### **EDUCATION TRUST BOARD OF NEW MEXICO**

Financial Statements and Supplementary Information

June 30, 2021



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## EDUCATION TRUST BOARD OF NEW MEXICO OFFICIAL ROSTER JUNE 30, 2021

### **BOARD OF DIRECTORS**

Sandra Liggett, JD Chair

Robert J. Desiderio, J.D. Vice Chair

Dr. Jose Z. Garcia, Ph.D. Member

Mont Green Member

John Lawton Davis Member

Theodore Miller Executive Director

Carolyn Fittipaldi Acting Executive Director (August 1 - Present)



#### INDEPENDENT AUDITORS' REPORT

Board of Directors Education Trust Board of New Mexico and Mr. Brian Colón, Esq., New Mexico State Auditor Santa Fe, New Mexico

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the business-type activities and the aggregate remaining fund information of the Education Trust Board of New Mexico (the Board), as of and for the year ended June 30, 2021, and the related notes to the financial statements, which collectively comprise the Board's basic financial statements as listed in the table of contents.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.



Board of Directors
Education Trust Board of New Mexico and
Mr. Brian Colón, Esq., New Mexico State Auditor

#### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities, and the aggregate remaining fund information of the Board as of June 30, 2021, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Emphasis of Matters**

As discussed in Note 1, the financial statements of the Board are intended to present the financial position and changes in financial position of the Board. They do not purport to, and do not present fairly, the financial position of the entire State of New Mexico as of June 30, 2021, and the changes in its financial position, or where applicable, its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

#### Other Matters

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 5-14 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Board's basic financial statements. The schedules listed as Supplementary Information and information listed as Other Supplementary Information in the table of contents are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The schedules listed as Supplementary Information in the table of contents are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedules listed as Supplementary Information in the table of contents are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Board of Directors
Education Trust Board of New Mexico and
Mr. Brian Colón, Esq., New Mexico State Auditor

The information listed in the table of contents as Other Supplementary Information has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 29, 2021, on our consideration of the Education Trust Board of New Mexico's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Education Trust Board of New Mexico's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Board's internal control over financial reporting and compliance.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Albuquerque, New Mexico October 29, 2021

The following discussion and analysis provides an overview of the financial position and activities of the Education Trust Board of New Mexico (NMETB) as of and for the year ended June 30, 2021. This discussion should be read in conjunction with the accompanying financial statements and notes.

#### **EDUCATION TRUST BOARD OF NEW MEXICO**

NMETB operates as a self-sustaining state entity which is administratively connected to the New Mexico Department of Higher Education (NMHED). NMHED was created as a state agency in 2005 and NMSA 1978 §21-21K-4 (A) (1997) administratively attaches NMETB to NMHED. Case law holds that an administratively attached entity is a "constituent agency." Constituent agencies have the same legal status as their "parent" agency.

NMETB was established by New Mexico statute 21-21K-4 NMSA 1978 (Education Trust Act), which gives NMETB the authority to promulgate rules to carry out the Act, protect the financial integrity of the IRS 529 college savings plans, and to establish and maintain the program in compliance with Section 529 of the Internal Revenue Code. NMSA 1978 §21-21K-3 and §21-21K-5 give authority to enter into contracts with investors, review fund investments, pay institutions of higher education on behalf of beneficiaries, be a party to college investment agreements and approve circumstances for pre-designation of the beneficiary, and establish a refund policy.

#### **FINANCIAL**

The assets of NMETB exceeded its liabilities at June 30, 2021 by approximately \$10.9 million (net position). The entire amount is considered restricted net position and may be used to meet NMETB's ongoing

The fiduciary funds had an increase in net position of approximately \$275 million or 11.4% from prior year.

#### **OVERVIEW OF FINANCIAL STATEMENTS**

This financial report is comprised of four components: 1) management's discussion and analysis (this section), 2) the basic financial statements, 3) notes to the financial statements, and 4) supplementary information.

The basic financial statements consist of the Statement of Net Position, the Statement of Revenues, Expenses and Changes in Net Position, the Statement of Cash Flows and the notes thereto. The NMETB follows enterprise fund accounting. The financial statements offer information about the NMETB's activities and operations.

#### **OVERVIEW OF FINANCIAL STATEMENTS, continued**

The statement of net position presents information on all of NMETB's assets and liabilities, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Administrative Fund is improving or deteriorating.

The Statement of Revenues, Expenses and Changes in Net Position reports how NMETB's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of the cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods. The focus of the statement of activities is on both the gross and net cost of activities.

The final required financial statement is the Statement of Cash Flows. The primary purpose of this statement is to provide information about the NMETB's cash receipts and cash payments during the reporting period. The statement reports cash receipts, cash payments and net changes in cash resulting from operating, noncapital financing, capital and related financing and investing activities. The statement also provides information regarding the sources and uses of cash and the change in the cash balance during the reporting period.

The enterprise activities reflect NMETB's basic services, which include the administration of the Scholar's Edge and The Education Plan. These services are financed primarily through program fees and other general revenues (Investment Income).

Fiduciary fund financial statements present information about the status of the Scholar's Edge and The Education Plan fiduciary activities of NMETB. The financial statements are accompanied by notes that are essential to a full understanding of the financial information in this report.

#### **FINANCIAL ANALYSIS - ENTERPRISE ACTIVITIES**

**Net Position.** Assets of enterprise activities exceeded enterprise activities liabilities by approximately \$10.9 million at June 30, 2021. The following table summarizes NMETB's summarized assets, liabilities, and net position as of June 30:

#### FINANCIAL ANALYSIS - ENTERPRISE ACTIVITIES, continued

#### **Summarized Assets, Liabilities and Net Position**

(in thousands)		2021	2020
ASSETS Current and Other Assets Total Assets	_\$	11,101 11,101	\$ 11,098 11,098
LIABILITIES			
Other Liabilities Total Liabilities		227 227	 293 293
NET POSITION			
Restricted		10,874	10,805
Total Net Position	\$	10,874	\$ 10,805

Changes in Net Position: Total revenues for the year ended June 30, 2021 were approximately \$2.8 million compared with expenses of approximately \$2.7 million. The decrease of \$0.5 million in program revenues stems from the change in program management during fiscal year 2020 and resulting program revenues from two program management contracts. Only one program management contract was effective during fiscal year 2021. The following table summarizes NMETB's changes in net position for the years ended June 30:

#### **Changes in Net Position - For the Year Ended**

(in thousands)	2021		2020	
REVENUES				
Program Revenues	\$	2,780	\$	3,285
Total Program Revenues		2,780		3,285
GENERAL REVENUES				
Investment Income		16		184
Total General Revenues		16		184
Total Revenues		2,796		3,469
EXPENSES				
Administration of Educational Savings Plan		2,727		2,793
Total Expenses		2,727		2,793
CHANGE IN NET POSITION		69		676
Net Position - Beginning of Year		10,805		10,129
NET POSITION - END OF YEAR	\$	10,874	\$	10,805

#### FIDUCIARY FUNDS BACKGROUND INFORMATION

Scholar's Edge (Advisor Sold) and The Education Plan (Direct Sold). Scholar's Edge and The Education Plan (Plans) were established by NMETB. The Plans are maintained by the State of New Mexico and are administered by NMETB, which serves as trustee of the Education Trust of New Mexico (Trust). NMETB has the authority to appoint a Program Manager, adopt rules and regulations to implement and administer the Plans and Trust, and establish investment policies for the Trust. Both Plans are accounted for as fiduciary private trust funds.

For The Education Plan, Ascensus College Savings Recordkeeping Services, LLC, the Program Manager, and its affiliates (Ascensus), have overall responsibility for the day-to-day operations, including investment advisory, recordkeeping and administrative services, and marketing.

For Scholar's Edge, Ascensus College Savings Recordkeeping Services, LLC, serves as the Program Manager, and is responsible for the day-today operations of the Plan. Principal Global Investors, LLC (PGI or Principal), by delegation from Ascensus, serves as the investment advisor to the Plan and provides investment management services to the Plan. Principal Funds Distributor, Inc. (PFD) serves as the distributor of the Plan.

The Plans are a savings vehicle for higher education expenses under Section 529 of the U.S. Internal Revenue Code of 1986, as amended (Section 529). The Plans are comprised of a variety of different investment portfolios. These portfolios offer different asset allocation mixes to investors based on their needs, time frames, and risk tolerances.

#### FINANCIAL ANALYSIS - SCHOLAR'S EDGE

Scholar's Edge condensed statements of fiduciary net position as of June 30 are as follows:

	 2021	 2020
(in thousands)		
ASSETS		
Investments, at Fair Value	\$ 2,005,343	\$ 1,834,320
Cash and Cash Equivalents	7,050	7,344
Receivables and Other Assets	8	 _
Total Assets	2,012,401	1,841,664
LIABILITIES		
Payables and other Liabilities	1,877	 1,700
Total Liabilities	 1,877	 1,700
NET POSITION HELD IN TRUST FOR INDIVIDUALS	\$ 2,010,524	\$ 1,839,964

The investments of the Portfolios increased by approximately \$171 million from 2020 to 2021 mainly due to net increase in fair market value of investments. 2020 had net shareholder redemptions of approximately \$118 million; and 2021 had net shareholder redemptions of approximately \$101 million.

The liabilities consisted of program fees, marketing and advertising and accounting and auditing expenses incurred but not yet paid as of June 30.

#### FINANCIAL ANALYSIS - SCHOLAR'S EDGE, continued

Scholar's Edge condensed statements of changes in fiduciary net position for the years ended June 30 are as follows:

(in thousands)		2021	2020
ADDITIONS Subscriptions	\$	133,880	\$ 468,663
Investment Income:			
Net Increase in Fair Value of Investments		256,833	27,874
Dividend Income and Interest		25,784	42,410
Less: Expenses		10,895	9,760
Net Investment Income		271,722	60,524
Total Additions		405,602	529,187
<b>DEDUCTIONS</b> Redemptions		(235,042)	 (587,156)
CHANGE IN NET POSITION HELD IN TRUST FOR INDIVIDUALS		170,560	(57,969)
Net Position Held in Trust for Individuals - Beginning of Year		1,839,964	 1,897,933
NET POSITION HELD IN TRUST FOR INDIVIDUALS - END OF YEAR	\$	2,010,524	\$ 1,839,964

Investment income is comprised of dividend and interest income; expenses are primarily management, distribution, and administrative fees.

Change in net position held in trust for individuals increased from prior year primarily due to favorable market conditions increasing overall fair value of investments. The decrease in subscriptions is due to complete turnover of portfolio in fiscal year 2020 due to transition to new program management.

#### **FINANCIAL ANALYSIS - THE EDUCATION PLAN**

The Education Plan condensed statements of fiduciary net position as of June 30 are as follows:

	2021		2020	
(in thousands)		_		_
ASSETS				
Investments, at Fair Value	\$	682,938	\$	578,561
Cash and Cash Equivalents		1,949		1,876
Total Assets		684,887		580,437
LIABILITIES				
Payables and other Liabilities		56		47
Total Liabilities		56		47
NET POSITION HELD IN TRUST FOR INDIVIDUALS	\$	684,831	\$	580,390

The investments of the Portfolios increased by approximately \$104 million from 2021 to 2020 mainly due to market appreciation. 2021 had net shareholder redemptions of approximately \$.13 million; and 2020 had net shareholder redemptions of approximately \$12.3 million.

The liabilities consisted of program fees, marketing and advertising and accounting and auditing expenses incurred but not yet paid as of June 30.

#### FINANCIAL ANALYSIS - THE EDUCATION PLAN, continued

The Education Plan condensed statements of changes in fiduciary net position for the years ended June 30 are as follows:

(in thousands)	2021		2020	
ADDITIONS				
Subscriptions	\$	65,582	\$ 180,066	
Investment Income:				
		00.000	477	
Net Increase in Fair Value of Investments		93,632	477	
Dividend Income and Interest		11,574	15,825	
Less: Expenses		630	543	
Net Investment Income		104,576	15,759	
Total Additions		170,158	195,825	
DEDUCTIONS				
Redemptions		(65,717)	 (192,362)	
CHANGE IN NET POSITION HELD IN TRUST FOR INDIVIDUALS		104,441	3,463	
Net Position Held in Trust for Individuals - Beginning of Year		580,390	 576,927	
NET POSITION HELD IN TRUST FOR INDIVIDUALS - END OF YEAR	\$	684,831	\$ 580,390	

Investment income is comprised of dividend and interest income; expenses are primarily management and administrative fees.

