performance Benchmark		6.69	6.69	3.65	6.26	4.56	5.50	n/a	n/a	n/a	n/a	n/a	n/a	
Variance(Between Class A and Benchmark)		1.00	1.00	-1.31	-0.62	-0.60	-2.01							
Portfolio 30	Α	6.47	6.47	2.61	n/a	n/a	1.90	2.74	2.74	-0.98	n/a	n/a	-1.33	
	С	6.34	6.34	2.30	n/a	n/a	2.08	5.34	5.34	1.30	n/a	n/a	2.08	
Customized Performance Benchmark		5.61	5.61	3.54			2.68	n/a	n/a	n/a	n/a	n/a	n/a	
Variance(Between Class A and Benchmark)		0.86	0.86	-0.93			-0.78							

1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365-day/year calendar.

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#### Scholar's Edge – Custom Choice Portfolios

			E	cluding	Sales Cha	arge				ncluding	Sales Cha	arge	
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Retu	urn(%)	Avera	ge Annua	I Total Re	turn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Portfolio 20	Α	5.09	5.09	2.52	3.87	2.80	2.78	1.41	1.41	-1.07	2.65	2.07	2.52
	С	4.94	4.94	1.78	3.09	2.01	2.00	3.94	3.94	0.78	3.09	2.01	2.00
Customized Performance Benchmark		4.45	4.45	3.45	4.19	3.20	4.41	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.64	0.64	-0.93	-0.32	-0.40	-1.63						
Portfolio 10	Α	3.76	3.76	2.41	2.86	2.06	2.08	0.13	0.13	-1.18	1.65	1.34	1.82
	С	3.55	3.55	1.64	2.08	1.29	1.31	2.55	2.55	0.64	2.08	1.29	1.31
Customized Performance Benchmark		3.34	3.34	3.26	3.06	2.39	3.52	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.42	0.42	-0.85	-0.20	-0.33	-1.44						
Fixed Income Portfolio	Α	2.11	2.11	2.21	1.98	n/a	1.80	-1.47	-1.47	-1.37	0.78	n/a	0.79
	С	1.97	1.97	1.47	1.22	n/a	1.02	0.97	0.97	0.47	1.22	n/a	1.02
Customized Performance Benchmark		2.09	2.09	2.90	2.15		2.21	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.02	0.02	-0.69	-0.17		-0.41						





#### Scholar's Edge – Custom Choice Portfolios

			E	cluding	Sales Cha	arge			l	ncluding	Sales Cha	irge	
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ge Annua	I Total Re	turn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Low Duration Fixed Income Portfolio	Α	1.76	1.76	2.46	1.38	n/a	1.15	-1.80	-1.80	-1.13	0.18	n/a	0.15
	С	1.60	1.60	1.60	0.63	n/a	0.42	0.60	0.60	0.60	0.63	n/a	0.42
Customized Performance Benchmark		1.85	1.85	2.66	1.29		1.24	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.09	-0.09	-0.20	0.09		-0.09						
Capital Preservation Portfolio	Α	0.49	0.49	1.39	1.02	0.93	1.96	-3.03	-3.03	-2.16	-0.17	0.21	1.63
	С	0.43	0.43	1.13	0.79	0.54	1.37	-0.57	-0.57	0.13	0.79	0.54	1.37
Customized Performance Benchmark								n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)													

<sup>1.</sup> Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365-day/year calendar.



#### Scholar's Edge – Individual Fund Portfolios Period Ended 3/31/2019

			E	cluding \$	Sales Cha	arge			I	ncluding \$	Sales Cha	arge	
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Value Portfolio	Α	11.88	11.88	0.61	9.11	6.06	5.91	7.96	7.96	-2.92	7.82	5.31	5.64
	С	11.68	11.68	-0.14	8.29	5.27	5.12	10.68	10.68	-1.14	8.29	5.27	5.12
Russell 1000 Value Index		11.93	11.93	5.67	10.45	7.72	7.30	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.05	-0.05	-5.06	-1.34	-1.66	-1.39	I					
Dividend Opportunity Portfolio	Α	10.33	10.33	2.82	n/a	n/a	5.93	6.47	6.47	-0.78	n/a	n/a	4.19
	С	10.15	10.15	2.12	n/a	n/a	4.84	9.15	9.15	1.12	n/a	n/a	4.84
Russell 3000 Value Index		11.93	11.93	5.30			6.49	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-1.60	-1.60	-2.48			-0.56						

<sup>1.</sup> Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365-day/year calendar.



#### Scholar's Edge – Individual Fund Portfolios

			E	xcluding \$	Sales Cha	arge			l	ncluding	Sales Cha	irge	
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Main Street Portfolio	Α	14.55	14.55	8.92	10.67	9.06	10.70	10.54	10.54	5.11	9.36	8.29	10.04
	С	14.35	14.35	8.12	9.86	8.25	9.93	13.35	13.35	7.12	9.86	8.25	9.93
S&P 500 Index		13.65	13.65	9.50	13.51	10.91	12.11	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.90	0.90	-0.58	-2.84	-1.85	-1.41						
T Rowe Price Blue Chip Growth Portfolio	Α	16.07	16.07	11.50	n/a	n/a	6.85	12.01	12.01	7.60	n/a	n/a	3.46
	С	15.74	15.74	10.70	n/a	n/a	5.95	14.74	14.74	9.70	n/a	n/a	5.95
S&P 500 Index		13.65	13.65	9.50			4.95	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		2.42	2.42	2.00			1.90	I					



#### Scholar's Edge – Individual Fund Portfolios

			E	cluding	Sales Cha	arge			I	ncluding	Sales Cha	arge	
		Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ge Annua	I Total Re	turn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Main Street Mid Cap Portfolio	Α	16.27	16.27	2.66	8.89	5.89	7.41	12.21	12.21	-0.93	7.61	5.14	7.15
	С	16.06	16.06	1.89	8.07	5.10	6.62	15.06	15.06	0.89	8.07	5.10	6.62
Russell MidCap Index		16.54	16.54	6.47	11.82	8.81	9.39	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.27	-0.27	-3.81	-2.93	-2.92	-1.98						
Main Street Small Cap Portfolio	Α	11.73	11.73	0.53	10.14	n/a	8.15	7.82	7.82	-2.99	8.84	n/a	7.08
	С	11.50	11.50	-0.23	9.32	n/a	7.80	10.50	10.50	-1.23	9.32	n/a	7.80
Russell 2000 Index		14.58	14.58	2.05	12.92		9.79	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-2.85	-2.85	-1.52	-2.78		-1.64						
Discovery Portfolio	Α	18.99	18.99	10.43	17.66	9.39	11.70	14.83	14.83	6.56	16.27	8.61	11.02
	С	18.80	18.80	9.61	16.80	8.59	9.44	17.80	17.80	8.61	16.80	8.59	9.44
Russell 2000 Growth Index		17.14	17.14	3.85	14.87	8.41	11.08	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		1.85	1.85	6.58	2.79	0.98	0.62						
International Growth Portfolio	Α	11.24	11.24	-10.53	3.04	0.94	3.12	7.34	7.34	-13.66	1.83	0.23	2.50
	С	11.13	11.13	-11.20	2.26	0.19	2.52	10.13	10.13	-12.08	2.26	0.19	2.52
MSCI ACWI ex-US Index		10.31	10.31	-4.22	8.09	2.57	3.45	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.93	0.93	-6.31	-5.05	-1.63	-0.33						



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#### Scholar's Edge – Individual Fund Portfolios