Change in net position held in trust for individuals increased from prior year primarily due to favorable market conditions increasing overall fair value of investments. The decrease in subscriptions is due to complete turnover of portfolio in fiscal year 2020 due to transition to new program management.

#### **BUDGET**

NMETB adopts an annual budget for the Administrative Fund based upon the recommendation of program staff. NMETB's budget is established through an annual budget adjustment request, subject to the review of the New Mexico Department of Finance and Administration (DFA) and the New Mexico Legislative Finance Committee (LFC). NMETB is not included in the General Appropriations Act (GAA) and does not receive state general fund appropriations, therefore, cash balances remaining at the end of the year do not revert to the New Mexico State General Fund.

Administrative Fund revenues of approximately \$3.1 million were not included in the budget. Actual expenditures of approximately \$2.7 million were less than budgeted expenditures of approximately \$3.1 million.

#### **PROGRAM MANAGEMENT**

Ascensus serves as the program manager for Scholar's Edge and The Education Plan. Ascensus is the largest provider of 529 recordkeeping and administrative services in the country.

#### **ECONOMIC OUTLOOK**

NMETB's economic outlook is closely related to the activities and status of the public investment markets. NMETB's Administrative Fund is dependent upon the automatic fee deposit that is made every month, as a percentage of the net position that resides in the two 529 savings plans: Scholar's Edge and The Education Plan. NMETB operates as a self-sustaining state entity and has three full-time equivalent employees. The State of New Mexico does not appropriate to NMETB any budgeted amounts. Beginning in early 2020, governments and central banks reacted to the COVID-19 pandemic with monetary interventions designed to stabilize economic conditions. In addition, treatments to prevent the illness or reduce the severity of the illness were rapidly developed and released. As a result of these developments world markets substantially recovered during fiscal year 2021. The fiduciary funds had an increase in net position during the fiscal year mainly due to the increase in the fair market value of investments. Nevertheless, the duration and extent of the impact of the COVID-19 outbreak, as well as the continued effectiveness of government and central bank responses, remains unclear at this time.

#### **CONTACTING MANAGEMENT**

This financial report is designed to provide members of NMETB and others with a general overview of NMETB's Administrative and fiduciary funds. If you have questions about this report or need additional financial information, contact the Executive Director at the following address:

Education Trust Board of New Mexico 1516 Paseo de Peralta Santa Fe, NM 87501

## EDUCATION TRUST BOARD OF NEW MEXICO STATEMENT OF NET POSITION JUNE 30, 2021

	11250 Administrative Fund
ASSETS	
Investment in State General Fund Investment Pool	\$ 596,084
Investment in Local Government Investment Pool	10,345,323
Accounts Receivable	159,853
TOTAL ASSETS	11,101,260
LIABILITIES	
Accounts Payable	188,512
Accrued Expenses and Compensated Absences	38,854
TOTAL LIABILITIES	227,366
NET POSITION	
Restricted for Administrative Purposes	10,873,894
TOTAL NET POSITION	\$ 10,873,894

# EDUCATION TRUST BOARD OF NEW MEXICO STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE YEAR ENDED JUNE 30, 2021

	11250 Administrative Fund	
OPERATING REVENUES Program Revenue	\$	1,245,508
Marketing Grass Roots  TOTAL REVENUES		1,534,369 2,779,877
OPERATING EXPENSES  Administrative and Other Expenses		2,727,194
TOTAL OPERATING EXPENSES		2,727,194
OPERATING INCOME		52,683
NON-OPERATING REVENUES (EXPENSES)		
Investment Income, Net of Expenses		16,417
CHANGE IN NET POSITION		69,100
Net Position, Beginning of Year		10,804,794
NET POSITION, END OF YEAR	\$	10,873,894

### EDUCATION TRUST BOARD OF NEW MEXICO STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2021

	Ac	11250 Iministrative Fund
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash from grants and contracts	\$	2,764,268
Cash paid to employees		(418,957)
Cash paid to suppliers		(2,373,668)
CASH USED BY OPERATING ACTIVITIES		(28,357)
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest income		21,796
Investment expenses		(5,379)
CASH PROVIDED BY INVESTING ACTIVITIES		16,417
NET DECREASE IN CASH AND CASH EQUIVALENTS		(11,940)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		10,953,347
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	10,941,407
RECONCILIATION OF OPERATING INCOME TO NET CASH USED BY OPERATING ACTIVITIES		
Operating Income	\$	52,683
Adjustments to reconcile operating income to		
net cash used by operating activities:		
Changes in assets and liabilities:		(15.55)
Accounts receivable		(15,609)
Accounts payable Accrued expenses		(61,596) (3,835)
Accided expenses		(3,033)
Total adjustments		(81,040)
CASH USED BY OPERATING ACTIVITIES	\$	(28,357)

See auditor's report and accompanying notes to financial statements

# EDUCATION TRUST BOARD OF NEW MEXICO STATEMENT OF FIDUCIARY NET POSITION JUNE 30, 2021

	Private-Purpose Trust Funds	
ASSETS Investments, at Fair Value (Scholar's Edge Cost \$1,743,751,945; The Education Plan Cost \$590,996,444) Cash and Cash Equivalents	\$ 2,688,281,649 8,999,849	
Accrued Income	7,666	
TOTAL ASSETS	2,697,289,164	
LIABILITIES		
Program Fees  Marketing and Advertising  Accounting and Auditing	357,558 1,415,903 159,853	
TOTAL LIABILITIES	1,933,314	
NET POSITION HELD IN TRUST FOR INDIVIDUALS	\$ 2,695,355,850	

## EDUCATION TRUST BOARD OF NEW MEXICO STATEMENT OF CHANGES IN FIDUCIARY NET POSITION YEAR ENDED JUNE 30, 2021

	Private-Purpose Trust Funds	
ADDITIONS		
Subscriptions	\$	199,462,533
Investment Income		
Net Increase in Fair Value of Investments		350,464,858
Dividends		37,355,874
Interest		2,821
Less: Expenses:		
Distribution Fees		3,844,770
Management Fees		1,852,876
State Administrative Fees		314,972
Other Reimbursement		5,512,553
NET INVESTMENT INCOME		376,298,382
TOTAL ADDITIONS		575,760,915
DEDUCTIONS		
Redemptions		(300,758,864)
CHANGE IN NET POSITION HELD IN TRUST FOR INDIVIDUALS		275,002,051
Net Position Held in Trust for Individuals, Beginning of Year	;	2,420,353,799
NET POSITION HELD IN TRUST FOR INDIVIDUALS, END OF YEAR	\$ 7	2,695,355,850

#### **NOTE A - ORGANIZATION AND BACKGROUND**

The Education Trust Board of New Mexico (NMETB) operates as a self-sustaining state entity which is administratively connected to the New Mexico Department of Higher Education (NMHED). NMHED was created as a state agency in 2005 and NMSA 1978 §21-21K-4 (A) (1997) administratively attaches NMETB to NMHED. Case law holds that an administratively attached entity is a "constituent agency." Constituent agencies have the same legal status as their "parent" agency. NMETB does not have any component units.

NMETB was established by New Mexico statute 21-21K-4 NMSA 1978 (Education Trust Act) gives NMETB the authority to promulgate rules to carry out the Act; protect the financial integrity of the IRS 529 college savings plans; and preserve program benefits and ensure appropriate use of tax benefits. NMSA 1978 sections 21-21K-3 and 21-21K-5 gives authority to enter into contract with investors, review investments, and pay institutions of higher education on behalf of beneficiaries, be a party to college investment agreements and approve circumstances for predesignation of the beneficiary, and establish a refund policy.

NMETB is the governing body for New Mexico's IRS section 529 college savings plans and their administration. Members are appointed by the Governor, Senate Pro Tem, and Speaker of the House of Representatives. The NMETB is responsible for making rules and regulations for the development and implementation of the Education Trust Act.

NMETB's financial statements include the statement of net position, statement of revenues, expenses and changes in net position, and statement of cash flows of the Administrative Fund, and the fiduciary funds statements of financial position and change in financial position. They are not intended to present the financial position or changes in financial position of the State of New Mexico. However, the funds are part of the primary government of the State of New Mexico, and their financial data is included with the financial data of the State of New Mexico.

NMETB's Administrative Fund is an enterprise fund used to account for the administrative operations of the NMETB. Scholar's Edge and The Education Plan College Savings Program (Plans) are NMETB's fiduciary funds used to account for New Mexico's IRS section 529 college savings plans. The Plans are maintained and administered by the Board, which serves as trustee of the Education Trust of New Mexico (Trust). The Board has the authority to appoint a program manager, adopt rules and regulations to implement and administer the Plans, and establish investment policies.

The Plans are a savings vehicle for higher education expenses under Section 529 of the U.S. Internal Revenue Code of 1986, as amended (Section 529). The Plans are comprised of 55 different investment portfolios (Portfolios).

#### NOTE A - ORGANIZATION AND BACKGROUND (continued)

College Savings Plans' assets can be used for qualified educational expenses including tuition and fees, certain room and board expenses, books, and required supplies and equipment at any accredited post-secondary school that is eligible to participate in federal student financial aid programs. This includes most public or private universities, graduate schools, community colleges, and vocational schools. Assets in the Plans are subject to investment risk and are not guaranteed by the state.

Ascensus College Savings Recordkeeping Services, LLC (Ascensus), serves as the program manager for Scholar's Edge and The Education Plan. Ascensus is the largest provider of 529 recordkeeping and administrative services in the country.

Scholar's Edge Plan. Currently, there are eleven Scholar's Edge Year of Enrollment Portfolios, which are designed to correspond with the expected date of enrollment. The asset allocation mix of the options, adjusts over time, and become progressively more conservative as the target date of enrollment approaches. Scholar's Edge also offers four static target risk asset allocation Portfolios as well as sixteen individual Portfolios.

*The Education Plan.* Currently, there are eleven, Year of Enrollment Options, which are designed to correspond with the expected date of enrollment. The asset allocation mix of the options, adjust over time, and become progressively more conservative as the target date of enrollment approaches. The Education Plan also offers four passive static asset allocation Portfolios, four active static asset allocation Portfolios and five individual Portfolios.