			E	kcluding	Sales Cha	arge			I	ncluding	Sales Cha	irge	
		Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
International Diversified Portfolio	Α	11.70	11.70	-5.45	7.91	3.74	5.06	7.79	7.79	-8.76	6.64	3.00	4.43
	С	11.42	11.42	-6.18	7.11	2.95	5.06	10.42	10.42	-7.11	7.11	2.95	5.06
MSCI ACWI ex-US Index		10.31	10.31	-4.22	8.09	2.57	3.45	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		1.39	1.39	-1.23	-0.18	1.17	1.61						
Global Portfolio	Α	16.83	16.83	1.22	13.66	7.66	8.99	12.74	12.74	-2.32	12.31	6.90	8.33
	С	16.58	16.58	0.47	12.80	6.86	6.94	15.58	15.58	-0.53	12.80	6.86	6.94
MSCI ACWI Index		12.18	12.18	2.60	10.67	6.45	7.46	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		4.65	4.65	-1.38	2.99	1.21	1.53						
Global Focus Portfolio	Α	16.93	16.93	2.23	11.26	n/a	7.25	12.83	12.83	-1.35	9.95	n/a	6.19
	С	16.56	16.56	1.39	10.43	n/a	7.80	15.56	15.56	0.39	10.43	n/a	7.80
MSCI ACWI Index		12.18	12.18	2.60	10.67		9.31	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		4.75	4.75	-0.37	0.59		-2.06						
Global Opportunities Portfolio	Α	13.76	13.76	-14.46	17.79	11.26	13.81	9.78	9.78	-17.46	16.40	10.47	13.13
	С	13.59	13.59	-15.11	16.91	10.43	10.13	12.59	12.59	-15.96	16.91	10.43	10.13
MSCI ACWI Index		12.18	12.18	2.60	10.67	6.45	7.46	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		1.58	1.58	-17.06	7.12	4.81	6.35						



#### Scholar's Edge – Individual Fund Portfolios

			E	xcluding	Sales Cha	arge			li	ncluding	Sales Cha	arge	
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Retu	urn(%)	Avera	ge Annua	al Total Re	turn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
International Small-Mid Company Portfolio	Α	13.93	13.93	0.62	13.04	n/a	11.39	9.94	9.94	-2.91	11.71	n/a	10.29
	С	13.64	13.64	-0.21	12.18	n/a	10.56	12.64	12.64	-1.21	12.18	n/a	10.56
MSCI ACWI ex-US SMid Cap Index		10.25	10.25	-7.88	6.91		6.39	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		3.68	3.68	8.50	6.13		5.00						
Developing Markets Portfolio	Α	12.14	12.14	-4.28	11.11	3.24	3.57	8.21	8.21	-7.63	9.80	2.50	2.94
	С	12.01	12.01	-4.94	10.27	2.48	3.60	11.01	11.01	-5.89	10.27	2.48	3.60
MSCI Emerging Markets Index		9.92	9.92	-7.41	10.68	3.68	2.67	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		2.22	2.22	3.13	0.43	-0.44	0.90						
American Century Diversified Bond Portfolio	Α	3.15	3.15	2.69	0.98	1.71	-0.88	-0.46	-0.46	-0.90	-0.21	0.99	-1.12
	С	2.99	2.99	1.91	0.22	0.94	-1.62	1.98	1.98	0.91	0.22	0.94	-1.62
Bloomberg Barclays US Aggregate Bond Index		2.94	2.94	4.48	2.03	2.74	3.96	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.21	0.21	-1.79	-1.05	-1.03	-4.84						
Limited Term Bond Portfolio	Α	2.30	2.30	3.59	2.15	n/a	1.83	0.00	0.00	1.26	1.38	n/a	1.18
	С	2.15	2.15	2.85	1.38	n/a	1.24	1.15	1.15	1.85	1.38	n/a	1.24
Bloomberg Barclays U.S. Aggregate 1-3 Year Bond Index		1.22	1.22	3.05	1.34		1.38	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		1.08	1.08	0.54	0.81		0.45						

1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365-day/year calendar.

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#### Scholar's Edge – Individual Fund Portfolios

			E	xcluding	Sales Cha	arge			I	ncluding	Sales Cha	irge	
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Limited Term Government Portfolio	Α	0.96	0.96	2.25	0.74	0.80	0.78	-1.31	-1.31	-0.05	-0.02	0.34	0.39
	С	0.81	0.81	1.52	0.03	0.06	0.05	-0.20	-0.20	0.52	0.03	0.06	0.05
Bloomberg Barclays U.S. Gov't 1-3 Year Bond Index		0.99	0.99	2.74	1.00	0.99	0.89	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.03	-0.03	-0.49	-0.26	-0.19	-0.11						
Senior Floating Rate Portfolio	Α	3.62	3.62	1.35	5.72	3.03	3.21	-0.01	-0.01	-2.20	4.47	2.30	2.58
	С	3.50	3.50	0.70	4.96	2.26	2.46	2.50	2.50	-0.30	4.96	2.26	2.46
JP Morgan Leveraged Loan Index		3.89	3.89	3.39	5.73	4.06	4.02	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.27	-0.27	-2.04	-0.01	-1.03	-0.81						
Total Return Bond Portfolio	Α	3.67	3.67	4.29	n/a	n/a	4.15	0.04	0.04	0.64	n/a	n/a	0.85
	С	3.48	3.48	4.20	n/a	n/a	3.79	2.48	2.48	3.20	n/a	n/a	3.79
Bloomberg Barclays US Aggregate Bond Index		2.94	2.94	4.48			4.71	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.73	0.73	-0.19			-0.56						
MainStay MacKay High Yield Corporate Bond Portfolio	Α	5.95	5.95	4.42	7.45	n/a	5.90	2.24	2.24	0.77	6.18	n/a	4.85
	С	5.74	5.74	3.58	6.64	n/a	6.94	4.74	4.74	2.58	6.64	n/a	6.94
ICE BAML US High Yield Master II Constrained Index		7.40	7.40	5.93	8.68		6.75	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-1.45	-1.45	-1.51	-1.23		-0.85						



#### Scholar's Edge – Individual Fund Portfolios

			E	kcluding	Sales Cha	arge			lı	ncluding \$	Sales Cha	arge	
		Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ge Annua	I Total Re	turn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Global Strategic Income Portfolio	Α	4.76	4.76	0.51	3.52	2.06	4.34	1.09	1.09	-3.01	2.30	1.34	4.08
	С	4.58	4.58	-0.27	2.74	1.30	3.57	3.58	3.58	-1.27	2.74	1.30	3.57
Bloomberg Barclays US Aggregate Bond Index		2.94	2.94	4.48	2.03	2.74	3.96	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		1.82	1.82	-3.97	1.49	-0.68	0.38						
International Bond Portfolio	Α	3.40	3.40	-5.00	3.20	1.78	1.08	-0.22	-0.22	-8.32	1.98	1.06	0.47
	С	3.21	3.21	-5.78	2.41	1.00	0.47	2.21	2.21	-6.72	2.41	1.00	0.47
FTSE World Gov't Bond Index ex-U.S.		1.52	1.52	-4.55	0.87	-0.06	0.16	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		1.88	1.88	-0.45	2.33	1.84	0.92						
Institutional Money Market Portfolio	Α	0.54	0.54	1.83	0.91	0.55	1.20	-2.98	-2.98	-1.74	-0.29	-0.16	0.95
	С	0.53	0.53	1.84	0.93	0.55	1.05	0.53	0.53	1.84	0.93	0.55	1.05
iMoney Government Institutional Index		0.52	0.52	1.80	0.91	0.55	1.16	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.02	0.02	0.03	0.00	0.00	0.04						
American Century Short Duration Inflation Protect Portfolio	Α	1.71	1.71	1.10	n/a	n/a	1.27	-1.86	-1.86	-2.44	n/a	n/a	-1.95
	С	1.62	1.62	0.50	n/a	n/a	0.45	0.62	0.62	-0.50	n/a	n/a	0.45
Bloomberg Barclays U.S. 1-5 Year Treasury Inflation Protected Securities (TIPS) Index		1.75	1.75	2.04			2.34	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.04	-0.04	-0.94			-1.07						

1. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365-day/year calendar.



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#### Scholar's Edge – Individual Fund Portfolios



			E	cluding	Sales Cha	arge			Ir	ncluding	Sales Cha	irge	
		Total Retu	urn(%)	Avera	ge Annua	I Total Re	eturn (%)	Total Ret	urn(%)	Avera	ge Annua	I Total Re	eturn (%)
	Unit Class	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>	3-Mo	YTD	1-Year	3-Year	5-Year	Since Inception <sup>1</sup>
Real Estate Portfolio	Α	16.28	16.28	16.94	4.68	8.10	6.34	12.21	12.21	12.85	3.44	7.33	5.70
	С	16.10	16.10	16.19	3.91	7.31	6.69	15.10	15.10	15.19	3.91	7.31	6.69
FTSE NAREIT Equity REITs Index		16.33	16.33	20.86	6.13	9.12	6.98	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.05	-0.05	-3.92	-1.45	-1.02	-0.64						
Gold & Special Minerals Portfolio	Α	9.00	9.00	3.12	6.12	-0.34	-0.12	5.19	5.19	-0.49	4.86	-1.05	-0.72
	С	8.74	8.74	2.41	5.35	-1.06	-1.17	7.74	7.74	1.41	5.35	-1.06	-1.17
PHLX Gold & Silver Index		8.26	8.26	-5.11	3.88	-2.68	-4.47	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		0.74	0.74	8.23	2.24	2.34	4.35						
Global Allocation Portfolio	Α	7.65	7.65	-1.50	n/a	n/a	-1.36	3.88	3.88	-4.95	n/a	n/a	-4.49
	С	7.40	7.40	-2.70	n/a	n/a	-2.45	6.40	6.40	-3.67	n/a	n/a	-2.45
60% MSCI ACWI/40% Bloomberg Barclays Global Aggregate Bond Index, Hedged		8.45	8.45	3.72			1.90	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.80	-0.80	-5.22			-3.26						
SteelPath MLP Select 40 Portfolio	Α	12.12	12.12	9.20	n/a	n/a	8.29	8.19	8.19	5.38	n/a	n/a	4.85
	С	11.78	11.78	1.50	n/a	n/a	1.36	10.78	10.78	0.50	n/a	n/a	1.36
Alerian MLP Total Return Index		16.82	16.82	15.11			3.71	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-4.70	-4.70	-5.91			4.58						
Capital Income Portfolio	Α	5.97	5.97	2.94	4.65	n/a	4.08	2.26	2.26	-0.66	3.41	n/a	3.05
	С	5.79	5.79	2.17	3.87	n/a	3.52	4.79	4.79	1.17	3.87	n/a	3.52
65% Bloomberg Barclays U.S. Aggregate Bond Index/ 35% Russell 3000 Index		6.77	6.77	6.30	6.13		6.19	n/a	n/a	n/a	n/a	n/a	n/a
Variance(Between Class A and Benchmark)		-0.80	-0.80	-3.36	-1.48		-2.11						





#### Scholar's Edge Period Ended 3/31/2019

	Total Re	eturns <sup>1</sup>			ige Annua I Returns <sup>1</sup>			Mo	orningstar	Ranking	S	
	3-Mo	YTD	1-Year	3-Year	5-Year	10-Year/Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
U.S. Equity												
Oppenheimer Value Fund I	12.04	12.04	1.02	9.66	6.60	9.78	30	30	81	62	65	n/a
Russell 1000 Value Index	11.93	11.93	5.67	10.45	7.72	11.37						
Variance	0.11	0.11	-4.65	-0.79	-1.12	-1.59						
Oppenheimer Dividend Opportunity Fund I	10.46	10.46	3.31	9.14	n/a	6.15	77	77	59	73	n/a	n/a
Russell 3000 Value Index	11.93	11.93	5.30	10.50		6.87						
Variance	-1.47	-1.47	-1.99	-1.36		-0.72						
T. Rowe Price Blue Chip Growth Fund	16.20	16.20	12.24	20.18	n/a	16.26	40	40	35	7	n/a	n/a
S&P 500 Index	13.65	13.65	9.50	13.51		12.78						
Variance	2.55	2.55	2.74	6.67		3.48						

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.

2. Since inception returns of less than 12 months are cumulative returns. Since inception returns of greater than 12 months are annualized returns based upon a true day count and 365day/year calendar.

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#### Scholar's Edge

	Total Ret	urns <sup>1</sup>			age Annua I Returns			M	orningstar	Ranking	5	
	3-Мо	YTD	1-Year	3-Year	5-Year	10-Year/Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
U.S. Equity												
Oppenheimer Main Street Fund I	14.70	14.70	9.42	11.22	9.58	13.21	11	11	23	71	45	n/a
S&P 500 Index	13.65	13.65	9.50	13.51	10.91	14.16						
Variance	1.05	1.05	-0.08	-2.29	-1.33	-0.95						
Oppenheimer Main Street Mid Cap Fund I	16.45	16.45	3.11	9.41	6.38	11.26	12	12	43	61	60	n/a
Russell MidCap Index	16.54	16.54	6.47	11.82	8.81	13.19						
Variance	-0.09	-0.09	-3.36	-2.41	-2.43	-1.93						
Oppenheimer Main Street Small Cap Fund I	11.92	11.92	0.89	10.61	6.51	8.98	73	73	47	45	37	n/a
Russell 2000 Index	14.58	14.58	2.05	12.92	7.05	9.18						
Variance	-2.66	-2.66	-1.16	-2.31	-0.54	-0.20						
Oppenheimer Discovery Fund I	19.22	19.22	10.80	18.42	10.03	13.95	29	29	32	28	24	n/a
Russell 2000 Growth Index	17.14	17.14	3.85	14.87	8.41	12.18						
Variance	2.08	2.08	6.95	3.55	1.62	1.77						

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.



Scholar's Edge

	Total Ret	urns <sup>1</sup>			ige Annua I Returns <sup>1</sup>		Morningstar Rankings						
	3-Mo	YTD	1-Year	3-Year	5-Year	10-Year/Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year	
International/ Global Equity													
Oppenheimer International Growth Fund I	11.45	11.45	-10.14	3.56	1.42	5.77	76	76	94	98	90	n/a	
MSCI ACWI ex-US Index	10.31	10.31	-4.22	8.09	2.57	4.83							
Variance	1.14	1.14	-5.92	-4.53	-1.15	0.94							
Oppenheimer International Diversified Fund I	11.75	11.75	-5.17	8.52	4.30	8.38	70	70	71	42	37	n/a	
MSCI ACWI ex-US Index	10.31	10.31	-4.22	8.09	2.57	5.62							
Variance	1.44	1.44	-0.95	0.43	1.73	2.76							
Oppenheimer Global Fund I	16.97	16.97	1.55	14.28	8.19	11.52	8	8	55	10	16	n/a	
MSCI ACWI Index	12.18	12.18	2.60	10.67	6.45	9.01							
Variance	4.79	4.79	-1.05	3.61	1.74	2.51							

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.