#### **NOTE A - ORGANIZATION AND BACKGROUND (continued)**

*Investment Portfolios.* Scholar's Edge and The Education Plan offer various investment portfolios to accommodate the needs of participants. Investment portfolios of each plan are as follows:

#### Scholar's Edge Portfolios:

<ul> <li>Scholar's Edge 2038-2039 Portfolio</li> <li>Scholar's Edge 2036-2037 Portfolio</li> <li>Scholar's Edge 2034-2035 Portfolio</li> <li>Scholar's Edge 2032-2033 Portfolio</li> <li>Scholar's Edge 2030-2031 Portfolio</li> <li>Scholar's Edge 2028-2029 Portfolio</li> <li>Scholar's Edge 2026-2027 Portfolio</li> <li>Scholar's Edge 2024-2025 Portfolio</li> <li>Scholar's Edge 2022-2023 Portfolio</li> <li>Scholar's Edge 2020-2021 Portfolio</li> <li>Scholar's Edge Today Portfolio</li> <li>Scholar's Edge Aggressive Portfolio</li> <li>Scholar's Edge Moderate Portfolio</li> <li>Scholar's Edge Conservative Portfolio</li> </ul>	<ul> <li>Principal Short-Term Income Portfolio</li> <li>Principal Income Portfolio</li> <li>iShares Core U.S. Aggregate Bond Portfolio</li> <li>MainStay MacKay High Yield Corp Bond Portfolio</li> <li>Vanguard Total International Bond Portfolio</li> <li>iShares S&amp;P 500 Stock Index Portfolio</li> <li>Principal Blue Chip Portfolio</li> <li>Principal Equity Income Portfolio</li> <li>Vanguard Mid Cap Index Portfolio</li> <li>iShares Small Cap Index Portfolio</li> <li>Vanguard Total World Stock Portfolio</li> <li>Principal Diversified International Portfolio</li> <li>Principal International Small Company Portfolio</li> <li>JPMorgan Emerging Markets Equity Portfolio</li> </ul>
<ul><li>Scholar's Edge Conservative Portfolio</li><li>Scholar's Edge Fixed Income Portfolio</li></ul>	<ul><li>– JPMorgan Emerging Markets Equity Portfolio</li><li>– Principal Real Estate Securities Portfolio</li></ul>
- Scholar's Edge Capital Preservation Portfolio	i inicipal neal Estate Securities i Ortiono

#### The Education Plan Portfolios:

– 2038-2039 Portfolio	– 75% Equity Index Portfolio
– 2036-2037 Portfolio	– 50% Equity Index Portfolio
– 2034-2035 Portfolio	– 25% Equity Index Portfolio
– 2032-2033 Portfolio	– 100% Active Equity Portfolio
– 2030-2031 Portfolio	– 75% Active Equity Portfolio
– 2028-2029 Portfolio	– 50% Active Equity Portfolio
– 2026-2027 Portfolio	– 25% Active Equity Portfolio
– 2024-2025 Portfolio	<ul> <li>Capital Preservation Portfolio</li> </ul>
– 2022-2023 Portfolio	– Vanguard Short-Term Treasury Index Portfolio
– 2020-2021 Portfolio	<ul> <li>Vanguard Bond Index Portfolio</li> </ul>
– Enrollment Portfolio	<ul> <li>Vanguard Total Stock Plus Portfolio</li> </ul>
– 100% Equity Index Portfolio	– TIAA CREF Social Choice Portfolio

#### NOTE A - ORGANIZATION AND BACKGROUND (continued)

*Financial Statements.* The statement of net position, statement of revenue, expenses, and changes in net position, and statement of cash flows, provide operational accountability information for NMETB as an economic unit. They report the entity's ability to maintain service levels and continue to meet its obligations as they come due.

The accounts of NMETB are organized on the basis of funds, each of which is considered to be an independent fiscal and accounting entity. The operations of each fund are accounted for within separate sets of self-balancing accounts, which comprise its assets, liabilities, net position, revenues, expenses, and other financing sources and uses.

Funds include the Administrative Fund (Fund 11250), an enterprise fund, and the Scholar's Edge Fund (Fund 50580) and The Education Plan (Fund 50480), both Private-Purpose Trust Funds which are fiduciary in nature as the assets are held in trust for the benefit of plan recipients.

#### **NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Basis of Accounting. For financial purposes, NMETB is considered an enterprise fund engaged in business-type activities. The financial statements are prepared using the economic resources measurement focus and the accrual basis of accounting in conformity with U.S. generally accepted accounting principles. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when incurred, regardless of when the related cash flow takes place. Revenue from grants, entitlements, and contributions is recognized in the fiscal year in which eligibility requirements have been satisfied.

As fiduciary funds, the Scholar's Edge and The Education Plan financial statements are presented using the economic resources measurement focus and the accrual basis of accounting in conformity with generally accepted accounting principles in the United States as defined by the Governmental Accounting Standards Board (GASB). Under this method of accounting, revenues are recorded when earned and expenses are recorded when a liability is incurred regardless of the timing of the related cashflows.

Dividends of equity securities are recognized as they are earned and become measurable and available to pay liabilities of the current period.

**Net Position.** The difference between assets, deferred outflows of resources, liabilities, and deferred inflows of resources, is referred to as net position. Net position is categorized as net investment in capital assets (net of related debt), restricted, and unrestricted, based on the following:

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

**Restricted Net Position.** Third-party statutory limitations on their use. When there is an option, NMETB spends restricted resources first. Restricting statute for net position is 21-21K-4 NMSA 1978 – Education Trust Act. Restricted net position was \$10,873,894 at June 30, 2021.

*Unrestricted Net Position* reflects net position of the NMETB not restricted for any project or other purpose. NMETB had no unrestricted net position at June 30, 2021.

Cash, Cash Equivalents and Investments. Cash equivalents are defined as highly liquid investments with original maturities of three months or less. NMETB Administrative Fund's cash and cash equivalents consist of cash held at the New Mexico State Treasurer's Office invested in the General Fund Investment Pool and Local Government Investment Pool.

Security Valuation. Each Portfolio calculates the net asset value of its units as of the close of The New York Stock Exchange (Exchange), normally 4:00 P.M. Eastern time, on each day the Exchange is open for trading, except in the case of a scheduled early closing of the Exchange, in which case the Plans will calculate net asset value of the units as of the scheduled early closing of the Exchange. The net asset values of the Underlying Investments are determined as of the close of the Exchange, on each day the Exchange is open for trading. Short-term "money market type" debt securities with remaining maturities of sixty days or less are valued at amortized cost (which approximates fair value); "money market type" debt securities with no contractual maturities or redemption amounts are valued at fair value.

Each investment asset or liability of the Portfolio is assigned a level at measurement date based on the significance and source of the inputs to its valuation. Various data inputs are used in determining the value of each of the Portfolios' investments as of the reporting period end. These data inputs are categorized in the following hierarchy:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities that can be accessed at the measurement date
- Level 2 Inputs other than unadjusted quoted prices that are observable for the asset or liability either directly or indirectly
- Level 3 Significant unobservable inputs

As of June 30, 2021, and without considertion as to the classification level of the specific investments held, the Plan classifies its investment in the Underlying Investments as Level 1.

#### **NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

Security Valuation, (continued)

These investments are classified as follows:

Scholar's Edge and The Education Plan:

	Valuation						
	Fair Value Measurements Using						
	June 30, 2021 Level 1			Level 2		vel 3	
Investments:							
Fixed Income	\$ 1,088,462,085	\$ 1,088,462,085	\$	-	\$	-	
Equity	1,159,572,044	1,159,572,044		-		-	
Real Estate	6,502,542	6,502,542		-		-	
Total Investments by Fair Value Level	\$ 2,254,536,671	\$ 2,254,536,671	\$	-	\$	-	
Guaranteed Investment							
Contracts:							
New York Life GIA	115,159,650						
Principal GO	318,585,328						
	433,744,978						
	\$ 2,688,281,649						

*Guaranteed Investment Contracts (GICs).* GIC's are contractual arrangements, not securities and are therefore not subject to custodial credit risk. However, there is a risk that an insurance company could fail to perform its contractual obligations for financial or other reasons.

The New York Life Guaranteed Interest Account (GIA), a stable value product, is a general account group annuity contract seeking to provide a low-risk, stable investment option by providing a guarantee of principal and accumulated interest. The GIA is invested in a fixed income portfolio within New York Life's general account, and invested primarily in a conservative array of securities and cash-equivalent investments in accordance with the investment restrictions of New York Insurance Law. The GIA is valued at \$1.00 book value and gets rated nightly.

#### **NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

Security Valuation, (continued)

#### Guaranteed Investment Contracts (GICs), (continued)

The Principal Guaranteed Option (PGO) is a fixed income investment option focused on capital preservation and return. The PGO is valued daily at the net asset value of units in the fund (NAV). The NAV is based on the fair value of the underlying investments held by the fund less its liabilities.

The valuation method for investments measured at the net asset value (NAV) per share (or its equivalent), as of June 30, 2021 is presented in the following table:

		Unfunded	Redemption	Redemption
	Fair Value	Commitments	Frequency	Notice Period
Principal GO	318,585,328	-	Daily	Daily

*Security Transactions:* Security transactions are recorded on the trade date. Realized gains and losses on securities sold are determined on the high cost method.

Contributions, Withdrawals, and Distributions. There is an unlimited number of no par value units that can be issued. Contributions and withdrawals are recorded at the unit value determined on the valuation date following receipt of notice of the contribution or withdrawal. Contributions and withdrawals are subject to sufficient advance notifications as outlined in the Plan Description and Participation Agreement. The portfolios' unit values (net asset values) are determined daily. Net investment income for all portfolios is retained and reflected in the net asset value of each portfolio.

*Investment Income and Dividends.* Dividend income is recorded on the ex-dividend date. Noncash dividends included in dividend income, if any, are recorded at the fair value of the securities received.

Interest income, which includes accretion of discount and amortization of premium, is accrued as earned. Income and capital gain distributions from the Underlying Investments are recorded on the ex-dividend date. Dividends from income are included in investment income and capital gain distributions are included in net increase in fair value of investments.

#### **NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

Allocation of Income, Expenses, Gains and Losses. Income, expenses (other than those attributable to a specific class), gains, and losses are allocated on a daily basis to each class of units based upon the relative proportion of net position represented by such class. Operating expenses directly attributable to a specific class are charged against the operations of that class.

*Use of Estimates.* The preparation of financial statements, in conformity with accounting principles generally accepted in the United States, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

Revenues and Expenses. Operating revenues include activities that have the characteristics of an exchange transaction as well as those that relate directly to finance the adminstration of the Scholar's Edge and The Education Plans. Operating Revenues consists of Program Fees and related Marketing Grass Roots revenue. Operating expenses include activities that have the characteristics of an exchange transaction such as a) employee salaries, benefits, and related expense; b) utilities, supplies, and other services; and c) professional fees.

**Budget.** NMETB adopts an annual budget for the Administrative Fund based upon the recommendation of program staff. NMETB's budget is established through an annual budget adjustment request, subject to the review of the New Mexico Department of Finance and Administration (DFA) and the New Mexico Legislative Finance Committee (LFC). NMETB is not included in the General Appropriations Act (GAA) and does not receive state general fund appropriations, therefore, cash balances remaining at the end of the year do not revert to the New Mexico State General Fund.

#### **NOTE C - CASH AND CASH EQUIVALENTS AND INVESTMENTS**

Cash and cash equivalents reported in the Administrative Fund at June 30, 2021 include a balance of \$10,345,323 invested with New Mexico State Treasurer's Office (STO) Local Government Investment Pool (LGIP). LGIP deposits are not guaranteed or insured by the State of New Mexico, the Federal Deposit Insurance Corporation (FDIC), the Federal Reserve Board, or any other agency or bank. These deposits involve certain investment risks and returns are not guaranteed. The LGIP is valued at amortized cost. Additional disclosures regarding LGIP are posted at the STO website at www.nmsto.gov, and available for review by participants at any time. As of June 30, 2021, STO provides the following disclosure regarding the LGIP holdings:

New Mexico LGIP AAAm Rated \$10,345,323 [48] day WAM (R); [78] day WAM (F)

Limitations or restrictions on withdrawals:

- Amounts less than \$30 million may be withdrawn within 24 hours of notice to the STO;
- Amounts of \$30 million to \$60 million require notice of 2 business days to the STO;
- Amounts of \$60 million to \$100 million require notice of 5 business days to the STO;
- Amounts in excess of \$100 million require notification of 10 business days to the STO.

Funds are withdrawn from the LGIP one business day prior to transfer to maintain the liquidity of the LGIP for all participants. With prior approval by the LGIP Bureau Chief or a designee, participant withdrawals made within the 24-hour limitation will be treated as an emergency withdrawal. Participants will be charged an emergency withdrawal fee to cover the cost of the emergency wire. Emergency withdrawal requests must follow the withdrawal procedure outlined above and must include a letter explaining the emergency. The LGIP Bureau reserves the right to decline any emergency withdrawals.

Stability Protection—Notwithstanding the withdrawal guidelines, the STO reserves the right to limit participant withdrawals if the State Treasurer determines that doing so is required to ensure the stability of the LGIP.

The State General Fund Investment Pool balance held by the New Mexico State Treasurer was \$596,084 at June 30, 2021. Funds can be withdrawn from the New Mexico State Treasurer as needed. However, 2.2.2.12(A)(14) NMAC requires NMETB to report this cash balance as an investment. All earnings on deposits are retained by the New Mexico State Treasurer's Office General Fund investment pool; therefore, from the NMETB's perspective, the balances are noninterest bearing and stated at cost. The New Mexico State Treasurer deposits public monies with New Mexico financial institutions in denominations which generally are in excess of the \$250,000 insurance coverage provided by federal agencies.