#### Scholar's Edge

	Average Annual Total Returns <sup>1</sup> Total Returns <sup>1</sup>			Morningstar Rankings								
	3-Mo	YTD	1-Year	3-Year	5-Year	10-Year/Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
International/ Global Equity												
Oppenheimer Global Focus Fund I	16.96	16.96	1.87	11.59	5.23	10.95	8	8	53	24	63	n/a
MSCI ACWI Index	12.18	12.18	2.60	10.67	6.45	9.27						
Variance	4.78	4.78	-0.73	0.92	-1.22	1.68						
Oppenheimer Global Opportunities Fund I	14.05	14.05	-14.34	18.62	11.78	13.75	30	30	96	1	1	n/a
MSCI ACWI Index	12.18	12.18	2.60	10.67	6.45	9.01						
Variance	1.87	1.87	-16.94	7.95	5.33	4.74						
Oppenheimer International Small-Mid Company Fund I	14.14	14.14	1.13	13.72	10.03	16.40	22	22	2	5	1	n/a
MSCI ACWI ex-US SMid Cap Index	10.25	10.25	-7.88	6.91	3.21	7.52						
Variance	3.89	3.89	9.01	6.81	6.82	8.88						
Oppenheimer Developing Markets Fund I	12.43	12.43	-3.75	11.81	3.88	6.47	23	23	9	18	23	n/a
MSCI Emerging Markets Index	9.92	9.92	-7.41	10.68	3.68	4.51						
Variance	2.51	2.51	3.66	1.13	0.20	1.96						

Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower. 1.



#### Scholar's Edge

	Total Re	turns <sup>1</sup>			age Annu I Returns		Morningstar Rankings				\$	
	3-Mo	YTD	1-Year	3-Year	5-Year	10-Year/Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
Fixed Income												
American Century Diversified Bond Fund Instl.	3.15	3.15	3.43	1.73	2.50	3.73	52	52	81	79	54	74
Bloomberg Barclays U.S. Aggregate Bond Index	2.94	2.94	4.48	2.03	2.74	3.77						
Variance	0.21	0.21	-1.05	-0.30	-0.24	-0.04						
Oppenheimer Limited-Term Bond Fund I	2.36	2.36	4.07	2.62	2.08	2.28	13	13	5	13	14	n/a
Bloomberg Barclays U.S. Aggregate 1-3 Year Bond Index	1.22	1.22	3.05	1.34	1.24	1.23						
Variance	1.14	1.14	1.02	1.28	0.84	1.05						
Oppenheimer Limited-Term Government Fund I	1.05	1.05	2.72	1.25	1.29	1.09	42	42	25	9	8	n/a
Bloomberg Barclays U.S. Government 1-3 Year Bond Index	0.99	0.99	2.74	1.00	0.99	0.88						
Variance	0.06	0.06	-0.02	0.25	0.30	0.21						
Oppenheimer Total Return Bond Fund I	3.83	3.83	4.94	2.79	3.17	3.64	16	16	8	27	12	n/a
Bloomberg Barclays US Aggregate Bond Index	2.94	2.94	4.48	2.03	2.74	2.35						
Variance	0.89	0.89	0.46	0.76	0.43	1.29						
Oppenheimer Senior Floating Rate Fund I	3.74	3.74	1.86	6.30	3.56	4.16	55	55	77	8	8	n/a
JP Morgan Leveraged Loan Index	3.89	3.89	3.39	5.73	4.06	4.36						
Variance	-0.15	-0.15	-1.53	0.57	-0.50	-0.20						

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.



#### Scholar's Edge

	Total Ret	urns <sup>1</sup>	Average Annual Total Returns <sup>1</sup>				Morningstar Rankings					
	3-Mo	YTD	1-Year	3-Year	5-Year	10-Year/Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year
Fixed Income												
MainStay High Yield Corporate Bond Fund I	6.07	6.07	4.83	8.01	4.69	9.71	69	69	43	23	9	47
ICE BAML US High Yield Master II Constrained Index	7.40	7.40	5.93	8.68	4.70	11.21						
Variance	-1.33	-1.33	-1.10	-0.67	-0.01	-1.50						
Oppenheimer Global Strategic Income Fund I	4.93	4.93	0.95	4.00	2.54	3.45	31	31	92	69	64	n/a
Bloomberg Barclays U.S. Aggregate Bond Index	2.94	2.94	4.48	2.03	2.74	2.39						
Variance	1.99	1.99	-3.53	1.97	-0.20	1.06						
Oppenheimer International Bond Fund I	3.58	3.58	-4.68	3.68	2.25	2.31	28	28	86	17	24	n/a
FTSE World Government Bond Index ex-US	1.52	1.52	-4.55	0.87	-0.06							
Variance	2.06	2.06	-0.13	2.81	2.31							
American Century Short Duration Inflation Protected Bond Fund	1.90	1.90	1.87	n/a	n/a	1.06	85	85	80	n/a	n/a	n/a
Bloomberg Barclays U.S. 1-5 Year Treasury Inflation Protected Securities (TIPS) Index	1.75	1.75	2.04									
Variance	0.15	0.15	-0.17									
Oppenheimer Institutional Government Money Market Fund L	0.57	0.57	1.99	1.11	0.71	0.43						
iMoney Government Institutional Index	0.52	0.52	1.80	0.91	0.55							
Variance	0.05	0.05	0.19	0.20	0.16							

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.



#### Scholar's Edge

	Total Ret	urns <sup>1</sup>			age Annua I Returns		Morningstar Rankings				6		
	3-Mo	YTD	1-Year	3-Year	5-Year	10-Year/Since Inception <sup>2</sup>	QTD	YTD	1-Year	3-Year	5-Year	10-Year	
Alternative													
Oppenheimer Real Estate Fund I	16.53	16.53	17.70	5.26	8.69	8.68	45	45	55	62	44	n/a	
FTSE NAREIT Equity REITs Index	16.33	16.33	20.86	6.13	9.12	8.94							
Variance	0.20	0.20	-3.16	-0.87	-0.43	-0.26							
Oppenheimer Steelpath MLP Select 40 Fund I	12.34	12.34	12.57	5.17	-1.76	-0.28	99	99	62	76	22	n/a	
Alerian MLP Index Total Return	16.82	16.82	15.11	5.69	-4.73								
Variance	-4.48	-4.48	-2.54	-0.52	2.97								
Oppenheimer Gold & Special Minerals Fund I	9.15	9.15	3.76	7.15	0.55	-9.78	26	26	1	12	11	n/a	
PHLX Gold & Silver Index	8.26	8.26	-5.11	3.88	-2.68	-11.78							
Variance	0.89	0.89	8.87	3.27	3.23	2.00							
Oppenheimer Global Allocation Fund I	7.83	7.83	-1.51	5.52	3.64	5.42	51	51	75	68	39	n/a	
60% MSCI ACWI/40% Bloomberg Barclays Global Aggregate Bond Index, Hedged	8. <i>4</i> 5	8.45	3.72	7.61	5.49	6.56							
Variance	-0.62	-0.62	-5.23	-2.09	-1.85	-1.14							
Multi-Asset													
Oppenheimer Capital Income Fund I	6.18	6.18	3.39	5.22	3.94	4.21	79	79	45	62	44	n/a	
65% Bloomberg Barclays U.S. Aggregate Bond Index/ 35% Russell 3000 Index	6.77	6.77	6.30	6.13	5.60	5.75							
Variance	-0.59	-0.59	-2.91	-0.91	-1.66	-1.54							

1. Performance is based on net asset value and does not take into account any applicable sales changes. If sales charges were deducted, performance would be lower.