#### NOTE C - CASH AND CASH EQUIVALENTS AND INVESTMENTS (continued)

Accordingly, the New Mexico State Treasurer requires the depository financial institutions provide additional collateral for such investments. The collateral generally is in the form of marketable debt securities and is required in amounts ranging from 50% to 102% of the par value of the investment dependent upon the institutions operating results and capital. Collateral is required in amounts equal to 50% of the average investment balance. To obtain pledged collateral, investment risk, custodial credit risk, and insurance coverage information for the NMETB's investment in the New Mexico State Treasurer's General Fund investment pool, a copy of separately issued financial statements as of June 30, 2021 can be obtained from the New Mexico State Treasurer's Office. All collateral is held in third-party safekeeping.

Interest Rate Risk—The New Mexico State Treasurer's Office has an investment policy that limits investment maturities to five years or less on allowable investments. This policy is a means of managing exposure to fair value losses arising from increasing interest rates. This policy is reviewed and approved annually by the New Mexico State Board of Finance.

Credit Risk—The New Mexico State General Fund Investment Pool is not rated.

For additional GASB 40 disclosure information regarding cash held by the New Mexico State Treasurer, the reader should see the separate audit report for the New Mexico State Treasurer's Office for the fiscal year ended June 30, 2021.

The schedule of individual deposit accounts that the Administrative Fund held as of June 30, 2021 is presented as supplemental information to these financial statements.

Cash and cash equivalents reported in the Scholar's Edge and The Education Plan are nonpublic participant deposits. Funds are managed by the program manager of the Plans, Ascensus, and are held by a custodian, Bank of New York Mellon, a reputable financial institution. However, cash is typically transferred out of the account to be re-invested and allocated to the underlying investments on a trade date plus one business day basis.

#### **NOTE D - INVESTMENT RISK**

Certain investments are subject to investment risk based on the amount of risk in the underlying investments. The NMETB has adopted GASB Statement No. 40, Deposit and Investment Risk Disclosures. The standard requires disclosure of essential risk information about deposits and investments. Investments of the NMETB are uninsured and are held in the NMETB's name.

#### **NOTE D - INVESTMENT RISK (continued)**

*Custodial Credit Risk.* Custodial credit risk is the risk that, in the event of a failure, the NMETB's deposits and investments may not be returned promptly. Because investments of the NMETB are generally in mutual funds and other Underlying Investments, this risk is significantly mitigated.

*Credit Risk.* Credit risk is the risk that an issuer of an investment will not fulfill its obligations. The NMETB invests directly in Underlying Investments. For registered Underlying Investments, prospectuses provide greater detail about the investment strategies and practices in compliance with federal regulations and specifically, the Form N-1A of the Investment Company Act of 1940. Form N-1A discloses information investment and policies objectives, as well as information on the company structure and operations. In addition, Program Disclosure Statement and the Participation Agreements provide greater detail about the credit risk, if any, associated with nonregistered Underlying Investments.

*Interest Rate Risk.* Interest rate risk refers to value fluctuations of fixed-income securities resulting from the inverse relationship between price and yield. The market value fluctuations of fixed-income securities already held will not affect the interest payable on those securities. However, the fluctuations will affect the market value and in turn will affect net asset values.

Foreign Currency Risk. Foreign currency risk is the risk that changes in exchange rates will adversely affect the fair value of an investment in a foreign security. NMETB's Underlying Investments invest in assets denominated in various foreign currencies in pooled vehicles. For registered Underlying Investments, prospectuses provide greater detail about the investment strategies and practices, in compliance with federal regulations and specifically, the Form N-1A of the Investment Company Act of 1940. Form N-1A discloses information and policies about the Underlying Investment and its investment objectives, as well as information on the company structure and operations. In addition, the Program Disclosure Statement and the Participation Agreement provide greater detail about the risks of investing in foreign currencies by certain nonregistered Underlying Investments. NMETB does not have a specific policy addressing foreign currency risk.

Concentration of Credit Risk. NMETB's investment policy requires diversification of the portfolio, but does not specify maximum amounts that can be invested in any one investment vehicle, maturity, issuer, or class of securities.

### **NOTE D - INVESTMENT RISK (continued)**

### Concentration of Credit Risk (continued)

### Scholar's Edge:

Issue Name	% of Investment
Principal Core Fixed Income Fund Class R6	26
Scholar's Edge Capital	16
iShares S&P 500 ETF	12
Principal Short-Term Income Fund Institutional Class	10
Principal Diversified International Fund Class R6	9
Principal Blue Chip Class R6	7
iShares Core U.S. Aggregate Bond ETF	6
Principal Equity Inc	6

#### The Education Plan:

Issue Name	% of Investment
Vanguard Total Stock Market Institutional Plus	19
NY Life GIA 10 Direct	13
Vanguard Total Bond Market II Institutional	11
Vanguard Short-Term Treasury Index Institutional	10
Vanguard Developed Markets Index Fund Institutional	9
American Funds Fundamental Investor Class F-3	9

*Credit Risk.* As of June 30, 2021, credit ratings for the fixed-income Underlying Investments are as follows:

#### Scholar's Edge:

	Credit Quality Rating							
Portfolio	AAA %	AA %	Α %	BBB %	вв %	В%	Below B %	Not Rated %
Principal Core Fixed Income Fund Class R-6	40.85	1.90	18.78	35.17	1.88	1.12	0.20	0.10
Principal Short-Term Income Fund Institutional Class	32.76	8.70	18.00	33.80	1.40	0.25	0.00	5.09
iShares Core US Aggregate Bond ETF	69.48	2.93	11.28	15.07	0.00	0.00	0.00	1.24
MainStay MacKay High Yield Corporate Fund Class R6	0.00	0.40	0.10	13.50	50.40	27.70	7.10	0.80
Vanguard Total International Bond Index Fund ETF	21.62	26.57	29.96	19.51	0.00	0.00	1.48	0.86
Principal Core Fixed Income Fund Class R-5	40.85	1.90	18.78	35.17	1.88	1.12	0.20	0.10

#### **NOTE D - INVESTMENT RISK (continued)**

#### Credit Risk (continued)

The Education Plan:

<u>-</u>	Credit Quality Rating							
Portfolio	AAA %	AA %	A %	ввв %	вв %	В%	Below B %	Not Rated %
DFA Inflation-Protected Securities Portfolio Institutional Class	100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
iShares Core International Aggregate Bond ETF	19.71	25.62	29.50	16.77	0.00	0.00	0.00	8.40
PGIM Global Total Return Fund Class R-6	17.54	8.45	17.70	30.90	11.95	5.96	1.37	6.13
TIAA-CREF Core Plus Bond Fund Institutional Class	40.77	4.41	11.20	23.58	10.70	5.57	0.56	3.21
Vanguard High-Yield Corporate Fund Admiral	5.37	0.03	0.00	3.95	55.32	27.56	6.02	1.75
Vanguard Total Bond Market ETF	68.97	3.27	11.98	15.81	0.00	0.00	0.01	-0.04
Vanguard Total Bond Market II Index Fund Institutional	69.03	3.18	12.03	15.78	0.00	0.00	0.01	-0.03
Vanguard Short-Term Inflation-Protected Securities Index Inst	99.91	0.00	0.00	0.00	0.00	0.00	0.00	0.09
Vanguard Short-Term Treasury Index Institutional	100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Vanguard Ultra-Short-Term Bond Admiral	13.52	5.89	35.30	34.06	0.00	0.00	0.15	11.08

*Equity Risk.* Equity Risk is the risk that stocks and other equity securities held by the Underlying Investments may fluctuate in price, which could cause portfolios to lose value. The price movement of individual equity securities may not occur uniformly across industry or capitalization and can be impacted by the factors at the market, sector, or individual company level.

*Interest Rate Risk.* As of June 30, 2021, the duration for the fixed-income Underlying Investments of the Scholar's Edge Plan are as follows:

	2021
Fund	(In Years)
Principal Core Fixed Income Fund Class R-6	6.02
Principal Short-Term Income Fund Institutional Class	1.79
iShares Core US Aggregate Bond ETF	6.53
MainStay MacKay High Yield Corporate Fund Class R6	3.42
Vanguard Total International Bond Index Fund ETF	8.46
Principal Core Fixed Income Fund Class R-5	6.02

#### **NOTE D - INVESTMENT RISK (continued)**

#### Interest Rate Risk (continued)

As of June 30, 2021, the duration for the fixed-income Underlying Investments of The Education Plan are as follows:

	2021
Fund	(In Years)
DFA Inflation-Protected Securities Portfolio Institutional Class	7.73
iShares Core International Aggregate Bond ETF	7.95
PGIM Global Total Return Fund Class R-6	9.76
TIAA-CREF Core Plus Bond Fund Institutional Class	5.75
Vanguard High-Yield Corporate Fund Admiral	3.63
Vanguard Total Bond Market ETF	6.84
Vanguard Total Bond Market II Index Fund Institutional	6.84
Vanguard Short-Term Inflation-Protected Securities Index Inst	2.73
Vanguard Short-Term Treasury Index Institutional	1.98
Vanguard Ultra-Short-Term Bond Admiral	0.94

#### **NOTE E - ACCOUNTS RECEIVABLE**

The accounts receivable reported in the Administrative fund in the amount of \$159,853 represent the administrative fee revenues earned in June 2021 but collected in July 2021.

#### NOTE F - RETIREMENT BENEFITS - PUBLIC EMPLOYEES RETIREMENT ASSOCIATION

NMETB, as part of the primary government of the State of New Mexico, is a contributing employer to a cost-sharing multiple employer defined benefit pension plan administered by the Public Employees Retirement Association (PERA). Disclosure requirements for governmental and enterprise funds apply to the primary government as a whole, and as such, this information will be presented in the Annual Comprehensive Financial Report of the State of New Mexico.

Information concerning the net pension liability, pension expense and pension-related deferred inflows and outflows of resources of the primary government will be contained in the Annual Comprehensive Financial Report and will be available, when issued, from the Office of the State Controller, Room 166, Bataan Memorial Building, 407 Galisteo Street, Santa Fe, New Mexico, 87501.

#### NOTE G - POSTEMPLOYMENT BENEFITS - STATE RETIREE HEALTHCARE PLAN (RHCA)

The NMETB, as part of the primary government of the State of New Mexico, is a contributing employer to a cost-sharing multiple-employer defined benefit postemployment health care plan that provides comprehensive group health insurance for persons who have retired form certain public service positions in New Mexico. The other postemployment benefits (OPEB) Plan is administered by the Retiree Health Care Authority of the State of New Mexico. Overall, total OPEB liability exceeds OPEB Plan net position resulting in a net OPEB liability. The state has determined the State's share of the net OPEB liability to be a liability of the State as a whole, rather than any agency or department of the State and the liability will not be reported in the department or agency level financial statements of the State. All required disclosures will be presented in the Annual Comprehensive Financial Report of the State of New Mexico.

Information concerning the net liability, benefit expense, and benefit-related deferred inflows and deferred outflows of resources of the primary government will be contained in the State of New Mexico Annual Comprehensive Financial Report for the year ended June 30, 2021 and will be available, when issued, from the Office of the State Controller, Room 166, Bataan Memorial Building, 407 Galisteo Street, Santa Fe, New Mexico, 87501.

#### **NOTE H - PROGRAM FEE REVENUES**

During fiscal year 2021, NMETB received an annual state administrative fee charged to each Plan. The fee was .08% and .05% of the average daily net assets of the Plan for Scholar's Edge and The Education Plan, respectively. The fee is accrued daily and paid monthly to NMETB.

#### **NOTE I - RELATED PARTY INFORMATION AND FEES**

*Administration.* NMETB is administratively connected to the New Mexico Department of Higher Education (NMHED). In accordance with the state statute, the Chair of the Education Trust Board is the designee of the Cabinet Secretary of the Department of Higher Education.

*Expenses.* The Plans of the fiduciary fund bear certain ongoing fees, which are charged against the assets of the Portfolios, to provide for the cost associated with the distribution, servicing, and administration. There are also indirect fees and expenses of the Underlying Investments in which the Portfolios invest. In addition, there may be certain fees and expenses the NMETB may impose from time to time. The NMETB may change or add new fees at any time.

#### NOTE I - RELATED PARTY INFORMATION AND FEES (continued)

**Program Management Fees.** The Portfolios pay an annualized fee on the average daily net position of the Plans of the fiduciary fund. The Scholar's Edge Portfolios paid an annualized program management fee of .20%, and The Education Plan paid an annualized fee of .05% to the program manager, Ascensus.