### **Advisor Plan Accounts\* by Portfolio**



3/31/2018 Portfolio Name 12/31/2018 3/31/2019 Q/Q Change Y/Y Change Age Based Portfolio 100 2,156 1,922 1,899 (1.2%) (11.9%)Age Based Portfolio 90 2,645 2.498 2,436 (2.5%)(7.9%) Age Based Portfolio 80 3,473 3,302 3,231 (2.2%)(7.0%) Age Based Portfolio 70 4,549 4,326 4,259 (1.5%)(6.4%) Age Based Portfolio 60 6,255 5,416 5,202 (4.0%)(16.8%)Age Based Portfolio 50 9.126 7.955 7.626 (4.1%)(16.4%) Age Based Portfolio 40 13,677 11,574 10,968 (5.2%)(19.8%)Age Based Portfolio 30 15,873 15,768 15,458 (2.0%)(2.6%) Age Based Portfolio 20 12,401 13,317 13,610 2.2% 9.7% Age Based Portfolio 10 18.280 19.214 19.422 1.1% 6.2% Portfolio 100 10,677 10.218 10,011 (2.0%)(6.2%) Portfolio 90 15 58 65 12.1% 333.3% Portfolio 80 8,368 8,061 7,885 (2.2%)(5.8%) 9 Portfolio 70 80 97 21.3% 977.8% Portfolio 60 6,321 5,969 5,814 (2.6%)(8.0%) Portfolio 50 6 48 69 43.8% 1,050.0% Portfolio 40 2,560 2,401 2,337 (2.7%)(8.7%) Portfolio 30 2 43 57 32.6% 2,750.0% Portfolio 20 639 610 597 (2.1%)(6.6%) Portfolio 10 1,043 959 947 (1.3%)(9.2%)

### **Advisor Plan Accounts\* by Portfolio**



**Portfolio Name** 3/31/2018 12/31/2018 3/31/2019 Q/Q Change Y/Y Change Fixed Income Portfolio 143 144 152 5.6% 6.3% Low Duration Fixed Income Portfolio 77 96 105 9.4% 36.4% **Capital Preservation Portfolio** 1,766 1,709 1,672 (2.2%)(5.3%)Gold & Special Minerals Portfolio 310 327 338 3.4% 9.0% Real Estate Portfolio 497 498 520 4.4% 4.6% **Developing Markets Portfolio** 552 600 602 0.3% 9.1% International Small-Mid Company Portfolio 231 321 3.1% 43.3% 331 **Discovery Portfolio** 456 644 686 6.5% 50.4% Main Street Small Cap Portfolio 399 553 591 6.9% 48.1% Main Street Mid Cap Portfolio 2.758 2.817 2.788 (1.0%) 1.1% International Growth Portfolio 2,545 2.468 2.389 (3.2%)(6.1%) International Diversified Portfolio 392 440 454 3.2% 15.8% **Global Opportunities Portfolio** 690 870 906 4.1% 31.3% Global Portfolio 333 384 389 1.3% 16.8% Global Focus Portfolio 90 125 126 0.8% 40.0% Value Portfolio 1,769 1,793 1,772 0.2% (1.2%)**Dividend Opportunity Portfolio** 658 734 757 3.1% 15.0% Main Street Portfolio 2,571 2,647 2,638 (0.3%) 2.6% Capital Income Portfolio 163 188 196 4.3% 20.2%

### **Advisor Plan Accounts\* by Portfolio**



Portfolio Name	03/31/2018	12/31/2018	03/31/2019	Q/Q Change	Y/Y Change
MainStay High Yield Corporate Bond Portfolio	219	279	303	8.6%	38.4%
Global Strategic Income Portfolio	2,100	1,904	1,856	(2.5%)	(11.6%)
International Bond Portfolio	165	172	173	0.6%	4.8%
Senior Floating Rate Portfolio	446	535	543	1.5%	21.7%
American Century Diversified Bond Portfolio	734	688	660	(4.1%)	(10.1%)
Limited Term Bond Portfolio	109	139	159	14.4%	45.9%
Limited Term Government Portfolio	144	156	159	1.9%	10.4%
Institutional Money Market Portfolio	1,795	1,781	1,833	2.9%	2.1%
Steelpath MLP Select 40 Portfolio	0	37	40	8.1%	-
Total Return Bond Portfolio	1	59	81	37.3%	8,000.0%
American Century Short Duration Inflation Protection Bond Portfolio	1	22	35	59.1%	3,400.0%
Global Allocation Portfolio	0	16	19	18.8%	-
T. Rowe Price Blue Chip Growth Portfolio	2,181	2,350	2,406	2.4%	10.3%
Total	142,370	139,235	137,669	(1.1%)	(3.3%)
% in Age Based Portfolios	62.12%	61.26%	61.10%		
% in Custom Choice Portfolios	20.97%	20.60%	20.44%		
% in Individual Fund Portfolios	16.91%	18.14%	18.47%		
% in Portfolio Allocator	0.84%	1.14%	1.14%		



### **Advisor Plan Assets by Portfolio**



Portfolio Name	3/31/2018	12/31/2018	3/31/2019	Q/Q Change	Y/Y Change
Age Based Portfolio 100	\$10,293,709	\$8,072,920	\$9,296,384	15.2%	(9.7%)
Age Based Portfolio 90	\$19,961,111	\$15,750,487	\$17,242,518	9.5%	(13.6%)
Age Based Portfolio 80	\$33,609,268	\$28,978,664	\$31,349,261	8.2%	(6.7%)
Age Based Portfolio 70	\$55,124,699	\$45,555,364	\$49,925,390	9.6%	(9.4%)
Age Based Portfolio 60	\$85,784,889	\$69,517,788	\$73,036,760	5.1%	(14.9%)
Age Based Portfolio 50	\$139,312,828	\$110,121,238	\$116,446,695	5.7%	(16.4%)
Age Based Portfolio 40	\$223,001,157	\$180,340,827	\$184,718,266	2.4%	(17.2%)
Age Based Portfolio 30	\$273,037,224	\$263,500,446	\$276,389,477	4.9%	1.2%
Age Based Portfolio 20	\$207,560,578	\$219,549,489	\$237,805,751	8.3%	14.6%
Age Based Portfolio 10	\$200,460,755	\$207,088,142	\$220,555,675	6.5%	10.0%
Portfolio 100	\$175,260,704	\$146,872,465	\$163,345,650	11.2%	(6.8%)
Portfolio 90	\$302,664	\$828,293	\$961,967	16.1%	217.8%
Portfolio 80	\$127,975,691	\$109,271,398	\$119,843,060	9.7%	(6.4%)
Portfolio 70	\$126,022	\$1,379,690	\$1,632,221	18.3%	1,195.2%
Portfolio 60	\$98,459,678	\$84,866,722	\$91,482,939	7.8%	(7.1%)
Portfolio 50	\$160,789	\$1,112,126	\$1,583,855	42.4%	885.1%
Portfolio 40	\$38,632,654	\$34,139,216	\$35,735,854	4.7%	(7.5%)
Portfolio 30	\$672	\$1,036,529	\$1,218,738	17.6%	181,259.8%
Portfolio 20	\$12,815,432	\$11,836,394	\$12,218,406	3.2%	(4.7%)
Portfolio 10	\$10,633,128	\$9,073,809	\$9,196,297	1.3%	(13.5%)
Fixed Income Portfolio	\$2,102,384	\$2,116,660	\$2,523,962	19.2%	0.7%
Low Duration Fixed Income Portfolio	\$1,641,447	\$1,627,587	\$1,582,558	(2.8%)	(0.8%)
Capital Preservation Portfolio	\$25,974,823	\$25,908,360	\$25,633,232	(1.1%)	(1.3%)

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### **Advisor Plan Assets by Portfolio**



Portfolio Name	3/31/2018	12/31/2018	3/31/2019	Q/Q Change	Y/Y Change
Gold & Special Minerals Portfolio	\$1,152,380	\$1,125,063	\$1,316,052	17.0%	14.2%
Real Estate Portfolio	\$1,260,671	\$1,180,589	\$1,443,517	22.3%	14.5%
Developing Markets Portfolio	\$2,131,940	\$2,048,302	\$2,375,824	16.0%	11.4%
International Small Company Portfolio	\$811,266	\$1,013,499	\$1,248,538	23.2%	53.9%
Discovery Portfolio	\$1,620,021	\$2,177,773	\$2,935,567	34.8%	81.2%
Main Street Small Cap Portfolio	\$1,491,370	\$1,716,586	\$1,917,323	11.7%	28.6%
Main Street Mid Cap Portfolio	\$21,575,190	\$18,158,475	\$20,545,790	13.1%	(4.8%)
International Growth Portfolio	\$15,906,273	\$12,188,638	\$13,034,631	6.9%	(18.1%)
International Diversified Portfolio	\$1,945,934	\$1,762,796	\$2,224,690	26.2%	14.3%
Global Opportunities Portfolio	\$4,112,878	\$4,086,304	\$4,815,244	17.8%	17.1%
Global Portfolio	\$1,525,403	\$1,550,869	\$1,820,910	17.4%	19.4%
Global Focus Portfolio	\$514,624	\$627,313	\$685,724	9.3%	33.2%
Value Portfolio	\$12,810,314	\$11,380,059	\$12,412,561	9.1%	(3.1%)
Dividend Opportunity Portfolio	\$3,014,719	\$3,009,598	\$3,452,885	14.7%	14.5%
Main Street Portfolio	\$19,708,880	\$18,720,850	\$21,285,923	13.7%	8.0%
Capital Income Portfolio	\$970,575	\$1,137,188	\$1,289,675	13.4%	32.9%

### **Advisor Plan Assets by Portfolio**



Portfolio Name	3/31/2018	12/31/2018	3/31/2019	Q/Q Change	Y/Y Change
MainStay High Yield Corporate Bond Portfolio	\$1,237,390	\$1,347,178	\$1,443,084	7.1%	16.6%
Global Strategic Income Portfolio	\$13,414,039	\$10,780,538	\$11,205,593	3.9%	(16.5%)
International Bond Portfolio	\$590,718	\$577,458	\$601,729	4.2%	1.9%
Senior Floating Rate Portfolio	\$3,351,942	\$3,660,577	\$3,801,313	3.8%	13.4%
American Century Diversified Bond Portfolio	\$3,573,618	\$3,040,709	\$3,037,635	(0.1%)	(15.0%)
Limited Term Bond Portfolio	\$839,231	\$1,305,754	\$1,575,857	20.7%	87.8%
Limited Term Government Portfolio	\$874,516	\$1,113,917	\$1,098,717	(1.4%)	25.6%
Steelpath MLP Select 40 Portfolio	0	\$242,548	\$28,257,475	11,550.3%	-
Total Return Bond Portfolio	\$595	\$218,219	\$314,036	43.9%	52,679.2%
American Century Short duration Inflation Protection Bond Portfolio	\$40,120	\$198,354	\$317,468	60.1%	691.3%
Global Allocation Portfolio	0	\$145,440	\$203,130	39.7%	-
T. Rowe Price Blue Chip Growth Portfolio	\$17,424,847	\$17,443,295	\$160,639	(99.1%)	(99.1%)
Institutional Money Market Portfolio	\$25,369,507	\$26,619,426	\$20,153,320	(24.3%)	(20.6%)
Total	\$1,899,501,267	\$1,727,121,929	\$1,848,699,766	7.0%	(2.7%)
% in Age Based Portfolios	65.71%	66.50%	65.82%		
% in Custom Choice Portfolios	24.45%	23.18%	23.65%		
% in Individual Fund Portfolios	9.84%	10.32%	10.53%		
% in Portfolio Allocator	0.27%	0.34%	0.35%		

# **Advisor Plan Estimated Investment Change**



**Estimated Investment Beginning Balance** Net Flows Portfolio Name Change **Ending Balance** Age Based Portfolio 100 \$8,072,920 \$1,337,647 (\$114,183)\$9,296,384 Age Based Portfolio 90 \$899,268 \$592,762 \$15,750,487 \$17,242,518 Age Based Portfolio 80 \$28,978,664 \$1,054,010 \$1,316,587 \$31,349,261 Age Based Portfolio 70 \$45,555,364 \$965,028 \$3,404,999 \$49,925,390 Age Based Portfolio 60 \$69,517,788 \$1,602,822 \$1,916,150 \$73,036,760 Age Based Portfolio 50 \$110,121,238 \$1,425,243 \$4,900,214 \$116,446,695 Age Based Portfolio 40 \$180,340,827 \$1,891,747 \$2,485,692 \$184,718,266 Age Based Portfolio 30 \$263,500,446 \$1,286,215 \$11,602,816 \$276,389,477 Age Based Portfolio 20 \$219,549,489 \$22,108,327 \$237,805,751 (\$3,852,066) Age Based Portfolio 10 \$207,088,142 (\$14,802,905) \$28,270,438 \$220,555,675 Portfolio 100 \$18,533,021 \$163,345,650 \$146,872,465 (\$2,059,836) Portfolio 90 \$828,293 \$20,829 \$112,844 \$961,967 Portfolio 80 \$109,271,398 (\$1,368,626) \$11,940,288 \$119,843,060 Portfolio 70 \$1.379,690 \$60,007 \$192,523 \$1,632,221 Portfolio 60 \$84,866,722 \$91,482,939 (\$1,488,012) \$8,104,230 Portfolio 50 \$68,827 \$1,583,855 \$1,112,126 \$402,903 Portfolio 40 \$34,139,216 (\$776,391) \$2,373,029 \$35,735,854 Portfolio 30 \$1,036,529 \$24,035 \$158,174 \$1,218,738 Portfolio 20 \$11,836,394 (\$420,075) \$802,086 \$12,218,406 Portfolio 10 \$9,073,809 (\$383,654) \$506,142 \$9,196,297

# **Advisor Plan Estimated Investment Change**



**Estimated Investment Beginning Balance** Net Flows Portfolio Name Change **Ending Balance** Low Duration Fixed Income Portfolio (\$66,074) \$21,045 \$1,582,558 \$1,627,587 **Fixed Income Portfolio** \$2,116,660 (\$6,639) \$413,941 \$2,523,962 **Capital Preservation Portfolio** \$25,908,360 (\$966,855) \$691,727 \$25,633,232 Gold & Special Minerals Portfolio \$1,125,063 (\$2,071) \$193,060 \$1,316,052 Real Estate Portfolio \$1,180,589 \$11,971 \$250,957 \$1,443,517 **Developing Markets Portfolio** \$2,048,302 \$40,756 \$286,765 \$2,375,824 International Small-Mid Company Portfolio \$20,086 \$214,954 \$1,248,538 \$1,013,499 **Discovery Portfolio** \$2,177,773 \$57,378 \$700,416 \$2,935,567 Main Street Small Cap Portfolio \$1,716,586 \$45,922 \$154,815 \$1,917,323 Main Street Mid Cap Portfolio \$18,158,475 (\$198,820) \$2,586,136 \$20,545,790 International Growth Portfolio \$12,188,638 (\$165,005) \$1,010,998 \$13,034,631 International Diversified Portfolio \$31,619 \$430,275 \$2,224,690 \$1,762,796 **Global Opportunities Portfolio** \$4,086,304 \$129,525 \$599,416 \$4,815,244 **Global Portfolio** \$1,550,869 \$15,905 \$254,136 \$1,820,910 **Global Focus Portfolio** \$627,313 \$10,680 \$47,731 \$685,724 Value Portfolio \$11,380,059 \$1,095,068 (\$62,565) \$12,412,561 **Dividend Opportunity Portfolio** \$3,009,598 \$92,828 \$350,458 \$3,452,885 Main Street Portfolio \$18,720,850 (\$40,094) \$2,605,167 \$21,285,923 **Capital Income Portfolio** \$1,282 \$151,205 \$1,289,675 \$1,137,188