#### Scholar's Edge Fees and Charges

#### Class A Units

*Sales Charges.* Class A and Class C Units are subject to sales charges. Class A Units are subject to a maximum initial sales charge of 3.50% on the amount invested. Class C Units are subject to a maximum Contingent Deferred Sales Charge (CDSC) of 1.00% if they are redeemed within one year of purchase. Class R Units are not subject to any sales charges. Sales charges may be reduced or waived in certain limited circumstances.

Automatic Conversion of Class C Units to Class A Units. Class C Units are automatically converted into Class A Units five years after the date of purchase, at which time such Units become subject to the Total Annual-Asset Based Fees for Class A Units. The automatic conversion is not subject to any initial sales charge or CDSC.

Class R Units. Class R Units are not subject to an initial sales charge or a CDSC. Nor are Class R Units subject to a Distribution and Service Fee. Class R Units are not subject to any sales charges through the Plan. Class R Units are designed for use in fee-based accounts through qualified registered investment advisors or selling agents who buy through a broker/dealer in advisory accounts. The fees associated with fee-based accounts are determined separately between you and your Financial Advisor and are not a feature of or affiliated with Scholar's Edge. Class R Units may be sold by selling agents that charge brokerage commissions and other transaction-related fees directly to their clients. These commissions and fees are not a feature of or affiliated with Scholar's Edge. You should ask your Financial Advisor about whether it charges brokerage commissions or other fees related to the purchase of Class R Units.

#### NOTE I - RELATED PARTY INFORMATION AND FEES (continued)

#### Contingent Deferred Sales Charge (CDSC)

Class A Units. A maximum CDSC of 1.00% may be charged if Class A Units that were not subject to an initial sales charge are redeemed for a Qualified or Non-Qualified Distribution within 18 months of purchase. The CDSC on such Class A Units will be waived on any amount attributable to investment gains. The CDSC on such Class A Units will also be waived if the distribution is made as a result of the death or Disability of either the Account Owner or the Beneficiary. The CDSC is calculated using the lower of cost or market value of Units redeemed.

Class C Units. If Class C Units are redeemed for a Qualified or Non-Qualified Distribution within one year of purchase, a maximum CDSC of 1.00% may be charged. The CDSC on Class C Units will be waived on any amount attributable to investment gains. The CDSC on Class C Units will also be waived if the distribution is made as a result of the death or Disability of either the Account Owner or the Beneficiary. The CDSC is calculated using the lower of cost or market value of Units redeemed.

#### Distribution and Service Fee

Class A and C Units. Class A and C Units for each Portfolio are subject to an ongoing annual Distribution and Service Fee of 0.25% and 1.00%, respectively. PFD receives the Distribution and Service Fee to support the marketing and sale of Scholar's Edge and as compensation for services that PFD provides to the Plan. PFD uses amounts received from the Distribution and Service Fee to pay third parties, such as your Financial Advisor, that provide distribution, marketing, and related services. This Fee is accrued daily and is factored into a Portfolio's Unit Value.

Class R Units. Class R Units are not subject to a Distribution and Service Fee.

#### **NOTE J - INCOME TAXES**

The Plans of the fiduciary fund were established under Section 529 of the Internal Revenue Code, which provides that all Portfolios within the Plans shall be exempt from income taxes. Therefore, no federal income tax provision is required. Individual account owners may be subject to federal income tax under certain conditions.

#### **NOTE K - COMPENSATED ABSENCES**

Certain amounts of vacation and sick pay earned and not taken are obligations of NMETB and recorded as payables. Sick leave accumulated in excess of 600 hours, not to exceed 120 hours, is payable semiannually at a rate equal to 50% of the employee's hourly wage. Upon termination, vacation pay up to 240 hours becomes immediately payable. Vacation in excess of 240 hours and the first 600 hours of sick leave are forfeited upon termination. Upon retirement, sick leave is limited to 400 hours accumulated in excess of 600 hours at the 50% hourly rate. Accrued vacation and sick pay is recorded as a liability, and the net change during the current year is recorded as an expense in NMETB's enterprise activities.

A summary of changes in accrued vacation and sick pay is as follows:

	 2020	Additions	Deletions	2021	
	_	·			
Compensated absences	\$ 23,654	11,964	(8,577)	\$	27,041

Of the balance outstanding at June 30, 2021, the full amount of \$27,041 is estimated to be due within one year.

#### **NOTE L - RISK MANAGEMENT**

The NMETB, as a state agency defined in the New Mexico Tort Claims Act, is insured through the Risk Management Division of the New Mexico General Services Department. The Office of Risk Management Division pays annual premiums for coverage provided in the following areas:

- Liability and civil rights protection for claims made by others against the State of New Mexico;
- Coverage to protect the State of New Mexico's property and assets; and
- Fringe benefit coverage for the State of New Mexico employees.

#### **NOTE M - STATE GENERAL FUND INVESTMENT POOL**

As provided for in Section 8-6 of the New Mexico Statutes Annotated 1978, the State Treasurer shall receive and keep all monies of the State, except when otherwise provided, and shall disburse the public money upon lawful warrants. The State Treasurer's Organization (STO) acts as the State's bank. Agency cash receipts are deposited with STO and pooled in a State Investment Fund, when amounts are greater than immediate needs they are placed into short-term investments. When agencies make payments to vendors and employees they are made from this pool and their claims on the pool reduced.

#### NOTE M - STATE GENERAL FUND INVESTMENT POOL (continued)

The comprehensive cash reconciliation model which compares aggregated agency claims on the State General Fund Investment Pool to the associated resources held by the New Mexico State Treasurer's Office (NMSTO) has been completed for fiscal year 2021. This process has been previously reviewed and is analyzed annually, by the Independent Public Accountants performing audits of the General Fund, the Department of Finance and Administration, and the State of New Mexico's Annual Financial Report. These reviews have deemed the process sound and the Department fully compliant with reconciliation requirements. The NMSTO provides the following assertions:

- 1) As of June 30, 2021, resources held in the pool were equivalent to the corresponding business unit claims on those resources.
- 2) All claims as recorded in SHARE shall be honored at face value.

#### **NOTE N - CONTINGENCY**

Beginning in early 2020, governments and central banks reacted to the COVID-19 pandemic with monetary interventions designed to stabilize economic conditions. In addition, treatments to prevent the illness or reduce the severity of the illness were rapidly developed and released. As a result of these developments world markets substantially recovered during the fiscal year 2021. The fiduciary funds had an increase in net position during the fiscal year mainly due to an increase in the fair market value of investments. Nevertheless, the duration and extent of the impact of the COVID-19 outbreak, as well as the continued effectiveness of government and central bank responses, remains unclear at this time. Any work disruptions experienced by NMETB have been mitigated by instituting work-at-home and staggered office hours and other work-flow processes.

# EDUCATION TRUST BOARD OF NEW MEXICO COMBINING SCHEDULE OF FIDUCIARY NET POSITION JUNE 30, 2021

	Private-Purpo	se Trust Funds	
		50480	
		The	
	50580	Education	
	Scholar's Edge	Plan	Total
ASSETS			
Investments, at Fair Value (Scholar's Edge			
Cost \$1,743,751,945; The Education Plan			
Cost \$590,996,444)	\$ 2,005,343,010	\$ 682,938,639	\$ 2,688,281,649
Cash and Cash Equivalents	7,050,944	1,948,905	8,999,849
Accrued Income	7,666		7,666
TOTAL ASSETS	2,012,401,620	684,887,544	2,697,289,164
LIABILITIES			
Program Fees	329,508	28,050	357,558
Marketing and Advertising	1,415,903	-	1,415,903
Accounting and Audit Fees	131,803	28,050	159,853
TOTAL LIABILITIES	1,877,214	56,100	1,933,314
NET POSITION HELD IN TRUST			
FOR INDIVIDUALS	\$ 2,010,524,406	\$ 684,831,444	\$ 2,695,355,850

# EDUCATION TRUST BOARD OF NEW MEXICO COMBINING SCHEDULE OF CHANGES IN FIDUCIARY NET POSITION YEAR ENDED JUNE 30, 2021

		Private-Purpos		
			50480	
			The	
		50580	Education	
	Sc	holar's Edge	 Plan	 Total
ADDITIONS				
Subscriptions	\$	133,880,137	\$ 65,582,396	\$ 199,462,533
Investment Income				
Net Increase in Fair Value of Investments		256,832,810	93,632,048	350,464,858
Dividends		25,782,371	11,573,503	37,355,874
Interest		2,263	558	2,821
Less: Expenses:				
Distribution Fees		3,844,770	-	3,844,770
Management Fees		1,537,904	314,972	1,852,876
State Administrative Fees		-	314,972	314,972
Other Reimbursement		5,512,553	 -	 5,512,553
NET INVESTMENT INCOME		271,722,217	104,576,165	 376,298,382
TOTAL ADDITIONS		405,602,354	170,158,561	575,760,915
DEDUCTIONS				
Redemptions		(235,042,159)	 (65,716,705)	(300,758,864)
CHANGE IN NET POSITION HELD IN TRUST				
FOR INDIVIDUALS		170,560,195	104,441,856	275,002,051
Net Position Held in Trust for Individuals,				
Beginning of Year		1,839,964,211	 580,389,588	 2,420,353,799
NET POSITION HELD IN TRUST FOR				
INDIVIDUALS, END OF YEAR	\$ 2	2,010,524,406	\$ 684,831,444	\$ 2,695,355,850

# EDUCATION TRUST BOARD OF NEW MEXICO SCHEDULE OF REVENUES, EXPENSES AND CHANGES IN NET POSITION - BUDGET AND ACTUAL ADMINISTRATIVE FUND FOR THE YEAR ENDED JUNE 30, 2021

		Budgeted	d Amo	ounts		Actual		riance From nal Budget
		Original		Final	Amounts		Positive (Negative)	
REVENUES								
Program - Fees	\$	-	\$	-	\$	2,779,877	\$	2,779,877
Investment Income						21,796		21,796
Total Revenues		-		-		2,801,673		2,801,673
<b>Budgeted Net Position</b>		3,101,690		3,101,690				(3,101,690)
Total Revenues & Budgeted								
Net Position		3,101,690		3,101,690		2,801,673		(300,017)
EXPENSES Personnel services and								
employee benefits		442,114		442,114		415,122		26,992
Contractual services		2,387,091		2,387,091		2,180,065		207,026
Other costs		272,485		272,485		137,386		135,099
Total Expenses	\$	3,101,690	\$	3,101,690	\$	2,732,573	\$	369,117
CHANGE IN NET POSITION						69,100		
Net Position - Beginning of Ye	ear					10,804,794		
NET POSITION - END OF YEAR	₹				\$	10,873,894		

<sup>\*</sup>P785 Education Trust is the only P-Code NMETB had for the fiscal year ended June 30, 2021.