# **Advisor Plan Estimated Investment Change**



**Estimated Investment** Net Flows **Beginning Balance** Portfolio Name **Ending Balance** Change MainStay High Yield Corporate Bond Portfolio \$1,347,178 (\$13,751) \$109,657 \$1,443,084 Global Strategic Income Portfolio \$10,780,538 (\$312,613) \$737,667 \$11,205,593 International Bond Portfolio \$601,729 \$577,458 (\$3,467) \$27,739 Senior Floating Rate Portfolio \$3,660,577 (\$2,753) \$143,489 \$3,801,313 American Century Diversified Bond Portfolio \$3,040,709 (\$121,331) \$118,257 \$3,037,635 Limited Term Bond Portfolio \$1,305,754 \$173,911 \$96,192 \$1,575,857 Limited Term Government Portfolio (\$25,084) \$1,113,917 \$9,884 \$1,098,717 Institutional Money Market Portfolio \$26,619,426 (\$1,237,730) \$2,875,779 \$28,257,475 Steelpath MLP Select 40 Portfolio \$242,548 \$74,364 (\$2,876) \$314,036 Total Return Bond Portfolio \$218,219 \$8,921 \$90,328 \$317,468 American Century Short duration Inflation Protection Bond \$198,354 (\$9,476) \$14,252 \$203,130 Portfolio Global Allocation Portfolio \$1,156 \$14,043 \$160,639 \$145,440 T. Rowe Price Blue Chip Growth Portfolio \$2,774,466 \$20,153,320 \$17,443,295 (\$64,441) Total \$1,727,121,929 \$138,676,187 (\$17,098,353) \$1,848,699,763

# **Advisor Plan Contribution & Redemption Details**



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Portfolio Name	Contributions	Redemptions	Net Flows
Age Based Portfolio 100	\$1,367,633	\$29,986	\$1,337,647
Age Based Portfolio 90	\$1,008,364	\$109,096	\$899,268
Age Based Portfolio 80	\$1,221,624	\$167,614	\$1,054,010
Age Based Portfolio 70	\$1,359,190	\$394,162	\$965,028
Age Based Portfolio 60	\$1,871,905	\$269,083	\$1,602,822
Age Based Portfolio 50	\$2,277,758	\$852,515	\$1,425,243
Age Based Portfolio 40	\$3,189,622	\$1,297,875	\$1,891,747
Age Based Portfolio 30	\$3,463,366	\$2,177,150	\$1,286,215
Age Based Portfolio 20	\$2,868,330	\$6,720,396	(\$3,852,066)
Age Based Portfolio 10	\$2,572,118	\$17,375,024	(\$14,802,905)
Portfolio 100	\$2,074,416	\$4,134,252	(\$2,059,836)
Portfolio 90	\$20,829	\$0	\$20,829
Portfolio 80	\$1,468,007	\$2,836,632	(\$1,368,626)
Portfolio 70	\$101,512	\$41,505	\$60,007
Portfolio 60	\$980,365	\$2,468,377	(\$1,488,012)
Portfolio 50	\$68,827	\$0	\$68,827
Portfolio 40	\$312,354	\$1,088,745	(\$776,391)
Portfolio 30	\$43,102	\$19,068	\$24,035
Portfolio 20	\$69,756	\$489,831	(\$420,075)
Portfolio 10	\$122,229	\$505,883	(\$383,654)

# **Advisor Plan Contribution & Redemption Details**



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Portfolio Name	Contributions	Redemptions	Net Flows
Fixed Income Portfolio	\$24,140	\$30,779	(\$6,639)
Low Duration Fixed Income Portfolio	\$50,573	\$116,646	(\$66,074)
Capital Preservation Portfolio	\$187,064	\$1,153,919	(\$966,855)
Gold & Special Minerals Portfolio	\$16,127	\$18,198	(\$2,071)
Real Estate Portfolio	\$41,504	\$29,533	\$11,971
Developing Markets Portfolio	\$55,366	\$14,610	\$40,756
International Small-Mid Company Portfolio	\$28,774	\$8,689	\$20,086
Discovery Portfolio	\$114,592	\$57,214	\$57,378
Main Street Small Cap Portfolio	\$71,372	\$25,451	\$45,922
Main Street Mid Cap Portfolio	\$242,244	\$441,064	(\$198,820)
International Growth Portfolio	\$134,236	\$299,241	(\$165,005)
International Diversified Portfolio	\$52,986	\$21,367	\$31,619
Global Opportunities Portfolio	\$231,318	\$101,794	\$129,525
Global Portfolio	\$38,636	\$22,732	\$15,905
Global Focus Portfolio	\$12,080	\$1,400	\$10,680
Value Portfolio	\$155,926	\$218,491	(\$62,565)
Dividend Opportunity Portfolio	\$150,604	\$57,776	\$92,828
Main Street Portfolio	\$289,208	\$329,301	(\$40,094)
Capital Income Portfolio	\$25,777	\$24,495	\$1,282

# **Advisor Plan Contribution & Redemption Details**



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Portfolio Name	Contributions	Redemptions	Net Flows
MainStay High Yield Corporate Bond Portfolio	\$19,005	\$32,756	(\$13,751)
Global Strategic Income Portfolio	\$92,686	\$405,299	(\$312,613)
International Bond Portfolio	\$8,942	\$12,410	(\$3,467)
Senior Floating Rate Portfolio	\$48,855	\$51,608	(\$2,753)
American Century Diversified Bond Portfolio	\$39,099	\$160,430	(\$121,331)
Limited Term Bond Portfolio	\$214,351	\$40,440	\$173,911
Limited Term Government Portfolio	\$18,416	\$43,500	(\$25,084)
Institutional Money Market Portfolio	\$570,259	\$1,807,989	(\$1,237,730)
Steelpath MLP Select 40 Portfolio	\$74,465	\$101	\$74,364
Total Return Bond Portfolio	\$14,662	\$5,741	\$8,921
American Century Short duration Inflation Protection Bond Portfolio	\$7,493	\$16,969	(\$9,476)
Global Allocation Portfolio	\$3,127	\$1,971	\$1,156
T. Rowe Price Blue Chip Growth Portfolio	\$317,619	\$382,060	(\$64,441)
Total	\$29,812,815	\$46,911,168	(\$17,098,353)

# VI Glossary







## **Account Terms**

Unique Account Owner Beneficiary Relationship	<ul> <li>Count of unique account owner/ beneficiary relationships</li> <li>Standard definition of "Account"</li> <li>In the scenario below, there are 2 unique account owner/beneficiary relationships</li> </ul>
Unique Beneficiary	<ul> <li>Count of unique beneficiary SSNs</li> <li>In the scenario below, there are 2 unique beneficiaries</li> </ul>
Unique Account Owner	<ul> <li>Count of unique account owner SSNs</li> <li>In the scenario below, there is 1 unique account owner</li> </ul>
Unique Account Number	<ul> <li>Count of unique account numbers</li> <li>In the scenario below, there is 3 unique account numbers</li> </ul>
Investment Account	<ul> <li>Count of total portfolio accounts</li> <li>In the scenario below, there are 5 investment accounts</li> </ul>

### **Account Scenario**

#### Account 123

John Smith (AO), Jane Smith (Bene) Investments: Age Based 7-9 Years Portfolio A shares, Equity Portfolio A shares Account 456 John Smith (AO), Jane Smith (Bene) Investments: Balanced Portfolio B Shares

#### Account 789

John Smith (AO), Frank Smith (Bene) Investments: Age Based 12-14 Years Portfolio A shares, Equity Portfolio A shares

#### Exception to the above:

Due to account registration differences relating to UGMA/ UTMA accounts versus regular 529 accounts, the UGMA/UTMA accounts will always fall outside the definition of Unique Account Owner Beneficiary Relationship as described above.

Sample Registration John Smith Custodian FBO Frank Smith UGMA/UTMA

- · The beneficiary is also considered the account owner
- An UGMA/UTMA will have a separate account number from a 529 savings account for the same beneficiary
- Using the above scenario, this would be counted as a separate A/O Beneficiary relationship because Frank Smith is both the account owner and beneficiary





## **Additional Account Terms**

New Account	<ul> <li>Accounts opened during a specified time period</li> <li>New accounts can by measured based on type (relationship, account owner, beneficiary, account number, investment account)</li> </ul>
Change in Accounts	<ul> <li>Change in total accounts from one period to another</li> <li>Generally, new accounts – closed accounts</li> </ul>

## **Transactions / Account Activity**

Redemption Terms		
Redemptions	<ul> <li>Also called distributions / withdrawals / liquidations</li> <li>Does not include portfolio exchange activity</li> </ul>	
Qualified / Non-Qualified Redemption	<ul> <li>Qualified redemptions for qualifying higher education expenses</li> <li>Determined by the client; selected on form or website or asked by phone associate</li> <li>Web default is qualified; client must change to non-qualified if appropriate</li> </ul>	
Change of Trustee/Rollover	Outgoing transfer/rollover of assets to another program	
Contribution Terms		
Existing Account Contribution	Purchase to an existing account	
Initial Contribution	<ul> <li>Initial purchase to a new account</li> <li>This is only the first purchase to the new account</li> </ul>	
Change of Trustee/Rollover	Incoming transfer/rollover of assets from another program	
Other		
Net Flows	Gross Contribution – Gross Redemptions	
Transaction Methods		
ACH	Purchase/redemption completed via electronic bank transfer	
Wire	Purchase/redemption completed via bank wire	
Check	Purchase via mailed check	
AIP	Automatic Investment Plan	

## Glossary



## Portfolios

Static Portfolio	<ul> <li>Portfolios maintain a consistent target Asset allocation</li> <li>Assets remain in the portfolio until account owner requests an asset transfer</li> </ul>
Age-Based Portfolio	<ul> <li>Portfolios with differing target asset allocations based on the current age of the beneficiary</li> <li>As the beneficiary gets older the assets will automatically move to the next appropriate age-based portfolio.</li> </ul>
Individual Fund Portfolio	100% invested in a single underlying fund





The performance data quoted represents past performance, which does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's units, when redeemed, may be worth more or less than the original cost. Current performance may be lower or higher than the performance quoted. For performance data current to the most recent month-end, visit us at scholarsedge529.com or call us at **1.866.529.SAVE (1.866.529.7283)** for Scholar'sEdge or visit theeducationplan.com or call us at **1.877.EdPlan8 (1.877.337.5268)** for the Education Plan.

The benchmarks for the Scholar'sEdge® Portfolios are based on a blend of the benchmarks applicable to each Underlying Fund category. Investors cannot directly invest in a compilation of benchmark indices.

Underlying Investment	Benchmark
Oppenheimer Value Fund	Russell 1000® Value Index
Oppenheimer Main Street Fund®	S&P 500® Index
Oppenheimer Main Street Mid Cap Fund®	Russell® Midcap Index
Oppenheimer International Growth Fund	MSCI® AC World ex-U.S. Index
American Century Diversified Bond Fund	Bloomberg Barclays US Aggregate Bond Index
Oppenheimer International Bond Fund	Citigroup World Government Bond Index ex U.S
Oppenheimer Limited -Term Government Fund	Bloomberg Barclays U.S. Government 1-3 Year Bond Index
Oppenheimer Global Strategic Income Fund	Bloomberg Barclays U.S. Aggregate Bond Index
MainStay High Yield Corporate Bond Fund	BofA ML US HY Master II Constrained Index
Oppenheimer Senior Floating Rate Fund	JP Morgan Leveraged Loan Index
Oppenheimer Institutional Government Money Market Fund	iMoneyNet Government Institutional Index
Oppenheimer Global Fund	MSCI® AC World Index
Oppenheimer Global Opportunities Fund	MSCI® AC World Index
Oppenheimer Developing Markets Fund	MSCI® Emerging Markets Index
Oppenheimer International Diversified Fund	MSCI® AC Worldex-U.S. Index
Oppenheimer Dividend Opportunity Fund	Russell 3000® Value Index
Oppenheimer Discovery Fund	Russell 2000® Growth Index
Oppenheimer Gold & Special Minerals Fund	Philadelphia Gold and Silver Index
Oppenheimer Real Estate Fund	FTSE NAREIT Equity REITs Index
Oppenheimer Limited-Term Bond Fund	Bloomberg Barclays U.S. Aggregate 1-3 Year Bond Index
Oppenheimer Global Focus Fund	MSCI AC World Index
Oppenheimer Main Street Small Cap Fund	Russell 2000 Index
Oppenheimer International Small-Mid Company Fund	MSCI ACWI ex-US SMID Index
Oppenheimer Capital Income Fund	65% Bloomberg Barclays U.S. Aggregate Bond Index/35% Russell 3000 Index
Oppenheimer Total Return Bond Fund	Bloomberg Barclays US Aggregate Bond Index
Oppenheimer SteelPath MLP Select 40 Fund	Alerian MLP Index Total Return
American Century Short Duration Inflation Protection Bond Fund	Bloomberg Barclays US 1-5 TIPS Index
Oppenheimer Global Allocation Fund	60% MSCI All Country World Index / 40% Bloomberg Barclays Global Aggregate Bond Index, Hedged
T. Rowe Price Blue Chip Growth Fund	S&P 500® Index

## **Disclosures**



The benchmarks for The Education Plan® Portfolios are based on a blend of the benchmarks applicable to each Underlying Fund category. Investors cannot directly invest in a compilation of benchmark indices.

Underlying Fund	Benchmark
Oppenheimer Value Fund	Russell 1000® Value Index
Oppenheimer International Growth Fund	MSCI® AC World ex-U.S. Index
Oppenheimer Main Street Fund®	S&P 500® Index
Oppenheimer Institutional Government Money Market Fund	iMoneyNet Government Institutional Index
Oppenheimer Limited-Term Government Fund	Bloomberg Barclays U.S. Government 1-3 Year Bond Index
Oppenheimer Senior Floating Rate Fund	J P Morgan Leveraged Loan Index
Oppenheimer Main Street Mid Cap Fund®	Russell Midcap Index
Vanguard Extended Market Index Fund	S&P Completion Index
Vanguard Total Stock Market Index Fund	CRSP U.S. Total Market Index
Oppenheimer Global Fund	MSCI All Country World Index
Oppenheimer Limited-Term Bond Fund	Bloomberg Barclays US Aggregate 1-3 Year Bond Index
Oppenheimer Main Street Small Cap Fund	Russell 2000 Index
Vanguard Short-Term Bond Index Fund	Bloomberg Barclays US 1-5 Years Government/Credit Float Adjusted Index
Vanguard Total International Stock Index Fund	FTSE Global All Cap ex US Index
Vanguard Total Bond Market Index Fund	Bloomberg Barclays U.S. Aggregate Float Adjusted Index
Vanguard Real Estate Index Fund	MSCI® US Investable Market Real Estate 25/50 Transition Index
Vanguard Short-Term Inflation-Protected Securities Index Fund	Bloomberg Barclays US 0-5 Year TIPS Index
Oppenheimer Developing Markets Fund	MSCI® Emerging Markets Index
Vanguard Developed Markets Index Fund	FTSE Developed All Cap ex US Index
Oppenheimer Real Estate Fund	FTSE NAREIT Equity REITs Index

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## Disclosures



For each fund with at least a three-year history, Morningstar calculates a Morningstar Rating<sup>™</sup> based on a Morningstar Risk-Adjusted Return measure that accounts for variation in a fund's monthly performance (including the effects of sales charges, loads, and bottom 10% receive 1 star. (Each share class is counted as a fraction of one fund within this scale and rated separately, which may cause slight variations in the distribution percentages.) The Overall Morningstar Rating for a fund is derived from a weighted average of the performance figures associated with its three-, five- and ten-year (if applicable) Morningstar Rating metrics. Different share classes may have different expenses and performance characteristics. A fund's Morningstar rating is a relative rating of a fund within its peer group and does not necessarily mean that the fund had high total returns.

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