# EDUCATION TRUST BOARD OF NEW MEXICO SCHEDULE OF INDIVIDUAL DEPOSIT ACCOUNTS FOR THE YEAR ENDED JUNE 30, 2021

Name of Institution Account Name		Share Fund No.	Deposit Type	Bank Balance	Reconciled Balance
Enteprise Fund:					
	Education Trust Board of New				
NM State Treasurer's Office	Mexico - Administrative Fund	11250	Interest in SGFIP	\$ 596,084	\$ 596,084
	Education Trust Board of New		Local Government		
NM State Treasurer's Office	Mexico - Administrative Fund	11250	Investment Pool	10,345,323	10,345,323
Total Enterprise Fund Types - A	Administrative Fund			\$ 10,941,407	\$ 10,941,407
Fiduciary Funds					
	Education Trust Board of New				
Bank of New York Mellon	Mexico - Administrative Fund	50580	Money Market	\$ 7,050,944	\$ 7,050,944
	Education Trust Board of New				
Bank of New York Mellon	Mexico - Administrative Fund	50480	Money Market	1,948,905	1,948,905
Total Fiduciary Fund Types - So	cholar's Edge and The Education Plan			\$ 8,999,849	\$ 8,999,849

### EDUCATION TRUST BOARD OF NEW MEXICO FUND PERFORMANCE SUMMARY - BY PORTFOLIO - SCHOLAR'S EDGE (ADVISOR SOLD) FOR THE YEAR ENDED JUNE 30, 2021

The table below presents the Average Annual Returns for each portfolio in the New Mexico Scholar's Edge Savings Program for period of July 1, 2020 - June 30, 2021:

		A Shares	C Shares	R Shares
	1 yr Benchmark	1 yr Portfolio	1 yr Portfolio	1 yr Portfolio
<u>Portfolio</u>	return (%)	Return (%)	Return (%)	Return (%)
Scholar's Edge 2038-2039 Portfolio A	42.07	42.20	41.22	42.63
Scholar's Edge 2036-2037 Portfolio A	41.44	41.47	40.38	41.75
Scholar's Edge 2034-2035 Portfolio A	38.87	38.58	37.59	38.81
Scholar's Edge 2032-2033 Portfolio A	35.03	34.54	33.44	34.88
Scholar's Edge 2030-2031 Portfolio A	30.56	30.47	29.47	30.71
Scholar's Edge 2028-2029 Portfolio A	26.33	25.94	25.03	26.03
Scholar's Edge 2026-2027 Portfolio A	20.17	19.72	18.69	19.78
Scholar's Edge 2024-2025 Portfolio A	13.75	13.37	12.43	13.64
Scholar's Edge 2022-2023 Portfolio A	8.08	7.84	6.88	7.92
Scholar's Edge 2020-2021 Portfolio A	1.88	1.26	0.49	1.45
Scholar's Edge Today Portfolio A	0.13	0.29	(0.39)	0.68
Scholar's Edge Aggressive Portfolio A	36.26	36.65	35.51	36.74
Scholar's Edge Moderate Portfolio A	22.36	22.72	21.81	22.88
Scholar's Edge Conservative Portfolio A	9.94	10.19	9.34	10.45
Scholar's Edge Fixed Income Portfolio A	0.13	0.29	(0.39)	0.68
Scholar's Edge Capital Preservation Portfolio A	0.08	0.50	0.10	0.79
Principal Short-Term Income Portfolio A	1.31	0.49	(0.29)	0.78
Principal Income Portfolio A	(0.33)	0.57	(0.10)	0.85
iShares Core U.S. Aggregate Bond Portfolio A	(0.33)	(1.05)	(1.82)	(0.76)
MainStay MacKay High Yield Corporate Bond Portfolio A	15.60	13.65	12.77	13.95
Vanguard Total International Bond Portfolio A	0.15	(0.49)	(1.28)	(0.10)
iShares S&P 500 Stock Index Portfolio A	40.79	39.21	38.30	39.54
Principal Blue Chip Portfolio A	42.50	41.69	40.72	42.18
Principal Equity Income Portfolio A	43.68	41.06	40.09	41.26
Vanguard Mid Cap Index Portfolio A	46.93	46.10	45.17	46.58
iShares Small Cap Index Portfolio A	67.40	64.59	63.46	64.99
Vanguard Total World Stock Portfolio A	40.91	39.44	38.34	39.87
Principal Diversified International Portfolio A	32.35	37.77	36.81	38.02
Principal International Small Company Portfolio A	42.28	36.08	35.08	36.18
JPMorgan Emerging Markets Equity Portfolio A	40.90	42.87	41.85	43.28
Principal Real Estate Securities Portfolio A	38.05	33.80	32.90	34.19

### EDUCATION TRUST BOARD OF NEW MEXICO FUND PERFORMANCE SUMMARY - BY PORTFOLIO - SCHOLAR'S EDGE (ADVISOR SOLD), CONTINUED

#### FOR THE YEAR ENDED JUNE 30, 2021

The benchmarks for the Scholar's Edge® Portfolios are based on a blend of the benchmarks applicable to each Underlying Investment category, as follows:

iShares Core U.S. Aggregate Bond Portfolio A NM SE BBgBarc US Aggregate Bond TR Index NM SE BBgBarc US Aggregate Bond TR Index iShares Core U.S. Aggregate Bond Portfolio C iShares Core U.S. Aggregate Bond Portfolio R NM SE BBgBarc US Aggregate Bond TR Index iShares S&P 500 Stock Index Portfolio A NM SE S&P 500 TR Index iShares S&P 500 Stock Index Portfolio C NM SE S&P 500 TR Index iShares S&P 500 Stock Index Portfolio R NM SE S&P 500 TR Index iShares Small Cap Index Portfolio A NM SE S&P Small Cap 600 TR Index iShares Small Cap Index Portfolio C NM SE S&P Small Cap 600 TR Index iShares Small Cap Index Portfolio R NM SE S&P Small Cap 600 TR Index JPMorgan Emerging Markets Equity Portfolio A NM SE MSCI EM NR Index JPMorgan Emerging Markets Equity Portfolio C NM SE MSCI EM NR Index JPMorgan Emerging Markets Equity Portfolio R NM SE MSCI EM NR Index MainStay MacKay High Yield Corporate Bond Portfolio A NM SE ICE BofA US HY Constrained TR Index MainStay MacKay High Yield Corporate Bond Portfolio C NM SE ICE BofA US HY Constrained TR Index MainStay MacKay High Yield Corporate Bond Portfolio R NM SETCE BofA US HY Constrained TR Index Principal Blue Chip Portfolio A NM SF Russell 1000 Growth TR Index Principal Blue Chip Portfolio C NM SE Russell 1000 Growth TR Index Principal Blue Chip Portfolio R NM SE Russell 1000 Growth TR Index Principal Equity Income Portfolio A NM SE Russell 1000 Value TR Index Principal Equity Income Portfolio C NM SE Russell 1000 Value TR Index Principal Equity Income Portfolio R NM SE Russell 1000 Value TR Index Principal Income Portfolio A NM SE BB US Aggregate Bond TR Index Principal Income Portfolio C NM SE BB US Aggregate Bond TR Index Principal Income Portfolio R NM SE BB US Aggregate Bond TR Index Principal International Small Company A NM SE MSCI US World EX US Small Cap NR Index Principal International Small Company C NM SE MSCI US World EX US Small Cap NR Index Principal International Small Company R NM SE MSCI US World EX US Small Cap NR Index Principal Real Estate Securities Portfolio A NM SE MSCLUS REIT GR Index Principal Real Estate Securities Portfolio C NM SE MSCLUS REIT GR Index NM SE MSCLUS REIT GR Index Principal Real Estate Securities Portfolio R Principal Short-Term Income Portfolio A NM SE BB US Credit 1-3 YR TR Index NM SE BB US Credit 1-3 YR TR Index Principal Short-Term Income Portfolio C NM SE BB US Credit 1-3 YR TR Index Principal Short-Term Income Portfolio R Principal Diversified International Portfolio A NM SE MSCI ACWI Ex US NR Index Principal Diversified International Portfolio C NM SE MSCI ACWI Ex US NR Index Principal Diversified International Portfolio R NM SE MSCI ACWI Ex US NR Index Scholar's Edge 2020-2021 Portfolio A NM SE 2020-2021 Enrollment Custom Benchmark Scholar's Edge 2020-2021 Portfolio C NM SF 2020-2021 Enrollment Custom Benchmark Scholar's Edge 2020-2021 Portfolio R NM SE 2020-2021 Enrollment Custom Benchmark Scholar's Edge 2022-2023 Portfolio A NM SE 2022-2023 Enrollment Custom Benchmark Scholar's Edge 2022-2023 Portfolio C NM SE 2022-2023 Enrollment Custom Benchmark Scholar's Edge 2022-2023 Portfolio R NM SE 2022-2023 Enrollment Custom Benchmark Scholar's Edge 2023-2024 Portfolio A NM SE 2023-2024 Enrollment Custom Benchmark Scholar's Edge 2023-2024 Portfolio C NM SE 2023-2024 Enrollment Custom Benchmark Scholar's Edge 2023-2024 Portfolio R NM SE 2023-2024 Enrollment Custom Benchmark Scholar's Edge 2024-2025 Portfolio A NM SE 2024-2025 Enrollment Custom Benchmark NM SE 2024-2025 Enrollment Custom Benchmark Scholar's Edge 2024-2025 Portfolio C Scholar's Edge 2024-2025 Portfolio R NM SE 2024-2025 Enrollment Custom Benchmark Scholar's Edge 2026-2027 Portfolio A NM SE 2026-2027 Enrollment Custom Benchmark

### EDUCATION TRUST BOARD OF NEW MEXICO FUND PERFORMANCE SUMMARY - BY PORTFOLIO - SCHOLAR'S EDGE (ADVISOR SOLD), CONTINUED

#### FOR THE YEAR ENDED JUNE 30, 2021

Scholar's Edge 2026-2027 C NM SE 2026-2027 Enrollment Custom Benchmark Scholar's Edge 2026-2027 R NM SE 2026-2027 Enrollment Custom Benchmark Scholar's Edge 2028-2029 A NM SE 2028-2029 Enrollment Custom Benchmark Scholar's Edge 2028-2029 C NM SE 2028-2029 Enrollment Custom Benchmark Scholar's Edge 2028-2029 R NM SE 2028-2029 Enrollment Custom Benchmark Scholar's Edge 2030-2031 A NM SE 2030-2031 Enrollment Custom Benchmark Scholar's Edge 2030-2031 C NM SE 2030-2031 Enrollment Custom Benchmark NM SE 2030-2031 Enrollment Custom Benchmark Scholar's Edge 2030-2031 R Scholar's Edge 2032-2033 A NM SE 2032-2033 Enrollment Custom Benchmark Scholar's Edge 2032-2033 C NM SE 2032-2033 Enrollment Custom Benchmark Scholar's Edge 2032-2033 R NM SE 2032-2033 Enrollment Custom Benchmark Scholar's Edge 2034-2035 A NM SE 2034-2035 Enrollment Custom Benchmark Scholar's Edge 2034-2035 C NM SE 2034-2035 Enrollment Custom Benchmark Scholar's Edge 2034-2035 R NM SE 2034-2035 Enrollment Custom Benchmark NM SE 2036-2037 Enrollment Custom Benchmark Scholar's Edge 2036-2037 A Scholar's Edge 2036-2037 C NM SE 2036-2037 Enrollment Custom Benchmark Scholar's Edge 2036-2037 R NM SE 2036-2037 Enrollment Custom Benchmark Scholar's Edge 2038-2039 A NM SE 2038-2039 Enrollment Custom Benchmark Scholar's Edge 2038-2039 C NM SE 2038-2039 Enrollment Custom Benchmark NM SE 2038-2039 Enrollment Custom Benchmark Scholar's Edge 2038-2039 R Scholar's Edge Aggressive Portfolio A NM SE Aggressive Custom Benchmark Scholar's Edge Aggressive Portfolio C NM SE Aggressive Custom Benchmark Scholar's Edge Aggressive Portfolio R NM SE Aggressive Custom Benchmark Scholar's Edge Capital Preservation Portfolio A NM SE ICE BofA 0-3 US Treasury Bill TR Index NM SE ICE BofA 0-3 US Treasury Bill TR Index Scholar's Edge Capital Preservation Portfolio C Scholar's Edge Capital Preservation Portfolio R NM SE ICE BofA 0-3 US Treasury Bill TR Index Scholar's Edge Conservative Portfolio A NM SE Conservative Custom Benchmark Scholar's Edge Conservative Portfolio C NM SE Conservative Custom Benchmark Scholar's Edge Conservative Portfolio R NM SE Conservative Custom Benchmark Scholar's Edge Fixed Income Portfolio A NM SE Fixed Income Custom Benchmak Scholar's Edge Fixed Income Portfolio C NM SE Fixed Income Custom Benchmak Scholar's Edge Fixed Income Portfolio R NM SE Fixed Income Custom Benchmak NM SE Moderate Custom Benchmark Scholar's Edge Edge Moderate A Scholar's Edge Edge Moderate C NM SE Moderate Custom Benchmark Scholar's Edge Edge Moderate R NM SE Moderate Custom Benchmark Scholar's Edge Edge Today A NM SE Principal Today Custom Benchmark Scholar's Edge Edge Today C NM SE Principal Today Custom Benchmark Scholar's Edge Edge Today R NM SE Principal Today Custom Benchmark Vanguard Mid Cap Index Institutional Plus Portfolio A NM SE CRSP US Mid Cap TR Index Vanguard Mid Cap Index Institutional Plus Portfolio C NM SE CRSP US Mid Cap TR Index Vanguard Mid Cap Index Institutional Plus Portfolio R NM SE CRSP US Mid Cap TR Index Vanguard Total International Bond Portfolio A NM SE BBgBarc Global Aggregate Ex US FI Adj TR RIC Index Vanguard Total International Bond Portfolio C NM SE BBgBarc Global Aggregate Ex US FI Adj TR RIC Index Vanguard Total International Bond Portfolio R NM SE BBgBarc Global Aggregate Ex US FI Adj TR RIC Index Vanguard Total World Stock Portfolio A NM SE FTSE Global All Cap US RIC NR Index Vanguard Total World Stock Portfolio C NM SE FTSE Global All Cap US RIC NR Index Vanguard Total World Stock Portfolio R NM SE FTSE Global All Cap US RIC NR Index

# EDUCATION TRUST BOARD OF NEW MEXICO PORTFOLIO INVESTMENT ALLOCATIONS - SCHOLAR'S EDGE (ADVISOR SOLD) FOR THE YEAR ENDED JUNE 30, 2021

The custom benchmarks for Target Enrollment Portfolios and Target Risk Portfolios in Scholar's Edge are based on the allocations to the underyling funds as follows:

#### **Current Asset Allocation Portfolios**

	Investment		Benchmark
Underlying Funds	Return	Benchmark	Return
iShares S&P 500 Stock Index ETF (IVV)	40.75%	S&P 500 TR USD	40.79%
Principal Blue Chip R6 Fund	42.51%	Russell 1000 Growth TR USD	42.50%
Principal Equity Income Inst Fund	41.72%	Russell 1000 Value TR USD	43.68%
Vanguard Mid Cap Index Institutional (VMCIX)	46.88%	CRSP US Mid Cap TR USD	46.93%
iShares Small Cap Index ETF (IJR)	67.23%	S&P SmallCap 600 TR USD	67.40%
Principal Diversified International R6 Fund	38.47%	MSCI EAFE NR USD	32.35%
JPMorgan Emerging Markets Equity R6 (JEMWX)	43.65%	MSCI EM NR USD	40.90%
Principal Income R6 Fund	1.12%	bloomberg US Agg Bond TR USD	-0.33%
iShares Core U.S. Aggregate Bond (AGG)	-0.37%	bloomberg US Agg Bond TR USD	-0.33%
Principal Short-Term Income Inst Fund	1.00%	bloomberg Credit 1-3 Yr TR USD	1.31%
Principal Guaranteed Option	1.00%	ICE BofA 0-3 M US Trsy Bill TR USD	0.08%
Principal Real Estate Securities R6 Fund	34.49%	MSCI US REIT GR USD	38.05%

2038-2039 Enrollment Portfolio	2036-2037 Enrollment Portfolio	2034-2035 Enrollment Portfolio	2032-2033 Enrollment Portfolio	2030-2031 Enrollment Portfolio	2028-2029 Enrollment Portfolio	2026-2027 Enrollment Portfolio	2024-2025 Enrollment Portfolio
26.0500%	25.2000%	23.3000%	23.5000%	22.5000%	18.9500%	16.0500%	11.4000%
13.0500%	12.6000%	11.6000%	11.8000%	11.2500%	9.4500%	8.0500%	5.7000%
13.0500%	12.6000%	11.6000%	11.8000%	11.2500%	9.4500%	8.0500%	5.7000%
10.4500%	10.1000%	9.3000%	6.4500%	5.3000%	4.4500%	1.0500%	0.0000%
6.950%	6.750%	6.200%	3.600%	2.650%	2.250%	0.550%	0.000%
25.1500%	24.5250%	22.9500%	21.3000%	19.3000%	15.9500%	12.2000%	8.1000%
2.8000%	2.7250%	2.5500%	1.4500%	1.2500%	1.0000%	0.8000%	0.5000%
0.0000%	2.4000%	8.0000%	12.0000%	16.6500%	24.6500%	27.2500%	32.9500%
0.0000%	0.6000%	2.0000%	3.0000%	4.1500%	6.1500%	6.8000%	8.2500%
0.0000%	0.0000%	0.0000%	1.5000%	2.6000%	3.8500%	9.6000%	13.7000%
0.0000%	0.0000%	0.0000%	1.5000%	2.6000%	3.8500%	9.6000%	13.7000%
2.5000%	2.5000%	2.5000%	2.4000%	1.5000%	0.0000%	0.0000%	0.0000%

2022-2023	2020-2021					Fixed
<b>Enrollment</b>	Enrollment	Principal	Aggressive	Moderate	Conservativ	Income
Portfolio	Portfolio	Today	Allocation	Allocation	e Allocation	Allocation
6.2000%	0.0000%	0.0000%	22.6500%	17.8000%	10.0000%	0.0000%
3.1500%	0.0000%	0.0000%	11.3500%	8.9500%	5.0000%	0.0000%
3.1500%	0.0000%	0.0000%	11.3500%	8.9500%	5.0000%	0.0000%
0.0000%	0.0000%	0.0000%	9.1000%	4.2000%	0.0000%	0.0000%
0.000%	0.000%	0.000%	6.050%	2.100%	0.000%	0.000%
3.8500%	0.0000%	0.0000%	22.5000%	15.0500%	7.0500%	0.0000%
0.2500%	0.0000%	0.0000%	2.5000%	0.9500%	0.4500%	0.0000%
37.5000%	40.0000%	40.0000%	9.6000%	26.9000%	34.8000%	40.0000%
9.4000%	10.0000%	10.0000%	2.4000%	6.7000%	8.7000%	10.0000%
16.7000%	20.0000%	20.0000%	0.0000%	4.2000%	14.5000%	20.0000%
19.8000%	30.0000%	30.0000%	0.0000%	4.2000%	14.5000%	30.0000%
0.0000%	0.0000%	0.0000%	2.5000%	0.0000%	0.0000%	0.0000%

# EDUCATION TRUST BOARD OF NEW MEXICO PORTFOLIO INVESTMENT ALLOCATIONS - SCHOLAR'S EDGE (ADVISOR SOLD), CONTINUED FOR THE YEAR ENDED JUNE 30, 2021

#### **Individual Portfolios**

	Investment		Benchmark
Underlying Funds	Return	Benchmark	Return
iShares S&P 500 Stock Index ETF	40.75%	S&P 500 TR USD	40.79%
Principal Blue Chip R6 Fund	42.51%	Russell 1000 Growth TR USD	42.50%
Principal Equity Income Inst Fund	41.72%	Russell 1000 Value TR USD	43.68%
Vanguard Mid Cap Index Institutional	46.88%	CRSP US Mid Cap TR USD	46.93%
iShares Small Cap Index ETF	67.23%	S&P SmallCap 600 TR USD	67.40%
Principal Diversified International R6 Fund	38.47%	MSCI ACWI Ex USA NR USD	35.72%
JPMorgan Emerging Markets Equity R6	43.65%	MSCI EM NR USD	40.90%
Principal Income R6 Fund	1.12%	bloomberg US Agg Bond TR USD	-0.33%
iShares Core US Aggregate Bond ETF	-0.37%	bloomberg US Agg Bond TR USD	-0.33%
Principal Short-Term Income Inst Fund	1.00%	bloomberg Credit 1-3 Yr TR USD	1.31%
Vanguard Total World Stock ETF	40.57%	FTSE Global All Cap (US RIC) NR USD	40.91%
Principal International Small Company R-6	36.67%	MSCI World Ex USA Small Cap NR USD	42.28%
Vanguard Total International Bond ETF	0.11%	Bloomberg Gbl Agg xUSD Fl Aj RIC TR HUSD	0.15%
MainStay MacKay High Yield Corporate Bond Fund	14.29%	ICE BofA US HY Constnd TR USD	15.60%
Principal Guaranteed Option	1.00%	ICE BofA 0-3 M US Trsy Bill TR USD	0.08%
Principal Real Estate Securities R6 Fund	34.49%	MSCI US REIT GR USD	38.05%

						JPMorgan	
iShares		Principal	Vanguard	iShares	Principal	Emerging	
S&P 500	Principal	Equity	Mid Cap	Small Cap	Diversified	Markets	Principal
Stock Index	Blue Chip	Income	Index	Index	Internation	Equity	Income
Portfolio	Portfolio	Portfolio	Portfolio	Portfolio	al Portfolio	Portfolio	Portfolio
1000/							

100%

100%

100%

100%

100%

100%

100%

100%

# EDUCATION TRUST BOARD OF NEW MEXICO PORTFOLIO INVESTMENT ALLOCATIONS - SCHOLAR'S EDGE (ADVISOR SOLD), CONTINUED FOR THE YEAR ENDED JUNE 30, 2021

	Investment		Benchmark
Underlying Funds	Return	Benchmark	Return
iShares S&P 500 Stock Index ETF	40.75%	S&P 500 TR USD	40.79%
Principal Blue Chip R6 Fund	42.51%	Russell 1000 Growth TR USD	42.50%
Principal Equity Income Inst Fund	41.72%	Russell 1000 Value TR USD	43.68%
Vanguard Mid Cap Index Institutional	46.88%	CRSP US Mid Cap TR USD	46.93%
iShares Small Cap Index ETF	67.23%	S&P SmallCap 600 TR USD	67.40%
Principal Diversified International R6 Fund	38.47%	MSCI ACWI EX USA NR USD	35.72%
JPMorgan Emerging Markets Equity R6	43.65%	MSCI EM NR USD	40.90%
Principal Income R6 Fund	1.12%	bloomberg US Agg Bond TR USD	-0.33%
iShares Core US Aggregate Bond ETF	-0.37%	bloomberg US Agg Bond TR USD	-0.33%
Principal Short-Term Income Inst Fund	1.00%	bloomberg Credit 1-3 Yr TR USD	1.31%
Vanguard Total World Stock ETF	40.57%	FTSE Global All Cap (US RIC) NR USD	40.91%
Principal International Small Company R-6	36.67%	MSCI World Ex USA Small Cap NR USD	42.28%
Vanguard Total International Bond ETF	0.11%	Bloomberg Gbl Agg xUSD Fl Aj RIC TR HUSD	0.15%
MainStay MacKay High Yield Corporate Bond Fund	14.29%	ICE BofA US HY Constnd TR USD	15.60%
Principal Guaranteed Option	1.00%	ICE BofA 0-3 M US Trsy Bill TR USD	0.08%
Principal Real Estate Securities R6 Fund	34.49%	MSCI US REIT GR USD	38.05%

					MainStay		
iShares		Vanguard	Principal	Vanguard	MacKay		
Core US	Principal	Total	International	Total	High Yield		Principal
Aggregate	Short-Term	World	Small	International	Corporate	Principal	Real Estate
Bond	Income	Stock	Company	Bond	Bond	Guarantee	Securities
Portfolio	Portfolio	Portfolio	Portfolio	Portfolio	Portfolio	d Option	Portfolio

100%

100%

100%

100%

100%

100%

100%

100%

# EDUCATION TRUST BOARD OF NEW MEXICO FUND PERFORMANCE SUMMARY - BY PORTFOLIO - THE EDUCATION PLAN (DIRECT SOLD), CONTINUED

#### FOR THE YEAR ENDED JUNE 30, 2021

The table below presents the Average Annual Returns for each portfolio in The Education Plan College Savings Program for the period of July 1, 2020 - June 30, 2021:

<u>Portfolio</u>	1 Year return %	<u>Benchmark</u>
2038-2039 Portfolio	36.11	36.56
2036-2037 Portfolio	34.86	35.28
2034-2035 Portfolio	32.09	32.39
2032-2033 Portfolio	29.22	29.55
2030-2031 Portfolio	26.69	26.75
2028-2029 Portfolio	24.21	23.98
2026-2027 Portfolio	20.40	20.09
2024-2025 Portfolio	16.03	15.60
2022-2023 Portfolio	11.00	10.51
2020-2021 Portfolio	5.51	4.99
Enrollment Portfolio	4.70	4.28
100% Equity Index Portfolio	40.38	40.96
75% Equity Index Portfolio	29.67	30.02
50% Equity Index Portfolio	19.60	19.88
25% Equity Index Portfolio	9.74	10.22
100% Active Equity Portfolio	40.09	38.32
75% Active Equity Portfolio	30.35	28.18
50% Active Equity Portfolio	20.93	18.57
25% Active Equity Portfolio	11.63	9.47
Capital Preservation Portfolio	2.07	0.08
Short-Term Treasury Index Portfolio	0.00	0.05
Bond Index Portfolio	(0.66)	(0.33)
US Equity Index Portfolio	44.15	44.35
Social Choice Portfolio	43.36	44.16

# EDUCATION TRUST BOARD OF NEW MEXICO FUND PERFORMANCE SUMMARY - BY PORTFOLIO - THE EDUCATION PLAN (DIRECT SOLD), CONTINUED

#### FOR THE YEAR ENDED JUNE 30, 2021

The benchmarks for The Education Plan® Portfolios are based on a blend of the benchmarks appliable to each underlying Investment category as follows:

100% Active Equity Portfolio	NM TEP 100% Active Equity Custom Benchmark
100% Equity Index Portfolio	NM TEP 100% Equity Index Custom Benchmark
2020-2021 Portfolio	NM TEP 2020-2021 Enrollment Custom Benchmark
2022-2023 Portfolio	NM TEP 2022-2023 Enrollment Custom Benchmark
2024-2025 Portfolio	NM TEP 2024-2025 Enrollment Custom Benchmark
2026-2027 Portfolio	NM TEP 2026-2027 Enrollment Custom Benchmark
2028-2029 Portfolio	NM TEP 2028-2029 Enrollment Custom Benchmark
2030-2031 Portfolio	NM TEP 2030-2031 Enrollment Custom Benchmark
2032-2033 Portfolio	NM TEP 2032-2033 Enrollment Custom Benchmark
2034-2035 Portfolio	NM TEP 2034-2035 Enrollment Custom Benchmark
2026-2037 Portfolio	NM TEP 2036-2037 Enrollment Custom Benchmark
2038-2039 Portfolio	NM TEP 2038-2039 Enrollment Custom Benchmark
25% Active Equity Portfolio	NM TEP 25% Active Equity Custom Benchmark
25% Equity Index Portfolio	NM TEP 25% Equity Custom Benchmark
50% Active Equity Portfolio	NM TEP 50% Active Equity Custom Benchmark
50% Equity Index Portfolio	NM TEP 50% Equity Custom Benchmark
75% Active Equity Portfolio	NM TEP 75% Active Equity Custom Benchmark
75% Equity Index Portfolio	NM TEP 75% Equity Custom Benchmark
Bond Index Portfolio	NM TEP BBgBarc US AGG Float Adj Index
Capital Preservation Portfolio	NM TEP ICE BofA 0-3 Mo US Treasury Bill Index
Enrollment Portfolio	NM TEP Enrollment Custom Benchmark
Short-Term Treasury Index Portfolio	NM TEP BBgBarc 1-3 Yr US Treasury Index
Social Choice Portfolio	NM TEP Russell 3000 Index
US Equity Index Portfolio	NM TEP CRSP US Total Market Index

# EDUCATION TRUST BOARD OF NEW MEXICO PORTFOLIO INVESTMENT ALLOCATIONS - THE EDUCATION PLAN (DIRECT SOLD) CONTINUED FOR THE YEAR ENDED JUNE 30, 2021

Risk portfolios in The Education Plan are based on the allocations to the underlying funds as follows:

	Investment		Benchmark
Underlying Funds	Return	Benchmark	Return
Vanguard Total Stock Market Index Instl Plus	44.36%	Vanguard Spliced Instl Total Stock Mkt Inde	44.35%
Schwab US REIT	33.30%	Schwab Spliced REIT Index	33.40%
Vanguard Developed Markets	35.78%	Vanguard Spliced Developed ex US Index	36.43%
SPDR® Portfolio Emerging Markets ETF	39.07%	S&P Emerging BMI NR USD	39.61%
Vanguard Total Bond Market II Index I	-0.42%	Vanguard Spliced bloomberg US Aggregate	I -0.33%
Vanguard Short Term Inflation Protected Securities Fund	5.92%	Bloomberg US TIPS 0-5 Year TR USD	5.95%
Vanguard High Yield Corporate Adm	11.64%	Vanguard High Yield Corporate Composite	12.64%
iShares International Aggregate ETF	-0.04%	bloomberg Gbl Agg xUSD 10% IC TR Hdg USD	0.00%
Vanguard Short Term Treasury Index Instl	0.02%	bloomberg 1-3 Yr US Treasury TR USD	0.05%
NY Life GIA 10	2.22%	ICE BofA 0-3 M US Trsy Bill TR USD	0.08%

	2020-2021	2022-2023	2024-2025	2026-2027	2028-2029	2030-2031	2032-2033
Enrollment							
Portfolio							
5.4000%	5.4000%	12.1500%	18.9000%	25.6500%	31.0500%	35.1000%	38.7000%
0.6000%	0.6000%	1.3500%	2.1000%	2.8500%	3.4500%	3.9000%	4.3000%
3.0000%	3.0000%	6.7500%	10.5000%	14.2500%	17.2500%	19.5000%	21.5000%
1.0000%	1.0000%	2.2500%	3.5000%	4.7500%	5.7500%	6.5000%	7.1667%
16.8750%	16.8750%	23.9063%	22.5000%	18.7500%	15.0000%	12.6563%	10.7813%
4.5000%	4.5000%	6.3750%	6.0000%	5.0000%	4.0000%	3.3750%	2.8750%
3.0000%	3.0000%	4.2500%	4.0000%	3.3333%	2.6670%	2.2500%	1.9166%
5.6250%	5.6250%	7.9687%	7.5000%	6.2500%	5.0000%	4.2187%	3.5937%
24.0000%	24.0000%	14.0000%	10.0000%	7.6667%	6.3330%	5.0000%	3.6667%
36.0000%	36.0000%	21.0000%	15.0000%	11.5000%	9.5000%	7.5000%	5.5000%

2034-2035 Enrollment	2036-2037 Enrollment	2038-2039 Enrollment	100% Equity Index	75% Equity Index	50% Equity Index	25% Equity Index
Portfolio	Portfolio	Portfolio	Portfolio	Portfolio	Portfolio	Portfolio
42.3000%	45.9000%	48.6000%	54.0000%	40.5000%	27.0000%	13.5000%
4.7000%	5.1000%	5.4000%	6.0000%	4.5000%	3.0000%	1.5000%
23.5000%	25.5000%	27.0000%	30.0000%	22.5000%	15.0000%	7.5000%
7.8333%	8.5000%	9.0000%	10.0000%	7.5000%	5.0000%	2.5000%
8.9063%	7.0313%	5.6250%	0.0000%	9.8500%	18.3000%	25.3000%
2.3750%	1.8750%	1.5000%	0.0000%	2.6250%	4.8750%	6.7500%
1.5833%	1.2500%	1.0000%	0.0000%	1.7500%	3.2500%	4.5000%
2.9688%	2.3437%	1.8750%	0.0000%	3.2750%	6.0750%	8.4500%
2.3333%	1.0000%	0.0000%	0.0000%	7.5000%	17.5000%	30.0000%
3.5000%	1.5000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%

# EDUCATION TRUST BOARD OF NEW MEXICO PORTFOLIO INVESTMENT ALLOCATIONS - THE EDUCATION PLAN (DIRECT SOLD), CONTINUED

#### FOR THE YEAR ENDED JUNE 30, 2021

	Investment		Benchmark
Underlying Funds	Return	<u>Benchmark</u>	<u>Return</u>
American Funds Fundamental Invs F3	39.47%	S&P 500 TR USD	40.79%
TIAA CREF Real Estate Sec Instl	34.57%	FTSE Nareit All Equity REITs TR USD	32.80%
DFA International Core Equity I	40.18%	MSCI World ex USA NR USD	33.60%
DFA Emerging Markets Core Equity I	47.22%	MSCI EM NR USD	40.90%
TIAA CREF Bond Plus Instl	3.72%	bloomberg US Agg Bond TR USD	-0.33%
DFA Inflation-Protected Securities I	6.52%	bloomberg US Treasury US TIPS TR USD	6.51%
Prudential Global Total Return R6	5.05%	bloomberg Global Aggregate TR USD	2.63%
Vanguard Ultra Short Term Bond Admiral	1.07%	Bloomberg US Trsy Bellwethers 1 Yr TR USD	0.25%
NY Life GIA 10	2.22%	ICE BofA 0-3 M US Trsy Bill TR USD	0.08%

100% Active	75% Active	50% Active	25% Active
Equtiy	Equtiy	Equtiy	Equtiy
54.0000%	40.5000%	27.0000%	13.5000%
6.0000%	4.5000%	3.0000%	1.5000%
30.0000%	22.5000%	15.0000%	7.5000%
10.0000%	7.5000%	5.0000%	2.5000%
0.0000%	9.8500%	18.3000%	25.3000%
0.0000%	2.6250%	4.8750%	6.7500%
0.0000%	3.2750%	6.0750%	8.4500%
0.0000%	1.7500%	3.2500%	4.5000%
0.0000%	7.5000%	17.5000%	30.0000%

	Investment		Benchmark
Individual Portfolios	Return	Benchmark	Return
NY Life Funding Agreement	2.22%	ICE BofA 0-3 M US Trsy Bill TR USD	0.08%
Vanguard Short-Term Treasury Index Instl	0.02%	bloomberg 1-3 Yr US Treasury TR USD	0.05%
Vanguard Total Bond Market Index ETF	-0.38%	Bloomberg US Agg Float Adj TR USD	-0.33%
Vanguard Total Stock Market Index Instl Plus	44.36%	Vanguard Spliced Instl Total Stock Mkt Index	44.35%
TIAA-CREF Social Equity Instl	43.58%	Russell 3000 TR USD	44.16%

Capital Preservation Portfolio	Short-Term Index Portfolio	Bond Index Portfolio	US Equity Index Portfolio	Social Choice Portfolio	
100.0000%					
	100.0000%				

100.0000%

100.0000%

100.0000%



### INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Education Trust Board of New Mexico and Mr. Brian Colón, Esq., New Mexico State Auditor Santa Fe, New Mexico

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities and the aggregate remaining fund information of Education Trust Board of New Mexico (the Board), as of and for the year ended June 30, 2021, and the related notes to the financial statements, which collectively comprise the Board's basic financial statements, and have issued our report thereon dated October 29, 2021.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Board's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Board's internal control. Accordingly, we do not express an opinion on the effectiveness of the Board's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.



Board of Directors
Education Trust Board of New Mexico and
Mr. Brian Colón, Esq., New Mexico State Auditor

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Board's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Albuquerque, New Mexico October 29, 2021

### EDUCATION TRUST BOARD OF NEW MEXICO SCHEDULE OF FINDINGS AND RESPONSES FOR THE YEAR ENDED JUNE 30, 2021

#### I. SUMMARY OF AUDIT RESULTS

Type of auditor's report issued:

Internal control over financial reporting:

1. Material weakness identified?
2. Significant deficiencies identified that are not considered to be material weaknesses?
3. Noncompliance material to financial statements noted?

No

#### **II. CURRENT YEAR FINDINGS**

None

#### III. PRIOR YEAR FINDINGS

None

### EDUCATION TRUST BOARD OF NEW MEXICO EXIT CONFERENCE FOR THE YEAR ENDED JUNE 30, 2021

An exit conference was held with NMETB on October 21, 2021. The conference was held at NMETB's offices in Santa Fe, New Mexico. The conference was held in a closed meeting to preserve the confidentiality of the audit information prior to the official release of the financial statements by the State Auditor. In attendance were:

#### **EDUCATION TRUST BOARD OF NEW MEXICO**

Gary L. Gordon Board Chair

Carolyn Fittipaldi Acting Executive Director
Vera Lyons Financial Coordinator

Janet Pacheco-Morton, CPA, CGFM

Board Consultant, Morton Accounting Services, LLC

#### **CLIFTONLARSONALLEN LLP**

Matt Bone, CPA, CGFM, CGMA Principal Isaac Adamu, CPA Director